

**Agenda Item Details**

Meeting Sep 12, 2016 - Regular Meeting

Category 7. Consent Agenda

Subject 7.10 Tag-On Bid: SDOC-14-B-084-LH Large Cafeteria Equipment, Catalog Discount Bid, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.

Access Public

Type Action (Consent)

Fiscal Impact Yes

Budgeted Yes

Budget Source Federal Funds, Project 3510 SFS Contract Exclusions

Recommended Action Motion to approve the Tag-On Bid: SDOC-14-B-084-LH, for Large Cafeteria Equipment, Catalog Discount Bid, with The School District of Osceola County, Florida.

Public Content

Request approval to tag on with bid #SDOC-14-B-084-LH Large Cafeteria Equipment, Catalog Discount Bid through The School District of Osceola County, FL. Purchases will be made on an as needed basis from multiple vendors at fixed discount pricing. Funding will be paid from Federal Funds, Project 3510 SFS Contract Exclusions. The contract is effective through May 20, 2018 and copies of the award documents are attached.

For additional information, please contact Rick Norris, Specialist, School Food Service at (850) 301-3020.

[TAG-ON BID-OSCEOLA.pdf \(1,209 KB\)](#)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent

Motion by Dewey Destin, second by Rodney Walker.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White



THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA
SCHOOL BOARD AGENDA ITEM



DATE: May 20, 2014
TO: SCHOOL BOARD MEMBERS
FROM: MELBA LUCIANO, SUPERINTENDENT

☐ Presentation ☐ Consent
☐ Information ☒ Regular

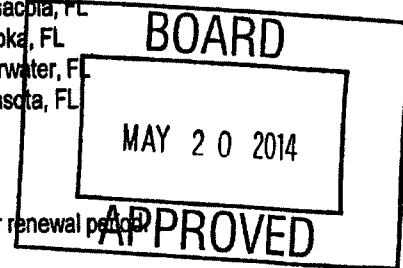
SUBJECT/RECOMMENDATION: Approve Bid Award #SDOC-14-B-084-LH, Large Cafeteria Equipment, Catalog Discount Bid

FINANCIAL SOURCE: Funds are available through Fund 410, School Nutrition Services

EXECUTIVE SUMMARY: The purpose of this bid is to establish a firm discount off published catalog pricing for large cafeteria equipment. Staff recommends awarding this bid to the following five (5) vendors:

Beltram Edge Tool Supply, Inc.
Gulf Ice Systems, Inc.
International Restaurant Distributors, Inc.
Johnson-Lancaster and Associates, Inc.
SRE Culinary Equipment & Supplies, LLC

Tampa, FL
Pensacola, FL
Apopka, FL
Clearwater, FL
Sarasota, FL



This bid is a two (2) year term with one (1) subsequent two (2) year renewal period.

SOLICITATION INFORMATION

Solicitation Type New Information large kitchen equipment catalog bid

Vendor Information

	Local	Other	Total
Vendors Notified:	2	106	108
Vendors Responded:	0	6	6
Vendors Awarded:	0	5	5

Vendorlink

For additional information regarding this solicitation, please visit Vendorlink at:
<https://vendorlink.osceola.org/vendor/common/searchsolicitations.aspx>

Type in ID Number: 14-B-084

DISTRICT FOCUS AREA(S):

☐ **STUDENT ACHIEVEMENT:** Grow and strengthen instructional practices to increase the academic achievement of all students

☐ **CLIMATE:** Cultivate and sustain a safe and positive environment where students are engaged in their learning and the rights of all individuals are protected and respected.

☒ **FINANCE/EFFICIENT OPERATIONS:** Closely monitor and manage District finances and operations in order to sustain educational program priorities over the long term and provide transparency to the public.

DISTRICT GOAL(S):

- ☐ Establish a culture of continuous improvement.
- ☐ Ensure the education system is differentiated for each learner with the goal to reduce the achievement gap for each student.
- ☐ Instructional decisions will be based upon the analysis of student data.
- ☐ The District will reduce the number of students scoring at level 1 or 2 on the State Assessments in Reading and Writing.
- ☐ Increase the graduation rate at all high schools.

