



### Agenda Item Details

Meeting	Jul 22, 2024 - Regular Meeting
Category	7. Consent Agenda
Subject	7.9 Tag-On Bid: RFP 241904 Specialized Therapy Services, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Funding will be paid by participating department
Recommended Action	Motion to approve tagging on to RFP 241904 Specialized Therapy Services through Escambia County Schools, effective through June 30, 2025.

### Public Content

Request approve to tag on to RFP 241904 Specialized Therapy Services through Escambia County Schools. The bid provides multiple disciplines through various vendors, based on fixed awarded pricing. The bid will be used as needed, based on same pricing, terms and conditions. Funding will be paid by participating department, and the contract is effective through June 30, 2025. Copies of the award documents are attached.

For additional information, please contact Vince Windham, Program Director, Purchasing, at (850) 833-7668.

[AWARD DOCUMENTS.pdf \(437 KB\)](#)

### Administrative Content

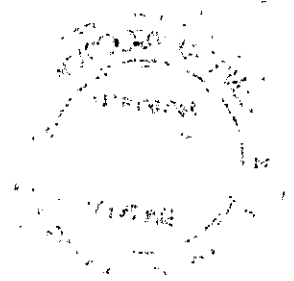
*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

### Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Tim Bryant, second by Linda Evanchyk.  
 Final Resolution: Motion Carries  
 Yes: Tim Bryant, Linda Evanchyk, Lamar White





**Agenda Item Details**

Meeting	Jun 18, 2024 - REGULAR MEETING AGENDA (5:30 PM)
Category	24. Consent - Finance - Procurement
Subject	20 RFP Award: Specialized Therapy Services, RFP#241904
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	850,000.00
Budgeted	Yes
Budget Source	Various
Recommended Action	Approve RFP Award: Specialized Therapy Services, RFP#241904

**Description of Purchase**

An annual agreement with four (4) renewal options to provide the District with Specialized Therapy Services as needed in the following areas: Speech Language Pathologist and Assistants, School Psychologist, Occupational Therapist and Assistants, Physical Therapist and Assistants, Teacher of Deaf/Hard-of-Hearing and Visually Impaired, and/or Orientation Mobility services. These services will be utilized to help fill departmental vacancies. Despite multiple advertisements, existing staff has had to cover multiple caseloads resulting in the need to hire contracted service providers. These services are required for students with disabilities as outlined in Individual Education Plans. The solicitation and tabulation of responses may be viewed at <https://www.escambiaschools.org/Page/1048>

Effective Dates: July 1, 2024 through June 30, 2025

**Requested By**

Exceptional Student Education

**Supplier Name**

Awarded Responders: 31. See Attached List.

**Funding Source**

(1110) General Fund; (08000) Exceptional Student Education - \$700,000.00

(4210) Other Special Revenue Fund; (52360) IDEA, Part B, Entitlement - \$150,000.00

**Method of Procurement**


ECSD RFP

Responses Received: 34

Responses Rejected: 3

**Other Resources**

None

 RFP 241904 Suppliers Awarded..pdf (195 KB)

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**Motion & Voting**

Board Approval of Consent Agenda minus items pulled: Item 10.A. by Williams; Item 18.D. by Williams; Item 24.J. by Slayton; and Item 31.C. by Williams, and Item 42.A for speaker

Motion by Bill Slayton, second by Kevin Adams.

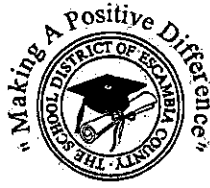
Final Resolution: Motion Carries

Yes: Kevin Adams, Paul Fetsko, David Williams, Patty Hightower, Bill Slayton

**Workflow**

Workflow	May 29, 2024 7:10 PM :: Submitted by Tamara Harden. Routed to Allison Watson for approval.
	Jun 4, 2024 4:11 PM :: Approved by Allison Watson. Routed to Tammy Edwards for approval.
	Jun 5, 2024 11:58 AM :: Approved by Tammy Edwards. Routed to Terry St Cyr for approval.
	Jun 5, 2024 12:17 PM :: Routed back to Allison Watson by Terry St Cyr.
	Jun 5, 2024 3:23 PM :: Approved by Allison Watson. Routed to Tammy Edwards for approval.
	Jun 5, 2024 3:30 PM :: Approved by Tammy Edwards. Routed to Terry St Cyr for approval.
	Jun 5, 2024 5:05 PM :: Final approval by Terry St Cyr

**Last Modified by Holley DeWees on June 18, 2024**



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PROCUREMENT DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID/RFP AWARD NOTICE**

**DATE:**  
June 4, 2024

**RFP TITLE & REFERENCE:**  
**Specialized Therapy Services**  
**RFP #241904**

**DESCRIPTION OF PURCHASE:**

An agreement to provide a list of awarded vendors for the District to utilize. Services will be performed on an "as-needed" basis for Specialized Therapy Services. A Responder must score seventy (70) points or higher to be placed on the award list. There is no dollar amount or guarantee of amount of services associated with the agreement. Upon mutual written agreement and approval of the School Board, an annual, renewable agreement will be issued in one (1) year increments for up to a total of five (5) years subject to the availability of lawfully appropriated funds and the School Board approval.

