

**Agenda Item Details**

Meeting	Sep 25, 2017 - Regular Meeting
Category	7. Consent Agenda
Subject	7.9 Tag-On Bid: RFP 17-04 Multi-Function Copiers, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Varies

Recommended Action Motion to approve tagging on with Santa Rosa County School District RFP 17-04 Multi-Function Copiers.

Public Content

Request approval to tag on with Santa Rosa County School District RFP 17-04 Multi-Function Copiers, based on fixed prices and multiple vendors. The bid will be available to use on an as needed basis and funding will vary. The bid is effective until June 30, 2022 and copies of the award tabulation are attached.

For additional information, please contact Vince Windham, Program Director, Purchasing at (850) 833-7668.

RFP-17-04 Multifunction Copiers.pdf (711 KB) (/fl/okaloosa/Board.nsf/files/AP2J674B9AEB/\$file/RFP-17-04%20Multifunction%20Copiers.pdf)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Rodney Walker, second by Melissa Thrush.

Final Resolution: Motion Carries

Yes: Tim Bryant, Dewey Destin, Melissa Thrush, Rodney Walker, Lamar White





Judson C. Crane
CPPO, CPPB
Director of Purchasing and Contract Administration
6544 Firehouse Road, Milton, Florida 32570-3411

Phone: 850/983-5130
Facsimile: 850/983-5133
E-mail: cranej@santarosa.k12.fl.us
Website: <https://sites.santarosa.k12.fl.us/purchasing/>

June 22, 2017

Tim Wyrosdick
Superintendent of Schools
5086 Canal Street
Milton, Florida 32570-6707

Dear Mr. Wyrosdick,

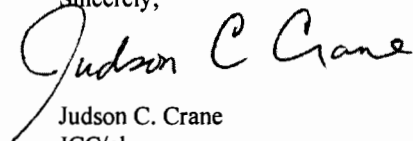
The selection committee for RFP 17-04 Multifunction Copiers ranked the proposals by CPC Office Technologies and American Business Center as the top companies to be awarded. Approval is recommended.

The RFP 17-04 documents and information can be reviewed at this link:
[RFP Documents](#)

The selection committee consisted of the following:

Amanda Makar, Assistant Principal of Hobbs Middle School
Christy Baggett, Assistant Principal of Chumuckla Elementary School
Cindy Lambeth, Purchasing Manager

Sincerely,


Judson C. Crane
JCC/cl

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

DISTRICT 1
Diane Scott

DISTRICT 2
Clifton L. Hinote

DISTRICT 3
Carol Boston

DISTRICT 4
Jennifer Granse

DISTRICT 5
Scott Peden

RFP 17-04 Multifunction Copiers
 Intended Award:
 Award:
 Contract Start: July 1, 2017
 Contract End: June 30, 2022

Awarded to:
 CPC Office Technologies &
 American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #1				
Class 1 (Black & White)	Lexmark XM 1145	Kyocera M2540dw	Ricoh 301SPF	Xerox Versalink B405
Rated copies per minute	45	42	31	47
Copy per month range: 0-1,000	0 - 1,000	0 - 1,000	0-1,000	0-1,000
USB Connection	Local/Network printing	Standard	USB 2.0 (Type A & B)	
Automatic document feed	100 Sheet Reverse Multi Purpose Feeder	50 Sheet Dual Scan Single Pass	Yes, 50 Sheet capacity	60 sheet single pass duplex scanner
Sorter	Electronic sorting	Electronic Sorting	Electronic Sorting	
Collator	Electronic collating	Electronic Collating	Electronic Collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Not available	not available	Not available	Not available
Duplex	Standard	Standard	Standard	
Monthly price	\$17.75	22.82	\$35.82	\$36.93
Cost per copy	\$0.0175	\$0.099	\$0.0131	\$0.0090
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	Network Printing	5 Line LCD Screen	None	Network Print & Color Scan
	Network Scanning	Apple AirPrint, Google Cloud Print support		150 Sheet Bypass Tray
	Fax Option	Letter/Legal Paper Support		5" color touchscreen
	550 Sheet Paper Tray	Color Scanning		Print/Scan from google drive, dropbox
				Apple AirPrint, Google Cloud Print, NFC & Android printing
	7" Color screen	100 Sheet Bypass Tray		Fax
	Data Security	250 Sheet Paper Cassette		Adobe Postscript 3
	Surge protection	Surge Protector		Xerox Standard Accounting
	Paper Incentive 1 Case	Copy/Print/Scan/Fax Capabilities		
	Operation Systems:	Wireless Connectivity		
	Vista, Window 7 & 10 & 08 Server	Network Print and Scan		
	Google Cloud print ready (Chrome Book)			
	Optional Features Monthly Price	Optional Features Monthly Price	Optional Features Monthly Price	Optional Features Monthly Price
	250 Sheet Paper Tray \$5.50	250 Sheet Paper Drawer (Max 3) \$2.93	Cassette Feeding Unit \$5.33	550 sheet paper tray (up to 3 can be added) \$5.07
	550 Sheet Paper Tray \$6.75	Stand \$3.67	Cabinet (Stand) \$3.37	per additional tray
	Cabinet \$3.40			Stand with storage \$10.05
				Wireless Kit \$1.64

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #1 ALTERNATE Class 1 (Black & White)	None	None	Lexmark XM 1145	None
Rated copies per minute			45	
Copy per month range: 0-1,000			0-1,000	
USB Connection			USB 2.0	
Automatic document feed			yes 50 sheet capacity	
Sorter			Electronic Sorting	
Collator			Electronic Collating	
Enlargement			400%	
Reduction			25%	
Finisher			not available	
Duplex			Standard	
Monthly price			\$19.50	
Cost per copy			\$0.0169	
			ADDITIONAL STANDARD FEATURES	
			NONE	
			Optional Features Monthly Price	
			Stand/Cabinet \$6.95	
			Wireless Card \$2.05	
			550 Sheet Tray \$4.65	
			250 Sheet Tray \$3.00	

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #2				
Class 2	Sharp MX-M266N	Konica Minolta Bizhub 4750	Lexmark XM 3150	Xerox Versalink B405
Rated copies per minute	26 copies per minute	50	50	47
Copy per month range:				
1,000 - 3,000	1,000 - 3,000	1,000-3,000	1,000-3,000	1,000-3,000
USB Connection	Local/Network printing	Standard	USB 2.0	
Automatic document feed	100 Sheet Rev. Single Pass Feeder	50 Sheet RADF	Yes 50 Sheet capacity	60 sheet single pas duplex scanner
Sorter	Electronic and Offset Sorting	Electronic Sorting	Electronic Sorting	
Collator	Electronic & Offset Sorting	Electronic Collating	Electronic Collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	not available	not available
Duplex	Standard	Standard	Standard	
Monthly price	\$58.04	42.98	\$31.35	\$36.93
Cost per copy	\$0.0088	\$0.099	\$0.0115	\$0.0090
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	Color Scanning	7 " Color Touch Screen	None	Network Print & Color Scan
	Network printing	Apple AirPrint, Google Cloud Print support		150 Sheet bypass tray
	Network scanning	Color Scanning		Print/Scan to Google Drive/DropBox
				Apple AirPrint, Google Cloud Print, NFC & Android printing
	2-500 Sheet Paper Trays	Letter/Legal Paper Support		Fax
	100 Sheet paper tray/Card shot	Data Security Kit		Adobe Postscript 3
	7" Touch LCD screen	100 Sheet Bypass Tray		Xerox Standard Accounting
	Mixed sized original detection	550 Sheet Paper Cassette		
	11x7 Standard	Surge Protector		
	Surge Protection Device	Copy/Print/Scan Capabilities		
	Paper Incentive - 2 cases	Wireless Connectivity		
		Network Print and Scan		
	Operating Systems:	Optional Features Monthly Price:	Optional Features Monthly Price:	Optional Features Monthly Price:
	Vista, Windows 7 & 10 & 08 Server			550 Sheet paper tray (up to 3 can be added)
		FK-512: FAX Kit \$3.23	Stand/Cabinet \$6.95	\$5.07per additional tray
	Optional Features Monthly Price:	PF-P11: 1 X 250 Sheet Paper Tray (MAX 3) \$2.32	Wireless Card \$2.05	Stand with storage \$10.05
	MX-CS12 1 x 500 drawer 4th tray only (requires MX-CS13) \$4.53	PF-P12: 1 X 550 Sheet Paper Tray (MAX 3) \$3.53	250 Sheet Tray \$3.00	Wireless Kit \$1.64
	MX-CS13 1x500 drawer motorized 3rd tray only \$9.07	FS-P02: 20-Sheet Stapling Inner Finisher \$5.62	550 Sheet Tray \$4.65	
	AR-DS20 Delux Copier Cabinet - (1 Door, for use with MX-CX12/CX13) \$3.85			
	AR-DS19 Delux Copier Cabinet with Door - (for use with base model) \$5.03	Stand \$3.83		
	MX-FN26 - 2- Tray Staple/Stacker Finisher \$19.27			
	MX-FX11 Facsimile Expansion Kit \$11.33			
	MX-TR17 Exit Tray Requires FN26 \$3.40			
	MX-PK11SPC PS3 Expansion Kit \$6.35			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
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WORKSHEET #2 ALTERNATE (B)

Class 2

Rated copies per minute
 Copy per month range: 1,000 - 3,000
 USB Connection
 Automatic document feed
 Sorter
 Collator
 Enlargement
 Reduction
 Finisher
 Duplex
 Monthly price
 Cost per copy

Ricoh MP 2554 SP
 25 pager per minute
 1,000 - 3,000
 Local/Network printing
 50 Sheet Auto Reverse Feeder
 Electronic Shift & Sorting
 Electronic Shift & Collating
 400%
 25%
 Optional
 Standard
 \$66.95
 \$0.0090

NONE

None

None

Additional Standard Features

Network printing
 Network scanning
 Color Scanning
 Data Security Kit
 Surge Protection
 Paper Incentive - 2 Cases

Operating Systems

Vista, Win 7, MAC

Optional Features Monthly Price:

Fax Option M12	\$13.79	
2 – 500 Sheet Paper Trays (PB3220)		\$15.50
SR-3140 Finisher External	\$16.12	
Bridge Unit (BU3070)	\$3.80	
Internal Finisher – SR3130	\$11.45	
Cabinet	\$3.50	

