



### Agenda Item Details

|                    |  |
|--------------------|--|
| Meeting            | Jan 08, 2024 - Regular Meeting   |
| Category           | 7. Consent Agenda  |
| Subject            | 7.12 Tag-On Bid: RFP 19-015-P-RP Speech Language Therapy Services, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval. |
| Access             | Public   |
| Type               | Action (Consent)   |
| Fiscal Impact      | Yes  |
| Budgeted           | Yes  |
| Budget Source      | General Fund, Project 0023 Itinerant Speech  |
| Recommended Action | Motion to approve tagging on to RFP 19-0105-P-RP Speech Language Therapy Services through Lake County Schools, effective through June 30, 2024.                                  |

### Public Content

Request approval to tag on to RFP 19-0105-P-RP Speech Language Therapy Services through Lake County Schools, based on same pricing, terms and conditions. The contract was awarded to multiple vendors and will be used as needed. Funding will be paid from General Fund, Project 0023 Itinerant Speech. The contract is effective through June 30, 2024, and copies of the bid award documents are attached.

For additional information, please contact Judy Peacock, Specialist, ESE, at (850) 833-3164.

[BID AWARD DOCUMENTS.pdf \(124 KB\)](#)

### Administrative Content

*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

### Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Tim Bryant, second by Linda Evanchyk.

Final Resolution: Motion Carries

Yes: Tim Bryant, Linda Evanchyk, Diane Kelley, Lamar White





**Agenda Item Details**

|          |   |
|----------|---|
| Meeting  | May 22, 2023 - Lake County Schools - Regular School Board Meeting-REVISED(2)  |
| Category | 8. NEW BUSINESS-CONSENT AGENDA-BUSINESS AND SUPPORT ITEMS   |
| Subject  | 8.05 Renewal (1 of 2) RFP #19-0105-P-RP Speech Language Therapy Services (Amy Cockcroft, Assistant Superintendent Teaching, Learning & Leadership) Fiscal Impact: \$1,000,000.00 General and Other Federal Funds- (IDEA) Individuals with Disabilities Education Act funds. |
| Access   | Public  |
| Type     | Action (Consent)  |

**Public Content**

**BACKGROUND and RATIONALE:**

Lake County Schools (LCS) Procurement Services Department requests the Board to approve the renewal agreement RFP #19-0105-P-RP Speech Language Therapy Services. On May 11, 2020 the Board approved Speech Language Therapy Services for five (5) years. If approved, these agreements will provide service for a twelve month term. Included in the terms and conditions of this agreement is the option to renew for two (2) additional 12-month terms, if mutually agreed to in writing. Procurement Services and Board's attorney have reviewed the contracts.

The vendors below have indicated their desire to renew their agreement, for the first renewal term. If the Board approves renewal, the expiration of the agreement would be June 30, 2024. All other terms and conditions of the original agreements will remain the same. The vendors, All Sources Recruiting Group, Inc., and Speech Rehab Services have chosen not to participate in the renewal.

This item supports Strategic Plan Area #1 -Student Success, by assisting students to achieve at the highest level possible.

**ALTERNATIVES:**

1. Approve the recommendation to renew the agreements for RFP #19-0105-P-RP Speech Language Therapy Services to the vendors as shown below.

| Vendors  | Location           |
|--|--------------------|
| Academic Staffing                                    | St. Augustine, FL  |
| Allied Instructional Services LLC                    | Ashland, VA        |
| AMN Allied Services, LLC                             | Coppell, TX        |
| CareerStaff Unlimited                                | Winter Park, FL    |
| Comprehensive Therapy Consultants, Inc.              | Atlanta, GA        |
| Community Rehab Associates, Inc. (CRA)               | St. Petersburg, FL |
| New Mediscan II, LLC dba Cross Country Staffing, Inc | Woodland Hills, CA |
| EBS Healthcare, Inc.                                 | West Chester, PA   |
| Gifted Nurses(was Therapia Staffing)                 | Metairie, LA       |
| INVO Healthcare Associates, LLC                      | Tampa, FL          |
| Jackson Therapy Partners                             | Orlando, FL        |
| New Directions Solutions LLC dba Procure             | Tucker, GA         |
| Orange Tree Staffing, LLC                            | Winter Park, FL    |
| Princeton Staffing Solutions, LLC                    | Boca Raton, FL     |
| Soliant  | Tucker, GA         |
| Special Communications, LLC                          | Gainesville, FL    |
| Speech Builder LLC                                   | Apopka, FL         |
| The Therapy Spot                                     | Pikesville, MD     |

2. Do not approve at this time.

**RECOMMENDATION:** I recommend the Board approve the renewal of RFP #19-0105-P-RP Speech Language Therapy Services with the vendors as shown below.

