

Agenda Item Details

Meeting

Jan 13, 2020 - Regular Meeting

Category

8. Consent Agenda

Subject

8.20 Tag-On Bid: ITB 20-480-077 Digital Catalog Discounts, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent

for approval.

Access

Public

Type

Action (Consent)

Fiscal Impact

Yes

Budgeted

Action

Yes

Budget Source

Funds will vary

Recommended

Motion to approve tagging on to ITB 20-480-077 Digital Catalog Discounts through

School Board of Pinellas County, FL, effective through December 31, 2024.

Public Content

Request approval to tag on to ITB 20-480-077 Digital Catalog Discounts through School Board of Pinellas County, FL. The contract was awarded to multiple vendors and will be used on an as needed basis. Funding with vary. The contract is effective through December 31, 2024. A copy of the award document is attached.

For additional information, please contact Vince Windham, Program Director, Purchasing at (850) 833-7668.

TAG-ON BID 20-480-077 CATALOG DISCOUNT BID.pdf (535 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Page 2 of 2

Motion by Diane Kelley, second by Linda Evanchyk. Final Resolution: Motion Carries

BoardDocs® Pro

Yes: Tim Bryant, Linda Evanchyk, Diane Kelley



PURCHASING AGENDA ITEM School Board of Pinellas County, Florida

Sch	nool Board Me	eeting of: 1	December 1	10, 2019	
Bid No: 20-48	0-077	Bid Title	Digital Ca	atalog Disco	ounts
Original Bid No:	N/A				
Recommend approve	al of this agenda iter	n under the speci	ific category chec	cked below.	
Agenda Item Catego	ories:				
Renewal of Contract	id Request for Pro Highest Point Score Contract/Bid Terro pyrighted Materials per 6A	nination * 🔲 Co	artial/whole) * ontract Extension * T	erm: [er 6A-1.012 (5)
Contract Period:	01/01/20 thru	12/31/24	□ N/A -	One Time Pu	rchase
Contract Value:	\$ N/A				
Contract Type:	Estimated Dollar Amount	Firm, Fixed Dollar Amo	_	, Fixed 🔲 Prices	Firm, Fixed Fees or Discounts
Renewal Options:	No. of Ter Remainir	ng Eac	h Term E	Length of [⊠ None
* Rationale/Reason		6-mor	nths	- year	
Establish fixed discoudenomination purchas contract. Purchases wi	es (<\$10,000.00) and t	to establish and do	cument each vende	or's freight term:	s for the five year term of
Reason for Sub	mittal to Board Und	ler Separate Cov	er:		
Bidders Solicited: 270	Bids Received: 55	Late Bids: 0	Rejected Bids: 2	N/A - Bids No	ot Required
Submitted By:	Linda M. Balco	mbe, CPPO, CPF	PB For:	County Wid	e
Title:	Director, Purch	asing Departmen	nt		
Requested By:	Linda M. Balco	mbe, CPPO, CPF	PB Buyer:	Nancy Gaes	ser
Title:	Director, Purch	asing Departmen	nt		
Recommended awa	rd by vendor as fo	llows: (see atta	iched)		