RFP 17-04 Multifunction Copiers
 Intended Award:
 Award:
 Contract Start: July 1, 2017
 Contract End: June 30, 2022

Awarded to:
 CPC Office Technologies &
 American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #3				
Class 3	Sharp MX-M364N	Konica Minolta Bizhub 308	Samsung SL-K7400GX	Xerox Versalink B7025
Rated copies per minute	36	30	40	25
Copy per month range:	3,000 - 7,000	3,000 - 7,000	3,000-7,000	3,000-7,000
3,000 - 7,000				
USB Connection	Local/Network printing	Standard	Standard	
Automatic document feed	100 Sheet rev. single pass feeder	100 Sheet Dual Scan Single Pass	100 Sheet Capacity	110 sheets
Sorter	Electronic & offset sorting	Electronic Sorting & Opt Job Separator	Electronic Sorting	
Collator	Electronic & offset collating	Electronic Collating	Electronic Collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Optional	Optional
Duplex	Standard	Standard	Standard	
Monthly price	\$82.59	\$81.83	\$96.00	\$81.45
Cost per copy	\$0.01	\$0.0072	\$0.0087	\$0.0062
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	Data Security 1 - 500 Sheet Paper Tray	Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning	Dual Paper Drawers	2 - 520 sheet paper trays network print and color scan security disk encryption and image overwrite
	Auto Duplex on Stocks up to 97 lb Index 7.0" LCD Display Screen Card Slot Network Printing	ID Card Copy Mixed Originals Support Data Security Kit 2x 500 Sheet Drawers		11x17 standard 7" color touchscreen Print/Scan to google Drive/DropBox Apple AirPrint, Google Cloud Pnnt, NFC & Android Printing Xerox Standard Accounting
	Network Scanning 11x17 Standard Surge Protection Device Paper Incentive - 3 Cases	100 Sheet Document Feeder 150 Sheet Bypass tray 9" Color Touchscreen Apple Airprint/Google Cloud Print Surge Protection		
	Operating Systems Vista, Win-7 7 10, & 08 Server	Optional Features Monthly Price:	Optional Features Monthly Price:	Optional Features Monthly Price:
	Optional Features Monthly Price:	FK-514: FAX Kit \$14.76	Cabinet/ Stand \$2.60	Adobe Postscript (required for MAC's) \$10.88
	MX-36ABD Deluxe Copier Cabinet \$3.67	PC-110: Total 3 x 500 Sheet Paper Drawers \$9.74	Fax Kit \$10.40	Integratred office finisher \$18.14
	MX-DE12 1 x 500 Sheet Paper Drawer \$10.20	PC-210: Total 4 x 500 Sheet Paper Drawers \$13.87	Inner Finisher \$14.50	Office Finisher LX \$22.27
	MX-DE13 2 x 500 Sheet Paper Drawer \$12.47	PC-410: 2,500 Sheet Large Paper Drawer \$13.87	Hole Punch Kit \$9.50	2/3 Hole Punch (office finisher LX only) \$5.37
	MX-DE14 3 x 500 Sheet Paper Drawer \$20.40	LU-302: 3,000 Sheet External Large Capacity Unit \$29.24	Booklet Finisher \$47.50	1 line Fax \$14.48
	MX-DE20 2500 Sheet Tandem Paper Drawer \$27.20	JS-506: Job Separator \$8.02	High Volume Finisher \$35.00	Wireless Accessory \$1.64
	MX-FN17 Inner Finisher \$19.27	FS-533: Inner Finisher \$25.75		Convenience stapler with WorkSurface \$9.04
	MX-FN10 3 Tray Saddle Stitch Finisher Requires RB22 \$45.33	FS-536: Floor Finisher \$31.39		Add High capacity tandem tray \$7.38
	MX-FN18 4K Saddle Stitch Finisher requires MX-RB22 \$99.73	FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59		
	MX-RB22 Paper Pass Unit Required with FN10/FN11/FN18 \$9.16	PK-519: Hole Punch Kit (For FS-533) \$6.08		
	MX-PNX5B 3 Hole Punch Module for FN10 \$9.07	PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08		
	MX-PNX6B 3 Hole Punch Module for FN11/FN18 \$9.07	KP-101: 10-Key Pad \$2.21		
	MX-PN11B 3 Hole Punch Module for FN17 \$9.07			
	MX-TR13N Exit Tray Unit \$3.40			
	MX-FX11 Facsimile Expansion Kit with 8MB Memory \$11.33			
	MX-PK11SPC PS3 Expansion Kit 364/464/564 \$6.35			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Pensacola, FL
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WORKSHEET #3 ALTERNATE

Class 3	Sharp MX-B402	None	Ricoh MP 2555 SPDF	None
Rated copies per minute	40 pages per minute		25	
Copy per month range: 3,000 - 7,000	3,000 - 7,000		3,000-7,000	
USB Connection	Local/Network Printing		Standard	
Automatic document feed	50 Sheet Reversing Single Pass		220 Sheet Capacity	
Sorter	Electronic Sorting		Electronic Sorting	
Collator	Electronic Collating		Electronic Collating	
Enlargement	200%		400%	
Reduction	50%		25%	
Finisher	Optional		Optional	
Duplex	Standard		Standard	
Monthly price	\$72.90		\$69.86	
Cost per copy	\$0.0101		\$0.0079	
	Additional Standard Features		Additional standard features	
	Data Security		Dual 550 Sheet Trays	
	Color Scanning			
	Network Printing			
	Network Scanning		Optional features monthly price	
	1-500 Sheet Paper Tray		Stand \$1.99	
	100 Sheet Paper Tray		PB3220 Paper Feed Unit \$14.21	
	Card Shot		Internal Finisher \$11.59	
	7" Touch Screen		SR 3130 Finisher \$22.94	
	Mixed Sized Original Detection		Punch Kit \$7.89	
	Postscript/User Friendly		Fax Kit \$9.69	
	Surge Protection Device		PS Kit \$4.82	
	Paper Incentive - 3 Cases			
	Operating Systems			
	Vista, Win-7 & 10, 2K3 & 08 Server, MAC			
	Optional Features Monthly Price:			
	MX-CSX1 500 Sheet Paper Feed Unit (for Tray 2 only) \$6.35			
	MX-CSX2 500 Sheet Paper Feed Unit (for Trays 3 & 4 only) \$5.44			
	MX-DS13 Base Plate \$3.26			
	MX-DS14 Stackable Cabinet (up to 3) \$1.45			
	MX-FN12 Inner Finisher \$19.27			
	MX-FXX3 Fax Expansion Kit \$9.07			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #4				
Class 4	Sharp MX-M464N	Konica Minolta Bizhub 368	Samsung SL-K7500GX	Xerox Versalink B7035
Rated copies per minute	46 pages per minute	36	50	36
Copy per month range:				
7,000-12,000	7,000 - 12,000	7,000 - 12,000	7,000-12,000	7,000- 12,000
USB Connection	Local/Network Printing	Standard	Standard	
Automatic document feed	100 Sheet Reversing Feeder	100 Sheet Dual Scan Single Pass	100 sheet capacity	110 sheets
Sorter	Electronic & offset sorting	Electronic Sorting & Opt Job Separator	Electronic Sorting	
Collator	Electronic & offset collating	Electronic Collating	Electronic Collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Optional	Optional
Duplex	Standard	Standard	Standard	
Monthly price	\$87.50 per month	\$90.00	\$111.00	\$99.25
Cost per copy	\$0.0071	\$0.0072	\$0.0080	\$0.0060
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	1 - 500 Sheet Paper Tray	Letter/Legal/Ledger/12x18 Paper Support	Dual Paper Drawers	2 - 520 sheet paper trays
	Auto Duplex on Stocks up to 97 lb Index	Network Printing & Color Scanning		network print and color scan
	7.0" LCD Display Screen	ID Card Copy		security disk encryption and image overwrite
	Card Shot	Mixed Originals Support		11x17 standard
	Network Printing	Data Security Kit		7" color touchscreen
	11x17 Standard	2x 500 Sheet Drawers		Print/Scan to google Drive/DropBox
				Apple AirPrint, Google Cloud Print, NFC
	Data Security	100 Sheet Document Feeder		& Android Printing
	Surge Protection Device	150 Sheet Bypass tray		Xerox Standard Accounting
	Paper Incentive - 3 Cases	9" Color Touchscreen		
	Operating Systems	Apple Airprint/Google Cloud Print		
	Vista, Win-7 & 10, & 08 server	Surge Protection		
	Optional Features Monthly Price:	Optional Features Monthly Price:	Optional Features Monthly Price:	Optional Features Monthly Price:
	MX-36ABD Deluxe Copier Cabinet \$3.67	FK-514: FAX Kit \$14.76	Stand \$2.60	Adobe Postscript (required for MAC's) \$10.88
	MX-DE12 1 x 500 Sheet Paper Drawer \$10.20	PC-110: Total 3 x 500 Sheet Paper Drawers \$9.74	Fax Kit \$ 10.40	Integrated office finisher \$18.14
	MX-DE13 2 x 500 Sheet Paper Drawer \$12.47	PC-210: Total 4 x 500 Sheet Paper Drawers \$13.87	Internal Finisher \$14.50	Office Finisher LX \$22.27
	MX-DE14 3 x 500 Sheet Paper Drawer \$20.40	PC-410: 2,500 Sheet Large Paper Drawer \$13.87	Hole Punch Kit \$9.50	2/3 Hole Punch (office finisher LX only) \$5.37
	MX-DE20 2500 Sheet Tandem Paper Drawer \$27.20	LU-302: 3,000 Sheet External Large Capacity Unit \$29.24	Booklet Finisher \$47.50	1 line Fax \$14.48
	MX-FN17 Inner Finisher \$19.27	JS-506: Job Separator \$8.02	High Volume Finisher \$35.00	Wireless Accessory \$1.64
	MX-FN10 3 Tray Saddle Stitch Finisher Requires RB22 \$45.33	FS-533: Inner Finisher \$25.75		Convenience stapler with WorkSurface \$9.04
	MX-FN18 4K Saddle Stitch Finisher requires MX-RB22 \$99.73	FS-536: Floor Finisher \$31.39		Add High capacity tandem tray \$7.38
	MX-RB22 Paper Pass Unit Required with FN10/FN11/FN18 \$9.16	FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59		
	MX-PNX5B 3 Hole Punch Module for FN10 \$9.07	PK-519: Hole Punch Kit (For FS-533) \$6.08		
	MX-PNX6B 3 Hole Punch Module for FN11/FN18 \$9.07	PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08		
	MX-PN11B 3 Hole Punch Module for FN17 \$9.07	KP-101: 10-Key Pad \$2.21		
	MX-TR13N Exit Tray Unit \$3.40			
	MX-FX11 Facsimile Expansion Kit with 8MB Memory \$11.33			
	MX-PK11SPC PS3 Expansion Kit 364/464/564 \$6.35			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & Company:

