



Agenda Item Details

Meeting Aug 28, 2017 - Regular Meeting

Category 7. Consent Agenda

Subject 7.11 Renewal of Tag-On Bid 1415-2 Digital Catalog Discounts, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.

Access Public

Type Action (Consent)

Fiscal Impact Yes

Budgeted Yes

Budget Source Varies

Recommended Action Motion to approve renewal of Tag-On Bid 1415-2 Digital Catalog Discounts through the School Board of Desoto County.

Public Content

Request approval to renew Tag-On Bid 1415-2 Digital Catalog Discounts through the School Board of Desoto County. The contract is based on catalog discount pricing from multiple vendors and will be used on an as needed basis. The contract is effective through 8/12/2020. Funding will vary and a copy of the renewal documents are attached.

For additional information, please contact Vince Windham, Program Director, Purchasing at (850) 833-7668.

[RENEWAL OF 1415-2 SBDC Digital Catalog Discounts.pdf \(7,739 KB\)](#)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

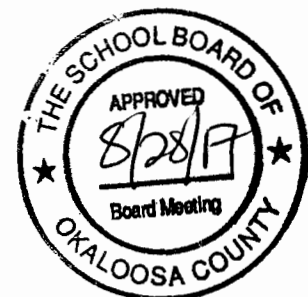
Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent

Motion by Rodney Walker, second by Dewey Destin.

Final Resolution: Motion Carries

Yes: Tim Bryant, Dewey Destin, Melissa Thrush, Rodney Walker, Lamar White



PURCHASING AGENDA ITEM

Approval of Award

School Board of DeSoto County, Florida

School District of DeSoto
School Board Action
August 8, 2017
APPROVED

School Board Meeting of: 8/8/2017

Contract No: 1415-2 SBDC

Contract Title: Digital Catalog Discounts

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- Lowest Bid
- Request for Proposal
- Invitation To Negotiate
- Low Bid Meeting Specification
- Rejection/Cancellation*
- Multiple Award
- Change Order*
- Sole Source*
- Re-Award (partial/whole)*
- Revised Award*
- Sale of Property
- Contract Extension* Term: _____
- Contract/Bid Termination*
- Emergency Ratification*
- Exempt Services & Commodities per 6A-1.012(11)
- Direct Negotiation per 6A-1.012(12)&(14)
- Renewal of Contract* (with modifications)
- Associated Bid *
- Renewal
- PRIDE – Exempt from Board per SDDC Policy 6320 (B)
- Agreement – under contract threshold but needing signature

Contract Period: 8/13/2017 – 8/12/2020

Estimated Contract Value: * \$100,000.00 per year

Contract Type:

Firm, Fixed Dollar Amount Firm, Fixed Unit Prices Firm, Fixed Fees or Discounts

Renewal Options:

<input type="checkbox"/> No. of terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> None

***Rationale/Reason**

Spent slightly more than \$50,000 last year and there was a lot of school furniture approved for purchase.

Reason for Submittal to Board Under Separate Cover:

Bidders Solicited: _ Bids Received: _ No Bids: _ Late Bids: _ Rejected Bids: _ Bids Not Required

Submitted By: Beth Vollmer
Title: Purchasing Specialist

For: District

Recommended as follows:

Various Vendors (V # see attached list)

Provide and deliver supplies, furniture, equipment, and services as stated in proposal with firm pricing for the contract period.



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

ACE Educational Supplies
5595 South University Drive
Davie, Florida 33328
Attn: Vicki Szabo

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

Please confirm your ability to extend by checking the line below that applies and signing the letter and return it to us via scanning signed letter to Elizabeth.vollmer@desotoschool.com or you can fax it to 863-494-9675 by July 31, 2017. Please mail the original to me at the above address.

Board Members

Danny Via
District 1

Yes, I will renew

Karen Chancey
District 2

No, I will not renew

Deborah Snyder
District 3

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Judy Kirkpatrick
District 4

Please contact our Human Resources Department for compliance with the Board Policy on Fingerprinting and Background Screening if this applies to your services. The DeSoto School District does share screening data. A Share Authorization Form & Vendor ID Form may be obtained from our HR Department. Verification of compliance must be on record with the School Board before commencing performance under a contract.

Ronny Allen
District 5

Seller's Signature Vicki Szabo

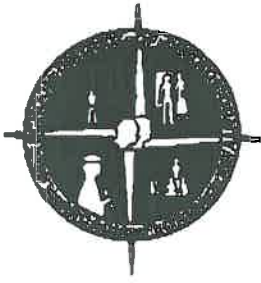
Print Name/Title VICKI SZABO, BID MANAGER

Email Address bids@ACEeducational.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Aluminum Athletic Equipment Co.
1000 Enterprise Drive
Royersford, PA 19468-1298
Attn: Tom Syron

Adrian H. Cline
Superintendent

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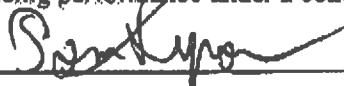
Ronny Allen
District 5

Yes, I will renew FOR 14% OF UPDATED CATALOG AND WEBSITE: WWW.AAESPORTS.COM

No, I will not renew _____

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Seller's Signature 

Print Name/Title TOM SYRON, VICE PRESIDENT/SALES

Email Address TOMS@AAESPORTS.COM

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist



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Re: Renewal Request
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Booksource
1230 Macklind Ave.
St. Louis, MO 63110
Attn: Sean Carosello

Adrian H. Cline
Superintendent

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Board Members

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Judy Kirkpatrick
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District 5

Yes, I will renew X

No, I will not renew

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Seller's Signature Steve Baum

Print Name/Title Steve Baum Bids + Contracts Coordinator

Email Address bids@Booksource.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



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July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

BSN Sports, Passon's Sports, & US Games
P.O. Box 49
Jenkintown, PA 19046
Attn: Lyn Weiss

Adrian H. Cline
Superintendent

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Yes, I will renew

Discount will be taken from current catalog pricing.

