



Agenda Item Details

Meeting	May 11, 2015 - Regular Meeting
Category	7. Consent Agenda
Subject	7.16 Tag-On Bid: 097-NN06 Two-Way Radios and Accessories, Catalog Discount, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Varies
Recommended Action	Motion to approve tagging on with The School Board of Miami-Dade on bid #097-NN06 Two-Way Radios and Accessories, Catalog Discount. The contract is effective until December 10, 2015.

Public Content

Request approval to tag on with The School Board of Miami-Dade on bid #097-NN06 Two-Way Radios and Accessories, Catalog Discount. This is a catalog discount bid offering a fixed percentage off various products from multiple vendors and will be used on an as needed basis. The contract is effective until December 10, 2015. Copies of the board approval and tabulation are attached.

For additional information, please contact Vince Windham, Program Director, Purchasing at (850) 833-7668.

[097-NN06 TWO-WAY RADIOS & ACCESSORIES.pdf \(53 KB\)](#)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Rodney Walker, second by Lamar White.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White



Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 097-NN06 – TWO-WAY RADIOS
AND ACCESSORIES, CATALOG DISCOUNT**

COMMITTEE: FACILITIES AND CONSTRUCTION REFORM

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm percentage discounts off the Manufacturer's Suggested Retail Price (MSRP) list, two-way radios and accessories, for Miami-Dade County Public Schools. This is a term bid which states the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Five (5) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

No bids were received for Item 2. The recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Purchasing Policy 6320, Purchase Approval and Competitive Bidding Process Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditures.

Inasmuch as the contract awarded by The School Board of Broward County, Florida, is structured differently than M-DCPS, benchmarking cannot be conducted. Benchmarking was conducted against The School Board of Palm Beach County, Florida, and the District's prices were found to be approximately 19.5% lower.

Item 1 is being held for further evaluation and will be awarded at a future Board meeting.

Strategies were employed to increase M/WBE & SBE/MBE participation, however, no M/WBE vendor is being awarded on this bid.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 097-NN06 – TWO-WAY RADIOS AND ACCESSORIES, CATALOG DISCOUNT, to purchase, at firm percentage discounts off the Manufacturer's Suggested Retail Price (MSRP) list, quantities, as may be required, of two-way radios and accessories, for Miami-Dade County Public Schools, during the term of the bid, effective December 11, 2013, through December 10, 2015, including extensions thereto, as follows:

PRIMARY

1. FIRST COMMUNICATIONS, INC.
234 BLOUNTSTOWN STREET
TALLAHASSEE, FL 32304
OWNER: CHARLES C. LIVINGSTON, JR., PRESIDENT

Highest Discount off MSRP: Item 3

Item 3 - Motorola @ 45.5% off list.

ALTERNATE

2. CONTROL COMMUNICATIONS, INC.
3650 HACIENDA BOULEVARD, SUITE C
DAVIE, FL 33314
OWNER: SIGILFREDO RODRIGUEZ, JR., PRESIDENT

Second Highest Discount off MSRP: Item 3

Item 3 - Motorola @ 43% off list.

3. Reject Item 2.
4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,500,000, for the initial contract term, and an amount not to exceed \$750,000 for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

Prepared By CV

Verified By SW

Bid # 097-NN06		CONTROL COMMUNICATIONS, INC.		COOPER-GENERAL CORPORATION		EXPRESS RADIO, INC		FIRST COMMUNICATIONS, INC.		***RELM WIRELESS CORPORATION	
Bid Title: TWO-WAY RADIOS & ACCESSORIES, CATALOG DISCOUNT											
Buyer: Claudette VanWhervin											
Item	Manufacturer	Percentage Discount	Name/Effective Date of Catalog/Price List	Percentage Discount	Name/Effective Date of Catalog/Price List	Percentage Discount	Name/Effective Date of Catalog/Price List	Percentage Discount	Name/Effective Date of Catalog/Price List	Percentage Discount	Name/Effective Date of Catalog/Price List
1	Haris	NO BID		27%		NO BID		0%		40%	ReIm Wireless
2	ICOM	NO BID		NO BID		NO BID		0%		NO BID	
3	Motorola	43%	Up to 3 years	NO BID		36%	Motorola Price Pages Effective Oct 1, 2013	45.5%		NO BID	

Bidders should use the following checklist to assist in bid submission including but not limited to:		✓	✓	✓	✓	✓
Bid Proposal Form Sheets Completed	YES	YES	YES	YES	YES	YES
Certification that bidder is an authorized dealer of product submitted (if needed)	YES	NO	NO	NO	YES	YES
Business Tax Receipt	YES	YES	YES	YES	YES	YES
Signed Bidder Qualification Form	YES	YES	YES	YES	YES	YES
Vendor Information Sheet	YES	YES	YES	YES	YES	YES

☐ Primary

☐ Alternate

**This manufacturer is not an approved brand