American Business Center
CPC Office Technologies
 Pensacola, FL

Dex Imaging
 Ft. Walton Beach, FL

RJ Young
 Pensacola, FL

American Business Center
 Panama City, FL

WORKSHEET #4 ALTERNATE

Class 4
 Rated copies per minute
 Copy per month range: 7,000-12,000
 USB Connection
 Automatic document feed
 Sorter
 Collator
 Enlargement
 Reduction
 Finisher
 Duplex
 Monthly price
 Cost per copy

Lexmark XM 5263
 63 pages per minute
 7,000 - 12,000
 Local/Network printing
 100 Sheet Multipurpose feeder
 Electronic Offset Sorting
 Electronic Offset collating
 400%
 25%
 Not Available
 \$64.20
 \$0.0725

None

Ricoh MP 3055 SPDF
 30
 7,000-12,000
 Standard
 220 sheet capacity
 Electronic Sorting
 Electronic Collating
 400%
 25%
 Optional
 Standard
 \$89.43
 \$0.0079

None

Additional Standard Features
 Network Printing
 Network Scanning
 Fax Option
 550 Sheet Paper Tray
 Surge protector
 7.0" LCD Display Screen
 Data Security
 Surge Protection Device
 Paper Incentive - 3 cases

Additional Standard Features
 Dual 550 Sheet Trays

Operating Systems
 Vista, Win-7 & 10, MAC
 Google Cloud print ready (Chrome Books)

Optional Features Monthly Price:
 250 Sheet Paper Tray \$5.50
 550 Sheet Paper Tray \$6.75
 Cabinet \$3.40

Optional Features Monthly Price
 Stand \$1.99
 PB3220 Paper Feed Unit \$14.21
 Internal Finisher \$11.59
 SR 3130 Finisher \$22.94
 Punch Kit \$7.89
 Fax Kit \$9.69
 PS Kit \$4.82

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
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WORKSHEET #4 ALTERNATE (B)

Class 4	Lexmark XM7263	None	None	None
Rated copies per minute	63 pages per minute			
Copy per month range: 7,000-12,000	7,000 - 12,000			
USB Connection	Local/Network printing			
Automatic document feed	100 Sheet Multipurpose feeder			
Sorter	Electronic Offset Sorting			
Collator	Electronic Offset collating			
Enlargement	400%			
Reduction	25%			
Finisher	Not Available			
Duplex				
Monthly price	\$107.00			
Cost per copy	\$0.0725			

Additional Standard Features

- Network Printing
- Network Scanning
- Fax Option
- 1100 Sheet Paper Capacity
- Cabinet/Casters
- Data Security
- Surge Protection Device
- Paper Incentive - 5 cases

Operating Systems

- Vista, Win-7 & 10, MAC
- Google Cloud print ready (Chrome Books)

Optional Features Monthly Price:

MX810, MX811, MX812 550-Sheet Tray	\$9.84
MX810, MX811, MX812 2100-Sheet Tray	\$19.72
Offset Stacker	\$5.35
MS810, MS811, MS812 Staple Finisher	\$10.74
MS810, MS811, MS812 4-Bin Mailbox	\$10.74
Staple, Hole Punch Finisher	\$23.66

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #5				
Class 5	Sharp MX-M564N	Konica Minolta Bizhub 458	Ricoh MP 4055 SP	Xerox Altalink B8045
Rated copies per minute	56 pages per minute	45	40	45
Copy per month range: 12,000-18,000	12,000 - 18,000	12,000 - 18,000	12,000-18,000	12,000-18,000
USB Connection	Local/Network printing	Standard	Standard	
Automatic document feed	100 Sheet Reversing Feeder	100 Sheet Dual Scan Single Pass	220 sheet capacity	200 sheet single pass duplex
Sorter	Electronic offset sorting	Electronic Sorting & Opt Job Separator	Electronic Sorting	
Collator	Electronic offset collating	Electronic Collating	Electronic Collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Optional	Optional
Duplex	Standard	Standard	Standard	
Monthly price	\$107.62	\$116.41	\$103.91	\$147.55
Cost per copy	\$0.0071	\$0.0055	\$0.0059	\$0.0050
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	Data Security 1 - 500 Sheet Paper Tray Auto Duplex on Stocks up to 97 lb Index 7.0" LCD Display Screen	Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning ID Card Copy Mixed Originals Support	Dual 550 Sheet Trays	5 paper sources - total capacity of 4,700 sheets network print and color scan adobe postscript 3 remote user interface McAfee Whitelisting Security, Image Overwrite, Encrypted Hard Disk Print/Scan to Google Drive/DropBos 10.1" Color Touch Screen Xerox Standard Accounting Apple AirPrint, Google Cloud Print, NFC & Android Print
	Card Shot Network Printing 11x17 Standard Surge Protection Device	Data Security Kit 2x 500 Sheet Drawers 2500 Sheet Third Drawer 100 Sheet Document Feeder		
	Paper Incentive - 3 Cases	150 Sheet Bypass tray 9" Color Touchscreen Apple Airpnt/Google Cloud Print Surge Protection		
	Operating System Vista, Win7 & 10, & 08 server		Optional Features Monthly Price	Optional Features Monthly Price:
	Optional Features Monthly Price: MX-36ABD Deluxe Copier Cabinet \$3.67 MX-DE12 1 x 500 Sheet Paper Drawer \$10.20 MX-DE13 2 x 500 Sheet Paper Drawer \$12.47 MX-DE14 3 x 500 Sheet Paper Drawer \$20.40 MX-DE20 2500 Sheet Tandem Paper Drawer \$27.20 MX-FN17 Inner Finisher \$19.27 MX-FN10 3 Tray Saddle Stitch Finisher Requires \$45.33 MX-FN18 4K Saddle Stitch Finisher requires MX-RB22 \$99.73 MX-RB22 Paper Pass Unit Required with \$9.16 MX-PNX5B 3 Hole Punch Module for FN10 \$9.07 MX-PNX6B 3 Hole Punch Module for FN11/FN18 \$9.07 MX-PN11B 3 Hole Punch Module for FN17 \$9.07 MX-TR13N Exit Tray Unit \$3.40 MX-FX11 Facsimile Expansion Kit with 8MB Memory \$11.33 MX-PK11SPC PS3 Expansion Kit 364/464/564 \$6.35	Optional Features Monthly Price: FK-514: FAX Kit \$14.76 PC-110: Total 3 x 500 Sheet Paper Drawers \$9.74 PC-210: Total 4 x 500 Sheet Paper Drawers \$13.87 LU-302: 3,000 Sheet External Large Capacity Unit \$29.24 JS-506: Job Separator \$8.02 FS-533: Inner Finisher \$25.75 FS-536: Floor Finisher \$31.39 FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59 PK-519: Hole Punch Kit (For FS-533) \$6.08 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08 KP-101: 10-Key Pad \$2.21	Stand \$1.99 PB3220 Paper Feed Unit \$14.21 Internal Finisher \$11.59 SR 3130 Finisher \$22.94 Punch Kit \$7.89 Fax Kit \$9.69 PS Kit \$4.82	Office Finisher \$15.12 1 Line Fax \$12.87 3 Hole Punch \$3.87 Convenience Stapler \$7.55 Wireless Print Kit \$2.01 3,300 Sheet High Capacity Feeder \$21.37

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #5 ALTERNATE				
Class 5	Lexmark XM7270	None	Canon ImageRunner 4535	Xerox Altalink B8045
Rated copies per minute	70 pages per minute		35	45
Copy per month range:12,000-18,000	12,000 - 18,000		12,000-18,000	12,000-18,000
USB Connection	Local/Network printing		Standard	
Automatic document feed	100 Sheet standard		100 sheet capacity	
Sorter	Electronic offset sorting		Electronic Sorting	
Collator	Electronic offset collating		Electronic Collating	
Enlargement	400%		400%	
Reduction	25%		25%	
Finisher	Optional		Optional	
Duplex			Standard	
Monthly price	\$141.00		\$108.46	To be determined - must have historical monthly volumes
Cost per copy	\$0.0725		\$0.0055	flat rate - unlimited copies
	Additional Standard Features		Additional Standard Features	Additional Standard Features
	Network Printing		Dual 550 Sheet Trays	office finisher
	Network Scanning			3 hole punch
	Fax Option			
	1100 Sheet Paper Capacity			
	Data Security			
	Surge Protection Device			
	Paper Incentive - 5 cases			
	Operating Systems		Optional Features Monthly Price	Optional Features Monthly Price
	Vista, Win-7 & 10, MAC		Cabinet/Stand \$5.55	None
	Google Cloud print ready (chrome books)		Cassette Feeding Unit \$28.49	
			Inner Finisher \$18.73	
			Fax Kit \$16.08	
	Optional Features Monthly Price:			
	MX810, MX811, MX812 550-Sheet Tray \$9.84			
	MX810, MX811, MX812 2100-Sheet Tray \$19.72			
	Offset Stacker \$5.35			
	MS810, MS811, MS812 Staple Finisher \$10.74			
	MS810, MS811, MS812 4-Bin Mailbox \$10.74			
	Staple, Hole Punch Finisher \$23.66			

