

**Agenda Item Details**

Meeting	Sep 28, 2020 - Regular Meeting
Category	9. Consent Agenda Items For Review and Consideration at Workshop September 24, 2020
Subject	9.8 Tag-On Bid: ITB 21-0053-MR Park and Playground Equipment, presented by Vince Windham, Program Director, Purchasing and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Varies
Recommended Action	Motion to approve tagging on to ITB 21-0053-MR Park and Playground Equipment through the School Board of Manatee County, effective through August 31, 2023.

Public Content

Request approval to tag on to ITB 21-0053-MR Park and Playground Equipment through the School Board of Manatee County. The contract was awarded to multiple vendors based on catalog pricing and will be used on an as needed basis. The contract is effective through August 31, 2023. Funds will be paid from various sources as needed. A copy of the award tabulation is attached.

For additional information, please contact Steve Bolton, Program Director, Maintenance Support Services at (850) 689-7159.

TAG-ON BID-21-00053 MANATEE CO..pdf (318 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

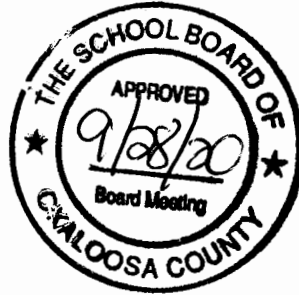
Motion & Voting

Motion to approve the Consent Agendas and all of the Consent Agenda items 8.2 through 9.16 as recommended by the Superintendent

Motion by Dewey Destin, second by Diane Kelley.

Final Resolution: Motion Carries

Yes: Tim Bryant, Dewey Destin, Linda Evanchyk, Diane Kelley, Lamar White



NOTICE OF INTENT TO AWARD

BID ON PARK AND PLAYGROUND EQUIPMENT, MCSD No. 21-0053-MR

CONTRACT PERIOD: SEPTEMBER 1, 2020 THROUGH AUGUST 31, 2023

BOARD APPROVED ON AUGUST 25, 2020

TABULATION OF BIDS ON PARK AND PLAYGROUND EQUIPMENT, MCSD No. 21-0053-MR
Bids Due: 3:00 p.m., July 22, 2020

BIDDERS:	ITEM 1: PLAYGROUND EQUIPMENT		
	Catalog Name	Number	Discount
A&B Management Group, Inc. dba Southern Park and Play Systems	SRP Components	2020	5%
	SportsPlay	2018	5%
	Superior Recreation	2019 (1)	5%
	Athletic Connection	2020	5%
	Bison	2020-21	5%
	Jaypro	2019-2020 (2)	5%
	Hadar Athletic	2014	5%
Advanced Recreational Concepts	Playcraft Systems	1	2%
	R3/Grounds for Play	2	2%
	UltraPlay	3	2%
	Id Sculpture	4	2%
	Childforms	5	2%
	Playtopia	6	2%
	Freenotes Harmony	7	2%
	SRP Parts	9	2%
	SportsPlay	10	2%
	Dynamo	20	2%
Apollo Sunguard Systems, Inc.	No Bid	No Bid	No Bid
Bliss Products and Services, Inc.	Play and Park Structures	44	10%
	Big Toys	33	5%
	UltraPlay	X	5%
	Freenotes Harmony	19	5%
	Snug Play	X	5%
	Sportsplay	X	5%
	Elephant Play	X	5%
Creative Shade Solutions	No Bid	No Bid	No Bid
Industrial Shadeports, Inc.	Industrial Shadeports	2020	10%
Kompan, Inc.	Kompan US Price List		9%