		Bid Titl	e: Catalog	Discounts							
	\boldsymbol{L}		xpire: Dec								
VENDOR	Discount		Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number					
4imprint, Inc.	10%	PIN19	Minimum quantity applies & varies per item	Shay Freund Govt. team for quotes	(877) 446-7746 x5523	(866) 963-9311					
Email Address:		govrequests@									
Digital Catalog Web Ad	dress:	www.4imprint.c	com								
TERMS Vendor No. Discount Exceptions:		V-18335	to set up sup el	argos DMS o	olor match, color change	o or pro proof					
General Freight Terms:		Prepaid & Add		larges, Fivis Co	nor match, color change	s of pre-proof					
Exceptions to General Terms:			rush charges ma	y apply							
Other Exceptions:		None									
Product Field Catalog F	Represents:		Office & Classroo roducts and Appa								
AKJ Wholesale, LLC dba AKJ Education	30%	N/A	\$7.50	Jeremy Brickey	(800)922-6066 x103	(888) 770-2338					
Email Address:		jereny@akjedu									
Digital Catalog Web Ad	dress:	www.akjeduca	tion.com								
	TERMS Vendor No. Discount Exceptions: General Freight Terms: Exceptions to General Freight Terms: Other Exceptions:			V-16876 Some hands-on materials, non-standard items, web-based subscriptions and some							
				from select pu	ıblishers	ns and some					
				dd 10% to each		at to lower shipping costs					
				ine order (#10	it and above) are subject	or to lower shipping costs					
Other Exceptions:											
Product Field Catalog I	Represents:	General Line/Office & Classroom Audio Visual Supplies & Equipment Technology Supplies & Equipment Science Supplies & Equipment									
B & H Foto & Electronics Corp.	.2-25%	827 786 390	N/A	Yaakov Boim	(212)-239-7500 x7745	(212) 239-7509					
Email Address		florida@bhpho									
Digital Catalog Web Ad	dress:	www.bhphoto.e	com								
TERMS Vendor No. Discount Exceptions:		V-05204	unilataral pricas	will be 00/ eff							
General Freight Terms:		Free, Prepaid	unilateral prices	WIII DE U% OII							
Exceptions to General Terms:				0 lbs. or requir	ng truck delivery will be	charged reasonable					
Other Exceptions:		None									
Product Field Catalog I	Represents:	Audio Visual Supplies & Equipment Technology Supplies & Equipment									
BSN Sports, Passon's Sports, & US Games	15%	3080757-19	\$50.00	Lyn Weiss	(877) 888-0747	(800) 523-5112					
Email Address		lweiss@bsnsp									
	Digital Catalog Web Address:			www.bsnsports.com/ www.usqames.com							
TERMS Vendor No. Discount Exceptions:		V-33653 Discount cannot be applied to an item with a bid price. Free, Prepaid & Included									
General Freight Terms:											
Exceptions to General Terms:		Inside Delivery				er amount. Non-standard					
Other Exceptions:					pe available for an addition	onal charge. Call to					
Product Field Catalog F	Represents:		d, Sports, & Athle	etics							

(20-077pr098tab.doc)

	I	Discounts Expire: December 31, 2024							
VENDOR	Discount	•	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number			
ATCO	5%	N/A	N/A	Arnald Swift	(800) 462-2826	(877) 336-6691			
Email Address		batcocage@gm	nail.com						
Digital Catalog Web Ad	dress:	www.bat-co.co	<u>m</u>						
TERMS Vendor No.		V-TBD							
Discount Exceptions:		None							
General Freight Terms:			dded to Invoice,	We bill actual a	mount.				
Exceptions to General I	reight	None							
Other Exceptions:		None							
Product Field Catalog F	Represents:	PE, Playground	d, Sports, & Athl	etics					
o Corporation	5%	20-480-077	N/A	Brianna DiMartino	(800) 222-9094	(800) 332-9094			
Email Address		info@biologypr	roducts.com	1,5,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Digital Catalog Web Ad	dress:	www.biologypre							
TERMS Vendor No.		V-11527							
Discount Exceptions:		No Pail Packing, No Live products							
General Freight Terms:	Free, Prepaid & Included, \$250.00 minimum								
Exceptions to General Terms:		orders \$250 or r							
Other Exceptions:		None							
Product Field Catalog F	Represents:	Science Suppli	ies & Equipment						
ick Art Materials	0-20%	QD20000	N/A	Tamby Peterson	(800) 704-7744	(800) 621-8293			
Email Address		contracts@dick	kblick.com	1. 0.0.00					
Digital Catalog Web Ad	dress:	www.dickblick.com							
TERMS Vendor No.		V-32867							
Discount Exceptions:		Online orders receive "best way" pricing- 20% off applicable items or the current online sale price.							
General Freight Terms:		Free, Prepaid & Included, \$49.00 minimum							
Exceptions to General Terms:	Freight				ded from free freight.				
Other Exceptions:			ent and/or factor		re excluded.				
Product Field Catalog F	Represents:	General Line/Office & Classroom Art Supplies & Equipment							
DW Government LLC	5-40%	N/A	N/A	Matt Antonucci	(877) 663-8569	(847) 990-8117			
Email Address		mattant@cdwg	ı.com						
Digital Catalog Web Ad	www.cdwg.com/PCSB								
TERMS Vendor No.		V-13489							
Discount Exceptions:	5% discount off CDW advertised Video/Audio Catalog 18% discount off CDW advertised Collaboration Catalog, excluding Apple products 18% discount off CDW advertised Accessories Catalog, excluding Apple products 40% discount off MSRP for Promethean products Catalog								
General Freight Terms:		Free, Prepaid & Included, ground shipping							
Exceptions to General Terms:		Customer is responsible for costs outside of ground shipping.							
Other Exceptions:		None							
Product Field Catalog F	Represents:	Audio Visual S	upplies & Equip	ment					