No, I will not renew

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Seller's Signature

Lyn Weiss

Senior Bid Specialist

Print Name/Title

Lyn Weiss

Email Address

lweiss@bsnsports.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

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July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

~~Calico Industries of Florida, LLC~~ Calico Industrial Supply of Florida, LLC.
1609 Cherrywood Lane
Longwood, FL 32750
Attn: Michael Heverly

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Karen Chancey
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Yes, I will renew _____

No, I will not renew _____

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Seller's Signature _____

Print Name/Title Chris Hartnett Sr. Director Bids/Contracts _____

Email Address bids@calicoindustrial.com _____

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



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July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Camcor, Inc.
2273 S Church St, P.O. Box 1899
Burlington, NC 27215
Attn: Will Benton

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Karen Chancey
District 2

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Ronny Allen
District 5

Yes, I will renew

No, I will not renew

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Seller's Signature 

Print Name/Title Will Benton / Bid Coordinator

Email Address bids@camcor.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

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July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Vision Worx, LLC d/b/a CCS Presentation Systems
5530 Florida Mining Blvd South
Jacksonville, FL 32257
Attn: Nikki Guillette

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Yes, I will renew

No, I will not renew

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Seller's Signature

Print Name/Title

Email Address

Jacob M

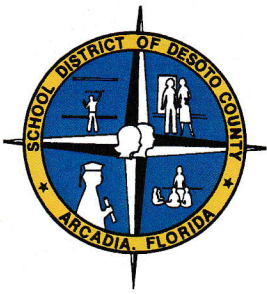
Jacob Bradley / Inside Account Manager

jbradley@ccssoutheast.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

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Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Craig Communications
12671 Frank Dr. N
Seminole, FL 33776
Attn: Richard Craig

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
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Judy Kirkpatrick
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Ronny Allen
District 5

Yes, I will renew

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Seller's Signature _____

Print Name/Title _____ **CRAIG COMMUNICATIONS**

Email Address _____ **12671 FRANK DR. N.**

Sales@craigcommunications.net

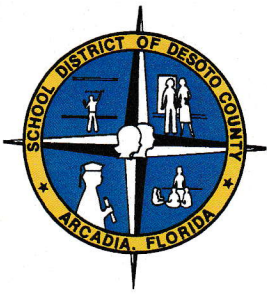
SEMINOLE FL 33776
800-306-3377

Sales@craigcommunications.net

Thank you for your assistance and I look forward to your reply.

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Purchasing Specialist



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Seller's Signature _____

Print Name/Title _____ **CRAIG COMMUNICATIONS**

Email Address _____ **12671 FRANK DR. N.**

Sales@craigcommunications.net

SEMINOLE FL 33776
800-306-3377

Sales@craigcommunications.net

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

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July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Crown Trophy of Cape Coral
861 SE 47th Terrace, Suite 1
Cape Coral, FL 33904
Attn: Michael Rachel

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Adrian H. Cline
Superintendent

Board Members

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Seller's Signature _____

Print Name/Title _____

Email Address _____

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ETA ~~hand2mind, a Div. of A. Daigger & Co., INC.~~ *hand2mind, Inc. dba*
500 Greenview Court *CTA hand2mind*
Vernon Hills, IL 60061
Attn: ~~Carolyn Vance~~ *Elizabeth Rodriguez*

Adrian H. Cline
Superintendent

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Ronny Allen
District 5

Seller's Signature *Elizabeth Rodriguez*
Print Name/Title *Elizabeth Rodriguez, Bids, Quotes, and Contracts Administrator*
Email Address *bids@hand2mind.com*

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist



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July 3, 2017

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Fisher Scientific Company, LLC
4500 Turnberry Drive
Hanover park, IL 60133
Attn: Vicki Slomiany

Adrian H. Cline
Superintendent

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Ronny Allen
District 5

Seller's Signature 

Print Name/Title Darlena Ogoke Sales Support Specialist

Email Address darlena.ogoke@thermofisher.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



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July 3, 2017

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Frey Scientific, a division of Delta Education
80 Northwest Boulevard
Nashua, NH 03063
Attn: Trish Kooken

Adrian H. Cline
Superintendent

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Yes, I will renew X

No, I will not renew _____

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Seller's Signature Amy M. Fuss

Print Name/Title Amy M. Fuss, Assistant Secretary

Email Address hidwesinotices@schoolsspecialty.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

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July 3, 2017

Re: Renewal Request
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Gopher Sport
2525 Lemond Street SW
Owatonna, MN 55060-0998
Attn: Adam Gill

Adrian H. Cline
Superintendent

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Judy Kirkpatrick
District 4

Please contact our Human Resources Department for compliance with the Board Policy on Fingerprinting and Background Screening if this applies to your services. The DeSoto School District does share screening data. A Share Authorization Form & Vendor ID Form may be obtained from our HR Department. Verification of compliance must be on record with the School Board before commencing performance under a contract.

Ronny Allen
District 5

Seller's Signature 

Print Name/Title Trent Spatenka, Bid Analyst

Email Address bids@gopher sport.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Central Programs Inc. d/b/a Gumdrop Books
P.O. Box 505
Bethany, MO 64424
Attn: Nancy Crovetti

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

Please confirm your ability to extend by checking the line below that applies and signing the letter and return it to us via scanning signed letter to Elizabeth.vollmer@desotoschool.com or you can fax it to 863-494-9675 by July 31, 2017. Please mail the original to me at the above address.

Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew

No, I will not renew

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Please contact our Human Resources Department for compliance with the Board Policy on Fingerprinting and Background Screening if this applies to your services. The DeSoto School District does share screening data. A Share Authorization Form & Vendor ID Form may be obtained from our HR Department. Verification of compliance must be on record with the School Board before commencing performance under a contract.

