

## **Agenda Item Details**

Meeting Feb 09, 2015 - Regular Meeting

Category 7. Consent Agenda

Subject 7.13 Tag-On Bid: 15-480-086 Digital Catalog Discounts, presented by Vince Windham,

Program Director, Purchasing, and recommended by the Superintendent for approval.

Access Public

Type Action (Consent)

Fiscal Impact Yes

Budgeted Yes

Budget Source Varies-District Wide Bid

Recommended Motion to approve tagging on to bid #15-480-086 Digital Catalog Discounts through

Pinellas County. Bid offers fixed discount off catalog pricing from multiple vendors' web

based catalogs for District wide use.

## **Public Content**

Action

Request approval to tag on to bid #15-480-086 Digital Catalog Discounts through Pinellas County. Bid offers fixed discount off catalog pricing from multiple vendors' web based catalogs for District wide use.

For additional information, please contact Vince Windham, Program Director, Purchasing at (850) 833-7668.

15-480-086 DIGITAL CATALOG DISCOUNTS-TAB.pdf (245 KB)

### **Administrative Content**

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

#### **Motion & Voting**

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent

Motion by Rodney Walker, second by Lamar White.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White

OOSA CO

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

#### School Board Meeting of: December 9, 2014 Bid Title: Digital Catalog Discounts Bid No: 15-480-086 Original Bid No: N/A Recommend approval of this agenda item under the specific category checked below. Agenda Item Categories: ☑ Lowest Responsive Bid☐ Request for Proposal☐ Revised Award \*☐ Highest Point Score☐ Revised Award \* Reject Bids Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property ☐ Highest Point Score ☐ Re-Award (partial/whole) \* ☐ State Contract per 6A-1.012 (5) Contract Extension \* Term: Co-Op Bid Renewal of Contract Contract/Bid Termination \* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification \* Professional Services per FS 287.055 1/1/15 thru 12/31/19 N/A - One Time Purchase Contract Period: Contract Value: **\$** N/A Firm, Fixed Firm, Fixed Firm, Fixed Contract Type: Estimated Dollar Amount Dollar Amount **Unit Prices** Fees or Discounts Length of None None No. of Terms Length of Renewal Options: Each Term Remaining Each Term 6-months - year \* Rationale/Reason Establish fixed discounts off digital catalog prices from awarded vendors web based catalogs to facilitate small denomination purchases (<\$6,000.00) and to establish and document each vendor's freight terms for the five year term of contract. Purchases will be made utilizing District purchase orders, District pCards, or utilizing school internal funds. Reason for Submittal to Board Under Separate Cover: Bidders Solicited: 136 Bids Received: 44 Rejected Bids: 1 N/A - Bids Not Required Late Bids: 0 Linda M. Balcombe, CPPO, CPPB County Wide Submitted By: For: Director, Purchasing Department Title: Requested By: Linda M. Balcombe, CPPO, CPPB Nancy Gaesser Buyer: Director, Purchasing Department Title:

Recommended award by vendor as follows: (see attached)

			e: Catalog				
	I	Discounts E.	xpire: Dec	ember 31,	<i>2019</i>		
VENDOR	Discount		Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number	
bleNet, Inc.	5%	N/A	N/A	Deb Hovseth	(651) 294-2200	(651) 294-2222	
Email Address:		bids@ablenetir		1 DOD 1 TO TOOLIT	1(001) 2012200		
Digital Catalog Web A	ddrees.	www.ablenetine					
TERMS Vendor No.	adices.	V-00024	0.00111				
Discount Exceptions:		None			.,		
General Freight Terms	•	Prepaid & Adde	ed to Invoice				
Exceptions to General Terms:		Add % of total			act for specific freight c	harges	
Other Exceptions: Product Field Catalog	Represents:	None General Line/O General Line/M	office & Classroo IRO Supplies	om			
CE Educational Supplies	15%	N/A	\$50.00	Vicki Szabo John Trujillo	(954) 680-1001 (954) 680-4068	(800) 865-5564	
Email Address:		ACEbids@bells	south.net; Bids/	CS@ACEeduca	ational.com		
Digital Catalog Web A	ddress:	www.ACEeduc	ational.com				
TERMS Vendor No.		V-00034					
Discount Exceptions:		None					
General Freight Terms	3:	Free, Prepaid 8	& Included				
Exceptions to Genera Terms:	\$50.00 minimum, orders over \$50.00 from catalog or website receive free shipping and 15% discount (add 20% to items with shipping notations)						
Other Exceptions: Product Field Catalog		None					
		Art Supplies & PE, Playground	upplies & Equip Equipment d, Sports & Athle es & Equipment	etics			
luminum Athletic quipment Co.	18%	141173	N/A	Tom Syron	(800)-523-5471	(610) 825-2378	
Email Address		tom.syron@my	aaeworld.com				
Digital Catalog Web A	ddress:	www.myaaewo	orld.com		•		
TERMS Vendor No.		V-00095					
Discount Exceptions:		PV/HJ Crossba	ars, Vaulting Pol	es, Any special	offers listed		
General Freight Terms	3:	Free, Prepaid &					
Exceptions to Genera Terms:	l Freight	None					
Other Exceptions:		None					
Product Field Catalog	Represents:	PE, Playground	d, Sports & Athle	etics			
VES Audio Visual ystems, Inc.	10-75%	15-480-086	\$50.00	Customer Service	(821) 295-1300	(821) 295-1310	
Email Address		sales@avesav	.com			12. 7. 7	
Digital Catalog Web A	ddress:	www.avesav.co	<u>om</u>		****		
TERMS Vendor No.		V-15670					
<b>Discount Exceptions:</b>					ct customer service for	exact price quote	
General Freight Terms Exceptions to Genera Terms:		Prepaid & Adde None	ed to Invoice, ex	act amount is b	oilled		
Other Exceptions:		None					
Product Field Catalog	Represents:	Audio Visual S	upplies & Equip				