(20-077pr098tab.doc) 3

	T	discounts E	'vnira. Daa	ombor 21	2024					
VENDOR	Discount	Vendor Quote No.	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number				
ughlan Companies LLC, a Capstone	25%	N/A	N/A	David & Julie Cole	(866) 235-4480 (800) 747-4992	(813) 425-9175				
Email Address		thecoles@flrep								
Digital Catalog Web Ad	dress:		pub.com; www.p	ebblego.com, y	www.mycapstonelibrary.	com				
TERMS Vendor No.		V-35949				Table da make				
Discount Exceptions:		Volume Discounts for multi-site and /or multi-year subscriptions may be available via quote. Free, Prepaid and Included								
General Freight Terms:				lucto						
Exceptions to General I	reignt	Snipping free c	on all digital prod	iucis.						
Other Exceptions:		None		<u> </u>						
Product Field Catalog F	Represents:		Office & Classroo	om						
ildren's Plus, Inc.	0-30%	N/A	N/A	John G. Walsh	(800) 230-1279	(800) 896-7212				
Email Address		bids@childrens	splusinc.com							
Digital Catalog Web Ad	dress:	www.childrens								
TERMS Vendor No.		V-17866								
Discount Exceptions:			Discount up to 30% off publisher's list price reflected in web catalog.							
General Freight Terms:	Free, Prepaid	and Included								
Exceptions to General	None									
	Terms:									
Other Exceptions: Product Field Catalog F	Ponrocento:	None	Office & Classroo							
Product Field Catalog F	represents.	General Line/C	Jilice & Classico	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
scade School Supplies	35%	N/A	N/A	Todd E. Safer	(800) 628-5078	(866)) 298-6578				
Email Address		todd@cascade	eschoolsupplies.	com						
Digital Catalog Web Ad	dress:		schoolsupplies.c	<u>om</u>						
TERMS Vendor No.		V-TBD								
Discount Exceptions:		None								
General Freight Terms:		Free, Prepaid and Included, \$50.00 minimum \$9.95 shipping under \$50.00, 15% shipping on furniture and drop-ship items.								
Exceptions to General Terms:	Freight	\$9.95 shipping	j under \$50.00, 1	15% snipping oi	n furniture and drop-snip	items.				
Other Exceptions:		None								
Product Field Catalog F	Represents:	General Line/Office & Classroom Audio Visual Supplies & Equipment Art Supplies & Equipment								
past to Coast Computer	35-60%	N/A	N/A	Rachel Feller	(800) 223-8890 x146	(866) 633-9693				
Email Address		rfeller@coastc								
Digital Catalog Web Ad	dress:	www.coastcoast.com								
TERMS Vendor No.	www.https://www.coastcoast.com/solutions/techport V-35960 Call for quote and best pricing.									
Discount Exceptions:										
General Freight Terms:		Free, Prepaid and Included								
Exceptions to General Terms:		70 lbs. or heav	vier requires freiç	ght quote, reaso	onable cost.					
Other Exceptions:		None	255							
Product Field Catalog F	Represents:	General Line/C Audio Visual S	Office & Classro							