Seller's Signature Nancy Crovetti

Print Name/Title Nancy Crovetti Bid Coordinator

Email Address wecare@gumdropbooks.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

International Restaurant Distributors, Inc.
150 Semoran Commerce Place
Apopka, FL 32703
Attn: A. Howard Zufelt

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

Please confirm your ability to extend by checking the line below that applies and signing the letter and return it to us via scanning signed letter to Elizabeth.vollmer@desotoschools.com or you can fax it to 863-494-9675 by July 31, 2017. Please mail the original to me at the above address.

Board Members

Danny Via
District 1

Yes, I will renew

Karen Chancey
District 2

No, I will not renew

Deborah Snyder
District 3

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Judy Kirkpatrick
District 4

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Ronny Allen
District 5

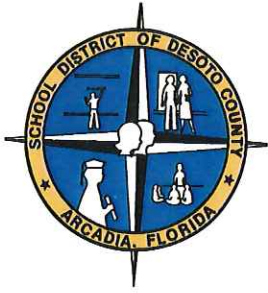
Seller's Signature *A. Howard Zufelt*

Print Name/Title A. HOWARD ZUFELT OPERATIONS MGR.

Email Address HOWARD@IRDEQUIPMENT.COM

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Kaplan Early Learning Company
P.O. Box 609
Lewisville, NC 27023
Attn: Terry Floyd

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

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Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew

No, I will not renew

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Seller's Signature Terry Floyd

Print Name/Title Terry Floyd Contract Agent

Email Address bidse@kaplanco.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Lakeshore Learning Materials
2695 E. Dominguez St.
Carson, CA 90895
Attn: ~~Maricela Benavides~~ Rafael Muro

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Yes, I will renew

Karen Chancey
District 2

No, I will not renew

Deborah Snyder
District 3

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Judy Kirkpatrick
District 4

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Ronny Allen
District 5

Seller's Signature *Audrey Lopez*

Print Name/Title Bid Analyst

Email Address biddept@lakeshorelearning.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

MFAC, LLC
1600 Division Rd.
W. Warwick, RI 02893
Attn: Isaac Rodriquez

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew

No, I will not renew

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Seller's Signature *Jeffrey M. McBride*

Print Name/Title Jeffrey M. McBride ASST. Bid Coordinator

Email Address jeff.mcbride@mfathletic.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist

The School District of DeSoto County
Purchasing Department
530 LaSolona Ave
Arcadia, FL 34266

MFAC, LLC
1600 Division Rd.
W. Warwick, RI 02893
Attn: Isaac Rodriguez



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Midwest Technology
P.O. Box 3717
Sioux City, IA 51102
Attn: Sarah Cruz

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

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Adrian H. Cline
Superintendent

Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew

No, I will not renew

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Seller's Signature

Sarah Cruz

Print Name/Title

Sarah Cruz - Sales Associate

Email Address

scruz@midwesttechnology.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 32666
Tel: 863.494.4222 Fax: 863.494.9675

RECEIVED

JUL 18 17

Bid/Quote Dept.

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Moore Medical LLC
1690 New Britain Avenue
Farmington, Connecticut 06032
Attn:

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

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Yes, I will renew _____

No, I will not renew X _____

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Seller's Signature *Donnie Samsel* _____

Print Name/Title Donnie Samsel, Contract Admin II _____

Email Address bid@mooremedical.com _____

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist

Acadian H. Cline
Superintendent

Board Members

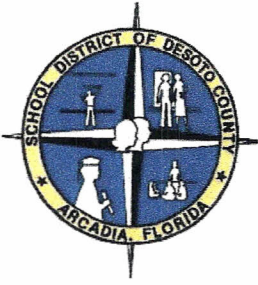
Denny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266
Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

MSC Industrial Supply Co.
2186 Drew Street
Clearwater, FL 33765
Attn: Scott McCamant

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew X

No, I will not renew

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Seller's Signature 

Print Name/Title Scott McCamant / State Account Manager

Email Address mccamans@mscdirect.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Oriental Trading Company
4206 108th Street
Omaha, NE 68137
Attn: Joan Squire

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

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Board Members

Danny Via
District 1

Yes, I will renew

Karen Chancey
District 2

No, I will not renew

Deborah Snyder
District 3

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Judy Kirkpatrick
District 4

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Ronny Allen
District 5

Seller's Signature

Print Name/Title Cydney Ledesma, Bid Supervisor

Email Address npsbids@oriental.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist

Equal Opportunity Employer
Affirmative Action Employer

We cannot build the future for our youth, but we can build our youth for the future.
Franklin D. Roosevelt



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Playmore West, Inc.
10271 Deer Run Farms Rd., Suite 1
Ft. Myers, FL 33966
Attn: Luke Russell

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew _____

No, I will not renew _____

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Seller's Signature *R. Russell*

Print Name/Title Ryan Russell President

Email Address info@playmoreonline.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Really Good Stuff
448 Pepper Street
Monroe, CT 06468
Attn: Claudia Fellini

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

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Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew _____
No, I will not renew _____

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Seller's Signature Claudia Fellini

Print Name/Title Claudia Fellini

Email Address bidsupport@reallygoodstuff.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Rifton Equipment
P.O. Box 260
Rifton, NY 12471
Attn: Carmen Hinkey

Adrian H. Cline
Superintendent

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Board Members

Danny Via
District 1

Yes, I will renew

Karen Chancey
District 2

No, I will not renew

Deborah Snyder
District 3

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Judy Kirkpatrick
District 4

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Ronny Allen
District 5

Seller's Signature *Rosanna Wareham*

Rosanna Wareham

Print Name/Title Authorized Agent

Email Address sales@rifton.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



July 17, 2017

The School District of DeSoto County
530 LaSolona Avenue
Arcadia, FL 34266
Attention: Beth Vollmer
Elizabeth.vollmer@desotoschool.com
Account No: 242824

RE: Renewal Request – SBDC 1415-2, Digital Catalog Discount Contract

Terms and conditions:

Discount:

Catalog List Price **Less 34%** on Supply items in the current School Specialty catalogs listed below*

Catalog List Price **Less 30%** on Furniture items in the current School Specialty catalogs listed below*

**School Specialty Education Essentials Catalog
School Specialty Art Education Catalog / SAX
School Specialty Special Needs Catalog / Abilitations
School Specialty Physical Education & Recreation Catalog / Sportime
School Specialty Early Childhood Catalog / Childcraft
School Specialty Furniture & Equipment Catalog
School Specialty Safety and Security / Guardian**

*(These catalogs may contain a limited number of items that are listed as "Net Price" and these items are not eligible for any discounts. Also excluded is any catalog that bears notation: no other discounts apply)

Contract Period:

Valid from August 13, 2017 through August 12, 2020. Pricing for contract period effective upon notification of award referencing our Bid #7776628190 to bidwestnotices@schoolspecialty.com.