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	7		_	Discounts		
VENDOR	<i>L</i> Discount	<i>Discounts E.</i> Vendor	<i>xpire: Dec</i> Minimum	ember 31,	2019   Phone Number	Fax Number
		Quote No.	Order to	Person		
			Receive			
			Discounts			
& H Photo & Electronics	1%	507941350	\$50.00	Samuel	(800) 947-8003 x2639	(800) 743-0895
orp	~			Zinger		
Email Address	<b>-</b>	samuelz@bhpl www.BandH.co				
Digital Catalog Web Add TERMS Vendor No.	iress.	V-05204	М			
Discount Exceptions:			sents an average	e of 21% off M	SRP	
General Freight Terms:		Free, Prepaid a		0.2.70 0		.,.
Exceptions to General F	reight		m. Products we	ighing more the	an 70 lbs. or requiring tru	ick delivery will be
Other Exceptions:		None				
Product Field Catalog R	epresents:	General Line/O	ffice & Classroo	m		
			upplies & Equipr			
			pplies & Equipm	ent		
		Art Supplies &	⊵quipmenτ es & Equipment			
		Science Suppli	es a Equipment			
o Corporation	5%	09-55	\$250.00	Megan Chavez	(320) 763-9094	(320) 763-3858
Email Address		biocorp@rea-a	lp.com			
Digital Catalog Web Add	dress:	www.biologypro	oducts.com			
TERMS Vendor No.		V-11527				
Discount Exceptions:			g, No Live produ			
General Freight Terms:			k Included, \$250		***************************************	
Exceptions to General F Terms:	reight		orders \$250 or n	nore		
Other Exceptions:		None				
Product Field Catalog R	epresents:	Science Suppli	es & Equipment			
SN Sports, Passon's	10%	3073154-14	\$50.00	Bill Rusnak	(800) 445-9446 x 12	(800) 523-5112
oorts and US Games	10,0	007010414	Ψ00.00	Din Addrian	(000) 440 0440 x 12	(000) 020-0112
Email Address		wrusnak@bsns	ports.com			
Digital Catalog Web Add	tress:	www.bsnsports	.com			1440-1-1
		www.usgames.				
TERMS Vendor No.			US Games – V			
Discount Exceptions:		receive discount		u to an item wi	th a bid price, some item	is are not eligible to
General Freight Terms:		Free, Prepaid 8			3.00	
Exceptions to General F	reight			ruck Shipment	s will be 17% of the orde	r amount
Terms: Other Exceptions:		None	9.1			11 M
Product Field Catalog R	enrecente:		l, Sports & Athle	tion		
Troduct ricid cutarcy it	ергезепта.	re, riayground	i, Sports & Atme	ucs		
mcor, Inc.	3%	N/A	N/A	Sonny Bell	(800) 868-2462 x 358	(321) 239-3939
Email Address		sbell@camcor.d				
Digital Catalog Web Add	iress:	www.camcor.co	<u>om</u>			
TERMS Vendor No.		V-21366				
Discount Exceptions:		Applicable to al restrictions	i catalog/website	tems, except	where prohibited by ma	nufacturer pricing
General Freight Terms:			Included, \$100	.00 minimum	<del></del>	
Exceptions to General F	reight				ns too large to ship via U	PS Ground will incur
Terms:	_	freight charges.	Please call for	a shipping quo	te in these instances.	. 3 5 1001
Other Exceptions:		None				***
Product Field Catalog R	<del></del>		ffice & Classroo			

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	7		le: Catalog					
VENDOR	Discount		Expire: Dec Minimum Order to	Contact Person	Phone Number	Fax Number		
			Receive Discounts					
pstone	25%	N/A	N/A	David & Julie Cole	(813) 719-8589	(813) 425-9175		
Email Address		thecoles@flrep	o.com	_				
Digital Catalog Web Ad	dress:		pub.com; www.r	ebblego.com, v	www.mycapstonelibrary.	com		
TERMS Vendor No.		V-05727						
Discount Exceptions:				and /or multi ye	ear subscriptions may be	e available via quote.		
General Freight Terms: Exceptions to General		Free, Prepaid a Shipping free of	and Included on all digital prod	ucts.				
Terms:								
Other Exceptions: Product Field Catalog F	Represents:	None General Line/C	Office & Classroo	m		,		
pstone Classroom	0%	N/A	N/A	Susan Scholl	(727) 452-7347	(727) 360-7393		
Email Address		susan@scholle	edfla.com					
Digital Catalog Web Ad	dress:	www.capstone	classroom.com					
TERMS Vendor No.		V-30819						
Discount Exceptions:			I promotions ar	e available via quote fro	m local representative			
General Freight Terms:		Free, Prepaid and Included						
Exceptions to General   Terms:	Freight	Shipping free o	on all digital prod	ucts.				
Other Exceptions: Product Field Catalog F	Represents:	None General Line/C	Office & Classroo	m				
pstone-myON Division	0%	N/A	N/A	David & Julie Cole	(813) 719-8589	(813) 425-9175		
Email Address		thecoles@flrep	o.com		1994			
Digital Catalog Web Ad	dress:	www.thefuturei	inreading.com					
TERMS Vendor No.		V-30691			4.70			
Discount Exceptions:		Volume Discou	unts for multi-site	and /or multi ye	ear subscriptions may be	e available via quote.		
General Freight Terms: Exceptions to General I Terms:			Free, Prepaid and Included Shipping free on all digital products.					
Other Exceptions:		None						
Product Field Catalog F	Represents:		Office & Classroo	m		10.00		
rolina Biological Supply	5%	P-105551	N/A	Elizabeth Stanfield	(800) 334-5551 x6294	(336) 538-6330		
Email Address		quotations@ca						
Digital Catalog Web Ad	dress:	www.carolina.c	om					
TERMS Vendor No.		V-00367						
Discount Exceptions:		Furniture items	and Distance Le	earning kits are	excluded from discount	offer		
General Freight Terms:		Prepaid and Ac						
Exceptions to General F	-reignt	chemicals, kits	or more, prices containing haza	will be freight produced to the contract of th	repaid except on living, s, drop ship items and p	perishable, hazardous reserved specimens.		
Other Exceptions:		None						
Product Field Catalog R	Represents:		es & Equipment					