		Dis	counts Expire: December 31, 2024							
	VENDOR	Discount	Vendor Quote No.	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number			
	ey Educational prises	0-30%	N/A	N/A	Dominic Garza	(800) 788-5557	(800) 660-2199			
	Email Address		bids@deeb	ooks.com	100.20					
	Digital Catalog Web Add	dress:	www.deebo							
	TERMS Vendor No.		V-17508							
	Discount Exceptions:	Discounts u	in to 30% off pub	lisher's list pric	e reflected in web catal	og				
	General Freight Terms:			aid & Included	morror o not princ					
	Exceptions to General F	reight Terms:	None							
ı	Other Exceptions:		None							
	Product Field Catalog R	lepresents:	General Lin	e/ Office & Class	sroom					
emo	o, Inc.	5-15%	C91001	\$75.00	Kristopher L. Snow	(888) 211-3072	(888) 320-0288			
	Email Address		contracts@	demco.com						
	Digital Catalog Web Add	dress:	www.demco	o.com						
ſ	TERMS Vendor No.		V-00629							
			Exclusion li	lusive products in	rity products, D	emco Software product t limited to: Dr. Seuss, F	s, littleBits ™ products, Peter the Cat, Eric Carle			
ı	General Freight Terms:		Free, Prepaid & Included, \$75.00 minimum order							
	Exceptions to General F		Express shipping not included. Shipping & Processing will be pre-paid and added to all drop ship orders such as furnitum and equipment. Demco provides good-faith shipping estimates on all orders.							
ļ	Other Exceptions:		Accessorial shipping services available at additional cost, if needed or requested. Inside delivery \$40.00, Lift-gate truck \$70.00, Call Ahead \$10.00							
	Product Field Catalog R	Represents:	General Lin	ne/Office & Class	room					
	overy Educational ems	1%	N/A	N/A	Daniel Wechsler	(800) 331-5489	(561) 683-8416			
	Email Address		dan@disko							
[Digital Catalog Web Ad	dress:	www.diskovery.com							
[TERMS Vendor No.		V-00649							
	Discount Exceptions:		Discounts do not apply to special order items, sale items, promotions, closeouts, items unbid, already discounted items, items where manufacturer does not permit discounting.							
[General Freight Terms:		Free, Prepaid & Included, \$600.00 minimum order. Under \$600.00 - \$15.00 fee							
	Exceptions to General Freight Terms:									
	Other Exceptions: Product Field Catalog F		Additional of	charges may app	ly for bulk and/	or items over 50 lbs.				

			e: Catalog						
VENDOR	Discount	scounts E. Vendor	<i>xpire: Dec</i> Minimum	ember 31, Contact	2024 Phone Number	Fax Number			
		Quote No.	Order to Receive Discounts	Person					
ream Ranch Office upplies	10%	N/A	50.00	Sheri deWet	(940) 591-6565	(940) 591-6544			
Email Address			mranchtx.com						
Digital Catalog Web Ad	dress:		ranchofficesupp	lies.com					
TERMS Vendor No.		V-TBD							
Discount Exceptions:		None							
General Freight Terms:	General Freight Terms:			\$50.00 minimu	m order				
Exceptions to General I	None								
Other Exceptions: Product Field Catalog F	None	e/Office & Class							
		Technology General Lin	Audio Visual Supplies & Equipment Technology Supplies & Equipment General Line/MRO Supplies Art Supplies & Equipment						
isher Scientific Company LC	33%	#650950- 001	N/A	Kennedy Arundel	(800) 955-1177	(800) 955-0740			
Email Address		FSE.bids@	thermofisher.cor	<u>n</u>					
Digital Catalog Web Ad	dress:	www.fishere	edu.com						
TERMS Vendor No.		V-03244							
Discount Exceptions:		Discount off Fisher Science Education General Catalog only. Discount excludes non-catalog special order, sale/clearance items and items that end with "ND" Free, Prepaid & Included Free shipping with no minimum purchase and \$10.00 hazardous fees. Excludes shipping to AK, HI, and Puerto Rico. Also excluded are live materials, motor freight and expedited shipping. None							
General Freight Terms:									
Exceptions to General	Freight Terms:								
Other Exceptions:									
Product Field Catalog F	Represents:	Science Su	pplies & Equipm	ent					
ollett Schools Solutions, nc.	0%	N/A	N/A	Erling Smedvig	(877) 899-8550 x46241	(800) 852-5458			
Email Address		esmedvig@	follett.com			•			
Digital Catalog Web Ad	www.titlewave.com www.FollettLearning.com								
TERMS Vendor No.	TERMS Vendor No.			V-32194					
Discount Exceptions:	Online catalog prices reflect discounts off publisher list price up tot 45% for trade, paperbar FollettBound books & eBooks up to 30% for library binding, up to 40% for general reference and up to 75% for pre-owned textbooks								
General Freight Terms:		Prepaid & Added to Invoice, add 10% to each order							
Exceptions to General		Follett School Solutions, Inc. offers free shipping on all orders other than Letters Alive (\$99.00 charge), Textbooks (10% of total), Hardware or Barcode orders (standard shipping							
Other Exceptions:		None							
Product Field Catalog F	Represents:	Pre owned Textbooks and Workbooks							