Freight Terms:

Parcel Item Orders \$49.00 or greater ship free of charge. (9 prefix items)

Parcel Item Orders less than \$49.00 will be charged \$9.95.

Truck/Freight Items will be charged a minimum of \$99.00 or 15% of the item price, whichever is greater. (6 prefix items).

Sincerely,

A handwritten signature in black ink that reads "Kathy Skilbga".

Kathy Skilbga
Bid Operations Coordinator



Contact Information

- **Questions regarding this offer:** **Kathy Skibba**
W6316 Design Drive
Greenville, WI 54942
Phone (800) 554-7632
Fax (800) 675-1775
Email: bidwestnotices@schoolspecialty.com
- **Territory Sales Manager** **Jennifer Gilman**
Phone: 352-812-8308
Fax: 888-388-6344
Email: jennifer.gilman@schoolspecialty.com
- **Customer Care:** **Attn: Customer Care Department**
Questions regarding order status, shipment status, damages, shortages
W6316 Design Drive
Greenville, WI 54942
Phone (888) 388-3224
Fax (888) 388-6344
Email: <http://www.schoolspecialty.com/contact-us-email>
- **Order Processing:** **Attn: Order Department**
To place your order
PO BOX 1579
Appleton, WI 54912-1579
Phone (888)-388-3224
Fax (888)-388-6344
orders@schoolspecialty.com
- **Payment Remit To:** **School Specialty Inc.**
32656 Collection Center Dr.
Chicago, IL 60693-0326



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266
Tel: 863.494.4222 Fax: 863,494,9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

SEBCO Books
2001 SW 31 Ave.
Pembroke Park, FL 33009
Attn: Hill Quint

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

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Adrian H. Cline
Superintendent

Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

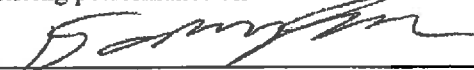
Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew _____
No, I will not renew _____

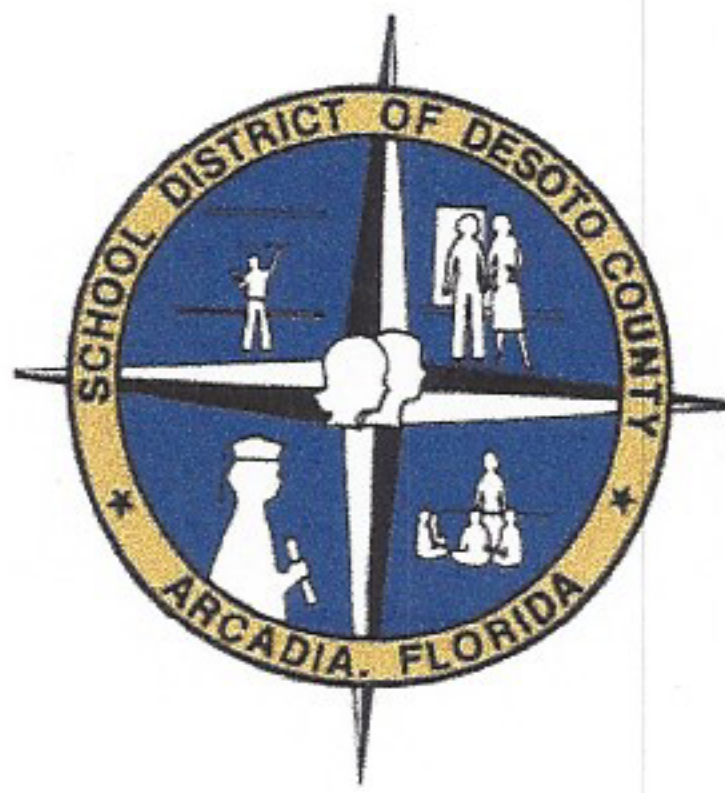
Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

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Seller's Signature 
Print Name/Title DANNY COMER
Email Address DANNY@SEBCOBOOKS.COM

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266
Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Southern Park and Play Systems
8534 Eola Ct.
Melbourne, FL 32940
Attn: Larry Thompson

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

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Yes, I will renew

No, I will not renew

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Seller's Signature _____

Print Name/Title Larry Thompson President

Email Address info@southernparkandplay.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist

Equal Opportunity Employer
Affirmative Action Employer

We cannot build the future for our youth, but we can build our youth for the future.
Franklin D. Roosevelt

Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

SSE & Associates, Inc.
569 Canal Street
New Smyrna Beach, FL
Attn: Tracie A. Ward

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

Please confirm your ability to extend by checking the line below that applies and signing the letter and return it to us via scanning signed letter to Elizabeth.vollmer@desotoschool.com or you can fax it to 863-494-9675 by July 31, 2017. Please mail the original to me at the above address.

Yes, I will renew

No, I will not renew

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Please contact our Human Resources Department for compliance with the Board Policy on Fingerprinting and Background Screening if this applies to your services. The DeSoto School District does share screening data. A Share Authorization Form & Vendor ID Form may be obtained from our HR Department. Verification of compliance must be on record with the School Board before commencing performance under a contract.