| Vendors  | Location           |
|--|--------------------|
| Academic Staffing                                    | St. Augustine, FL  |
| Allied Instructional Services LLC                    | Ashland, VA        |
| AMN Allied Services, LLC                             | Coppell, TX        |
| CareerStaff Unlimited                                | Winter Park, FL    |
| Comprehensive Therapy Consultants, Inc.              | Atlanta, GA        |
| Community Rehab Associates, Inc. (CRA)               | St. Petersburg, FL |
| New Mediscan II, LLC dba Cross Country Staffing, Inc | Woodland Hills, CA |
| EBS Healthcare, Inc.                                 | West Chester, PA   |
| Gifted Nurses(was Therapia Staffing)                 | Metairie, LA       |
| INVO Healthcare Associates, LLC                      | Tampa, FL          |
| Jackson Therapy Partners                             | Orlando, FL        |
| New Directions Solutions LLC dba Procure             | Tucker, GA         |
| Orange Tree Staffing, LLC                            | Winter Park, FL    |
| Princeton Staffing Solutions, LLC                    | Boca Raton, FL     |
| Soliant  | Tucker, GA         |
| Special Communications, LLC                          | Gainesville, FL    |
| Speech Builder LLC                                   | Apopka, FL         |
| The Therapy Spot                                     | Pikesville, MD     |

**FISCAL IMPACT:**

The estimated fiscal impact to our district will be \$1,000,000.00. The funding source will be from General Funds and Other Federal Funds-(IDEA) Individuals with Disabilities Education Act funds.

**DATA SOURCE:**

The bidding process for this item was prepared by Procurement Services, in accordance with School Board Policy 6320. Questions may be directed to Procurement Services at 352-253-6762, or Ms. Lyford at 352-253-6610.

*"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes."*

2023 - Academic Staffing- Renewal and Amendment Agreement (1).pdf (799 KB)

Academic Staffing.pdf (3,595 KB)

2023 - Allied 2023 - SLP Renewal and Amendment Agreement Allied.pdf (881 KB)

Allied Instructional.pdf (9,855 KB)

2023 - AMN Healthcare Signed Renewal and Amendment Agreement.pdf (447 KB)

AMN Allied (Healthcare)-Advance.pdf (8,841 KB)

2023 - CareerStaff - Renewal and Amendment Agreement Signed.pdf (781 KB)

Career Staff 5-11-20.pdf (41,006 KB)

2023 - Comprehensive - Renewal and Amendment Agreement.pdf (565 KB)

Comprehensive Therapy.pdf (5,870 KB)

2023 - CRA- Signed Renewal & Amendment Agreement Signed.pdf (633 KB)

Community Rehab.pdf (79,517 KB)

2023 - Cross Country Renewal and Amendment Agreement Cross Country Signed.pdf (639 KB)

New Mediscan dba Cross Country.pdf (2,780 KB)

2023 - EBS signed 2023 - Renewal and Amendment Agreement EBS.pdf (507 KB)

EBS Healthcare.pdf (4,186 KB)

2023 - Gifted Nurses Signed - Renewal and Amendment Agreement Gifted Nurses.pdf (2,891 KB)

Gifted Nurses P E Therapia Staffing Complete Contract.pdf (3,734 KB)

2023 - INVO signed Renewal SLP RFP 19-0105-P-RP Agreement - 23-24 -.pdf (549 KB)

INVO Healthcare.pdf (4,628 KB)

2023 - Jackson Therapy Renewal and Amendment Agreement (part 1) - signed.pdf (684 KB)

Jackson Therapy.pdf (13,397 KB)

Princeton Staffing.pdf (6,500 KB)

2023 - Princeton - Renewal and Amendment Agreement Princeton.pdf (560 KB)

2023 - Soliant Signed Renewal & Amendment Agreement.pdf (600 KB)

Soliant Health.pdf (9,233 KB)

2023 - Special Communication Signed Renewa & Amendment.pdf (2,500 KB)

Special Communications.pdf (31,951 KB)

2023 - Speech Builder Renewal Lake Co signed.pdf (688 KB)

Speech Builders.pdf (3,446 KB)

2023 - The Therapy Spot Renewal Amendment signed.pdf (5,023 KB)

Pediatric Developmental dba Therapy Spot.pdf (6,145 KB)

2023 - ProCare signed Renewal Agreement.pdf (549 KB)

New Directions Solutions dba ProCare Therapy.pdf (3,411 KB)

2023 - Orange Tree Staffing SLP Renewal signed Agreement 2023-24.pdf (362 KB)

Orange Tree Staffing.pdf (74,820 KB)

## **Administrative Content**

### **Motion & Voting**

to approve the recommendation of the Consent Agenda

Motion by Tyler Brandeburg, second by Mollie Cunningham.

Final Resolution: Motion Carries

Yea: Stephanie Luke, Marc Dodd, Mollie Cunningham, Tyler Brandeburg