			e: Catalog					
			xpire: Dec					
VENDOR	Discount	Vendor Quote No.	Minimum Order to Receive	Contact Person	Phone Number	Fax Number		
	a talalit a sandalit namala		Discounts		Abbit to many the second			
eyer Instructional roducts	5%	20-480- 077	N/A	Robert Babcock	(513) 527-2462	(513) 527-2399		
Email Address			erinstructional.co					
Digital Catalog Web Add	dress:		instructional.com	1				
TERMS Vendor No.		V-00957						
Discount Exceptions:		rkshop Robotics						
General Freight Terms: Exceptions to General Freight Terms:		Under \$29.0 \$29.01 to \$5 \$59.01 to \$1	59.00- \$12.95 119.00- \$17.95 \$199- \$20.95					
Other Exceptions:		None	3 0 4 0 1 - 1 0 7 0					
Product Field Catalog R	General Line Art Supplies	e/Office & Class & Equipment oplies & Equipm						
Silman Gear	5%	2019-0163	N/A	Nadine Parker Alicia Algiers	(860) 899-7334	(860) 823-1859		
Email Address			angear.com	·				
Digital Catalog Web Ad	dress:	www.gilmar	igear.com					
TERMS Vendor No. Discount Exceptions:		V-08260						
General Freight Terms:		None Propoid and	Added to Invoid	20				
Exceptions to General I								
Other Exceptions:	Toight Toiling.							
Product Field Catalog F	Represents:	PE, Playground, Sports, & Athletics						
Blobal Equipment Company	10%	N/A	Varies	Bruno Pasquali	(678) 969-6731			
Email Address		bpasquali@	globalindustrial.	com				
Digital Catalog Web Ad	dress:		industrial.com		**			
TERMS Vendor No.		V-34713						
Discount Exceptions:		Global Industrial does not use manufacturer's list price but offers a discount off already reduced pricing. Products reduced for inventory reduction or promotional purposes or custo products are not discount eligible.						
General Freight Terms:			dded to Invoice					
Exceptions to General	Freight Terms:	Additional fees may be incurred for special services, such as liftgate, white glove service, advanced notification, hazardous materials etc.						
Other Exceptions:		Contact Account Manager to establish access to dedicated account General Line/Office & Classroom						
Product Field Catalog F	Represents:	Audio visua Health and Technology General Lin Art Supplies PE, Playgro	e/Office & Class I Supplies & Equ Medical Supplie Supplies & Equ e/MRO Supplies s & Equipment bund, Sports, & A pplies & Equipm	uipment s ipment s Athletics				

Bid Title: Catalog Discounts

VENDOR	Discount	Vendor Quote No.	xpire: Dec Minimum Order to Receive Discounts	Contact Person	2024 Phone Number	Fax Number			
The Goodheart-Wilcox Company, Inc.	25%	N/A	N/A	G-W Customer Service	(800) 323-0440	(888) 409-3900			
	Email Address	custserv@ g-w.com	N/A	Jordan Stolp	(855) 500-2749	(800) 451-4855			
Digital Catalog Web Ad	dress:	www.g-w.co	<u>m</u>						
TERMS Vendor No.		V-00973							
Discount Exceptions:		25% off list	(retail) pricing in	current G-W ca	talogs and e-commerce	e site			
General Freight Terms		Prepaid & A	dded to Invoice,	add 8% to eac	h order				
Exceptions to General		Shipping ch	arges are appro	ximate, based o	n weight				
Other Exceptions:		None		•					
Product Field Catalog	Represents:		e/Office & Class	room					
iovConnection, Inc.	3%	N/A	N/A	Scott Little	(800) 986-2259	(603) 683-0427			
Email Address		scott.little@	govconnection.c	om					
Digital Catalog Web Ac	www.connection.com/ps								
TERMS Vendor No.		V-18498	V-18498						
Discount Exceptions:		GovConnec	tion will not acce	ept an order for	any item discounted be	low our cost			
General Freight Terms	•		id & Included						
Exceptions to General Other Exceptions:	Freight Terms:	orders unde expedited o	No charge for shipping on all orders over \$50.00. May be a \$5.00 Handling Fee added to orders under \$50.00. Additional charges for Heavyweight, Second Day, Overnight or other expedited orders. None						
Product Field Catalog	Represents:	Audio Visual Supplies & Equipment Technology Supplies & Equipment							
and2mind, Inc	15%	SBPC #20- 480-077	N/A	Customer Service	(800) 445-5985	(800) 382-9326			
Email Address		info@hand2mind.com quotes@hand2mind.com orders@hand2mind.com bids@hand2mind.com							
Digital Catalog Web Ac	ldress:	www.hand2	mind.com						
TERMS Vendor No.		V-15824				·			
Discount Exceptions:		Profession Development, hand2mind Custom and Publisher-Aligned Kits and Great Minds Eureka kits are excluded from discount along with special promotions, sales items, quotes brochure and bid prices (prefixed by BD)							
General Freight Terms	:	Free, Prepaid & included for orders over \$99.00							
Exceptions to General		Expedited orders are excluded from free shipping							
Other Exceptions:		None							
Product Field Catalog	Represents:		e/Office & Class pplies & Equipm						