RFP 17-04 Multifunction Copiers
 Intended Award
 Award
 Contract Start July 1, 2017
 Contract End June 30, 2022
 Awarded to CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #6A				
Class 6	Sharp MX-M654N	Konica Minolta Bizhub 558	Ricoh MP 6503SP	Xerox Altalink B8055
Rated copies per minute	65 pages per minute	55	65	55
Copy per month range	18,000 - 70,000	18,000 - 70,000	18,000 - 70,000	18,000 - 70,000
18,000-70,000	Local/Network printing	Standard	Standard	
USB Connection	150 Sheet dual single pass feeder	100 Sheet Dual Scan Single Pass	220 sheet capacity	
Automatic document feed	Electronic offset sorting	Electronic Sorting & Opt Job Separator	Electronic Sorting	
Sorter	Electronic offset collating	Electronic Collating	Electronic Collating	
Collator	400%	400%	400%	
Enlargement	25%	25%	25%	
Reduction	Optional	Optional	Copy Tray Standard/Finisher options below	Optional
Finisher	Standard	Standard	Standard	
Duplex	\$189.15	\$133.32	\$208.20	\$153.26
Monthly price	\$0.0051	\$0.0052	\$0.0049	\$0.0049
Cost per copy				
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	Data Security	Letter/Legal/Ledger/12x18 Paper Support	4200 Sheet paper capacity	5 paper sources - total capacity of
	Color Scanning	Network Printing & Color Scanning	(1550/1550/550/550)	4,700 sheets
	Network Printing & Scanning	ID Card Copy		network print and color scan
	2-500 Sheet Paper Trays	Mixed Originals Support		adobe postscript 3
				remote user interface
	2,000 Sheet Tandem Paper Tray	Data Security Kit		McAfee Whitelisting Security, Image Overwrite,
	Card Shot	2x 500 Sheet Drawers		Encrypted Hard Disk
	100 Sheet Bypass Tray	2500 Sheet Third Drawer		Print/Scan to Google Drive/DropBox
	128 MB Standard Memory	100 Sheet Document Feeder		10.1" Color Touch Screen
				Xerox Standard Accounting
	Surge Protection Device	150 Sheet Bypass tray		Apple AirPrint, Google Cloud Print, NFC
	Paper Incentive - 5 cases	9" Color Touchscreen		& Android Print
		Apple Airprint/Google Cloud Print		
	Operating Systems	Surge Protection		
	Vista, Win7 & 10, & OS Server, MAC		Optional Features Monthly Price	Optional Features Monthly Price
			LCIT RT4040 Large Capacity Tray \$24.44	Office Finisher \$15.12
	Optional Features Monthly Price:	Optional Features Monthly Price:	SR 4120 Finisher \$34.95	1 Line Fax \$12.87
	MX-LC15 3,500-sheet Large Capacity Cassette (Letter) \$20.40	FK-514 FAX Kit \$14.76	SR 4130 Booklet Finisher \$52.52	3 Hole Punch \$3.87
	MX-LC16 3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal, Ledger or 12" x 18") \$56.67	PC-110: Total 3 x 500 Sheet Paper Drawers \$9.74	Punch Kit \$10.23	Convenience Stapler \$7.55
	MX-FN17 Inner Finisher (requires MX-RB24) (No Hole Punch Capability) \$18.06	PC-210: Total 4 x 500 Sheet Paper Drawers \$13.87	Fax Kit \$9.66	Wireless Print Kit \$2.01
	MX-FN19 50-sheet Staple Finisher (4,000-sheet output capacity, requires MX-RB23) \$58.93	LU-302: 3,000 Sheet External Large Capacity Unit \$29.24	PS Kit \$32.66	3,300 Sheet High capacity feeder \$21.37
	MX-FN20 50-sheet Staple/15-sheet Saddle Stitch Finisher (4,000-sheet output capacity, requires MX-RB23) \$90.67	JS-506: Job Separator \$8.02		
	MX-FN21 100-sheet Staple Finisher (4,000-sheet output capacity, requires MX-RB23 and MXRB15) \$130.20	FS-533: Inner Finisher \$25.75		
	MX-RB15 Curt Correction Unit (required for MX-FN21 and MX-FN22) \$19.67	FS-536 Floor Finisher \$31.39		
	MX-RB23 Paper Pass Unit (required for FN19, FN20, FN21, FN22) \$9.16	FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59		
	MX-RB24 Paper Pass Unit (required for Inner Finisher) \$8.59	PK-519: Hole Punch Kit (For FS-533) \$6.08		
	MX-TM10 Trimmer Unit (Optional with MX-FN22 Saddle Finisher) \$115.51	PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08		
	MX-PN12B 3-Hole Punch Unit (for use with MX-FN19 and MX-FN20) \$15.87	KP-101: 10-Key Pad \$2.21		
	MX-PN13B 3-Hole Punch Unit (for use with MX-FN21 and MX-FN22) \$17.00			
	MX-TR16 Right Side Exit Tray \$3.40			
	MX-TU15 Center Exit Tray (required if no finishing options are selected) \$1.81			
	MX-FX11 Fax Expansion Kit \$11.33			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #6A ALTERNATE Class 6	Sharp MX-M754N	Konica Minolta Bizhub 654e 65	Ricoh MP 9003SP 90	Xerox Altalink B8065 65
Rated copies per minute	75	65	90	65
Copy per month range:	18,000 - 70,000	18,000-70,000	18,000 - 70,000	18,000 - 70,000
18,000-70,000				
USB Connection	Local/Network printing	Standard	Standard	
Automatic document feed	150 Sheet single pass feeder	150 Sheet Dual Scan Single Pass	220 sheet capacity	
Sorter	Electronic offset sorting	Electronic Sorting	Electronic Sorting	
Collator	Electronic offset collating	Electronic Collating	Electronic Collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Copy Tray Standard/ Finisher options below	Optional
Duplex	Standard	Standard	Standard	
Monthly price	\$215.15	\$188.44	\$334.68	\$166.99
Cost per copy	\$0.0051	\$0.0047	\$0.0049	\$0.0040
Operating Systems	Win 7 & 10, 08 server & MAC Google Cloud Ready (chrome books)	Additional Standard Features Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning ID Card Copy Mixed Originals Support	Additional Standard Features 4200 Sheet paper capacity (1550/1550/550/550)	Additional Standard Features 5 paper sources - total capacity of 4,700 sheets network print and color scan adobe postscript 3 remote user interface McAfee Whitelisting Security, Image Overwrite, Encrypted Hard Disk Print/Scan to Google Drive/DropBos 10.1" Color Touch Screen Xerox Standard Accounting Apple AirPrint, Google Cloud Print, NFC & Android Print
Additional Standard Features	Data Security Color Scanning Network Printing & Scanning 2-500 Sheet Paper Trays 2,000 Sheet Tandem Paper Tray Card Shot 100 Sheet Bypass Tray 128 MB Standard Memory Surge Protection Device Paper Incentive - 5 cases	Data Security Kit 2x 500 Sheet Drawers 2500 Sheet Third Drawer 100 Sheet Document Feeder 150 Sheet Bypass tray 9" Color Touchscreen Apple Airprint/Google Cloud Print Surge Protection	Optional Features Monthly Price LCIT RT4040 Large Capacity Tray \$24.44 SR 4120 Finisher \$34.95 SR 4130 Booklet Finisher \$52.52 Punch Kit \$10.23 Fax Kit \$9.66	Optional Features Monthly Price Office Finisher \$15.12 1 Line Fax \$12.87 3 Hole Punch \$3.87 Convenience Stapler \$7.55 Wireless Print Kit \$2.01
Optional Features Monthly Price: MX-LC15 3,500-sheet Large Capacity Cassette (Letter) \$20.40 MX-LC16 3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal, Ledger or 12" \$56.67 MX-FN17 Inner Finisher (requires MX-RB24) (No Hole Punch Capability) \$18.06 MX-FN19 50-sheet Staple Finisher (4,000-sheet output capacity, requires MX-RB23) \$58.93 MX-FN20 50-sheet Staple/15-sheet Saddle Stitch Finisher (4,000-sheet output capacity, requires MX-RB23) \$90.67 MX-FN21 100-sheet Staple Finisher (4,000-sheet output capacity, requires MX-RB23 and MX-RB15) \$130.20 MX-RB15 Curl Correction Unit (required for MX-FN21 and MX-FN22) \$19.67 MX-RB23 Paper Pass Unit (required for FN19, FN20, FN21, FN22) \$9.16 MX-RB24 Paper Pass Unit (required for Inner Finisher) \$8.59 MX-TM10 Trimmer Unit (Optional with MX-FN22 Saddle Finisher) \$115.51 MX-PN12B 3-Hole Punch Unit (for use with MX-FN19 and MX-FN20) \$15.87 MX-PN13B 3-Hole Punch Unit (for use with MX-FN21 and MX-FN22) \$17.00 MX-TR16 Right Side Exit Tray \$3.40	LU-204: 2500 Sheet Large Capacity Unit - Up to Ledger \$53.61 LU-301: 3,000 Sheet Large Capacity Unit - Letter Only \$29.24 FS-534: 50 Sheet Finisher \$21.71 FS-534SD: 50 Sheet Finisher w/ Saddle Stitching \$38.93 FS-535: 100 Sheet Finisher \$39.22 FS-535SD: 100 Sheet Finisher w/ Saddle Stitching \$61.94 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08 PK-521: Hole Punch Kit (For FS-535 & FS-535SD) \$9.73 ZU-606: Z Folding Unit (Requires FS-535 or FS-535SD) \$109.45 KP-101: 10-Key Pad \$2.21	PS Kit \$32.66	3,300 Sheet High capacity feeder \$21.37	
MX-TU15 Center Exit Tray (required if no finishing options are selected) \$1.81 MX-FX11 Fax Expansion Kit \$11.33				