Seller's Signature Tracie A. Ward

Print Name/Title Tracie A. Ward, President

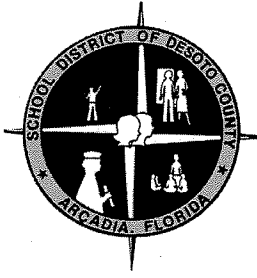
Email Address tward@sseteam.com

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist

Adrian H. Cline
Superintendent

- Board Members**
- Danny Via
District 1
 - Karen Chancey
District 2
 - Deborah Snyder
District 3
 - Judy Kirkpatrick
District 4
 - Ronny Allen
District 5



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266

Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: Renewal Request
SBDC 1415-2, Digital Catalog Discount Contract

Troxell Communications, Inc.
1971 W Lumsden RdPMB #148
Brandon, FL 33511
Attn: Michael Fabio

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

Please confirm your ability to extend by checking the line below that applies and signing the letter and return it to us via scanning signed letter to Elizabeth.vollmer@desotoschools.com or you can fax it to 863-494-9675 by July 31, 2017. Please mail the original to me at the above address.

Board Members

Danny Via
District 1

Karen Chancey
District 2

Deborah Snyder
District 3

Judy Kirkpatrick
District 4

Ronny Allen
District 5

Yes, I will renew _____

No, I will not renew _____

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Please contact our Human Resources Department for compliance with the Board Policy on Fingerprinting and Background Screening if this applies to your services. The DeSoto School District does share screening data. A Share Authorization Form & Vendor ID Form may be obtained from our HR Department. Verification of compliance must be on record with the School Board before commencing performance under a contract.

Seller's Signature _____


Print Name/Title _____
Michael Fabio, VP of Finance

Email Address _____
lori.petersen@trox.com - Lori Petersen, Account Executive

Thank you for your assistance and I look forward to your reply.

Beth Vollmer

Beth Vollmer
Purchasing Specialist



The School District of DeSoto County

530 LaSolona Avenue, Arcadia, Florida 34266
Tel: 863.494.4222 Fax: 863.494.9675

July 3, 2017

Re: **Renewal Request**
SBDC 1415-2, Digital Catalog Discount Contract

W.B. Hunt Co. Inc.
100 Main St.
Melrose, MA 02176
Attn: Roger Treadwell

Adrian H. Cline
Superintendent

The School District of DeSoto County desires to renew our current solicitation/contract. This renewal would extend through August 12, 2020 with the same pricing, specifications, terms and conditions.

Please confirm your ability to extend by checking the line below that applies and signing the letter and return it to us via scanning signed letter to Elizabeth.vollmer@desotoschool.com or you can fax it to 863-494-9675 by July 31, 2017. Please mail the original to me at the above address.

Board Members

Danny Via
District 1

Yes, I will renew

Karen Chancey
District 2

No, I will not renew

Deborah Snyder
District 3

Approved Insurance Certificates, if required by this contract, must be provided to the School Board prior to commencing any work or services on our premises.

Judy Kirkpatrick
District 4

Please contact our Human Resources Department for compliance with the Board Policy on Fingerprinting and Background Screening if this applies to your services. The DeSoto School District does share screening data. A Share Authorization Form & Vendor ID Form may be obtained from our HR Department. Verification of compliance must be on record with the School Board before commencing performance under a contract.

Ronny Allen
District 5

Seller's Signature

Print Name/Title ROGER TREADWELL, CORP. SALES

Email Address RTREADWELL@HUNTSPHOTO.COM

Thank you for your assistance and I look forward to your reply.