Bid Title: Catalog Discounts
Discounts Expire: December 31, 2024

VENDOR	Discount	Vendor Quote No.	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number		
loward Technology colutions, a division of loward Industries, Inc.	2-21%	N/A	N/A	Brittany Burden	(772) 291-3004	(601) 399-5077		
Email Address		bburden@h	oward.com					
Digital Catalog Web Ad	dress:	www.howard	dcomputers.com					
TERMS Vendor No.		V-TBD						
Discount Exceptions:		None						
General Freight Terms:		Prepaid & A	dded to Invoice					
Exceptions to General F	Freight Terms:	None						
Other Exceptions:		None						
Product Field Catalog F	Represents:	Audio Visua Technology,	e/Office & Class I Supplies & Equ supplies & Equ oplies & Equipmo	iipment ipment				
L Learning, Inc.	0-18%	N/A	150 student licenses min.	Courtney Brock	(984) 229-9420	(650) 372-4301		
Email Address	9	ourtneyb@ixl	.com					
Digital Catalog Web Ad	dress:	nttps://blog.ixl.	com/wp-content	/uploads/2019	/10/Pinellas-County-Sch	nools-Pricing.pdf m		
TERMS Vendor No.		/-29781						
Discount Exceptions:		IXL Learning provides volume and multi-subject discounts for our annual subscriptions. These discounts are reflected in the attached Pricing Sheet for PCS.						
General Freight Terms:		√a – IXL is a	web-based platf	orm				
Exceptions to General l		None						
Other Exceptions:		None						
Product Field Catalog F	Represents:	General Line/	Office & Classro	om				
ternational Promotional	20%	N/A	N/A	Jack Rosenfeld	(847) 439-6700	(847) 439-4302		
Email Address	<u>i</u>	ntl.ideas@sbo	global.net					
Digital Catalog Web Ad	dress:	ww.intlideas.	com					
TERMS Vendor No.	\	/-TBD						
Discount Exceptions:	1	None				-		
General Freight Terms:	F	ree, Prepaid	& Included					
Exceptions to General I	Freight (Coffee mugs,	Tumblers, Drink	ware				
Other Exceptions:		None						
Product Field Catalog F	ŀ	General Line/Office & Classroom Health and Medical Supplies Technology Supplies & Equipment						
ohn R. Green Co.	15%	Promo 738	N/A	Rod Stanford	727 937-3772	(800) 252-3811		
Email Address		odstanford@i	ohnrgreenco.co	<u>m</u>				
Digital Catalog Web Ad	dress:	http://kurtz.hes	ssprintsolutions.	com/2020JRG	catalog			
TERMS Vendor No.		V-34910						
Discount Exceptions:	1	Valid on pages 637-834 only and Catalog pages 2-636 Prepaid & Added to Invoice						
General Freight Terms:								
Exceptions to General I		Orders over \$	500.00 request s	special quote. I	Inside delivery & liftgate	are additional.		
Other Exceptions:								
Product Field Catalog F	1	Audio Visual S Art Supplies &	Office & Classro Supplies & Equip Equipment Id, Sports, & Ath	ment				