- ☐ Restructure the organization & leadership at the District Office to reduce administrative costs & provide direct supervision of schools by superintendent.
- ☒ Establish system of accountability to ensure appropriate management of resources at all levels to provide efficient & fiscally responsible practices.
- ☐ Build capacity in leadership for the future of the District.
- ☐ Implement a HR & professional development system that places an emphasis on high levels of performance & a system which supports employee improvement.
- ☐ Establish practice which is firm, fair and consistent in all dealings both internally and externally.

- ☐ Improve the quality, integrity and consistency of our communications with all stakeholders.
- ☐ Establish a climate of individual trustworthiness and trust among all stakeholders in the educational community.
- ☐ Enhance relationships with students, parents, employees, Board and community for the mutual benefit of the District.
- ☐ Ensure students and staff have a safe learning environment.

Submitted by: Stacey McMillian, Executive Director, Contract Services

Staff Recommended by: Todd Seis, Chief Business & Finance Officer *TS*

Bid #SDOC 14-B-084-LH
Evaluated Bid Tabulation Sheet
Large Cafeteria Equipment, Catalog Discount Bid

<p>TABULATION SHEET FOR: BID# SDOC-14-B-084-LH PAGES GO ACROSS THEN DOWN DATE/TIME: April 24, 2014 @ 2:00 PM Large Cafeteria Equipment, Catalog Discount Bid READ BY: Linda Hysell RECORDED BY: Arima Santana This "Tab Sheet" is the evaluated tab pending Board Approval on May 20, 2014. Recommend award to the highlighted vendor. <i>Failure to file a protest within the time prescribed in Section 120.56(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.</i></p>	Beltram Edge Tool Supply, Inc. 6800 N. Florida Ave Tampa, FL 33604	Chef's Depot dba Culinary Depot 2 Melnick Drive Monsey, NY 10952	Gulf Ice Systems, Inc. 7790 Sears Blvd. Pensacola, FL 32514	International Restaurant Distributors, Inc. 150 Semoran Commerce Place Apopka, FL 32703	Johnson-Lancaster and Associates 13031 US Hwy 19 N Clearwater, FL 33764	SRE Culinary Equipment & Supplies, LLC 1126 N. Lime Ave Sarasota, FL 34237
Bid Signed - Non Collusion Form	YES	YES	YES	YES	YES	YES
Division of Corporations Reg. No.	427984		H62302	G78278	653501	M08000005325
Bankruptcy	NO	NO	NO	NO	NO	NO
Litigation	NO	NO	NO	NO	NO	NO
Drug Free Workplace Certification	YES	YES	YES	YES	YES	YES
Certificate of Debarment	YES	YES	YES	YES	YES	YES
Emergency Form	YES	YES	YES	YES	YES	YES
Conflict of Interest	YES	YES	YES	YES	YES	YES
References	YES	YES	YES	YES	YES	YES
Proof of Insurance	YES	NO	YES	YES	YES	YES
Hold Harmless	YES	N/A	N/A	N/A	N/A	N/A
Non-Disclosure Agreement	N/A	N/A	N/A	N/A	N/A	N/A
Certified Business Program	N/A	N/A	WBENC #232198	N/A	N/A	WBENC #2005117642
Financial Information	YES	YES	YES	YES	YES	YES
Florida Preference	YES	YES	YES	YES	YES	YES
Certification Regarding Lobbying	YES	YES	YES	YES	YES	YES

SDOC-14-B-084-LH
Evaluated Bid Tabulation Sheet
LARGE CAFETERIA EQUIPMENT, CATALOG DISCOUNT BID

BIDDERS INFORMATION	Mfg./Catalog offered	Provided Printed Sheets/Printed/Catalog or Pricing CD	Discount on	Exclusions
Beltram Edge Tool Supply, Inc. 6800 N. Florida Ave. Tampa, FL 33604	Accu Temp 02/15/2014	YES	45%	\$800.00 Minimum Order
	Alto Shaam 02/13/2014	YES	15%	
Rita 800.940.1136	Amana 06/01/2014	YES	50%	
	APW/Wyatt 7/2013	YES	40%	
	Baker's Pride 7/2013	YES	45%	
	Blodgett 01/01/2014	YES	50/5%	
	Cleveland 12/2013	YES	50/5%	
	Continental Refrig 3/31/2014	YES	50/10/5%	
	Cresor 12/2013	YES	45%	
	Delfield 12/2013	YES	50/10/5%	
	Electrolux 2014	YES	45%	
	Frymaster 2013	YES	50%	
	Garland 2014	YES	50/10%	
	Globe 2014	YES	30%	

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BIDDERS INFORMATION	Mfg./Catalog Offered	Provided Pricing Sheets/Price Catalog or Pricing GE	Discount off	EXCLUSIONS
	Groen 8/3/2013	YES	35%	
	Hatco 1/2014	YES	35%	
	Hobart 2/1/2014	YES	25%	
	In-Sinkerator 01/01/2012	YES	30%	
	Manitowoc (Cubers& B-Series Bins) 12/2013	YES	50/10/5/5/5/6%	
	Manitowoc (Flakesm Nugget, FSeries Bins)	YES	50/10/5%	
	Meiko 02/01/2013	YES	15%	
	Pitco 01/01/2014	YES	45%	
	Randell 08/01/2013	YES	50%	
	Rational 2011	YES	27%	
	Robot Coupe 2014	YES	15%	
	Star 01/01/2014	YES	45%	
	Traulsen 02/01/2014	YES	50%	
	True 01/01/2014	YES	50/10/5%	

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BIDDERS INFORMATION	Mfg /Catalog Offered	Provided: Printed Sheets/Printed Catalog or Pricing CD	Discounted	Exclusions
	Turbo Chef 3/1/2014	YES	20%	
	Victory 2014	YES	50/10%	
	Vulcan 2014	YES	50/5/5%	
	Waring 2014	YES	40%	
	Winston 1/2/2013	YES	40%	
Chefs's Depot dba Culinary Depot 2 Melnick Ave Monsey, NY 10952		NO		
Gulf Ice Systems, Inc. P. O. Box 15151 Pensacola, FL 32514	Ice-O-Matic	YES	59.9%	
Local Rep: David Harris	Everpure	YES	55%	
Phone: 800.322.4853 X109	Dispense Rite	YES	40%	
Cell: 850.449.6882	Cornelius	YES	50%	
Email: dharris@gulficesystems.com	Cambro	YES	40%	
International Restaurant Distributors, Inc. 150 Semoran Commerce Place Apopka, FL 32703	Accutemp 2014	YES	46%	
Local Rep: A. Howard Zufelt	Advance Tabco 2014	YES	55%	
Phone: 407.886.6691	Alto-Shaam 2014	YES	32.5%	

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BIDDERS INFORMATION	Mfg./Catalog Offered	Provided/Printed Screens/Prices/Catalog or Pricing CD	Discount Off	Exclusions
Cell: 407.467.4079	Atlas 2013-14	YES	45%	
Email: howard@irdequipment.com	Baker's Pride 7/15/13	YES	49%	
	Berkel Slicer 2014	YES	52%	
	Beverage Air 2014	YES	66%	
	Blodgett 2014	YES	58%	
	Bloomfield 2013 - 2014	YES	40%	
	Brass Smith (BSI) 2014	YES	42%	
	Carter Hoffmann 2014	YES	50%	
	Channel 2014	YES	46%	
	Cleveland Combi 2012 - 2014	YES	58%	
	Cleveland Steam 2014	YES	58%	
	Continental Ref. 2014	YES	59%	
	Crecor 2014	YES	50%	
	Delfield 2013 - 2014	YES	62.5%	
	Doyon-Nuvu 213 - 2014 May	YES	48%	

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BIDDERS INFORMATION	Mfg./Catalog Offered	Provided Printed Sheets/Print Catalog or Pricing CD	Discount Offer	Exclusions
	Duke Mfg 2013 - 2014	YES	59%	
	Frymaster - Dean 2014	YES	53%	
	Flue 2014	YES	47%	
	Garland 2014	YES	60%	
	Globe 2014	YES	60%	
	Grindmaster - Cecil 2014	YES	45%	
	Groen 2014	YES	58%	
	Hatco 2014	YES	45%	
	Hoshizaki Ice 2014	YES	55%	
	Hoshizaki Reach-In 2014	YES	55%	
	Hoshizaki Ref. Display 2014	YES	26%	
	Hoshizaki Warewash 204	YES	26%	
	Insinkerator 2012 - 2014	YES	53%	
	Jackson 2012 - 2014	YES	32%	
	Lincoln 2014	YES	54%	

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BIDDERS INFORMATION	Mfg./Catalog/Entered?	Provided Printed Sheets/Entered Catalog or Pricing QS	Discount/mt	Exclusions
	Magikitch'n 2014	YES	55%	
	Manitowoc Ice 2014	YES	58%	
	Market Forge 2013 - 2014	YES	54%	
	Master Bilt 2014	YES	58%	
	Meiko 2014	YES	33.5%	
	Merry Chef 2014	YES	26%	
	Norlake 2014	YES	56%	
	Ovention 2014	YES	23%	
	Panasonic 2014	YES	58%	
	Pitco 2014	YES	55%	
	Randell 2014	YES	59%	
	Rantional 2014	YES	32%	
	Robot Coupe 2014	YES	26.5%	
	Scotsman 2014	YES	53%	
	South Bend 2014	YES	50%	

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BIDDERS INFORMATION	Mfr. Catalog Offered	Provided Printed Sheets/Printed Catalog or Photo CD	Discount Off	Exclusions
	Star 2014	YES	51%	
	Structural Concepts 2014	YES	45%	
	Traulsen 2014	YES	56%	
	True 2014	YES	66%	
	Turbo Chef Oven 2014	YES	26%	
	Turbo Chef Acc. 2014	YES	26%	
	Univex 2014	YES	48%	
	Unox 2013 - 2014	YES	22%	
	Varimixer 2014	YES	40%	
	Victory 2014	YES	68%	
	Vulcan 2014	YES	58.5%	
	Wells 2014	YES	50%	
	Winston 2013 - 2014	YES	55%	
	Wolf 2014	YES	56%	
	Electrolux 2013 - 2014	YES	45%	

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BIDDERS INFORMATION	Mfg./Catalog Offered	Provides Printed Sheets/Price Catalog or Pricing CD	Discount Offer	Exclusions
Johnson-Lancaster and Associates, Inc. 13031 US 19 N Clearwater, FL 33764	Advanced Tabco 1/1/14	YES	50/16%	
Local Rep: Gina Vitagliano	Federal industries 1/1/14	YES	50/10/1.5%	
Phone: 727.796.5622 X227	Globe 1/1/14	YES	50/8/8%	
Cell: 941.313.6742	Hobart 2/1/14	YES	30/1%	
Email: ginav@johnson-lancaster.com	Manitowoc Ice 2/1/14	YES	50/10/5/7/1%	
	Market Forge 5/1/2013 new catalog expected 05/01/2014	YES	50/5/5/3%	
	Rational 01/01/11	YES	41%	
	Robot Coupe 01/02/14	YES	31%	
	Traulsen 02/01/2014	YES	50/10/2%	
	Victory 01/01/2014	YES	50/10/35/4%	
	Winston 01/02/2013	YES	46%	
SRE Culinary Equipment & Supplies 1126 N. Lime Ave. Sarasota, FL 34237	Vulcan 2014 Price 01/31/14	YES	50/5/5/5/5%	
Local Rep: Mike Guercio	Delfield 2013/2013 12/1/13	YES	50/10/15%	

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BIDDERS INFORMATION	Mfg./Catalog Offered	Provided Printed Sheets/Prices/Catalog or Pricing GB	Discount/off	Exclusions
Phone: 941.924.1410	Rational 2014	NO PRICING	30/10%	
Cell: 239.633.2803	Victory 2014 Price List	NO PRICING	50/10/25/10%	
Email: mike@sreculinary.com	Cleveland 2014	NO PRICING	50/5/5/5%	
	Market Forge 5/2015	NO PRICING	50/5/5%	
	Beverage Air Product Catalog 2014	NO PRICING	50/10/24%	