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #6B				
Class 6	Sharp MX-M905	Konica Minolta Bizhub 958	Ricoh PRO 8200S	Xerox D95
Rated copies per minute	90	95	96	100
Copy per month range: 70,000+	70,000 +	70,000+	70,000 +	70,000 +
USB Connection	Local/Network Printing	Standard	Standard	
Automatic document feed	150 Sheet Single pass feeder	300 Sheet Dual Scan Single Pass	220 sheet capacity	250 sheet single pass duplex
Sorter	Electronic offset sorting	Electronic Sorting	included	
Collator	Electronic offset collating	Electronic Collating	included	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	SR5050 Finisher included	
Duplex	Standard	Standard	Standard	
Monthly price	\$333.13	\$281.81	\$470.56	\$351.94
Cost per copy	\$0.0038	\$0.0040	\$0.0039	\$0.0036
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	Data security	Letter/Legal/Ledger/12x18 Paper Support	SR 5050 Finisher	100 page per minute kit
	Color Scanning	Network Printing & Color Scanning	3 Paper Trays (3,300 capacity)	5 paper sources - total capacity of 4,050 sheets
	Retractable Keyboard	ID Card Copy		standard finisher - 100 sheet
	3,000 Sheet Standard Paper Capacity	Mixed Originals Support		multiposition stapling
	Standard Paper Weight 110lb. Index	Data Security Kit		2/3 Hole Punch
	10.1" High Res. Color Touch Screen	2x 500 Sheet Drawers		network print & color scan
	USB Printing Support	2500 Sheet Third Drawer		Adobe Postscript 3
	Wireless Interface/Host Printing	300 Sheet Document Feeder		Xerox Standard Accounting
	Web Image/Web Smart Monitor	150 Sheet Bypass tray		
	Surge Protection Device	9" Color Touchscreen		
	MX-PBX2: Print Controller	Apple Airprint/Google Cloud Print		
	Postscript Included	Surge Protection		
	Paper Incentive - 9 Cases			
	Operating Systems		Optional Features Monthly Price	Optional Features Monthly Price
	Visa, Win 7, 2K3, 08 server & MAC		5070 LCIT Large Capacity Tray \$59.42	2 - 2,000 sheet high capacity feeder \$52.08
	Google Cloud Print ready (Chrome Books)		Booklet Finisher Upgrade \$28.83	booklet finisher \$114.51
			Punch Kit \$15.17	
			PS Kit \$32.72	
	Optional Features Monthly Price:	Optional Features Monthly Price:		
	MX-LC12 3,500-sheet Large Capacity Cassette \$26.78	FK-516: FAX Kit \$14.76		
	MX-LCX3N 3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal or Ledger) \$53.13	LU-205: 2500 Sheet Large Capacity Unit - Up to Ledger \$53.61		
	MX-LC13N 5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger, requires MX-RB16) (If connecting 2 MX-LC13N's- MX-RB17 also req'd) \$108.29	LU-303: 3,000 Sheet Large Capacity Unit - Letter Only \$29.24		
	MX-FN21 100-sheet Staple Finisher (4,000-sheet output capacity, requires MX-RB18) \$122.06	FS-536: 50 Sheet Finisher \$33.68		
	MX-FN22 100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity, requires MX-RB18) \$173.27	FS-536SD: 50 Sheet Finisher w/ Saddle Stitching \$58.88		
	MX-FN24 50-sheet Staple Finisher (3,000-sheet output capacity) (Not compatible with any other finishing options except the MX-PNX4B) \$67.02	FS-537: 100 Sheet Finisher \$58.69		
	MX-MF11 500 Sheet Multi- Bypass Tray (requires MX-LC13N Large Capacity Tray and not compatible with the standard MFX1 100 Sheet Multi-Bypass Tray. \$29.75	FS-537SD: 100 Sheet Finisher w/ Saddle Stitching \$87.27		
	MX-RB13 Relay Unit (required for MX-GBCX2, or if connecting an MX-FN21/FN22 directly to anMX-CF11) \$18.45	PK-520: Hole Punch Kit (For FS-536 & FS-536SD) \$6.08		
	MX-RB16 LCT Mounting Kit (required for MX-LC13N) \$5.36	PK-521: Hole Punch Kit (For FS-537 & FS-537SD) \$9.73		
	MX-RB18 Curl Correction Unit (required for MX-FN21, MX-FN22, and MX-ST10) \$18.45	ZU-609: Z Folding Unit (Requires FS-537 or FS-537SD) \$109.45		
	MX-TM10 Trimmer Unit (Optional with MX-FN22 Saddle Finisher) \$108.29	KP-101: 10-Key Pad \$2.21		
	MX-PN13B 3-Hole Punch Unit (for use with MX-FN21 and MX-FN22) \$15.94			
	MX-PNX4B 3-Hole Punch Unit (for use with MX-FN24 and MX-FN25) \$14.66			
	MX-FX15 Fax Expansion Kit \$10.63			
	MX-SL10N Status Indicator \$10.71			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company: Page 14	CPC Office Technologies Pensacola, FL	Dex imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #6B ALTERNATE				
Class 6	Sharp MX-M1055	Konica Minolta Bizhub PRO 1100	Canon ImageRunner Advanced 8585i	Xerox D110
Rated copies per minute	105 copies per minute	100	85	110
Copy per month range: 70,000+	70,000+	70,000+	70,000 +	70,000 +
USB Connection	Local/Network printing	No	Standard	
Automatic document feed	150 Sheet Single Pass Feeder	150 Sheet Dual Scan Single Pass	300 sheet capacity	250 sheet single pass duplex
Sorter	Electronic offset sorting	Electronic Sorting	included	
Collator	Electronic offset collating	Electronic Collating	included	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	V1 Finisher	
Duplex	Standard	Standard	Standard	
Monthly price	\$357.33	\$384.53	\$396.10	\$418.70
Cost per copy	\$0.0038	\$0.0038	\$0.0042	\$0.0036
	Additional Standard Features	Additional Standard Features	Additional Standard Features	Additional Standard Features
	Data security kit	Letter/Legal/Ledger/12x18 Paper Support	Stapler Finisher V1	5 paper sources - total capacity of 4,050 sheets
	Color scanning	Network Printing & Color Scanning	4 trays/ 4100 sheet capacity	standard finisher - 100 sheet multiposition stapling
	3,000 Sheet Standard Paper Capacity	Data Security Kit		2/3 Hole Punch
	Retractable Keyboard	2x 1500 Sheet Drawers		network print & color scan
	Standard Paper Weight 10 lb. index	Output Tray		Adobe PostScript 3
	10.1" High Res. Color Touch Screen	150 Sheet Document Feeder		Xerox Standard Accounting
	USB Printing Support	15" Color Touchscreen		
	Wireless Interface/Host Printing	Surge Protection		
	Web Image/Web Smart Monitor		Optional Features Monthly Price	Optional Features Monthly Price
	MX-PBX2: Print Controller		2/3 Hole punch unit - A1 \$15.76	2 - 2,000 sheet high capacity feeder \$52.08
	Postscript Included		Booklet Finisher Upgrade \$43.33	booklet finisher \$114.51
	Surge Protection Device		Paper Deck E1 \$44.44	
	Paper Incentive - 9 cases		POD Deck Lite \$72.32	
			Fax Kit \$16.08	
	Operating Systems	Optional Features Monthly Price:		
	Vista 7, 2K3 & 08 Server, MAC	PF-709: Paper Feed Unit \$63.23		
	Google Cloud Ready (chrome books)	LU-411: Large Capacity Paper Feed (Letter Size) \$23.50		
		LU-412: Large Capacity Paper Feed (12x18 Size) \$30.23		
	Optional Features Monthly Price:	MB-507: Multi Bypass Tray Unit \$80.97		
	MX-LC12 3,500-sheet Large Capacity Cassette \$26.78	FS-532: 100 Sheet Staple Finisher \$71.64		
	MX-LCX3N 3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal or Ledger) \$53.13	SD-510: Saddle Stitch Kit for FS-532 \$24.12		
	MX-LC13N 5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger; requires MX-RB16) \$108.29	PK-522: Punch Kit for FS-532 \$7.90		
	MX-FN21 100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB16) \$122.05	ZU-608: Z Folding Unit \$103.98		
	MX-FN22 100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB16) \$173.27	PI-502: Multi-Post Inserter and Mount Kit \$27.77		
	MX-FN24 50-sheet Staple Finisher (3,000-sheet output capacity) (Not compatible with any other finishing options except the MX-PNX4B) \$67.02	GP-502: Auto Ring Binder \$791.75		
	MX-MFX1 100 Sheet Multi- Bypass Tray (for machine) Required for LC12/LCX3N Required if LC12/LCX3N/LC13N not attached. Will not work with LC13N \$10.63			
	MX-MF11 500 Sheet Multi- Bypass Tray (requires MX-LC13N Large Capacity Tray and not compatible with the standard MFX1 100 Sheet Multi-Bypass Tray) \$29.75			
	MX-RB13 Relay Unit (required for MX-GBCX2, or if connecting an MX-FN21/FN22 directly to an MX-CF11) \$18.45			
	MX-RB16 LCT Mounting Kit (required for MX-LC13N) \$5.36			
	MX-RB18 Curl Correction Unit (required for MX-FN21, MX-FN22, and MX-ST10) \$18.45			
	MX-TM10 Trimmer Unit (Optional with MX-FN22 Saddle Finisher) \$108.29			
	MX-PN13B 3-Hole Punch Unit (for use with MX-FN21 and MX-FN22) \$15.94			
	MX-PNX4B 3-Hole Punch Unit (for use with MX-FN24 and MX-FN25) \$14.66			
	MX-FX15 Fax Expansion Kit \$10.63			
	MX-SL10N Status Indicator \$10.71			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
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WORKSHEET #6B ALTERNATE (B)

<p>Class 6 Rated copies per minute Copy per month range: 70,000+ USB Connection Automatic document feed Sorter Collator Enlargement Reduction Finisher Duplex Monthly price Cost per copy</p>	<p>Sharp MX-M1205 120 copies per minute 70,000+ Local/Network printing 150 Sheet Single Pass Feeder Electronic offset sorting Electronic offset collating 400% 25% Optional Standard \$448.75 \$0.0038</p>	<p>None</p>	<p>None</p>	<p>None</p>
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Additional Standard Features

Data security kit
 Color scanning
 3,000 Sheet Standard Paper Capacity
 Retractable Keyboard
 Standard Paper Weight 10 lb. index
 10.1" High Res. Color Touch Screen
 USB Printing Support
 Wireless Interface/Host Printing
 Web Image/Web Smart Monitor
 MX-PBX2: Print Controller
 Postscript Included
 Surge Protection Device
 Paper Incentive - 12 cases
Operating Systems
 Vista 7, 2K3 & 08 Server, MAC
 Google Cloud Ready (chrome books)
Optional Features Monthly Price:
 MX-LC12 3,500-sheet Large Capacity Cassette \$26.78