-Log, Inc.	5%	Q19-192373	100.00	Sales Dept.	(800) 872-6611	847) 872-3728				
Email Address		info@k-log.com								
Digital Catalog Web Add	roos:									
TERMS Vendor No.	ress.	www.k-log.com V-05887								
Discount Exceptions:			None							
General Freight Terms:		Prepaid & Add			U.C. day and and					
Exceptions to General F Terms:	reignt 		Select manufacturers offer free freight on qualifying orders.							
Other Exceptions:		None								
Product Field Catalog R	epresents:	General Line/C	Office & Classro	om						
						(222) = (2.22)				
aplan Early Learning	17%	C2136	N/A	Tina	(800) 334-2014	(336) 712-2243				
ompany				Stanbery						
Email Address		bids@kaplance								
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Email Address		nicolealberts@pwap.com						
Digital Catalog Web Ad	dress:	www.pwap.com						
TERMS Vendor No.		V-31241						
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Other Exceptions:		Special delivery	y options and ch	arges may app	oly.			
Product Field Catalog F	Represents:	PE, Playground	d, Sports & Athle	etics				
Pyramid School Products	10%	20-480-077	95.00	Larry Miller	(800) 792-2644 x 240	(813) 621-7688		
Email Address		biddept@pyran	nidsp.com					
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Email Address		pmeyer@really						
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meo Music	10%	N/A	N/A	Jody Underwood	(615) 500-1533	(615) 469-6055		
Email Address		jody@romeom	usic.net	•				
Digital Catalog Web Address:		www.romeomusic.net						
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Email Address	2200	bids@ssww.co	<u>m</u>	Brown Customer	(800)-642-7354	(800) 432-2842		
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Email Address Digital Catalog Web A TERMS Vendor No.	ddress:	bids@ssww.co www.ssww.con V-10727	<u>m</u>	Brown Customer Service				
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Bid Title:	Catalog	Discounts
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VENDOR	Discount	Discounts E. Vendor Quote No.	Minimum Order to Receive Discounts	ember 31, 2 Contact Person	2 <i>024</i> Phone Number	Fax Number			
SE & Associates	5%	N/A	N/A	Tracie A. Ward	(386) 428-8875	(386) 428-8767			
Email Address		tward@sseteam.com							
Digital Catalog Web Ad	dress:	www.backboard	dsandgoals.com						
TERMS Vendor No.		V-21424							
Discount Exceptions:		Contact SSE for installation quote, if needed. Installation and uncrating of material is not included in the website pricing.							
General Freight Terms:		Free Prepaid &							
Exceptions to General Freight Terms:			r installation que	ote, if needed.					
Other Exceptions:		None							
Product Field Catalog F	Represents:		, Sports, & Athle	etics	l :=	T. (200) 205 2100			
argent Welch, a subsidiary f VWR International, LLC	33%	20-480-077	N/A	Dominique Shimizu	(407) 399-2401	(800) 635-8439 (800) 676-2540			
Email Address		mark.tringail@v		nique.shimizu@	vwr.com				
Digital Catalog Web Ad	dress:	www.sargentwe	elch.com						
TERMS Vendor No.		V-02400							
Discount Exceptions:		Items with a price ending in a "9" will not be eligible for discount, they will ship at list Clearance items are not eligible for noted discount.							
	General Freight Terms:			Free Prepaid & Included					
Exceptions to General Terms:	Excludes expedited shipments, items shipped by motor freight and live & temperature sensitive materials.								
Other Exceptions:					7.50 per order, per shipp	oing location.			
Product Field Catalog I	Represents:		office & Classroot es & Equipment						
chool Specialty	34%	7791108576	N/A	Jennifer Gilman	(352) 812-8308	(888) 388-6344			
Email Address		jennifer.gilman	@schoolspecial	ty.com					
Digital Catalog Web Ad	ldress:	www.schoolspe	ecialty.com						
TERMS Vendor No.		V-01987							
Discount Exceptions:		or "LN". Contac	ct Jennifer Gilma		y Scientific Exclusion Prustom planner pricing.	oducts with a prefix of "			
General Freight Terms	•	Free Prepaid & Included Non-Parcel Prefix "6" items require quoted freight. Orders containing Paper, Paint or Clay will							
Exceptions to General	Freight				ght. Orders containing F	aper, Paint or Clay will			
Terms:		require a separate shipping quote if >15 lbs.							
