

**Agenda Item Details**

Meeting	Apr 09, 2018 - Regular Meeting
Category	8. Consent Agenda
Subject	8.19 Tag-On Bid Renewal of ITB 15009-EST Cosmetology Equipment and Related Supplies, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Varies

Recommended Action Motion to approve the renewal of Tag-On Bid ITB 15009-EST Cosmetology Equipment and Related Supplies through Hillsborough County Public Schools.

Public Content

Request approval to renew Tag-On Bid 15009-EST Cosmetology Equipment and Related Supplies through Hillsborough County Public Schools, based on fixed prices from multiple vendors. The bid will be used on an as needed basis and funding will vary as needed. The contract is effective April 22, 2018 through April 21, 2019. Copies of the renewal documents and original tabulation are attached.

For additional information, please contact Vince Windham, Program Director, Purchasing at (850) 833-7668.

TAG-ON BID RENEWAL-ITB 15009.pdf (1,232 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

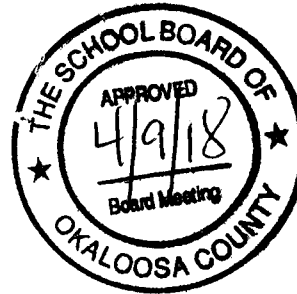
Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent

Motion by Tim Bryant, second by Lamar White.

Final Resolution: Motion Carries

Yes: Tim Bryant, Dewey Destin, Melissa Thrush, Rodney Walker, Lamar White



School Board
Sally A. Harris, Chair
Tamara P. Shamburger, Vice Chair
Lynn L. Gray
April Griffin
Melissa Snively
Cindy Stuart
Susan L. Valdes



Superintendent of Schools
Jeff Eakins

Deputy Superintendent
Van Ayres

Chief of Schools
Harrison Peters

Chief Business Officer
Gretchen Saunders

March 21, 2018

Burmax
28 Barretts Ave.
Holtsville, NY 11742

Reference: ITB-15009-EST Cosmetology Equipment and Related Supplies

Dear Ms. Annonio:

Hillsborough County Public Schools is requesting the renewal of ITB-0015009-EST from April 22, 2018 through April 21, 2019 under the same prices, terms, conditions, and specifications governing the original contract. This renewal request is not final until approved by the School Board of Hillsborough County, Florida.

The vendor certifies, by submission and signature on this renewal letter, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or involuntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Effective September 1, 2005, all vendors are required to comply with the Jessica Lunsford Act per s1012.465, Florida Statute. Additional information is available at www.sdhc.k12.fl.us/Procurement/JessicaLunsfordAct.asp.

Please indicate your response to this request and sign the appropriate line below. Return this form via fax, to (813) 272-4390 as soon as possible.

If you have any concerns or questions about this request, please do not hesitate to call me at (813) 272-4371. Thank you for your prompt attention to this matter.

Sincerely,

Alan Mohr, Procurement Officer

Please indicate your option below:

☒ Accept option to renew agreement as indicated above. A current Certificate of Liability Insurance must be provided along, or subsequent to, this response.

☐ Reject option to renew agreement (as indicated above).

Signed

Print Name

Date

Title



Exclusions from Free Freight Policy

Furniture/Equipment items are dropped shipped directly from the manufacturer and freight will apply.

Furniture Manufacturers include:

Celebrity
Belvedere
Garfield-Paragon International
Guardian
Interstate Mat Corporation
Jeffco
Pibbs Industries
Takara Belmont

**Please note Installation is not available.
Please allow 2-8 weeks for delivery of furniture items.**

Hazmat Materials: \$35.00 freight charge will be applied per case.

Hazmat Materials Manufactures includes:

Pro Nail- Cool Breeze Skin Anti-Septic & Refresher (C01P-01680)
Pro Nail- Non-Acetone Nail Polish Remover (C01P-01745)
Pro Nail- Pure Acetone (C01P-01720)
Pro Nail- 99% Isopropyl Alcohol (C01P-01695)
*Each sold by case of 4 ONLY



Exceptions: The 5% discount applies to Burmax items. All re-distributed items will be given at the lowest price without meeting the minimum purchase requirement.

Please see the list below for Burmax Products:

Aristocrat
Beauty Inspo
Celebrity
Champion
City Lights
Classic Spa by FantaSea
Debra Lynn (DL Professional)
Diamond Edge
Diamond Ice
FantaSea Cosmetics
Gold Magic
Hair Country
Ninja
Profile Skincare
SalonChic
Satin Edge
Scalpmaster
Soft n Style
The Rave Cosmetics
Togatta



Burmax Company, Inc.

March 23, 2018

Hillsborough County Public Schools
RE: Renewal of ITB #15009-EST
Cosmetology Equipment and Related Supplies

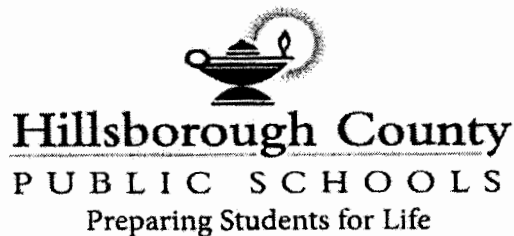
Burmax would like to renew with one exception. The price of the Guardian Super 9 Wig Dryer line 17, will have to increase to \$1234.00.