Beth Vollmer
Beth Vollmer
Purchasing Specialist

PROPOSER'S NAME	Internal Contract Number (For second entry line of requisition)	Web Address	MINIMUM FIXED DISCOUNT				Awards for BIDDING VOLUMES				INSTALLATION MARK-UP		EXCEPTIONS	DUNS #	Contact Name	Phone	E-mail Address
			Supplies	Equipment	Furniture	MINIMUM ORDER VALUE	>\$5,000	>\$10,000	>\$15,000	>\$20,000	Equip.	Furn.					
GENERAL LINE/OFFICE & CLASSROOM																	
Ace Educational Supplies, Inc.		www.aceeducational.com	10%	10%	10%	\$ 50.00	Quote	Quote	Quote	Quote	N/A	N/A	Add 20% for shipping to items with Shipping Notations online	07-221-6740	Rick Ludwig	954-931-7820	bids@ACEducational.com
Booksource		www.booksource.com	30%	0%	0%	N/A	QUOTE	QUOTE	QUOTE	QUOTE	N/A	N/A	SEE PROPOSAL DOCUMENTATION	05-919-2914	Sean Carosello	800-444-0435	bids@booksource.com
Camcor, Inc.		www.camcor.com	5%	5%	5%	\$ 100.00	0%	0%	0%	0%	N/A	N/A	Computers/Chromebooks; or as prohibited by manufacturer pricing restrictions. Orders not shipped by UPS Ground will incur freight charges.	02-444-5074	Service Department	800-868-2462	bids@camcor.com
Crown Trophy of Cape Coral		www.crowntrophy.com	10%	0%	0%	\$ 100.00	5%	8%	8.50%	8.50%	N/A	N/A	SEE PROPOSAL DOCUMENTATION		Thomas Rachel	239-540-9905	sales@capecoraltrophy.com
Gumdrop Books		www.gumdropbooks.com	32% - 70%	0%	0%	-	0%	0%	0%	0%	N/A	N/A	Pricing in accord with FDMS# 1-715-001	08-777-5458	Lisa Gilbert	800-821-7199	wecare@gumdropbooks.com
ETA hand2mind		www.hand2mind.com	15%	15%	15%	-	15%	15%	15%	15%	N/A	N/A	Professional Development, Custom Kits, & sale items excluded. Orders not shipped by UPS Ground will incur freight charges.	80-265-2909	Chad Martin	704-843-0710	bids@hand2mind.com
Kaplan Early Learning Company	2974	www.kaplanco.com	15%	15%	15%	\$ 250.00	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-156-8984	Trish Bartlett	800-334-2014 xt.6206	bids@kaplanco.com
Lakeshore Learning Materials		www.lakeshorelearning.com	5%	5%	5%	-	0%	0%	0%	0%	N/A	N/A	Free installation for orders over \$10,000	02-879-7546	Yaz Moreno	800-421-5354 xt.2893	biddept@lakeshorelearning.com
MidWest Technology	FLDISCS	www.midwesttechnology.com	10%	10%	10%	\$ 150.00	0%	0%	0%	0%	10%	10%		02-232-8637	Sarah Cruz	800-831-5904	scruz@midwesttechnology.com
MSC Industrial Supply Co.		www.msdirect.com	11%	11%	11%	-	0%	0%	0%	0%	N/A	N/A	No Installation	93-261-9265	Steve Rossow	727-442-4131	mccamans@msdirect.com
Really Good Stuff	Acct# 0030836	www.reallygoodstuff.com	5%	5%	5%	-	Quote	Quote	Quote	Quote	N/A	N/A	SEE PROPOSAL DOCUMENTATION	08-479-9477	Tami-Lyn Morse	800-366-1920 xt270	bidsupport@reallygoodstuff.com
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotices@schoolspecialty.com
SEBCO		www.sebcobooks.com	10%	0%	0%	N/A	0%	0%	0%	0%	N/A	N/A		11-861-0732	Danny Comer	800-223-3251	danny@sebcobooks.com
CLASSROOM FURNITURE																	
Ace Educational Supplies, Inc.		www.aceeducational.com	10%	10%	10%	\$ 50.00	Quote	Quote	Quote	Quote	N/A	N/A	Add 20% for shipping to items with Shipping Notations online	07-221-6740	Rick Ludwig	954-931-7820	bids@ACEducational.com
Camcor, Inc.		www.camcor.com	5%	5%	5%	\$ 100.00	0%	0%	0%	0%	N/A	N/A	Computers/Chromebooks; or as prohibited by manufacturer pricing restrictions. Orders not shipped by UPS Ground will incur freight charges.	02-444-5074	Service Department	800-868-2462	bids@camcor.com
Fisher Scientific Company	14177-6356	www.fisheredu.com	31%	31%	31%	\$ 100.00	Quote	Quote	Quote	Quote	Quote	Quote	Discounts excludes non-catalog, special order, sale/clearance items and items that end with "ND" Installation Charges vary.	00-432-1519	Steven Steinfeld	561-889-3980	darlene.ogoke@thermofisher.com
Kaplan Early Learning Company	2974	www.kaplanco.com	15%	15%	15%	\$ 250.00	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-156-8984	Trish Bartlett	800-334-2014 xt.6206	bids@kaplanco.com
Lakeshore Learning Materials		www.lakeshorelearning.com	5%	5%	5%	-	0%	0%	0%	0%	N/A	N/A	Free installation for orders over \$10,000	02-879-7546	Yaz Moreno	800-421-5354 xt.2893	biddept@lakeshorelearning.com
MidWest Technology	FLDISCS	www.midwesttechnology.com	10%	10%	10%	\$ 150.00	0%	0%	0%	0%	10%	10%		02-232-8637	Sarah Cruz	800-831-5904	scruz@midwesttechnology.com
Really Good Stuff	Acct# 0030836	www.reallygoodstuff.com	5%	5%	5%	-	Quote	Quote	Quote	Quote	N/A	N/A	SEE PROPOSAL DOCUMENTATION	08-4799477	Tami-Lyn Morse	800-366-1920 xt270	bidsupport@reallygoodstuff.com
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotices@schoolspecialty.com
Troxell Communications, Inc.		http://troxweb.teamtroxell.com/contracts/cont-dete.htm?st=FL&contno=FL002N&	5% - 60%	5% - 60%	5% - 60%	-	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-355-3331	Eric Blomquist	813-653-2690	eric.blomquist@trox.com
AUDIO VISUAL SUPPLIES & EQUIPMENT																	
Camcor, Inc.		www.camcor.com	5%	5%	5%	\$ 100.00	0%	0%	0%	0%	N/A	N/A	Computers/Chromebooks; or as prohibited by manufacturer pricing restrictions. Orders not shipped by UPS Ground will incur freight charges.	02-444-5074	Service Department	800-868-2462	bids@camcor.com
CCS Presentation Systems		http://shop.ccssoutheast.com/	10%	10%	0%	\$ 100.00	0%	0%	0%	0%	N/A	N/A	User name: DeSoto County School District Password: 14152	12-411-6463	Nikki Guillette	904-998-7227	jbradley@ccssoutheast.com