Other Exceptions:					rials (prefix H) may incu	r additional charges.			
Product Field Catalog	Audio Visual S Art Supplies & PE, Playground	Office & Classroo upplies & Equip Equipment d, Sports & Athle es & Equipment	ment etics						
l	400/	20-480-077	N/A	Christina	(800) 421-4246	(800) 944-5432			
ervice dba Nystrom	10%	25 155 577		Carroll					
ervice dba Nystrom	10%	tchristina@soc		Carroll					
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Ervice dba Nystrom Education Email Address Digital Catalog Web Acted TERMS Vendor No. Discount Exceptions: General Freight Terms Exceptions to General Terms:	idress:	tchristina@soc www.nystrome V-02061 Discount on Ny Prepaid and Ad Two Day Air w	ialstudies.com ducation.com /strom Educatio dded to Invoice, ill be 15% of the	n Elementary and 12% added to extend with a \$20		rge.			
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VENDOR	Discount	Discounts E. Vendor Quote No.	Minimum Order to	Contact Person	Phone Number	Fax Number	
			Receive Discounts				
ortdecals Inc.	10%	101933770	\$0	Julia Hisler	(800) 435-6110	(800) 557-3322	
Email Address		jhisler@sportde					
Digital Catalog Web Ad	dress:	www.sportdeca	ils.com				
TERMS Vendor No.		V-33066 None					
Discount Exceptions: General Freight Terms:		Free Prepaid &	Included				
Exceptions to General		\$350.00 minim					
Terms:		N					
Other Exceptions: Product Field Catalog F	3	None	d, Sports, & Athle	ntion			
Product Field Catalog F	represents:	PE, Playground	i, Sports, & Atri	Bucs			
EM Supplies	0%	20-480-077	N/A	Jordan Stolp	(855) 500-2749	(800) 451-4855	
Email Address		jordanstolp@g	ophersport.com				
Digital Catalog Web Ad	dress:	www.stem-sup					
TERMS Vendor No.		V-36979					
Discount Exceptions:							
General Freight Terms:		Free Prepaid 8					
Exceptions to General	Freight	Free shipping of	does not apply to	Truck-Ship ite	ms.		
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Product Field Catalog	Science Supplies & Equipment						
uthern Computer rehouse, Inc.	10-30%	N/A	N/A	Julia Stewart	(877) 468-6729 x 299	(770) 579-8937	
Email Address		scwbids@scw.	com				
Digital Catalog Web Ad	ldress:	www.scw.com					
TERMS Vendor No.		V-31639					
Discount Exceptions:		None	l male ed a el				
General Freight Terms: Exceptions to General Terms:		Free Prepaid 8 Lift-gate fee of		nside delivery fe	ee of \$45.00 per delivery	y, if needed.	
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Product Fleid Catalog 1	p. 23001		upplies & Equip	ment			
Product Field Catalog I		Technology Su	ipplies & Equipn	nent			
	10%				(800) 225-7749	(800) 489-6256	
ledo Physical Education	10%	Technology Su 20-480-077	pplies & Equipn	Dennis	(800) 225-7749	(800) 489-6256	
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VENDOR	Discount	Vendor Quote No.	Minimum Order to Receive Discounts	Contact Person	Phone Number	Fax Number		
oxell Communications, c.	Minimum of 1%	20-480-077	N/A Quantity discounts may be available	Lori Petersen	(800) 352-7913 x6605	(813) 653-2949		
Email Address		lori.petersen@						
Digital Catalog Web Ad	dress:	www.trox,com/	products.htm		1.			
TERMS Vendor No.		V-05269						
Discount Exceptions:			roduct. Contact	Lori Petersen fo	r quote.			
General Freight Terms: Exceptions to General Freight					60 pounds/large orders w	vill be shipped PPD and		
Terms: Other Exceptions:		None	voice at discour	received by 1	Oxen by carrier.			
Product Field Catalog F	Represents:	Audio Visual S Technology Su Art Supplies & PE Playground	Office & Classro upplies & Equipr ipplies & Equipm Equipment I, Sports & Athle ies & Equipment	ment nent tics				
ard's Science, subsidiary VWR International, LLC	18%	20-480-077	0.00	Mark Tringali Dominique Shimizu	(716) 515-6014 (407) 399-2401	(800) 635-8439 (800) 676-2540		
Email Address		mark.tringail@		nique.shimizu@	ovwr.com			
Digital Catalog Web Address:		www.wardsci.com						
TERMS Vendor No.		V-31909 Items with a price ending in a "9" will not be eligible for discount, they will ship at list price.						
Discount Exceptions: General Freight Terms:			is are not eligible			viii snip at list price.		
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