		Bid Titl	e: Catalog	Discounts	3			
	1	Discounts E	xnire: Dec	ember 31.	2019			
VENDOR	Discount		Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number		
iskovery Educational	1%	N/A	N/A	Daniel	(800) 331-5489	(561) 683-8416		
ystems				Webster	` '	, ,		
Email Address		dan@diskoven		•				
Digital Catalog Web A	ddress:	www.diskovery	.com					
TERMS Vendor No.		V-00649						
Discount Exceptions:		other bids, alre	ady discounted ot apply to freigh	items; items wh	sale items, promotions, nere manufacturer does or installation charges,			
General Freight Terms	s:		ed to Invoice, bi	Il actual amoun	t			
Exceptions to General Freight Terms:		Additional serv		any special har	dling/requirments as re	quested. Prepaid and		
Other Exceptions:		None						
Product Field Catalog	Represents:	Technology Supplies and Equipment						
on Johnston Inc.	0%	l N/A	N/A	Beth Garza	(847) 740-0749	(847) 740-7326		
on connecton me.	0,0	1 14/2	19/7	Detti Garza	(047) 740-0743	(047) 740-7520		
Email Address	L <sub>11</sub>	bids@donjohns	ston.com					
Digital Catalog Web A	ddress:	www.donjohns						
TERMS Vendor No.		V-00666						
Discount Exceptions:		Volume Discou	ints may apply					
General Freight Terms	s:	Prepaid & Added to Invoice						
Exceptions to Genera Terms:	l Freight	None						
Other Exceptions:		None						
Product Field Catalog	Represents:	Technology Su	pplies and Equi	pment				
DC Educational Services	20%	N/A	\$250.00	Erika Davis	(239) 218-3917	N/A		
Email Address		usborneBookBuddy@gmail.com						
Digital Catalog Web A	ddress:	www.UsborneBookbuddy.com						
TERMS Vendor No.		V-TBD						
<b>Discount Exceptions:</b>		No discount ap	plied on orders	< \$250.00, can	not be combined with of	ther discounts		
General Freight Terms	s:		ed to Invoice; ac					
Exceptions to Genera Terms:			continental U.S					
Other Exceptions:		None				TO THE TRANSPORT OF THE PARTY O		
Product Field Catalog	Represents:		office & Classroo	om				
			upplies & Equip	ment				
		Art Supllies & E						
		Science Suppli	es & Equipment	t				