MX-LCX3N 3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal or Ledger) \$53.13
 MX-LC13N 5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger, requires MX-RB16) \$108.29
 MX-FN21 100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB18) \$122.06
 MX-FN22 100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB18) \$173.27
 MX-FN24 50-sheet Staple Finisher (3,000-sheet output capacity) (Not compatible with any other finishing options except the MX-PNX4B) \$67.02
 MX-MFX1 100 Sheet Multi-Bypass Tray (for machine) Required for LC12/LCX3N Required if LC12/LCX3N/LC13N not attached. Will not work with LC13N \$10.63
 MX-MF11 500 Sheet Multi-Bypass Tray (requires MX-LC13N Large Capacity Tray and not compatible with the standard MFX1 100 Sheet Multi-Bypass Tray) \$29.75
 MX-RB13 Relay Unit (required for MX-GBCX2, or if connecting an MX-FN21/FN22 directly to an MX-CF11) \$18.45
 MX-RB16 LCT Mounting Kit (required for MX-LC13N) \$5.36
 MX-RB18 Curl Correction Unit (required for MX-FN21, MX-FN22, and MX-ST10) \$18.45
 MX-TM10 Trimmer Unit (Optional with MX-FN22 Saddle Finisher) \$108.29
 MX-PN13B 3-Hole Punch Unit (for use with MX-FN21 and MX-FN22) \$15.94
 MX-PNX4B 3-Hole Punch Unit (for use with MX-FN24 and MX-FN25) \$14.66
 MX-FX15 Fax Expansion Kit \$10.63
 MX-SL10N Status Indicator \$10.71

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

CPC Office Technologies
Pensacola, FL

Dex Imaging
Ft. Walton Bch, FL

RJ Young
Pensacola, FL

American Business Center
Pensacola, FL

WORKSHEET #6B ALTERNATE (C)

Class 6

Rated copies per minute
Copy per month range: 70,000+
USB Connection
Automatic document feed
Sorter
Collator
Enlargement
Reduction
Finisher
Duplex
Monthly price
Cost per copy

Ricoh PRO8210S
110 copies per minute
70,000+
Local/Network printing
110 Sheet Automatic
Electronic offset sorting
Electronic offset collating
400%
25%
Optional
Standard
\$556.75
\$0.0040

None

None

None

Additional Standard Features

Data security kit
Color scanning
Network Printing
Network Scanning
2-500 Sheet Paper Tray
1 -1,000 Tandem Paper Tray
Surge Protection Device
Paper Incentive - 12 cases

Operating Systems

Vista 7,2K3 & 08 Server, MAC
Google Cloud Ready (chrome books)

Optional Features Monthly Price:

PU5000: Punch Kit \$19.05
SR5060 Booklet Finisher \$152.63
PU5020: 2-3 Hole Punch \$20.60
BY5010: Multi 500 Sheet Bypass Tray \$49.78
Postscript 3 \$35.66
RT5070: Large Capacity Tray \$78.86
SR5050: Finisher \$108.05

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #7A				
Class 7 (Color)	Sharp MX-3050N	Konica Minolta Bizhub C258	Samsun SL X7400GX	Xerox Versalink C7030
Rated copies per minute	30 Black/30 Color pages per minute	25 Color/ 25 Black	40	30
Copy per month range: 0 - 7,000	0 - 7,000	0 - 7,000	0- 7,000	0-7,000
USB Connection		Standard		
Automatic document feed	100 Sheet reverse single pass feeder	100 Sheet Dual Scan Single Pass	250 Sheet capacity	110 sheets
Sorter	Electronic offset sorting	Electronic Sorting & Opt Job Separator	electronic sorting	
Collator	Electronic offset collating	Electronic Collating	electronic collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Optional	Optional
Duplex	Standard	Standard	Standard	
Monthly price	\$102.40	\$91.88	\$129.00	\$96.15
Cost per copy	Black \$.0086 Color \$.047	Black \$.0089 Color \$.049	Black \$.0094 Color \$.0485	Black \$.0062 Color \$.039
	Operating Systems Vista, Win 7, 2K3, 08 Server & MAC Google Cloud print ready (chrome books)	Additional Standard Features Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning ID Card Copy Mixed Originals Support Data Security Kit 2x 500 Sheet Drawers	Additional Standard Features Dual Paper Trays	Additional Standard Features 2 - 520 sheet paper trays network print & scan security disk encryption & Image overwrite 11x17 standard 7" color touch screen print/scan to Google Drive/ DropBox Apple AirPrint, Google Cloud Print, NFC & Android Printing Xerox Standard Accounting
	Additional Standard Features Network printing/Network scanning Color scanning 1 - 500 Sheet paper tray 100 Sheet bypass tray Card Shot Print/Scan from USB Devices Print Expansion Kit MX60ABD Stand Data Security Surge Protection Device Paper Incentive - 3 Cases	100 Sheet Document Feeder 150 Sheet Bypass tray 9" Color Touchscreen Apple Airprint/Google Cloud Print Surge Protection	Optional Features Monthly Price Cabinet/Stand \$2.75 Inner Finisher \$14.90 Punch Kit \$9.67 Fax Kit \$10.42	Optional Features Monthly Price Adobe Postscript (required for MAC's) \$10.88 Integrated Office Finisher \$18.14 Office finisher LX \$22.27 2/3 Hole Punch \$3.37 1 line fax \$14.48 wireless accessory \$1.64 convenience stapler w/work surface \$9.04 add 2 - 520 sheet paper trays \$5.03
	Optional Features Monthly Price: MX-DE25 1 x 550 Sheet Paper Feed Desk Unit \$9.56 MX-DE26 2 x 550 Sheet Paper Feed Desk Unit \$11.69 MX-DE27 3 x 550 Sheet Paper Feed Desk Unit \$19.13 MX-DE28 550+2100 Sheet Tandem Paper Drawer \$25.50 MX-FN27 Inner Finisher 50 Sheet Stapler 500 Sheet Capacity \$20.19 MX-FN28 1K Stacking Finisher (requires RB25) \$34.00 MX-FN29 1K Saddle Finisher (requires RB25) \$42.50 MX-FN30 3K Stacking Finisher (requires RB25) \$51.00 MX-FN31 3K Saddle Finisher (requires RB25) \$89.25 MX-FX15 Facsimile Expansion Kit \$10.63 MX-LC17 3,000 Sheet Large Capacity Tray Requires DE25/DE26/DE27 /DE28 (Not compatible with 60ABD) \$19.13 MX-PN14B 3 Hole Punch Module for FN27 \$8.50 MX-PN15B 3 Hole Punch Module for FN28/29 \$8.50 MX-PN16B 3 Hole Punch Module for FN30/31 \$8.50 MX-RB25 Paper Pass Unit Required with FN28/29/30/31 \$8.59 MX-TR19 Exit Tray Unit (right side) \$3.19 MX-TU16 Center Exit Tray Unit (Required if Finisher not installed) \$1.70	Optional Features Monthly Price: FK-514: FAX Kit \$14.76 PC-110: Total 3 x 500 Sheet Paper Drawers \$9.74 PC-210: Total 4 x 500 Sheet Paper Drawers \$13.87 PC-410: 2,500 Sheet Large Paper Drawer \$13.87 LU-302: 3,000 Sheet External Large Capacity Unit \$29.24 JS-506: Job Separator \$8.02 FS-533: Inner Finisher \$25.75 FS-536: Floor Finisher \$31.39 FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59 PK-519: Hole Punch Kit (For FS-533) \$6.08 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08 KP-101: 10-Key Pad \$2.21		

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
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WORKSHEET #7A ALTERNATE

Class 7 (Color)	Sharp MX-3550N	Konica Minolta Bizhub C308	Lexmarck XC 6152	None
Rated copies per minute	35 Black/ 35 Color pages per minute	30 Color/ 30 Black	52	
Copy per month range: 0 - 7,000	0 - 7,000	0 - 7,000	0- 7,000	
USB Connection		Standard		
Automatic Document Feed	100 Sheet reverse single pass feeder	100 Sheet Dual Scan Single Pass	150 Sheet Capacity	
Sorter	Electronic offset sorting	Electronic Sorting & Opt Job Separator	standard	
Collator	Electronic offset collating	Electronic Collating	standard	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Standard	
Duplex	Standard	Standard	Standard	
Monthly price	\$129.60	\$102.82	\$114.90	
Cost per copy	Black \$.0086 Color \$.047	Black \$.0089 Color \$.049	Black \$.0087 Color \$.048	

Operating Systems
 Vista, Win 7, 2K&3, 08 server & MAC
 Google Cloud print ready (chrome books)

Additional Standard Features
 Network printing/Network scanning
 Color Scanning
 1 - 500 Sheet paper tray
 100 Sheet Bypass Tray
 Card Shot
 Print/Scan from USB Devices
 Print Expansion Kit
 MX60ABD Stand
 Data Security
 Surge Protection Device
 Paper Incentive - 3 Cases

Optional Features Monthly Price:
 MX-DE25 1 x 550 Sheet Paper Feed Desk Unit \$9.56
 MX-DE26 2 x 550 Sheet Paper Feed Desk Unit \$11.69
 MX-DE27 3 x 550 Sheet Paper Feed Desk Unit \$19.13
 MX-DE28 550+2100 Sheet Tandem Paper Drawer \$25.50
 MX-FN27 Inner Finisher 50 Sheet Stapler 500 Sheet Capacity \$20.19
 MX-FN28 1K Stacking Finisher (requires RB25) \$34.00
 MX-FN29 1K Saddle Finisher (requires RB25) \$42.50
 MX-FN30 3K Stacking Finisher (requires RB25) \$51.00
 MX-FN31 3K Saddle Finisher (requires RB25) \$89.25
 MX-FX15 Facsimile Expansion Kit \$10.63
 MX-LC17 3,000 Sheet Large Capacity Tray Requires DE25/DE26/DE27 /DE28 (Not compatible with 60ABD) \$19.13
 MX-PN14B 3 Hole Punch Module for FN27 \$8.50
 MX-PN15B 3 Hole Punch Module for FN28/29 \$8.50
 MX-PN16B 3 Hole Punch Module for FN30/31 \$8.50
 MX-RB25 Paper Pass Unit Required with FN28/29/30/31 \$8.59
 MX-TR19 Exit Tray Unit (right side) \$3.19
 MX-TU16 Center Exit Tray Unit (Required if Finisher not installed) \$1.70

Additional Standard Features
 Letter/Legal/Ledger/12x18 Paper Support
 Network Printing & Color Scanning
 ID Card Copy
 Mixed Originals Support
 Data Security Kit
 2x 500 Sheet Drawers
 100 Sheet Document Feeder
 150 Sheet Bypass tray
 9" Color Touchscreen
 Apple Airprint/Google Cloud Print
 Surge Protection