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Bids Due: 3:00 p.m., July 22, 2020			
BIDDERS:	ITEM 1: PLAYGROUND EQUIPMENT		
	Catalog Name	Number	Discount
Lanier Plans, Inc. dba Korkat	SRP - Superior Play	2020	5%
	SRP - Superior Play Components	2020	5%
	SRP - Grounds for Play	2020	5%
	SRP - Freenotes Harmony Park	2020	5%
	Big Toys	2020	5%
	Dynamo	2020	5%
MeTEOR Education, LLC	Kidstuff Playsystems	1005	ADD 34% (15)
Miller Recreation Equipment & Design, Inc./Miracle Recreation Equipment, CC	Miracle Recreation Equipment Company	2020	8% (21)
			12% (21)
			15% (21)
			18% (21)
			20% (21)
			10% (22)
PlayCore Wisconsin DBA Game Time	Bleachers		5%
	UPC Parks		5%
	Action Play Systems		5%
Playmore West, Inc.	Game Time	2020	10%
	Playworld	2020	5%
Playspace Services, Inc.	Berliner	2020	3%
	Playcraft Systems	1	Install Only
	R3/Grounds for Play	2	Install Only
	UltraPlay	3	Install Only
	Id Sculpture	4	Install Only
	Childforms	5	Install Only
	Playtopia	6	Install Only
	Freenotes Harmony	7	Install Only
	SRP Parts	8	Install Only
	Sports Play	10	Install Only
Playpower LT Farmington, Inc.	Dynamo	20	Install Only
	Little Tikes Commercial	2020	25% (25)(26)
	Little Tikes Commercial	2020	5% (26)(27)

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BIDDERS:	ITEM 1: PLAYGROUND EQUIPMENT		
	Catalog Name	Number	Discount
Project Innovations, Inc.	Jambette	2019 - 20	4%
	Play Ground Equipment.com	Volume 2	10%
	Kids Pro Surf Turf & Play Pad	Project Innovations	5%
Rep Services. Inc.	Landscape Structures, Inc.		3%
	Adventure Playground Systems	Playground & Park Design	3%
Superior Park Systems, Inc.	Kidstuff Playsystem	Catalog # 1005	3%
	Childforms	Volume 12	3%
	Childforms	Sales Brochure	3%
Swartz Associates, Inc.	Henderson Recreation	2020 Price List	6%
	Action Play Systems	2020 Price List	10%
Top Line Recreation, Inc.	BCI Burke	01	5%
Varsity Sports dba BSN Sports, LLC (42)	BSN Sports Equipment	20-57307	10%

TABULATION OF BIDS ON PARK AND PLAYGROUND EQUIPMENT, MCSD No. 21-0053-MR			
Bids Due: 3:00 p.m., July 22, 2020			
BIDDERS:	ITEM 2: SITE EQUIPMENT		
	Catalog Name	Number	Discount
A&B Management Group, Inc. dba Southern Park and Play Systems	Pilot Rock	260 - 2019	5%
	Ultra Site	2020	5%
	Ultra Play	2020	5%
	Polly Products	2019	5%
	Stern Williams	2020	5%
	Superior Site Amenities	2020	5%
Advanced Recreational Concepts	Ultrasite	11	2%
	SRP Amenities	12	2%
	Paris Fitness and Amenities	13	2%
	ActionFit	14	3%
	Bison	15	3%
	The Park Catalog	theparkcatalog.com	2%
	JayPro	16	3%
	NRS Bleachers	19	3%
	Kay Park	21	2%
Apollo Sunguard Systems, Inc.	No Bid	No Bid	No Bid
Bliss Products and Services, Inc.	Ultrasite	33	5%
	Superior		5%
	Jayhawk Plastics/Frog Furnishings		5%
	Doty & Sons Concrete Products		5%
	Crimson Poolside		5%
	Action Fit		5%
Creative Shade Solutions	Bark Park		5%
	No Bid	No Bid	No Bid
Industrial Shadeports, Inc.	Industrial Shadeports	2020	10%
Kompan, Inc.	TPP Price List		5%