Bid Title:	Catalog	Discounts
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	Discount	Discounts E. Vendor Quote No.	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number		
elnstruction by Turning Technologies	10%	N/A	N/A	Laura Frenz	(330) 884-6034	(330) 884-6065		
Email Address		Ifrenz@turningt	technologies.cor	n				
Digital Catalog Web Ad	dress:	TBD						
TERMS Vendor No.		V-TBD						
Discount Exceptions:		None						
General Freight Terms:		Free, Prepaid a	and Included					
Exceptions to General Terms:	Freight	None						
Other Exceptions:		None						
Product Field Catalog F	Represents:		upplies & Equipr pplies & Equipm					
ETA hand2mind	15%	PCPS 15- 480-086	N/A	Carolyn Vanco	(800) 445-5985 x5177	(888) 333-9588		
Email Address		cvanco@hnad2						
Digital Catalog Web Ad	dress:	www.hand2mir	nd.com					
TERMS Vendor No.		V-15824						
Discount Exceptions:		position of the i	item number; ite custom kits, and	ms that are not sale items are	e source items, these ite found in the catalog i.e. excluded from the disco	Professional		
General Freight Terms:		Free, Prepaid & Included, \$0.00 minimum  UPS next day, second day and 3 day select are excluded from free shipping.						
Exceptions to General Terms:	Freignt	UPS next day,	second day and	3 day select ar	e excluded from free shi	pping.		
		None						
Other Exceptions: Product Field Catalog Represents:		General Line/Office & Classroom Science Supplies & Equipment						
	5%	15-480-086	N/A	Bonnie Balboa	(800) 621-4272 x4157	(800) 638-4424		
nc. Email Address		15-480-086		Bonnie	(800) 621-4272 x4157	(800) 638-4424		
nc. Email Address Digital Catalog Web Ad		bbalboz@follet www.fes.follett.	t.com	Bonnie	(800) 621-4272 x4157	(800) 638-4424		
nc. Email Address Digital Catalog Web Ad TERMS Vendor No.		bbalboz@follet www.fes.follett. V-32194	t.com .com	Bonnie Balboa				
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions:	dress:	bbalboz@follet www.fes.follett. V-32194	t.com .com	Bonnie Balboa	(800) 621-4272 x4157			
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms:	dress:	bbalboz@follet www.fes.follett. V-32194	t.com .com	Bonnie Balboa				
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms:	dress:	bbalboz@follet www.fes.follett. V-32194 5% off pre-own N/A N/A	t.com .com	Bonnie Balboa				
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions:	dress:	bbalboz@follet www.fes.follett. V-32194 5% off pre-own N/A N/A	t.com .com ned Textbook on	Bonnie Balboa y, discounts do				
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms:	dress:	bbalboz@follet www.fes.follett. V-32194 5% off pre-own N/A N/A	t.com .com	Bonnie Balboa y, discounts do				
Inc.  Email Address  Digital Catalog Web Ad  TERMS Vendor No.  Discount Exceptions:  General Freight Terms:  Exceptions to General  Terms:  Other Exceptions:  Product Field Catalog F	dress:	bbalboz@follet www.fes.follett. V-32194 5% off pre-own N/A N/A	t.com .com ned Textbook on	Bonnie Balboa y, discounts do		pooks		
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions: Product Field Catalog F Follett Schools Solutions, Inc. Email Address	Freight Represents:	bbalboz@follet www.fes.follett. V-32194 5% off pre-own N/A N/A None Pre owned Tex	t.com .com ned Textbook on ttbooks and Wor	Bonnie Balboa  ly, discounts do  kbooks	not apply to HMH Textb	pooks		
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions: Product Field Catalog F  Follett Schools Solutions, Inc. Email Address Digital Catalog Web Ad	Freight Represents:	bbalboz@follet www.fes.follett. V-32194 5% off pre-own N/A N/A None Pre owned Tex  15-480-086 shiginbotham@www.titlewave.	t.com .com .ed Textbook on .tbooks and Wor	Bonnie Balboa  ly, discounts do  kbooks	not apply to HMH Textb	pooks		
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions: Product Field Catalog F  Follett Schools Solutions, Inc. Email Address Digital Catalog Web Ad TERMS Vendor No.	Freight Represents:	bbalboz@follet www.fes.follett V-32194 5% off pre-own N/A N/A None Pre owned Tex  15-480-086 shiginbotham@	t.com .com .ed Textbook on .tbooks and Wor	Bonnie Balboa  ly, discounts do  kbooks	not apply to HMH Textb	pooks		
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions: Product Field Catalog F  Follett Schools Solutions, nc. Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions:	Freight Represents:  0% dress:	bbalboz@follet www.fes.follett V-32194 5% off pre-own N/A N/A None Pre owned Tex  15-480-086  shiginbotham@ www.titlewave. V-32194	t.com .com .ed Textbook on .tbooks and Wor	Bonnie Balboa  ly, discounts do kbooks  Scott Higinbotham	not apply to HMH Textb	pooks		
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions: Product Field Catalog F Follett Schools Solutions, Inc. Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms:	Freight Represents:  0% dress:	bbalboz@follett www.fes.follett. V-32194 5% off pre-own N/A N/A None Pre owned Tex  15-480-086  shiginbotham@ www.titlewave. V-32194 0%, catalog is a N/A	t.com .com .ed Textbook on .tbooks and Wor .N/A .pfollett.com .com	Bonnie Balboa  ly, discounts do kbooks  Scott Higinbotham	not apply to HMH Textb	pooks		
Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions: Product Field Catalog F  Follett Schools Solutions, Inc. Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms:	Freight Represents:  0% dress:	bbalboz@follett.  v-32194  5% off pre-own N/A  N/A  None Pre owned Tex  15-480-086  shiginbotham@ www.titlewave. v-32194  0%, catalog is a N/A  N/A	t.com .com .ed Textbook on .tbooks and Wor .N/A .pfollett.com .com	Bonnie Balboa  ly, discounts do kbooks  Scott Higinbotham	not apply to HMH Textb	pooks		
Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Terms: Other Exceptions: Product Field Catalog F  Follett Schools Solutions, Inc. Email Address Digital Catalog Web Ad TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General	dress: Freight Represents: 0% dress:	bbalboz@follet www.fes.follett. V-32194 5% off pre-own N/A N/A None Pre owned Tex  15-480-086 shiginbotham@ www.titlewave. V-32194 0%, catalog is a N/A N/A None	t.com .com .ed Textbook on .tbooks and Wor .N/A .pfollett.com .com	Bonnie Balboa  ly, discounts do  kbooks  Scott Higinbotham  ed up to 45%	not apply to HMH Textb	pooks		