Effective Date: July 1, 2024 through June 30, 2025 (Initial Term)

**REQUESTED BY:**

Exceptional Student Education

**SUPPLIER NAME:**

Academic Staffing, Knoxville, TN  
Amergis Education Services, Inc., Pensacola, FL  
AMN Allied Services, LLC, Boca Raton, FL  
ATC Healthcare Services, LLC, Lake Success, NY  
Community Rehab Associates, Inc., St. Petersburg, FL  
CompHealth Medical Staffing, Grand Rapids, MI  
Comprehensive Therapy Consultants, Fayetteville, GA  
Connected Healthcare, Austin, TX  
Cross Country Education, Woodland Hills, CA  
Ed Theory, LLC, Pleasanton, CA  
Ideal Personnel Services, LLC, Miami, FL  
Invo Health Care Associates, Tampa, FL  
Jackson Therapy Partners, LLC, Maitland, FL  
Kids Talk Place, LLC, Pensacola, FL  
Ms. Courtney's Therapy Services, LLC, Weston, FL  
Myna Therapy Services, PLLC, Fargo, ND  
New Hope, LLC, d/b/a/Helping Hands Therapy, Tuscaloosa, AL  
Novo Staffing, LLC, Mason, OH  
Orange Tree Staffing, Maitland, FL  
Pediatric Developmental Services, Pikesville, MD  
Pediatric Therapeutic Services, Conshohocken, PA  
Potter Speech and Language Therapy, Ruskin, FL  
Soliant Health, Peachtree Corners, GA

**BID/RFP AWARD NOTICE, PAGE 2**  
**Specialized Therapy Services**  
**RFP #241904**

**SUPPLIER NAME:**

Presence Learning, Inc., Conshohocken, PA  
Princeton Staffing Solutions, LLC, Boca Raton, FL  
Procure, Peachtree Corners, GA  
Soliant Health, Peachtree Corners, GA  
Strides Therapy and Educational Services, Davidsonville, MD  
Talk of the Town, St. Augustine, FL  
The Stepping Stone Group, Chicago, IL  
Therapeutic Endeavors, Tallahassee, FL  
Therapy Sources Inc., Plymouth Meeting, PA

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**AMOUNT OF PURCHASE:**

\$850,000.00 Est./Yr.

**FUNDING SOURCE:**

Various Funds

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**METHOD OF PROCUREMENT**

ECSD RFP

Responses Received: 34

Responses Rejected: 3

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**DATE AND TIME POSTED:**

June 4, 2024, 12:25 p.m. Central Time

9500PUR101 (11/10) Retention - 5 Years

## RFP #241902 Tabulation: Specialized Therapy Services, June 4, 2024

Responder	Max Potential Points 100	Company Background & Experience 35 pts.	References 6 pts.	Reporting 14 pts.	Program Cost 45 pts.	Total Points Awarded
Academic Staffing		34.4	6.0	13.6	39.2	93.2
Amergis Education Services, Inc.		34.6	5.4	14.0	39.4	93.4
AMN Allied Services LLC		34.8	5.4	13.8	42.6	96.6
ATC Healthcare Services LLC		30.0	4.2	12.4	44.6	91.2
Community Rehab Associates, Inc.		34.6	6.0	13.8	35.6	90.0
CompHealth Medical Staffing		34.6	5.6	13.8	40.8	94.8
Comprehensive Therapy Consultants		34.2	5.6	14.0	42.8	96.6
Connected Healthcare		33.4	5.6	13.2	35.0	87.2
Cross Country Education		33.6	5.6	13.8	40.6	93.6
EdTheory LLC		33.6	5.4	13.4	43.0	95.4
Ideal Personnel Services LLC		32.0	0	12.2	40.8	85.0
Invo Health Care Associates		34.4	5.6	13.4	37.2	90.6
Jackson Therapy Partners LLC		33.4	5.2	13.0	43.2	94.8
Kids Talk Place LLC		34.4	5.8	13.6	45.0	98.8
Ms. Courtney's Therapy Services LLC		33.0	5.2	13.2	40.8	92.2
Myna Therapy Services LLC		30.2	5.2	10.8	34.8	81.0
New Hope LLC		34.0	5.8	12.4	43.2	95.4
Novo Staffing LLC		32.4	5.4	12.4	38.4	88.6
Orange Tree Staffing LLC		35.0	6.0	14.0	39.0	94.0
Pediatric Developmental Services		32.8	5.2	12.8	41.2	92.0
Pediatric Therapeutic Services LLC		33.8	5.2	12.6	37.2	88.8
Potter Speech & Language Therapy		31.8	5.2	12.2	40.0	89.2
Presence Learning Inc		33.8	5.6	13.2	38.6	91.2
Princeton Staffing Solutions LLC		34.2	5.6	13.6	44.0	97.4
ProCare		34.0	5.6	13.8	41.0	94.4
Soliant Health		34.4	5.6	14.0	40.6	94.6
Strides Therapy & Educational Services		34.2	5.6	13.2	36.0	89.0
Talk of the Town Speech Therapy, LLC		34.4	5.6	13.0	43.8	96.8
The Stepping Stone Group		34.4	5.4	14.0	36.0	89.8
Therapeutic Endeavors		31.8	5.0	0	40.6	77.4
Therapy Source, Inc.		33.4	5.2	12.4	36.0	87.0

## **RFP TABULATION, RECOMMENDATIONS, AND PROTEST**

RFP tabulations with award recommendations are posted for 72 hours in the Procurement Department Office and are also posted to the School District's website address at: <https://www.escambiaschools.org/Page/1048>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and responder reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*Allison Watson*  
Allison Watson, Procurement Director