PROPOSER'S NAME	Internal Contract Number (For second entry line of requisition)	Web Address	MINIMUM FIXED DISCOUNT			MINIMUM ORDER VALUE	Awards for BIDDING VOLUMES				INSTALLATION MARK-UP		EXCEPTIONS	DUNS #	Contact Name	Phone	E-mail Address		
			Supplies	Equipment	Furniture		>\$5,000	>\$10,000	>\$15,000	>\$20,000	Catalog Discounts							Equip.	Furn.
											Digital	Digital							
ETA hand2mind		www.hand2mind.com	15%	15%	15%	\$ -	15%	15%	15%	15%	N/A	N/A	Professional Development, Custom Kits, & sale items excluded. Orders not shipped by UPS Ground will incur freight charges.	80-265-2909	Chad Martin	704-843-0710	bids@hand2mind.com		
Lakeshore Learning Materials		www.lakeshorelearning.com	5%	5%	5%	\$ -	0%	0%	0%	0%	N/A	N/A	Free installation for orders over \$10,000	02-879-7546	Yaz Moreno	800-421-5354 xt.2893	biddept@lakeshorelearning.com		
Really Good Stuff	Acct# 0030836	www.reallygoodstuff.com	5%	5%	5%	\$ -	Quote	Quote	Quote	Quote	N/A	N/A	SEE PROPOSAL DOCUMENTATION	08-4799477	Tami-Lyn Morse	800-366-1920 xt270	bidsupport@reallygoodstuff.com		
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotice@schoolspecialty.com		
Troxell Communications, Inc.		http://troxweb.teamtroxell.com/contracts/cont-dete.htm?st=FL&contno=FL002N&	5% - 60%	5% - 60%	5% - 60%	\$ -	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-355-3331	Eric Blomquist	813-653-2690	eric.blomquist@trox.com		
WB Hunt Co., Inc.		www.wbhunt.com	5%	5%	5%	\$ 50.00	0%	0%	0%	0%	N/A	N/A	Sony Alpha Products & Nikon MVP Products are excluded.	01-946-4809	Roger Treadwell	781-462-2343	rtreadwell@huntsphoto.com		
HEALTH AND MEDICAL SUPPLIES																			
Fisher Scientific Company	14177-6356	www.fisheredu.com	31%	31%	31%	\$ 100.00	Quote	Quote	Quote	Quote	Quote	Quote	Discounts excludes non-catalog, special order, sale/clearance items and items that end with "ND" Installation Charges vary.	00-432-1519	Steven Steinfeld	561-889-3980	darlene.ogoke@thermofisher.com		
Rifton Equipment		www.rifton.com	0%	25%	0%	\$ -	0%	0%	0%	0%	N/A	N/A		14-180-3009	Account Manager	800-571-8198	sales@rifton.com		
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotice@schoolspecialty.com		
TECHNOLOGY SUPPLIES & EQUIPMENT																			
Camcor, Inc.		www.camcor.com	5%	5%	5%	\$ 100.00	0%	0%	0%	0%	N/A	N/A	Computers/Chromebooks; or as prohibited by manufacturer pricing restrictions. Orders not shipped by UPS Ground will incur freight charges.	02-444-5074	Service Department	800-868-2462	bids@camcor.com		
CCS Presentation Systems		http://shop.ccssoutheast.com/	10%	10%	0%	\$ 100.00	0%	0%	0%	0%	N/A	N/A	User name: DeSoto County School District Password: 14152	12-411-6463	Nikki Guillette	904-998-7227	ibradley@ccssoutheast.com		
ETA hand2mind		www.hand2mind.com	15%	15%	15%	\$ -	15%	15%	15%	15%	N/A	N/A	Professional Development, Custom Kits, & sale items excluded. Orders not shipped by UPS Ground will incur freight charges.	80-265-2909	Chad Martin	704-843-0710	bids@hand2mind.com		
Kaplan Early Learning Company	2974	www.kaplanco.com	15%	15%	15%	\$ 250.00	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-156-8984	Trish Bartlett	800-334-2014 xt.6206	bids@kaplanco.com		
Lakeshore Learning Materials		www.lakeshorelearning.com	5%	5%	5%	\$ -	0%	0%	0%	0%	N/A	N/A	Free installation for orders over \$10,000	02-879-7546	Yaz Moreno	800-421-5354 xt.2893	biddept@lakeshorelearning.com		
MidWest Technology	FLDISCSC	www.midwesttechnology.com	10%	10%	10%	\$ 150.00	0%	0%	0%	0%	10%	10%		02-232-8637	Sarah Cruz	800-831-5904	scruz@midwesttechnology.com		
MSC Industrial Supply Co.		www.msdirect.com	11%	11%	11%	\$ -	0%	0%	0%	0%	N/A	N/A	No Installation	93-2619265	Steve Rossow	727-442-4131	mccamans@msdirect.com		
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotice@schoolspecialty.com		
Troxell Communications, Inc.		http://troxweb.teamtroxell.com/contracts/cont-dete.htm?st=FL&contno=FL002N&	5% - 60%	5% - 60%	5% - 60%	\$ -	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-355-3331	Eric Blomquist	813-653-2690	eric.blomquist@trox.com		
GENERAL LINE/MRO SUPPLIES																			
Craig Communications		www.craigcommunications.com	0%	5%	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	see shipping exclusions	09-317-6316	Richard Craig	800-306-3377	sales@craigcommunications.net		
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotice@schoolspecialty.com		
ART SUPPLIES & EQUIPMENT																			
Ace Educational Supplies, Inc.		www.aceeducational.com	10%	10%	10%	\$ 50.00	Quote	Quote	Quote	Quote	N/A	N/A	Add 20% for shipping to items with Shipping Notations online	07-221-6740	Rick Ludwig	954-931-7820	bids@ACEducational.com		
Kaplan Early Learning Company	2974	www.kaplanco.com	15%	15%	15%	\$ 250.00	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-156-8984	Trish Bartlett	800-334-2014 xt.6206	bids@kaplanco.com		
Lakeshore Learning Materials		www.lakeshorelearning.com	5%	5%	5%	\$ -	0%	0%	0%	0%	N/A	N/A	Free installation for orders over \$10,000	02-879-7546	Yaz Moreno	800-421-5354 xt.2893	biddept@lakeshorelearning.com		
MidWest Technology	FLDISCSC	www.midwesttechnology.com	10%	10%	10%	\$ 150.00	0%	0%	0%	0%	10%	10%		02-232-8637	Sarah Cruz	800-831-5904	scruz@midwesttechnology.com		
Oriental Trading Co.	351933	www.orientaltrading.com	5%	0%	0%	\$ 150.00	0%	0%	0%	0%	N/A	N/A	Fun Impressions catalog & Website excluded	79-989-3370	Customer Service	800-228-0475	npsbids@oriental.com		
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotice@schoolspecialty.com		
PE, PLAYGROUND, SPORTS, & ATHLETICS																			