Bid Title: Catalog Discounts

VENDOR	Discount		Expire: Dec Minimum Order to Receive Discounts	ember 31,   Contact   Person	2019 Phone Number	Fax Number
Follett Schools Solutions, nc.	0%	15-480-086	N/A	Scott Higinbotham	(888) 511-5114 x3746	(800) 852-5458
Email Address		shiginbotham@				
Digital Catalog Web Ad	dress:	www.follettearl	ylearning.com			
TERMS Vendor No.		V-32194				
Discount Exceptions:			already discount	ed up to 45%		
General Freight Terms: Exceptions to General Terms:		N/A N/A				
Other Exceptions:		None				
Product Field Catalog F	Represents:	Early learning	materials			
rey Scientific, a division of lelta Education, LLC	32%	C- 025243812-F	N/A	John Marinake	(727) 410-0390	(877) 295-7579
Email Address	*:-		@schoolspecialt		*	<u> </u>
Digital Catalog Web Ad	dress:	www.freyscient				
TERMS Vendor No.		V-03262				
Discount Exceptions:		Catalog items v Specialty catal	with a * means n ogs or flyers.		sive prducts with a prefix e. Discount does not ap	
General Freight Terms:		Free, Prepaid a			/ 6 1	
Exceptions to General I	rreignt	Hazardous 1-3	on all items exce items, \$25.00; 4 Il CPO and DSM	or more is \$75	ns (prefix L) and hazardo 5.00. Items shipped by to of line value.	ous materials (prefix H) ruck min. \$75.00 or 12
Other Exceptions:		None				
Product Field Catalog F	Represents:	Science Suppli	es & Equipment			
arden State Medical upply, LLC	17%	N/A	N/A	Avi Rabinowitz or Joshua Ross	(732) 348-0316 (732) 348-0312	(732) 348-0416
Email Address		arabinowitz@g	smedicalsupply.	com		***************************************
Digital Catalog Web Ad	dress:	www.surgicalm				
TERMS Vendor No.		V-TBD				
Discount Exceptions:		None				
General Freight Terms:		Free, Prepaid &	& Included			
Exceptions to General I Terms: Other Exceptions:	reight	None				
Product Field Catalog R	Panracante:	None Health and Med	digal Cupplies			
1 Todact Tiera Catalog T	epieseiits.	Thealth and Met	uicai Supplies			
areth Stevens Publishing. LLP	0%	N/A	N/A	Sheena Strickland	(800) 542-2595	(877) 542-2596
Email Address		customerservic				
Digital Catalog Web Add	dress:		vens.com; www.	garethstevenso	classroom.com	
TERMS Vendor No.		V-30690	- 0			
Discount Exceptions:  General Freight Terms:		price for all other	er products	scount off of lis	st prices fpr paperbacks,	25% disount off of list
Exceptions to General F		Free, Prepaid 8 None	x maiuded			59/
Other Exceptions:		None	*****			
Product Field Catalog R	epresents:		ffice & Classroo	m	*****	
	**************************************					

Bid Title: Catalog Discounts

	I	Discounts E	xpire: Dec	ember 31.	2019		
VENDOR	Discount	Vendor Quote No.	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number	
GovConnection, Inc.	3%	N/A	N/A	Sarah Manning	(800) 800-0019 x33685	(603) 683-1482	
Email Address		smanning@gov	Lvconnection.com	1		1	
Digital Catalog Web Ad	dress:		ction.com/pinell				
TERMS Vendor No.		V-18498				, , , , , , , , , , , , , , , , , , , ,	
Discount Exceptions:		GovConnection	will not accept	an order for an	y item discounted below	our cost	
General Freight Terms:		Free, Prepaid 8					
Exceptions to General Terms:		hazardous mat 500lbs.)			r or requires special han Additional charges for I		
Other Exceptions:		None					
Product Field Catalog F	Represents:		upplies & Equipr pplies & Equipm			V-96-	
ireen Group Enterprises LC dba John R. Green Co.	25% 15%	Pinellas/JRG 2015	N/A	Rod Stanford	(727) 937-5587	(727) 937-5424	
Email Address	7700	RodStanford@	JohnRGreenCo.	com			
Digital Catalog Web Ad	dress:	www.JohnRGre	een.com				
TERMS Vendor No.		V-30764					
Discount Exceptions:		Numbers)		bers) 15% Furr	niture and Equipment (R	ed and Green Item	
General Freight Terms:		Prepaid & Adde				****	
Exceptions to General I	Freight	Supplies: Black Item numbers free shipping Furniture & Equipment (Red and Green Item numbers) Add 15% Special Request Inside Delivery Add \$45.00 Special Request Lift Gate Delivery Add \$69.00					
Other Exceptions:		Playground Playsystems Request Special Quote. Orders over \$500.00 request special quote Furniture and Equipment Installations Request Special Quote					
Product Field Catalog F	Represents:	General Line/O	office & Classroo	m		<del></del>	
akeshore Learning laterials	5%	N/A	N/A	Mariela Benavides	(800) 421-5354	(310) 537-7990	
Email Address	-	biddept@lakes	horelearning.cor			Taran .	
Digital Catalog Web Ad	dress:	www.Lakeshor					
TERMS Vendor No.		V-32010					
Discount Exceptions:		None					
<b>General Freight Terms:</b>		Prepaid & Adde	ed to Invoice				
Exceptions to General	Eroight	None					
Terms:	rieigiit						
		None	office & Classroo	· · · · · · · · · · · · · · · · · · ·	PARTIE DE LA CONTRACTION DEL CONTRACTION DE LA C		

	7	Bid Titl Discounts E	e: Catalog					
VENDOR	Discount		Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number		
Moore Medical LLC	18%	N/A	N/A	Denise Rogers	(800) 234-1464 x5626	(877) 354-5916		
Email Address	<u></u>	drogers@moor	emedical.com	1				
Digital Catalog Web Ac	ldress:	www.mooreme						
TERMS Vendor No.		V-01528						
Discount Exceptions:			ocorticoids, biolo		sales or promotions. Pl es, vaccines, furniture, e			
General Freight Terms	***************************************	Free, Prepaid 8						
Exceptions to General Terms:	Freight			e and equipme	ent shipped direct from the	ne manufacturer (indicated		
Other Exceptions:		Vendor does not offer set up or installation						
Product Field Catalog	Represents:	Health and Medical Supplies PE, Playground, Sports & Athletics Science Supplies & Equipment						
						100		
MSC Industrial Supply Co.	11%	N/A	N/A	Steve Rossow	(727) 422-4131	(727) 441-9214		
Email Address		rossows@msc						
Digital Catalog Web Ad	Idress:	www.mscdirect	.com					
TERMS Vendor No.		V-01537						
Discount Exceptions:			ase call for a quo	ote	10-1			
General Freight Terms		Free, Prepaid 8	& Included					
Exceptions to General Terms:	Freight	None						
Other Exceptions:		None						
Product Field Catalog I	Represents:	General Line/M	IRO Supplies	W	W			
Music In Motion	0%	N/A	N/A	Kristi Graham	(800) 445-0649	(866) 943-8906		
Email Address		bids@musicmo	otion.com	1	- Ass			
Digital Catalog Web Ad	ldress:	www.musicmot				**		
TERMS Vendor No.		V-04478		***				
Discount Exceptions:		None						
General Freight Terms:		Free, Prepaid 8	& Included	***	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		
Exceptions to General Terms:		None						
Other Exceptions:		None						
Product Field Catalog I	Represents:	General Line/O Audio Visual St	ffice & Classroo upplies & Equipr pplies & Equipm	nent				