Optional Features Monthly Price:
 FK-514 FAX Kit \$14.76
 PC-110: Total 3 x 500 Sheet Paper Drawers \$9.74
 PC-210: Total 4 x 500 Sheet Paper Drawers \$13.87
 PC-410: 2,500 Sheet Large Paper Drawer \$13.87
 LU-302: 3,000 Sheet External Large Capacity Unit \$29.24
 JS-506: Job Separator \$8.02
 FS-533: Inner Finisher \$25.75
 FS-536: Floor Finisher \$31.39
 FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59
 PK-519: Hole Punch Kit (For FS-533) \$6.08
 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08
 KP-101: 10-Key Pad \$2.21

Additional Standard Features
 Standard with 3 paper trays & finisher
 Fax Kit

Optional Features Monthly Price
 2200 Sheet Large Capacity Tray \$20.00

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #7B				
Class 7 (Color)	Sharp MX-4050N	Konica Minolta Bizhub C368	Ricoh MP C4504	Xerox Altalink C8045
Rated copies per minute	40 Black/ 40 Color	36 Color 36 Black	45	45
Copy per month range: 7,000 - 20,000	7,000 - 20,000	7,000 - 20,000	7,000-20,000	7,000-20,000
USB Connection		Standard		
Automatic document feed	150 Sheet reverse single pass feeder	100 Sheet Dual Scan Single Pass	220 sheet capacity	130 sheet single pass duplex
Sorter	Electronic offset sorting	Electronic Sorting & Opt Job Separator	electronic sorting	
Collator	Electronic offset collating	Electronic Collating	electronic collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Optional	Optional
Duplex	Standard	Standard	Standard	
Monthly price	\$150.00	\$119.66	\$119.47	\$148.49
Cost per copy	Black \$.0081 Color \$.0475	Black \$.0089 Color \$.049	Black \$.0059 Color \$.045	Black \$.005 Color \$.039
	Operating Systems Vista, Win 7, 2K&3, 08 server & MAC	Additional Standard Features Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning ID Card Copy Mixed Originals Support	Additional Standard Features Dual Paper Trays	Additional Standard Features 5 paper sources - total capacity of 3,140 sheets network print & scan Adobe Postscript 3 remote user interface McAfee Whitelisting security, image overwrite, encrypted hard disk print/scan to Google Drive/DropBox 10.1" Color Touch Screen Xerox Standard Accounting Apple AirPrint, Google Cloud Print, NFC & Android Print
	Additional Standard Features Data security/Color scanning Retractable keyboard Network printing/Network scanning 3-500 Sheet Paper Trays 100 Sheet Bypass Tray Card Shot Print/Scan from USB Devices Operating Systems Vista, Win 7, 2K3, 08 server & MAC	Data Security Kit 2x 500 Sheet Drawers 100 Sheet Document Feeder 150 Sheet Bypass tray 9" Color Touchscreen Apple Airpnn/Google Cloud Print Surge Protection Optional Features Monthly Price: FK-514: FAX Kit \$14.76 PC-110: Total 3 x 500 Sheet Paper Drawers \$9.74 PC-210: Total 4 x 500 Sheet Paper Drawers \$13.87 PC-410: 2,500 Sheet Large Paper Drawer \$13.87 LU-302: 3,000 Sheet External Large Capacity Unit \$29.24 JS-506: Job Separator \$8.02 FS-533: Inner Finisher \$25.75 FS-536: Floor Finisher \$31.39 FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59 PK-519: Hole Punch Kit (For FS-533) \$6.08 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08 KP-101: 10-Key Pad \$2.21	Optional Features Monthly Price Cabinet \$1.99 Bridget Unit for Finishers \$2.17 SR 3210 Finisher \$20.77 SR 3220 Booklet Finisher \$31.13 Punch Kit \$7.89 Paper Feed unit PB3160 \$14.21 Fax Kit \$9.99 PS Kit \$8.82	Optional Features Monthly Price office finisher LX \$20.43 BR Booklet Maker \$64.47 BR Finisher w/2/3 hole punch \$39.52 1 line fax \$12.87 2/3 hole punch (offic efinisher LX only) \$5.37 convenience stapler \$8.03 2,000 sheet high capacity feeder \$17.21 wireless print kit \$2.01
	Optional Features Monthly Price: MX-DE25 1 x 550 Sheet Paper Feed Desk Unit \$9.56 MX-DE26 2 x 550 Sheet Paper Feed Desk Unit \$11.69 MX-DE27 3 x 550 Sheet Paper Feed Desk Unit \$19.13 MX-DE28 550+2100 Sheet TandemPaper Drawer \$25.50 MX-FN27 Inner Finisher 50 Sheet Stapler 500 Sheet Capacity \$20.19 MX-FN28 1K Stacking Finisher (requires RB25) \$34.00 MX-FN29 1K Saddle Finisher (requires RB25) \$42.50 MX-FN30 3K Stacking Finisher (requires RB25) \$51.00 MX-FN31 3K Saddle Finisher (requires RB25) \$69.25 MX-FX15 Facsimile Expansion Kit \$10.63 MX-LC17 3,000 Sheet Large Capacity Tray Requires DE25/DE26/DE27 /DE28 (Not compatible with 60ABD) \$19.13 MX-PN14B 3 Hole Punch Module for FN27 \$8.50 MX-PN15B 3 Hole Punch Module for FN28/29 \$8.50 MX-PN16B 3 Hole Punch Module for FN30/31 \$8.50 MX-RB25 Paper Pass Unit Required with FN28/29/30/31 \$8.59 MX-TR19 Exit Tray Unit (right side) \$3.19 MX-TU16 Center Exit Tray Unit (Required if Finisher not installed) \$1.70			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #7B ALTERNATE				
Class 7 (Color)	Ricoh MPC4504	Konica Minolta Bizhub C458	Canon ImageRUNner Advance C5540	None
Rated copies per minute	45 Black/45 Color	45 Color 45 Black	40	
Copy per month range: 7,000 - 20,000	7,000 - 20,000	7,000 - 20,000	7,000-20,000	
USB Connection		Standard		
Automatic document feed	100 Sheet reverse single pass feeder	300 Sheet Dual Scan Single Pass	150 sheet capacity	
Sorter	Electronic offset sorting	Electronic Sorting & Opt Job Separator	electronic sorting	
Collator	Electronic offset collating	Electronic Collating	electronic collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Optional	
Duplex	Standard	Standard	Standard	
Monthly price	\$177.25	\$153.28	\$140.55	
Cost per copy	Black \$.0095 Color \$.05	Black \$.008 Color \$.047	Black \$.0078 Color \$.065	
Operating Systems	Vista, Win 7, 2K3, 08 server & MAC	Additional Standard Features Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning ID Card Copy Mixed Originals Support Data Security Kit 2x 500 Sheet Drawers 2500 Sheet Third Drawer 300 Sheet Document Feeder 150 Sheet Bypass Tray 10.1" Color Touchscreen Apple Airprint/Google Cloud Print Surge Protection	Additional Standard Features Dual Paper Trays	
Additional Standard Features	Data security/Color Scanning Retractable keyboard Network printing/Network scanning 2 - 500 Sheet paper trays 100 Sheet bypass tray Card shot Print/Scan from USB devices Stand - Cabinet F (100478FNG) 500 Sheet Paper Tray Surge Protection Device	Optional Features Monthly Price: FK-514: FAX Kit \$14.76 PC-115: Total 3 x 500 Sheet Paper Drawers \$9.74 PC-215: Total 4 x 500 Sheet Paper Drawers \$13.87 LU-302: 3,000 Sheet External Large Capacity Unit \$29.24 LU-207: 2,500 Sheet Large Capacity Unit (Up to 12x18) \$53.61 JS-602: Job Separator \$8.03 FS-533: Inner Finisher \$25.75 FS-536: Floor Finisher \$31.39 FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59 PK-519: Hole Punch Kit (For FS-533) \$6.08 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08	Optional Features Monthly Price Cabinet \$6.51 Cassette Feeding Unit \$22.62 Inner Finisher \$18.73 Punch Kit for Inner Finisher \$10.46 Booklet Finisher \$58.22 Buffer Pass for booklet finisher \$4.21 Punch Kit \$15.76 Stapler Finisher \$37.96 Fax Kit \$16.08	
Optional Features Monthly Price:	PB3150: 2 - 500 Sheet Paper Trays \$ 16.03 PB3160: 3 - 500 Sheet Paper Trays \$ 19.19 SR3130: Inner Finisher \$ 21.51 SR3140/BU3070 Finisher 1000 sheet \$31.95 SR3150/BU3070 Finisher (Booklet) 1000 sheet \$54.95 SR3160/BU3070 Finisher 3000 sheet \$57.95 SR3170/BU3070 Finisher(Booklet) 2000 sheet \$67.83 PU3050NA: Punch Kit \$ 11.73 POSTSCRIPT M4: Postscript Level 3 \$ 8.05 FAX M4: Super G3 Fax \$ 14.66 TR13N BIN TRAY: Right Side Exit Tray \$ 2.93			