Please let me know if you have any questions.
Thank you,

A handwritten signature in cursive script that reads "Vanessa Schultz".

Vanessa Schultz
Bid Manager
800-645-5118 x279
v.schultz@burmax.com

School Board
Sally A. Harris, Chair
Tamara P. Shamburger, Vice Chair
Lynn L. Gray
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Melissa Snively
Cindy Stuart
Susan L. Valdes



Superintendent of Schools
Jeff Eakins

Deputy Superintendent
Van Ayres

Chief of Schools
Harrison Peters

Chief Business Officer
Gretchen Saunders

March 21, 2018

P Brandon
4 Cameo Court
Palm Coast, FL 32137

Reference: ITB-15009-EST Cosmetology Equipment and Related Supplies

Dear Ms. Brandon:

Hillsborough County Public Schools is requesting the renewal of ITB-0015009-EST from April 22, 2018 through April 21, 2019 under the same prices, terms, conditions, and specifications governing the original contract. This renewal request is not final until approved by the School Board of Hillsborough County, Florida.

The vendor certifies, by submission and signature on this renewal letter, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or involuntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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Sincerely,

Alan Mohr, Procurement Officer

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☐ Reject option to renew agreement (as indicated above).

Signed
PERRY BRANDON
Print Name

3/20/18
Date
Pres
Title

School Board
Sally A. Harris, Chair
Tamara P. Shamburger, Vice Chair
Lynn L. Gray
April Griffin
Melissa Snively
Cindy Stuart
Susan L. Valdes



Hillsborough County
PUBLIC SCHOOLS
Preparing Students for Life

Superintendent of Schools
Jeff Eakins

Deputy Superintendent
Van Ayres

Chief of Schools
Harrison Peters

Chief Business Officer
Gretchen Saunders

March 21, 2018

Salonsmart
15375 Roosevelt Blvd.
Clearwater, FL 33760

Reference: ITB-15009-EST Cosmetology Equipment and Related Supplies

Dear Sirs:

Hillsborough County Public Schools is requesting the renewal of ITB-0015009-EST from April 22, 2018 through April 21, 2019 under the same prices, terms, conditions, and specifications governing the original contract. This renewals request is not final until approved by the School Board of Hillsborough County, Florida.

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Sincerely,

Alan Mohr, Procurement Officer

Please indicate your option below:

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☐ Reject option to renew agreement (as indicated above).

Signed

Print Name

Date

3/21/18

Title

President



Business
Action Item



DATE: Tuesday, April 21, 2015
TO: School Board Members
FROM: Jeff Eakins, Acting Superintendent

SUBJECT / RECOMMENDATIONS

Accept the Lowest, Responsive, Responsible Bids Submitted by Multiple Vendors - Invitation to Bid (ITB)
#15009-EST Cosmetology Equipment and Related Supplies (*Business Division*)

EXECUTIVE SUMMARY

This bid was prepared at the request of the Career, Technical, and Adult Education Department to establish fixed pricing for cosmetology supplies and equipment such as shampoo bowls, manicure tables, and hydraulic chairs. Award of this contract shall be to the lowest bidder for each line item, as specified in the bid. This recommendation has been reviewed by the Supervisor of Health Science, Public Service, and Cosmetology.

The initial term of this contract will be for a one-year period, with four one-year renewals, subject to negotiations and mutual agreement. The Superintendent is authorized to approve any renewal agreements, per the terms of the specifications.

STRATEGIC OBJECTIVES

- Align financial resources to support the districts strategic goals • Demonstrate best financial practices

FINANCIAL IMPACT (Budgeted: Yes)

Year-to-date expenditures for 2014/2015 are \$43,237 and \$121,484 for 2013/2014.

EVALUATION

Contract administration or evaluation is performed by the Project Manager (end user) and Procurement Officer, who function as a team. Reviews are conducted face to face, typically quarterly, or by utilizing an online vendor performance report. Prior to soliciting a new contract, the Contract Administration team must first give consideration to the specifications and supporting data of the expiring contract.

SUBMITTED BY: Jean Bowman, General Manager, Procurement Department

Denny B. Oest, Assistant Superintendent
Curriculum and Instruction
(813) 272-4221

Gretchen Saunders
Chief Business Officer
(813) 272-4270

A 6.15

HILLSBOROUGH COUNTY PUBLIC SCHOOLS - PROCUREMENT DEPARTMENT
901 EAST KENNEDY BOULEVARD, TAMPA, FLORIDA 33602

1

ITB #15009-EST Cosmetology Equipment and Related Supplies

AWARDED FROM:		April 22, 2015 through April 21, 2016			
DATE OPENED:		March 18, 2015			
DATE AWARDED:		April 21, 2015			
DEPARTMENT:		Cosmetology Equipment and Related Supplies			
DESCRIPTION OF ITB: Hillsborough County Public Schools is seeking bids from qualified firms to provide cosmetology equipment and related supplies.					
RESPONDING VENDOR(S)	AWARDED VENDOR	HCPS OSD REGISTERED	CONTACT PERSON	TELEPHONE NUMBER	FAX NUMBER
The Burmax Co. Inc. 28 Barretts Ave., Holtsville, NY 11742	Y	N	Nancy Annonio	(800) 645-5118	(631) 289-7591
P Brandon 4 Cameo Ct., Palm Coast, FL 32137	Y*	N	Perri Brandon	(800) 820-7346	(386) 246-9436
Salon Smart 15375 Roosevelt Blvd., Ste. 302, Clearwater, FL 33760	Y	N	Stephen Maisel	(727) 533-0210	(727) 422-7447

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

*Award Catalog Discount-Balance of Line Only

381 bids were sent to vendors.

3 vendors responded to the bid. Their bids are tabulated and the recommended award is shaded.

378 vendors did not respond at all.

HILLSBOROUGH COUNTY PUBLIC SCHOOLS- PROCUREMENT DEPARTMENT
901 EAST KENNEDY BOULEVARD, TAMPA, FLORIDA 33602

ITB #15009-EST Cosmetology Equipment and Related Supplies			The Bumax Co. Inc.	P Brandon	Salon Smart
ITEM#	DESCRIPTION	UOM			
1	Bowl, shampoo, porcelain	EA			848.40
2	Bowl, shampoo, fiberglass	EA			279.00
3	Chair, shampoo	EA			189.00
4	Chair, barber	EA			950.00
5	Chair, barber	EA			950.00
6	Chair, styling, hydraulic	EA			395.00
7	Chair, styling	EA			*
8	Stool, multi-purpose, ergonomic	EA	110.51		133.00
9	Stool, round, black	EA	112.97		133.00
10	Stool, makeup, with arms and casters	EA	262.60		285.00
11	Chair, facial, deluxe, hydraulic	EA			782.00
12	Table, manicure, petite	EA			*
13	Table, manicure, with nail pad and lamp	EA			*
14	Table, manicure, with dust and odor collection	EA			429.00
15	Table, manicure, portable	EA	63.87		149.00
16	Table, manicure, double	EA			549.00
17	Dryer, wig	EA	1,134.00		1,450.00
18	Dryer chair with plastic arms	EA			269.00
19	Dryer chair with arms	EA			279.00
20	Dryer, hair, standard size cabinet, with hood	EA	252.70		^259.00
21	Blow dryer, ionic	EA	15.61		47.00
22	5-1/2" shear	EA	18.28		
23	6-1/2" shear	EA	19.09		
24	Pro clipper	EA	28.28		
25	Barber kit, 5-piece	EA	10.45		
26	Manikin, Whitney	EA	24.37		48.00
27	Manikin, Yolanda	EA	21.96		46.00
28	Manikin, Debra	EA	24.57		48.00
29	Manikin, Tammie, color	EA	22.70		47.00
30	Manikin, Ryan, bearded	EA	30.45		59.00
31	Manikin, Jake, budget	EA	23.57		47.00

NOTE: A blank space represents a "no bid" by the vendor for a given item.
* Items that do not meet specifications shall not be considered valid and shall not be tabulated, per bid document.
^5% Florida Preference

HILLSBOROUGH COUNTY PUBLIC SCHOOLS- PROCUREMENT DEPARTMENT
901 EAST KENNEDY BOULEVARD, TAMPA, FLORIDA 33602

ITB #15009-EST Cosmetology Equipment and Related Supplies			The Burmax Co. Inc.	P Brandon	Salon Smart
ITEM#	DESCRIPTION	UOM			
32	Hand, practice, with cuticle finger	EA	2.01		
33	Cape, styling, black	EA	4.62		
34	Cape, barber, striped	EA	6.83		
35	Cape, shampoo, vinyl, supersize	EA	2.07		
36	Apron, salon	EA	4.75		
37	Spa, pedicure, footsie	EA			1,427.00
38	Spa, pedicure, with massage and recline	EA			1,346.00
39	Glue, nail	EA	0.31		
40	Nail brush kit, 15-piece item deleted - no award	ST			
41	Pedicure kit, disposable 7-piece	ST	0.76		
42	Manicure kit, natural, disposable 5-piece	ST	0.63		
43	Manicure kit, artificial, disposable 5-piece	ST	0.65		
44	Skin care system, combymix	EA	3,156.00		2,980.00
45	Skin care system package	EA	2,867.91		2,770.00
46	Skin cleansing system	EA	2,780.21		2,714.00
47	Hot towel sanitizer	EA	299.50		245.00
48	LED lamp, nail	EA	216.00		159.00
49	Balance of Line-Catalog Discount		5%	50%	

NOTE: A blank space represents a "no bid" by the vendor for a given item.

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^5% Florida Preference