Bid Title:	Catalog .	Discounts
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VENDOR	L Discount		xpire: Dec   Minimum   Order to	ember 31, Contact Person	2019 Phone Number	Fax Number		
		And No.	Receive Discounts	T GISOIT				
ienhuis Montessori USA, c.	10%	N/A	N/A	Sarah Kenison	(800) 942-8697 x113	(650) 964-8162		
Email Address		s.kenison#@ni	enhuis-usa.com					
Digital Catalog Web Ad	dress:	www.nienhuis.	com					
TERMS Vendor No.		V-17803						
Discount Exceptions:		None						
<b>General Freight Terms:</b>		Prepaid & Add	ed to Invoice, ad	d 14% to each	order			
Exceptions to General I					y cost more to ship, plea	se call for quote		
Other Exceptions:		None						
Product Field Catalog F	Represents:	Art Supplies &	Office & Classroo Equipment d, Sports and At					
axton/Patterson LLC	10%	C746455	N/A	Bob Lerczak	(800) 323-8484	(708) 594-1907		
Email Address		Bob@paxpat.c	om			<u> </u>		
		www.sales.paxpat.com/online/2014catalog/index.html						
Digital Catalog Web Ad	dress:	l www.sales.pax	oat.com/online/2	2014catalog/ind	lex.html			
Digital Catalog Web Add TERMS Vendor No.	dress:	V-11253						
TERMS Vendor No. Discount Exceptions:		V-11253 Discount Exclu Growing Up Re Skills CTAs an	isions: CareerPl eady modules, H d Herman Miller	us & CareerPlu ealth Science (	dex.html us2 modules, Paxton Act Careers modules, ADMII			
TERMS Vendor No. Discount Exceptions:  General Freight Terms:		V-11253 Discount Exclu Growing Up Re Skills CTAs an Free Prepaid &	sions: CareerPl eady modules, H d Herman Miller Included	us & CareerPlu ealth Science ( furniture	us2 modules, Paxton Act Careers modules, ADMII	N, STEM Train, Buildir		
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TERMS Vendor No. Discount Exceptions:  General Freight Terms: Exceptions to General Frems: Other Exceptions: Product Field Catalog Foramid School Products Email Address	Freight Represents:	V-11253  Discount Exclu Growing Up Re Skills CTAs an Free Prepaid & Shipping is free handling charg None General Line/N  15-480-086 PINELLAS larry@pyramid	sions: CareerPleady modules, Hed Herman Miller Included e on orders over e will be added.  MRO Supplies  N/A  sp.com	us & CareerPluealth Science (furniture) \$100.00. Orde	us2 modules, Paxton Act Careers modules, ADMII ers under \$100.00, a \$10 tems shipped free.	N, STEM Train, Buildir		
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TERMS Vendor No. Discount Exceptions:  General Freight Terms: Exceptions to General Frems: Other Exceptions: Product Field Catalog Foramid School Products  Email Address Digital Catalog Web Address Vendor No.	Freight Represents:	V-11253  Discount Exclu Growing Up Re Skills CTAs an Free Prepaid & Shipping is free handling charg None General Line/N  15-480-086 PINELLAS larry@pyramid www.pyramids V-01824	sions: CareerPleady modules, Hed Herman Miller Included e on orders over e will be added.  MRO Supplies  N/A  sp.com	us & CareerPluealth Science (furniture) \$100.00. Orde	us2 modules, Paxton Act Careers modules, ADMII ers under \$100.00, a \$10 tems shipped free.	N, STEM Train, Buildir		
TERMS Vendor No. Discount Exceptions:  General Freight Terms: Exceptions to General Frems: Other Exceptions: Product Field Catalog Framid School Products  Email Address Digital Catalog Web Address Digital Catalog Web Address Discount Exceptions:	Freight Represents: 10% dress:	V-11253  Discount Exclu Growing Up Re Skills CTAs an Free Prepaid & Shipping is free handling charg None General Line/N  15-480-086 PINELLAS larry@pyramid www.pyramids V-01824 None	isions: CareerPleady modules, Heady modules, Heady modules, Heady modules, Heady modules and the second moders over evill be added.  MRO Supplies  N/A  sp.com p.com	us & CareerPluealth Science (furniture) \$100.00. Orde	us2 modules, Paxton Act Careers modules, ADMII ers under \$100.00, a \$10 tems shipped free.	N, STEM Train, Buildir		
TERMS Vendor No. Discount Exceptions:  General Freight Terms: Exceptions to General Frems: Other Exceptions: Product Field Catalog Framid School Products  Email Address Digital Catalog Web Address Digital Catalog Web Address Discount Exceptions: General Freight Terms: Exceptions to General Freight	Freight Represents: 10% dress:	V-11253  Discount Exclu Growing Up Re Skills CTAs an Free Prepaid & Shipping is free handling charg None General Line/N  15-480-086 PINELLAS larry@pyramid www.pyramids V-01824 None Free Prepaid &	sions: CareerPleady modules, Heady modules, Heady modules, Heady modules, Heady modules and the second moders over evill be added.  MRO Supplies  N/A  sp.com p.com Included	us & CareerPluealth Science (furniture) \$100.00. Order Backordered in	us2 modules, Paxton Act Careers modules, ADMII ers under \$100.00, a \$10 tems shipped free.	N, STEM Train, Buildir 0.00 shipping and (813) 621-7688		
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		Bid Titl	le: Catalog	Discounts			
	7		Expire: Dec				
VENDOR	Discount	Vendor Quote No.	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number	
			Discounts	<u> </u>			
yramid School Products	20%	15-480-086 PINELLAS	N/A	Kenny Miller	(800) 792-2644 x 225	(813) 621-7688	
Email Address		bids@pyramid					
Digital Catalog Web Ad	ldress:	www.califone.c	om				
TERMS Vendor No.		V-01824			L MANAGE THE .		
Discount Exceptions:		None	) la alcela d				
General Freight Terms:		Free Prepaid 8		<b>CEO OO</b>			
Exceptions to General Terms:	gnt		e on orders over	\$50.00.			
Other Exceptions:	3	None			- W. W		
Product Field Catalog I	Represents:	Audio Visuai S	upplies & Equipr	nent			
yramid School Products	20%	15-480-086 PINELLAS	N/A	Kenny Miller	(800) 792-2644 x 225	(813) 621-7688	
Email Address	· I	bids@pyramid	sp.com	<del>, L</del>	<u> </u>	<u> </u>	
Digital Catalog Web Ad	dress:		p.com. Click on	the Champions	catalog		
TERMS Vendor No.		V-01824					
Discount Exceptions:		None					
General Freight Terms:		Free Prepaid 8					
Exceptions to General Terms:	Freight	Shipping is free	e on orders over	\$50.00.			
Other Exceptions:		None					
Product Field Catalog F	Represents:	PE, Playground	d, Sports & Athle	etics			
eally Good Stuff	0-25%	15-480-086	N/A	Tami-Lyn Morse	(800) 366-1920 x 270	(203) 268-8120	
Email Address	<u> </u>	tmorse@really	goodstuff.com	1		<u> </u>	
Digital Catalog Web Ad	dress:	www.reallygoo					
TERMS Vendor No.		V-07545			· · ·		
Discount Exceptions:		Volume discou	nt over \$30.00				
General Freight Terms:		Prepaid and added to invoice					
Exceptions to General Terms:	Freight	Orders to \$49.99, *8.95 shippping; orders \$50 to \$99.99, \$10.95; orders \$100.00 and over, 14 of order amount					
Other Exceptions:		None					
Product Field Catalog F	Represents:	General Line/Office & Classroom Audio Visual Supplies & Equipment Art Supplies & Equipment Science Supplies & Equipment					
he Rosen Publishing roup, Inc.	0%	N/A	N/A	Sheena Strictland	(800) 237-9932	(888) 436-4643	
Email Address		bids@rosenpul					
Digital Catalog Web Ad	dress:		lishing.com; www	w.rosendigital.c	om; www.rosenclassroo	m.com	
TERMS Vendor No.		V-26135					
Discount Exceptions:	,	25% discount of	off of list price for		price for paperbacks;, octs.	catalog prices reflect a	
General Freight Terms:		Free, prepaid a	and included				
Exceptions to General Terms:	Freight	None					
Other Exceptions:		None					
Product Field Catalog F	Represents:	General Line/O	office & Classroo	m			