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	KP-101: 10-Key Pad \$2.21 Dex imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #7C				
Class 7 (Color)	Sharp MX-6580N	Konica Minolta Bizhub C558	Ricoh MP C6503	Xerox Atalink 8070
Rated copies per minute	65 Black/65 Color	55 Color 55 Black	65	70
Copy per month range	20,000+	20,000 +	20,000 +	20,000 +
USB Connection		Standard		
Automatic document feed	150 Sheet reverse single pass feeder	300 Sheet Dual Scan Single Pass	220 sheet capacity	130 sheet single pass duplex
Sorter	Electronic offset sorting	Electronic Sorting & Opt Job Separator	electronic sorting	
Collator	Electronic offset collating	Electronic Collating	electronic collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Copy Tray included. Finisher = Optional	Optional
Duplex	Standard	Standard	Standard	
Monthly price	\$250.20	\$186.61	\$370.11	\$164.02
Cost per copy	Black \$.0071 Color \$.0424	Black \$.008 Color \$.047	Black \$.0049 Color \$.045	Black \$.004 Color \$.039
	Operating Systems Vista, Win 7, 2K3, 08 server & MAC Google Cloud print ready (chrome books)	Additional Standard Features Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning ID Card Copy Mixed Originals Support Data Security Kit 2x 500 Sheet Drawers 2500 Sheet Third Drawer	Additional Standard Features Triple paper trays 3600 sheet paper capacity	Additional Standard Features 5 paper sources - total capacity of 3,140 sheets network print & scan Adobe Postscript 3 remote user interface McAfee Whitelisting security, image overwrite, encrypted hard disk print/scan to Google Drive/DropBox 10.1" Color Touch Screen Xerox Standard Accounting Apple AirPrint, Google Cloud Print, NFC & Android Print Optional Features Monthly Price SR 4120 Finisher \$34.95 SR 4130 Booklet Finisher \$52.52
	Additional Standard Features Data security Color Scanning 2 – 800 Sheet Paper Tray 1 – 2,000 Sheet Tandem Paper Tray 100 Sheet Bypass Tray Card Shot Print/Scan from USB Devices 10.1" Color Display Touch Panel Postscript included Optional Features Monthly Price: MX-LC12 Large Capacity Cassette (3,500 sheets-Letter) \$26.78 MX-LCX3N Large Capacity Cassette (3,000 sheets-Letter, Letter-R, Legal or Ledger) \$53.13 MX-LC13N Large Capacity 2-Drawer Air Feed Tray (5,000 sheets - Letter, Letter-R, Legal or Ledger) Requires MX-RB14 May not be used with LC12/LCX3N \$108.29	Surge Protection Optional Features Monthly Price: FK-514: FAX Kit \$14.76 PC-115: Total 3 x 500 Sheet Paper Drawers \$9.74 PC-215: Total 4 x 500 Sheet Paper Drawers \$13.87	Optional Features Monthly Price Punch Kit \$6.53 LCIT RT4020 Large Capacity Tray \$35.70	Optional Features Monthly Price BR Booklet w/2/3 Hole Punch \$64.47 1 line fax \$12.87
	MX-FN19 50 Sheet Staple Finisher (4,000-sheet output capacity) Requires RB12(Not compatible with CF11, FD10, RB13, RB15) \$55.25 MX-FN20 50 Sheet Staple/15 Sheet Saddle Stitch Finisher (4,000-sheet output capacity) Requires RB12 \$85.00 MX-FN21 100 Sheet Staple Finisher (4,000-sheet output capacity) Requires RB12 + RB15 \$122.06 MX-FN22 100 Sheet Staple/20 Sheet Saddle Stitch Finisher (4,000-sheet output capacity) Requires RB12 + RB15 \$173.27 MX-RB12 Paper pass unit for machine (required for MX-FN19, MX-FN20, MX-FN21 & MX-FN22) \$10.54 MX-RB14 Relay Unit (Required for MX-LC13N) \$18.45 MX-RB15 Curl Correction Unit (Required with MX-FN21 and MX-FN22 configurations) \$18.45 MX-TM10 Trimmer Unit (Optional with MX-FN22 Saddle Finisher) \$108.29 MX-PN12B Punch Unit (for MX-FN19 and MX-FN20) \$14.88 MX-PN13B Punch Unit (for MX-FN21 and MX-FN22) \$15.94 MX-TR14 Right Side Exit Tray \$3.06 MX-TU14 Center Exit Tray Required if no finishing options included \$2.30 MX-FX15 Fax Expansion Kit \$10.63	LU-302: 3,000 Sheet External Large Capacity Unit \$29.24 LU-207: 2,500 Sheet Large Capacity Unit (Up to 12x18) \$53.61 JS-602: Job Separator \$8.03 FS-533: Inner Finisher \$25.75 FS-536: Floor Finisher \$31.39 FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59 PK-519: Hole Punch Kit (For FS-533) \$6.08 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08 KP-101: 10-Key Pad \$2.21	Fax Kit \$16.65 PS Kit \$7.22	2,000 sheet high capacity feeder \$17.21 convenience stapler \$8.03 wireless print kit \$2.01

RFP 17-04 Multifunction Copiers
Intended Award:

Award:
Contract Start: July 1, 2017
Contract End: June 30, 2022
Awarded to: CPC Office Technologies & American Business Center

Company:	CPC Office Technologies Pensacola, FL	Dex Imaging Ft. Walton Beach, FL	RJ Young Pensacola, FL	American Business Center Panama City, FL
WORKSHEET #7C ALTERNATE				
Class 7 (Color)	Sharp MX7580N	Konica Minolta Bizhub C658	Canon ImageRunner Advance C7665i	None
Rated copies per minute	75 Black/ 75 Color	65 Color 65 Black	65	
Copy per month range: 20,000+	20,000+	20,000 +	20,000 +	
USB Connection		Standard		
Automatic document feed	150 Sheet reverse single pass feeder	300 Sheet Dual Scan Single Pass	300 sheet capacity	
Sorter	Electronic offset sorting	Electronic Sorting & Opt Job Separator	electronic sorting	
Collator	Electronic offset collating	Electronic Collating	electronic collating	
Enlargement	400%	400%	400%	
Reduction	25%	25%	25%	
Finisher	Optional	Optional	Copy Tray included. Finisher = Optional	
Duplex	Standard	Standard	Standard	
Monthly price	\$299.20	\$204.97	\$346.78	
Cost per copy	Black \$.0071 Color \$.0424	Black \$.008 Color \$.045	Black \$.0074 Color \$.048	
	Operating Systems Vista, Win 7, 2K3, 08 server & MAC Google Cloud print ready (chrome books)	Additional Standard Features Letter/Legal/Ledger/12x18 Paper Support Network Printing & Color Scanning ID Card Copy Mixed Originals Support Data Security Kit 2x 500 Sheet Drawers 2500 Sheet Third Drawer 300 Sheet Document Feeder 150 Sheet Bypass tray 10.1" Color Touchscreen Apple Airprint/Google Cloud Print Surge Protection	Additional Standard Features 4 paper trays/ 3300 sheets	
	Optional Features Monthly Price: MX-LC12 Large Capacity Cassette (3,500 sheets-Letter) \$26.78 MX-LCX3N Large Capacity Cassette (3,000 sheets-Letter, Letter-R, Legal or Ledger) \$53.13 MX-LC13N Large Capacity 2-Drawer Air Feed Tray (5,000 sheets - Letter, Letter-R, Legal or Ledger) Requires MX-RB14 May not be used with LC12/LCX3N \$108.29 MX-FN19 50 Sheet Staple Finisher (4,000-sheet output capacity) Requires RB12(Not compatible with CF11, FD10, RB13, RB15) \$55.25 MX-FN20 50 Sheet Staple/15 Sheet Saddle Stitch Finisher (4,000-sheet output capacity) Requires RB12 \$85.00 MX-FN21 100 Sheet Staple Finisher (4,000-sheet output capacity) Requires RB12 + RB15 \$122.06 MX-FN22 100 Sheet Staple/20 Sheet Saddle Stitch Finisher (4,000-sheet output capacity) Requires RB12 + RB15 \$173.27 MX-RB12 Paper pass unit for machine (required for MX-FN19, MX-FN20, MX-FN21 & MX-FN22) \$10.54 MX-RB14 RelayUnit (Required for MX-LC13N) \$18.45 MX-RB15 Curl Correction Unit (Required with MX-FN21 and MX-FN22 configurations) \$18.45 MX-TM10 Trimmer Unit (Optional with MX-FN22 Saddle Finisher) \$108.29 MX-PN12B Punch Unit (for MX-FN19 and MX-FN20) \$14.88 MX-PN13B Punch Unit (for MX-FN21 and MX-FN22) \$15.94 MX-TR14 Right Side Exit Tray \$3.06 MX-TU14 Center Exit Tray Required if no finishing options included \$2.30 MX-FX15 Fax Expansion Kit \$10.63	Optional Features Monthly Price: FK-514: FAX Kit \$14.76 PC-115: Total 3 x 500 Sheet Paper Drawers \$9.74 PC-215: Total 4 x 500 Sheet Paper Drawers \$13.87 LU-302: 3,000 Sheet External Large Capacity Unit \$29.24 LU-207: 2,500 Sheet Large Capacity Unit (Up to 12x18) \$53.61 JS-602: Job Separator \$8.03 FS-533: Inner Finisher \$25.75 FS-536: Floor Finisher \$31.39 FS-536SD: Floor Finisher w/ Saddle Stitching \$56.59 PK-519: Hole Punch Kit (For FS-533) \$6.08 PK-520: Hole Punch Kit (For FS-534 & FS-534SD) \$6.08 KP-101: 10-Key Pad \$2.21	Optional Features Monthly Price Stapler Finisher V2 \$46.41 Punch Kit \$13.24 Paper Deck E1 \$44.44 POD Deck Lite \$72.32 Document Inserter Q1 \$47.66 Booklet Finisher \$82.01	

RFP 17-04 Multifunction Copiers

Intended Award:

Award:

Contract Start: July 1, 2017

Contract End: June 30, 2022

Awarded to: CPC Office Technologies & American Business Center

ADDITIONAL WORKSHEETS

SUBMITTED FROM VENDORS FOR ITEMS NOT INCLUDED IN RFP WORKSHEETS

CPC Office Technologies
Pensacola, FL

Dex Imaging
Ft. Walton Beach, FL

RJ Young
Pensacola, FL

RJ Young
Pensacola, FL

American Business
Center
Pensacola, FL

Rated copies per minute
Copy per month range:
USB Connection
Automatic Document Feed
Sorter
Collator
Enlargement
Reduction
Finisher
Duplex
Monthly Price
Cost-per-copy

Ricoh DD3334 Digital Duplicator
130 pages per minute
10,000-70,000
Local/Network Printing
Optional
Optional
Not Applicable
Not Applicable
Not Applicable
Not Applicable
\$75.85
\$0.0025

NONE SUBMITTED

Risograph Model SF5130 Digital Duplicator
up to 130
500,000 Duty Cycle per month
Standard
Optional
NA
NA
200%
50%
NA
NA
\$105.00
\$0.0030

Risograph Model SF450u Digital Duplicator with 11x17 capabilities (ledger)
up to 150
500,000 Duty Cycle per month
Standard
Optional
NA
NA
200%
50%
NA
NA
\$199.00
\$0.0030

NONE SUBMITTED

Additional Standard Features
Paper Incentive - 5 cases

Optional Features Monthly Price:
Platen Cover \$1.70
Cabinet \$5.25
Document Feeder \$20.25
Tape Dispenser \$5.00
Print Option \$20.00
Color Drum \$16.15

Supplies purchases as needed:
Masters \$40.00 each
Ink \$8.93 each

Additional standard features
Includes stand and one Print Cylinder

Optional features monthly price
Automatic Document Feeder \$40.35
Additional Print Cylinder \$23.75

Additional standard features
Includes stand and one Print Cylinder

Optional features monthly price
Automatic Document Feeder \$40.35
Additional Print Cylinder \$28.80