PROPOSER'S NAME	Internal Contract Number (For second entry line of requisition)	Web Address	MINIMUM FIXED DISCOUNT				MINIMUM ORDER VALUE	Awards for BIDDING VOLUMES				INSTALLATION MARK-UP		EXCEPTIONS	DUNS #	Contact Name	Phone	E-mail Address
			Supplies	Equipment	Furniture	Digital		>\$5,000	>\$10,000	>\$15,000	>\$20,000	Equip.	Furn.					
Ace Educational Supplies, Inc.		www.aceeducational.com	10%	10%	10%	\$ 50.00	Quote	Quote	Quote	Quote	N/A	N/A	Add 20% for shipping to items with Shipping Notations online	07-221-6740	Rick Ludwig	954-931-7820	bids@ACEducational.com	
Aluminum Athletic Equipment Co.		www.myaeworld.com	0%	14%	0%	\$ 75.00	0%	0%	0%	0%	N/A	N/A	PV/HJ Crossbars, Vaulting Poles, Portable Press Box - Donkey, Portable Video Towers	00-234-8225	Tom Syron	800-523-5471	toms@aesports.com	
BSN - Passon's Sports	3072823-14	www.bsnsports.com	10%	10%	0%	\$ 50.00	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	17-633-2310	Lyn Weiss	800-445-9446	lweiss@bsnsports.com	
BSN - US Games	3072823-14	www.usgames.com	10%	10%	0%	\$ 50.00	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	17-633-2310	Lyn Weiss	800-445-9446	lweiss@bsnsports.com	
Crown Trophy of Cape Coral		www.crowntrophy.com	10%	0%	0%	\$ 100.00	5%	8%	8.50%	8.50%	N/A	N/A	SEE PROPOSAL DOCUMENTATION		Thomas Rachel	239-540-9905	sales@capecoraltrophy.com	
Gopher Sport		www.gophersport.com	10%	10%	10%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEE PROPOSAL DOCUMENTATION		Jesse Stapp	800-847-5331	bids@gophersports.com	
Lakeshore Learning Materials		www.lakeshorelearning.com	5%	5%	5%	\$ -	0%	0%	0%	0%	N/A	N/A	Free installation for orders over \$10,000	02-879-7546	Yaz Moreno	800-421-5354 xt.2893	biddept@lakeshorelearning.com	
MFAC, LLC		www.mfathletic.com	0%	10%	0%	\$ -	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	00-145-7241	Holly Thompson	800-667-9363	jeff.mcbride@mfathletic.com	
Playmore West, Inc.		www.playmoreonline.com/desoto	5%	5%	0%	\$ -	0%	0%	0%	0%	30%	N/A	SEE PROPOSAL DOCUMENTATION	13-427-2686	Luke Russell	239-791-2400	info@playmoreonline.com	
School Specialty		www.store.schoolspecialty.com	34%	34%	30%	\$ 50.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotice@schoolspecialty.com	
SSE & Associates, Inc.		www.backboardandgoals.com	5%	5%	5%	\$ -	0%	0%	0%	0%	N/A	N/A	Factory FOB shipping will be added to actual cost.	83-567-7618	Kelli Morris	386-428-8875	tward@sseteam.com	
Southern Park & Play Systems		www.southernparkandplay.com	5%	5%	5%	\$ 50.00	0%	0%	0%	0%	N/A	N/A		78-398-4339	Larry Thompson	321-729-9700	info@southernparkandplay.com	
SCIENCE SUPPLIES & EQUIPMENT																		
Ace Educational Supplies, Inc.		www.aceeducational.com	10%	10%	10%	\$ 50.00	Quote	Quote	Quote	Quote	N/A	N/A	Add 20% for shipping to items with Shipping Notations online	07-221-6740	Rick Ludwig	954-931-7820	bids@ACEducational.com	
ETA hand2mind		www.hand2mind.com	15%	15%	15%	\$ -	15%	15%	15%	15%	N/A	N/A	Professional Development, Custom Kits, & sale items excluded. Orders not shipped by UPS Ground will incur freight charges.	80-265-2909	Chad Martin	704-843-0710	bids@hand2mind.com	
Fisher Scientific Company	14177-6356	www.fisheredu.com	31%	31%	31%	\$ 100.00	Quote	Quote	Quote	Quote	Quote	Quote	Discounts excludes non-catalog, special order, sale/clearance items and items that end with "ND" Installation Charges vary.	00-432-1519	Steven Steinfeld	561-889-3980	darlene.ogoke@thermofisher.com	
Frey Scientific	C-025212824-F	www.freyscientific.com	28%	28%	28%	\$ -	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-911-8224 (See AD-1048 Form)	Lisa Chasse	800-225-3739 xt.3587	bidwestnotices@schoolsspecialty.com	
Kaplan Early Learning Company	2974	www.kaplanco.com	15%	15%	15%	\$ 250.00	0%	0%	0%	0%	N/A	N/A	SEE PROPOSAL DOCUMENTATION	07-156-8984	Trish Bartlett	800-334-2014 xt.6206	bids@kaplanco.com	
Lakeshore Learning Materials		www.lakeshorelearning.com	5%	5%	5%	\$ -	0%	0%	0%	0%	N/A	N/A	Free installation for orders over \$10,000	02-879-7546	Yaz Moreno	800-421-5354 xt.2893	biddept@lakeshorelearning.com	
School Specialty		www.store.schoolspecialty.com	34%	34%	34%	\$ 250.00	0%	0%	0%	1%	15%	15%	SEE AMENDMENT	07-911-8224	Douglas Barnd	800-305-0174	bidwestnotice@schoolspecialty.com	
*FOOD SERVICE SUPPLIES & EQUIPMENT																		
Calico Industrial Supply of Florida		www.calicoindustries.com	20%	0%	0%	\$ 250.00	20%	20%	QUOTE	QUOTE	N/A	N/A	SEE PROPOSAL DOCUMENTATION		Jacqueline Lanham	800-638-0828	bids@calicoindustrial.com	
International Restaurant Distributors, Inc.		www.irdequipment.com	26% - 68.5%	26% - 68.5%	0%		0%	0%	0%	0%	Incl	Incl		11-866-2527	Howard Zufelt	800-786-6691	howard@irdequipment.com	