		Bid Title	e: Catalog	Discounts		
	I	Discounts E.	_			
VENDOR	Discount		Minimum Order to	Contact Person	Phone Number	Fax Number
		A SEC. LANGE	Receive Discounts			
S&S Worldwide, Inc.	18%	15-480-086%	N/A	Rachel Grotti	(800) 642-7354	(800) 432-2842
Email Address		bids@ssww.com	<u>m</u>			
Digital Catalog Web Ad	dress:	www.ssww.com	1			
TERMS Vendor No.		V-10727	مامم طائنينا اسمام	nriana affar and	les internet enseigle ?	auantity brooks
Discount Exceptions: General Freight Terms:		Free Prepaid &		prices, oner coc	des, internet specials &	quantity breaks.
Exceptions to General I				in catalog will b	e charged shipping pre	paid and added to invoice
Other Exceptions:		None			- V V V.	
Product Field Catalog F	Represents:	General Line/O Art Supplies & I PE, Playground Science Supplie	Equipment I, Sports & Athle	etics		
Scantex Business Systems	4-42%	N/A	N/A	Per Kolmers	(800) 241-0348	(770) 452-7822
Email Address		pkolmers@tical				
Digital Catalog Web Ad	dress:	www.ticalculato	rs.com			
TERMS Vendor No.		V-06780			744	
Discount Exceptions:				are discounted,	other manufacturers ar	e not
General Freight Terms: Exceptions to General I		Free Prepaid & None	Included			
Terms:	rreignt	None				
Other Exceptions:		None	70.			
Product Field Catalog F	Represents:	Texas Instrume	nt calculators fo	r the classroom	1.	
Scholastic Library Publishing	35-40%	N/A	N/A	Kathy Brown Customer Service	(800)-621-1115 x6 (800) 621-1115 x4	(203) 797-3478 (866) 783-4361
Email Address		kbrown@schola	asticlibrary.com	100.0.00		<u> </u>
Digital Catalog Web Ad	dress:	www.ssww.com				
TERMS Vendor No.		V-02946				
Discount Exceptions:		35% off list pric 40% off list pric 0% Online Data	e (Trade Binding	g)		
<b>General Freight Terms:</b>		Free Prepaid &				
Exceptions to General I	Freight	None				
Other Exceptions: Product Field Catalog R	) n r n n n n n n n n n n n n n n n n n	None	ff. a. 0. Ol-			11 700
Product Field Catalog R	epresents:	General Line/O				
		1				THE THE STATE OF T
School Kids Healthcare	21%	PCSB15-480- 086	N/A	Brad Smith	(866) 558-0680 x 7501	(800) 558-1551
Email Address		brads@schoolk				
Digital Catalog Web Add TERMS Vendor No.	aress:	www.schoolkids	snealthcare.com			
Discount Exceptions:		Contact Brad S	mith for prining	enecifice on mo	nikine	
General Freight Terms:		Free Prepaid &		specifics on ma	THAIL S	
Exceptions to General F		Freight charges		o furniture purch	nases	
Other Exceptions:		None		· · · · · · · · · · · · · · · · · · ·		
Product Field Catalog R	Represents:	Health and Med	lical Supplies			