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BIDDERS:	ITEM 2: SITE EQUIPMENT		
	Catalog Name	Number	Discount
Lanier Plans, Inc. dba Korkat	SRP - Superior Amenities	2020	5%
MeTEOR Education, LLC	Kidstuff Playsystems	1005	ADD 34% (15)
Miller Recreation Equipment & Design, Inc./Miracle Recreation Equipment, CC	Miracle Recreation Equipment Company	2020	5%
	Douglas Industries		5%
	Bison Sports		5%
	Kay Park		5%
	Wabash Valley		5%
	Foresite Designs		5%
	Murdock Fountains		5%
	Most Dependable Fountains		5%
	RCP Shelters		5%
	Coverworx Shelters		5%
	DogiPot (Pet Stations)		5%
PlayCore Wisconsin DBA Game Time	GT Site	2020	5%
	Ultra Site	2020	5%
Playmore West, Inc.	Wabash Valley	2020	5%
Playspace Services, Inc.	Ultrasite	11	Install Only
	SRP Amenities	12	Install Only
	Paris Fitness and Amenities	13	Install Only
	ActionFit	14	Install Only
	Bison	15	Install Only
	The Park Catalog	theparkcatalog.com	Install Only
	JayPro	16	Install Only
	NRS Bleachers	19	Install Only
	Kay Park	21	Install Only
Playpower LT Farmington, Inc.	Little Tikes Commercial	2020 (29)	5% (30)

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BIDDERS:	ITEM 2: SITE EQUIPMENT		
	Catalog Name	Number	Discount
Project Innovations, Inc.	Play Ground Equipment.com	Volume 2	10%
	Frog Furnishings	2018	3%
Rep Services. Inc.	DuMor Site Furnishings		3%
Superior Park Systems, Inc.	Superior Amenities	2020 Catalog	2%
	Kay Park Recreation	2020 Catalog	2%
	Adventure Site Amenities	Playground & Park Design Guide	2%
Swartz Associates, Inc.	Sitescapes, Inc.	2020 Price List	5%
	Kay Park Recreation	2020	6%
	Ultra Site	2020 Price List	8%
	Frog Furnishings	2020 Price List	8%
	Vista Furnishings	2020 Price List	5%
	Superior Site Amenities	2020 Price List	8%
	Blue Valley Industries	2020 Price List	5%
	Jaypro Sports	2020	7%
	National Recreation Systems	2020 Price List	6%
	MyTCcoat	2020 Price List	8%
Top Line Recreation, Inc.	Premier Polysteel	02	3%
Varsity Sports dba BSN Sports, LLC (42)	BSN Sports Equipment	20-57307	10%

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Bids Due: 3:00 p.m., July 22, 2020			
BIDDERS:	ITEM 3: SHADE STRUCTURE		
	Catalog Name	Number	Discount
A&B Management Group, Inc. dba Southern Park and Play Systems	Fiberbuilt	2019	5%
	Superior Shade	Volume 11	5%
	SkySpan	2020	5%
Advanced Recreational Concepts	SRP Shade	17	5%
	Ultra Shade	18	5%
	Ball Fabrics	ballfabrics.com	1%
	ICON Shelters	22	5%
	Cedar Forest Products	23	5%
	RCP Shelter	24	5%
	SRP Shelter	25	5%
Apollo Sunguard Systems, Inc.	Apollo Sunguard	2019	8% (6)
Bliss Products and Services, Inc.	Shade Systems		5%
	Shade America		5%
	Ultra Shade		5%
	Ultra Shelter		5%
	Cedar Forest		55%
	USA Shade		5%
	Superior		5%
Creative Shade Solutions	Creative Shade (10)	1	15%
Industrial Shadeports, Inc.	Industrial Shadeports	2020	10%
Kompan, Inc.	TPP Price List		4%

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BIDDERS:	ITEM 3: SHADE STRUCTURE		
	Catalog Name	Number	Discount
Lanier Plans, Inc. dba Korkat	SRP - Superior Amenities	2020	5%
MeTEOR Education, LLC	Kidstuff Playsystems	1005	ADD 34% (15)
Miller Recreation Equipment & Design, Inc./Miracle Recreation Equipment, CO	USA Shade	2020	5%
PlayCore Wisconsin DBA Game Time	GT Shade	2018 / 2020	5%
Playmore West, Inc.	USA Shade	2020	3%
	Shade Systems	2020	3%
	Apollo Sunguard	2020	3%
	Superior Shelters	2020	3%
Playspace Services, Inc.	SRP Shade	17	Install Only
	Ultrashade	18	Install Only
	Ball Fabrics	ballfabrics.com	Install Only
	ICON Shelters	22	Install Only
	Cedar Forest Products	23	Install Only
	RCP Shelter	24	Install Only
	SRP Shelter	25	Install Only
Playpower LT Farmington, Inc.	Little Tikes Commercial	2020 (31)	5% (32)

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BIDDERS:	ITEM 3: SHADE STRUCTURE		
	Catalog Name	Number	Discount
Project Innovations, Inc.	Pro Shade	Project Innovations, Inc.	3%
Rep Services. Inc.	SkyWays Shades		3%
	USA Shade		3%
	Porter Corp		3%
Superior Park Systems, Inc.	Shade Systems, Inc.	Product Catalog	3%
	Adventure Shade Structures	Playground & Park Design Guide	3%
Swartz Associates, Inc. (37)	Ultra Shade	2020 Price List	4%
	Ultra Shelter	2020 Price List	4%
Top Line Recreation, Inc.	Shade System, Inc.	03	5%
	Americana	04	5%
Varsity Sports dba BSN Sports, LLC	BSN Sports Equipment	20-57307	10%

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Bids Due: 3:00 p.m., July 22, 2020

BIDDERS:	ITEM 4: SURFACING MATERIALS		
	Catalog Name	Number	Discount
A&B Management Group, Inc. dba Southern Park and Play Systems	Garick	2020-21 Quotation	5%
Advanced Recreational Concepts	Rubber Designs	8	5% (3)
	Playspace ADA Wood Mulch	per regional supplier	5% (4)
Apollo Sunguard Systems, Inc.	No Bid	No Bid	No Bid
Bliss Products and Services, Inc.	Safety 1st		5%
	Wood Mulch Products		5%
	Xgrass		5%
	Zeager		5%
	Fibar		5%
	East Coast Mulch		5%
Creative Shade Solutions	IMC Outdoor		5%
	No Bid	No Bid	No Bid
Industrial Shadeports, Inc.	Industrial Shadeports	2020	10%
Kompan, Inc.	Fibar EWF		4%
	Turf Surfacing		4%
	PIP Surfacing		4%
	Rubber Safety Tiles		4%
	Rubber Mulch		4%

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Bids Due: 3:00 p.m., July 22, 2020			
BIDDERS:	ITEM 4: SURFACING MATERIALS		
	Catalog Name	Number	Discount
Lanier Plans, Inc. dba Korkat	Outdoor Safety Surfacing		5%
MeTEOR Education, LLC	Kidstuff Playsystems	1005	ADD 34% (15)
Miller Recreation Equipment & Design, Inc./Miracle Recreation Equipment, CC	Rubber Recycle (Shredded Rubber)		5%
	Fibar Systems (EWF)		5%
	Forever Lawn (Artificial Turf)		5%
	NoFault (Poured in Place Surfacing)		5%
	Durable Lawn (Artificial Turf)		5%
PlayCore Wisconsin DBA Game Time	GT Impax	2020	5%
Playmore West, Inc.	Robertson TOT Turf		3%
	No Fault		3%
	X Grass		3%
	Forever Lawn		3%
	Mulch & Soil, Co.		3%
Playspace Services, Inc.	Zeager		3%
	Rubber Designs	8	5% (24)
	Playspace ADA Wood Mulch	Per Regional Supplier	5% (25)
Playpower LT Farmington, Inc.	No Fault	N/A	5% (33)

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Bids Due: 3:00 p.m., July 22, 2020

BIDDERS:	ITEM 4: SURFACING MATERIALS		
	Catalog Name	Number	Discount
Project Innovations, Inc.	Kids Pro Surf Turf & Play Pad	Project Innovations, Inc.	5%
Rep Services, Inc.	Forever Lawn		3%
	VitriTurf		3%
	No Fault Sports Group		3%
	iMulch		3%
	Irvine		3%
Superior Park Systems, Inc.	Forever Lawn	Product Catalog	3%
	Forever Lawn	Playground Grass	3%
Swartz Associates, Inc.	Foresty Resources	2020 Price List	10%
	Cowart & Mulch	2020 Price List	10%
	IMC Outdoor	2020 Price List	6%
	Pierecton Rubber Products	2020 Price List	5%
Top Line Recreation, Inc.	No Bid	No Bid	No Bid
Varsity Sports dba BSN Sports, LLC (42)	BSN Sports Equipment	20-57307	10%

TABULATION OF BIDS ON PARK AND PLAYGROUND EQUIPMENT, MCSD No. 21-0053-MR		
Bids Due: 3:00 p.m., July 22, 2020		
BIDDERS:	ITEM 5: INSTALLATION OF PLAYGROUND EQUIPMENT, SITE EQUIPMENT, SHADE STRUCTURE AND SURFACING MATERIAL	
	Installer/Sub Contractor Name	Percentage Mark up
A&B Management Group, Inc. dba Southern Park and Play Systems	Ultimate Attitude, LLC	30%
	Southern Park and Play Systems	20%
Advanced Recreational Concepts	Playspace Services - playgrounds	37%
	Playspace Services - Shade Install	49%
	Playspace Services - Site Furnishings	75%
	Playspace Services - Safety Surfacing	*(5)
	Playspace Services - Shelters	69%
Apollo Sunguard Systems, Inc.	Cocozza Construction & Consulting	75%
	Dragon Recreation Services	75%
	Someson Homes	75%
	The Best of Southwest Framing	75%
Bliss Products and Services, Inc.	Bliss Products	50% (7)(8)
	Shady Surfacing	50% (7)(8)
	Jammin Playgrounds	50% (7)(8)
	Complete Construction	50% (7)(8)
	Premier Recreation	50% (7)(8)
	Stewart Tennis	50% (7)(8)
Creative Shade Solutions	Creative Shade (10)	50% (11)
Industrial Shadeports, Inc.	Industrial Shadeports	130% (41)
Kompan, Inc.	Precision Playgrounds, Inc.	30% - 100% (12)(13)

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Bids Due: 3:00 p.m., July 22, 2020

BIDDERS:	ITEM 5: INSTALLATION OF PLAYGROUND EQUIPMENT, SITE EQUIPMENT, SHADE STRUCTURE AND SURFACING MATERIAL	
	Installer/Sub Contractor Name	Percentage Mark up
Lanier Plans, Inc. dba Korkat	Lanier Plans, Inc. dba KorKat	35%
MeTEOR Education, LLC	Kidstuff Playsystems - Play Equipment	50% (16) (19)
	Kidstuff Playsystems - Safety Surfacing	60% (16) (17) (19)
	Kidstuff Playsystems - Shade Structures	100% (18) (19)
Miller Recreation Equipment & Design, Inc./Miracle Recreation Equipment, CC	Ryan's Maintenance	27%
PlayCore Wisconsin DBA Game Time	John Fitzgerald, Inc.	No Bid
	Playground Equipment	30%
	Site Amenities	30%
	Shade	30%
Playmore West, Inc.	Playmore West, Inc. - Playground Equipment	32%
	Playmore West, Inc. - Site Equipment	32%
	Playmore West, Inc. - Shade Structures	180%
	Playmore West, Inc. - Surfacing (23)	100%
Playspace Services, Inc.	Playspace Services - Playgrounds	37%
	Playspace Services - Shade Install	49%
	Playspace Services - Site Furnishing	75%
	Playspace Services - Safety Surfacing	*(26)
	Playspace Services - Shelters	69%
Playpower LT Farmington, Inc.	Playworx Playsets LLC - Playground and Playground Parts	47% (34)
	Playworx Playsets LLC - Site Amenities	35%
	Playworx Playsets LLC - Shade	100%
	No Fault - Pour in Place Surface (34)	25%

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Bids Due: 3:00 p.m., July 22, 2020		
BIDDERS:	ITEM 5: INSTALLATION OF PLAYGROUND EQUIPMENT, SITE EQUIPMENT, SHADE STRUCTURE AND SURFACING MATERIAL	
	Installer/Sub Contractor Name	Percentage Mark up
Project Innovations, Inc. (36)	Project Innovations-Playground Equipment	38%
	Project Innovations-Pro Shades	80%
	Project Innovations-Kids Pro Suft Turf & Play Pad	*(35)
	Project Innovations-Frog Furnishings	60%
Rep Services. Inc.	Johnny Pitts Construction	85%
	Al Bosgraaf and Sons, Inc.	85%
Superior Park Systems, Inc.	FFG Development and Construction	100%
	Sports Systems International, Inc.	100%
	Hurley Construction	100%
	Superior Park Systems, Inc.	100%
	Easygreens	100%
	Forever lawn	100%
Swartz Associates, Inc.	Kennico, Inc.	34% - 110% (38)(39)
	Rida Group Construction	34% - 110% (38)(39)
Top Line Recreation, Inc.	Hurley Construction, Inc.	36%
	Al Bosgraaf & Sons, Inc.	36%
Varsity Sports dba BSN Sports, LLC (42)	No Bid	No Bid

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Bids Due: 3:00 p.m., July 22, 2020		
BIDDERS:	ITEM 6: REPAIRS HOURLY RATE- PER HOUR	ITEM 7: PERCENTAGE MARK UP FOR REPAIR MATERIAL
A&B Management Group, Inc. dba Southern Park and Play Systems	\$150.00	No Bid
Advanced Recreational Concepts	\$197.50	30%
Apollo Sunguard Systems, Inc.	No Bid	No Bid
Bliss Products and Services, Inc.	\$250.00 (9)	25% (9)
Creative Shade Solutions	\$125.00	10%
Industrial Shadeports, Inc.	\$265.00	15%
Kompan, Inc.	\$200.00	*(14)

Digital Catalogs

Digital Catalogs

Digital Catalogs

Printed Catalogs

Digital Catalogs
Printed Catalogs

Digital Catalog

Digital Catalog
Printed Catalogs

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BIDDERS:	ITEM 6: REPAIRS HOURLY RATE- PER HOUR	ITEM 7: PERCENTAGE MARK UP FOR REPAIR MATERIAL	
Lanier Plans, Inc. dba Korkat	\$75.00	35%	Digital Catalog
MeTEOR Education, LLC	\$75.00 (20)	20% (20)	Digital price list/ No cata
Miller Recreation Equipment & Design, Inc./Miracle Recreation Equipment, CO	\$150.00	0%	No Catalog
PlayCore Wisconsin DBA Game Time	\$100.00	10%	Printed Catalogs
Playmore West, Inc.	\$125.00	30%	Digital Catalog Printed Catalogs
Playspace Services, Inc.	\$197.50	30%	Digital Catalog with inst:
Playpower LT Farmington, Inc.	\$100.00	25%	Printed Catalogs

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BIDDERS:	ITEM 6: REPAIRS HOURLY RATE- PER HOUR	ITEM 7: PERCENTAGE MARK UP FOR REPAIR MATERIAL
Project Innovations, Inc.	\$400.00	45%
Rep Services. Inc.	No Bid	No Bid
Superior Park Systems, Inc.	\$285.00	30%
Swartz Associates, Inc.	\$200.00 (40)	No Bid
Top Line Recreation, Inc.	\$350.00	30.00%
Varsity Sports dba BSN Sports, LLC (42)	No Bid	No Bid

Digital Catalog
Printed Catalogs

Printed Catalogs

Printed Catalogs

No Catalogs

Digital Catalog

No Catalogs

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NOTES:

- (1) Open Market/Playgrounds
- (2) Allsport/2020 Athletic Eqpn
- (3) or discounts applied in catalog
- (4) per discount applied in Playspace catalog
- (5) Discounts included in Playspace/Rubber Designs catalog
- (6) See attached copy of price list
- (7) This does not include any site prep, permitting or concrete work. Shelter and shade foundations will be additional. Some vendors offer a delivered and installed price which will be discounted appropriately in the product discount. Site work and concrete including foundations will be priced per job. Sport court construction priced per job.
- (8) Only Big Toys and Play and Park Structures require installer certification
- (9) Rental Equipment Mark Up will be 10% as allowed on Page 12
- (10) 2020 Manatee Schools Catalog
- (11) Shade Price
- (12) 30% Equipment, 60% Site Equipment, Shade 100%
- (13) Mat Installation is based upon each unit - \$35.00 per unit
 - Border Installation is based upon each unit - \$15.00 per unit
 - Pour in Place Pricing and Turf includes installation
 - EWf installation is based on cubic yard - \$16 per cubic yd
 - Rubber Tile Installation is based upon square footage - \$3 per sq. ft.
 - Rubber Mulch Installation is based upon square footage - \$10.00 per sq. ft.
- (14) Markup for Repair Materials: Repair materials would be Kompan Spare Parts. Kompan has over 65,000 spare parts for current product lines as well as past product lines. Each part has a retail price and includes all markups. We would be happy to provide a Parts Price List in electronic format, if SDMC would like to view the list.
- (15) Sell Price + (ADD) %
- (16) Minimum \$3500.00
- (17) 60% of safety surfacing cost
- (18) 100% of shade structure cost
- (19) Please note all items may be negotiated for a particular job
- (20) Kidstuff Playsystems will only service equipment manufactured by Kidstuff Playsystems, Olympic Recreation or Recreation Creations, LLC.
- (21) 8% \$0000 - \$4999
 - 12% \$5000 - \$9999
 - 15% \$10000 - \$14999
 - 18% \$15000 - \$24999
 - 20% \$25000 - Above Discount does not include freight, specials/sales flyer, parts
- (22) Bleachers Discount does not include freight, specials/sales flyer, parts
- (23) Engineered Wood Fiber

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NOTES:

- (24) or per discounts applied in catalog
- (25) per discount applied in Playspace catalog
- (26) Discounts included in Playspace/Rubber Designs Catalog
- (27) Off Playgrounds Sets - Excludes Tot Builders, Custom Design Studio, Early Childhood Clever Climbers and Tot Tree
- (28) Off Parts
- (29) Pages 182 to 185
- (30) off site amenities
- (31) Pages 186 and 187
- (32) Off Shade
- (33) pff Safety Surface (PIP)
- (34) Which equates to 35% of equipment list price before discount
- (35) Included in Price
- (36) Permits/Signed & Sealed Engineered Drawings not included. Prices TBD per Project
- (37) Note: Prepay + Add Freight for all manufacturers. Any permitting requirements and costs (if applicable) will incur an additional fee.
- (38) Playground Equipment - 34%
 - Site Equipment - 35%
 - Shade Structure - 110%
 - Surfacing Materials
 - Forestry Resources - 60%
 - Cowart Mulch - 60%
 - IMC Outdoor - 40%
 - Pierection Rubber Products 40%
- (39) Prepay & Add freight for all manufacturers
- (40) \$900.00 Minimum charge for installation
- (41) Industrial Shade Port manufactures and installs our own equipment
- (42) BSN Sports Exceptions to percentage off bid Spring 2020 catalog-see list

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.