Bid Title: Cata	log Discounts
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B15-480- N/A Brad Smith (866) 558-0680 x (800) 558-1551  @schoolkidshealthcare.com schoolkidshealthcare.com schoolkidshealthcare.com schoolkidshealthcare.com schoolkidshealthcare.com schoolkidshealthcare.com schoolspecialty.com schoolspecialty.co
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act Brad Smith for pricing specifics on manikins Prepaid & Included ht charges will be added to furniture purchases  h and Medical Supplies  7223485 N/A Ed Moore (239) 217-4419 (800) 675-1775 edspecialty.com schoolspecialty.com schoolspecialty.com sunt does not apply to any items that are noted NET price or have noted no other disco Prepaid & Included O minimum charge or a 15% charge based off of net price after discounts apply for 6/8 ed items.  ral Line/Office & Classroom o Visual Supplies & Equipment h and Medical Supplies nology Supplies & Equipment ral Line/MRO Supplies upplies & Equipment
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ral Line/Office & Classroom  Visual Supplies & Equipment  n and Medical Supplies  nology Supplies & Equipment  ral Line/MRO Supplies  upplies & Equipment
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N/A N/A Tracie A. (386) 428-8875 (386) 428-8767 Ward
@sseteam.com
backboardsandgoals.com
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id and Added to Invoice, bill actual amount
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#### Bid Title: Catalog Discounts Discounts Expire: December 31, 2019 Minimum Contact **Phone Number Fax Number** Discount Vendor VENDOR Person Quote No. Order to Receive Discounts (800) 261-9964 x 120 (866) 333-1130 Stephanie 10% N/A Schoolwide, Inc. Klempner sklimpner@schoolwide.com **Email Address** www.schoolwide.com/digital/sampler Digital Catalog Web Address: TERMS Vendor No. V-21238 No discounts on professional development; custom classroom library orders have a \$5000 Discount Exceptions: minimum Free Prepaid & Included **General Freight Terms: Exceptions to General Freight** None Terms: Other Exceptions: None General Line/Office & Classroom **Product Field Catalog Represents:** (800) 978-7379 Z15480086 N/A Marisa (800) 277-8737 **Super Duper Publications** 1% Chopp **Email Address** bids@superduperinc.com **Digital Catalog Web Address:** www.superduperinc.com/ecatalog V-02191 **TERMS** Vendor No. Discounts up to 75% off select merchandise are offered periodically on website. A PO **Discount Exceptions:** submitted via our website is eligible for any web promotion or special. Phone orders, faxed, emailed or mailed purchase orders will not qualify for web discounts. Web only offers cannot be combined or redeemed with any other promotions and/or discounts **General Freight Terms:** Free, Prepaid and Included for orders over \$75.00 **Exceptions to General Freight** Orders under \$75.00 will have a \$7.50 shipping charge Terms: Expedited orders – actual cost of shipping Other Exceptions: None **Product Field Catalog Represents:** General Line/Office & Classroom (813) 653-2690 (813) 653-2949 Troxell Communications. 5-60% N/A N/A Eric **Blomauist** Inc. eric.blomquist@trox.com **Email Address Digital Catalog Web Address:** www.trox,com/products.htm TERMS Vendor No. V-05269 **Discount Exceptions:** Discounts by product **General Freight Terms:** Free Prepaid & Included **Exceptions to General Freight** None Terms: Other Exceptions: None **Product Field Catalog Represents:** Audio Visual Supplies & Equipment **Technology Supplies & Equipment** Zaner-Bloser, Inc. 0% (614) 486-0221 (614) 487-2699 N/A 5.00 Carolyn Davis carol.davis@zaner-bloser.com **Email Address Digital Catalog Web Address:** www.Zaner-Bloser.com **TERMS Vendor No. Discount Exceptions:** Catalog pricing is already discounted at 25% off retail **General Freight Terms:** Prepaid and Added to Invoice, 9% of each order **Exceptions to General Freight** None Terms:

Product Field Catalog Represents: General Line/Office & Classroom

Note: Frog Publications, Inc, NewPath Learning, LLC and SmartSchool Systems did not offer any discounts or favorable freight terms and therefore are not being recommended for award.

Renaissance Learning was rejected, did not sign the required Invitation to Bid form.

None

Other Exceptions: