



Agenda Item Details

Meeting	Jan 27, 2014 - Regular Meeting
Category	7. Consent Agenda
Subject	7.12 Tag-On Bid: RFP 004-NN03 Manufacturer Direct Commodity Processing of Food, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Federal Funds
Recommended Action	Motion to approve tagging-on to bid RFP 004-NN03 Manufacturer Direct Commodity Processing of Food through Miami-Dade County Public Schools, which provides access to multiple manufacturers who process USDA commodity foods into finished products for use in the National School Lunch and School Breakfast programs. This bid will be used on an as needed basis. The contract dates are July 1, 2013 through May 7, 2015. A copy of the award tabulation and supporting documents are attached.

Public Content

Request approval to tag-on to bid RFP 004-NN03 Manufacturer Direct Commodity Processing of Food through Miami-Dade County Public Schools, which provides access to multiple manufacturers who process USDA commodity foods into finished products for use in the National School Lunch and School Breakfast programs. This bid will be used on an as needed basis. The contract dates are July 1, 2013 through May 7, 2015. A copy of the award tabulation and supporting documents are attached.

For additional information, please contact Richard Norris, Specialist/Contract Manager, School Food Service at (850) 301-3020.

[RFP 004-NN03.pdf \(228 KB\)](#)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda as amended, and all of the Consent Agenda items, as recommended by the Superintendent, and item 7.15, United States Department of Labor Youth Career Connect Grant Application for CHOICE High School & Technical Center, be moved to the Discussion Agenda, at the request of Mrs. Frakes.

Motion by Cathy Thigpen, second by Cindy Frakes.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cindy Frakes, Cathy Thigpen, Melissa Thrush, Rodney Walker



Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST AUTHORIZATION TO ENTER INTO CONTRACTUAL SERVICES AGREEMENTS BETWEEN THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA, AND ADVANCEPIERRE FOODS; CARGILL MEAT SOLUTIONS CORPORATION; CHINESE FOOD SOLUTIONS, INC., D.B.A. ASIAN FOOD SOLUTIONS; CONAGRA FOODS, INC.; ES FOODS; JENNIE-O TURKEY STORE SALES, LLC; J.R. SIMPLOT COMPANY; JTM PROVISIONS CO., INC.; LAND O'LAKES, INC.; MCCAIN FOODS USA; MICHAEL FOODS, INC.; NARDONE BROS.; PILGRIM'S PRIDE CORPORATION; QUANTUM FOODS, LLC; SCHWAN'S FOOD SERVICE, INC.; TASTY BRANDS; AND TYSON PREPARED FOODS, INC., PURSUANT TO REQUEST FOR PROPOSALS NO. 004-NN03 – MANUFACTURER DIRECT COMMODITY PROCESSING

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

Request For Proposals No. 004-NN03 – MANUFACTURER DIRECT COMMODITY PROCESSING, is to enter into a cooperative purchasing agreement between Miami-Dade County Public Schools and Broward County Public Schools, to seek qualified manufacturers, to process bulk USDA commodity foods into finished products, for use in the National School Lunch and School Breakfast programs. Twenty-eight (28) proposers responded to this advertised solicitation.

This is a term proposal. The term of the proposal shall be for two (2) years and may, by mutual agreement between the School Board and awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

The Evaluation Committee met on January 24, 2013, to evaluate proposals received in response to the Request For Proposals. Twenty-six (26) proposals were presented for consideration: AdvancePierre Foods; American Foods Group/American Prepared Foods; Cargill Kitchen Solutions; Cargill Meat Solutions Corporation; Chinese Food Solutions, Inc., d.b.a. Asian Food Solutions; ConAgra Foods, Inc.; Don Lee Farms (A Division of Goodman Food Products, Inc.) ES Foods; Giorgio Foods, Inc.; Idahoan Foods, LLC; Jennie-O Turkey Store Sales, LLC; J.R. Simplot Company; JTM Provisions Co., Inc.; Lamb Weston Sales, Inc.; Land O'Lakes, Inc.; Maid-Rite Steak Company, Inc.; McCain Foods USA; Michael Foods, Inc.; Nardone Bros.; Ominbus Trading Corporation d.b.a., Chef's Corner Foods; Pilgrim's Pride Corporation; Quantum Foods, LLC; Schwan's Food Service, Inc.; Tasty Brands; Tyson Prepared Foods, Inc; and UNO Foods, Inc.

After considerable deliberation and based on scoring criteria, the Committee recommended the following agencies: AdvancePierre Foods; Cargill Meat Solutions Corporation; Chinese Food Solutions, Inc., d.b.a. Asian Food Solutions; ConAgra Foods, Inc.; ES Foods; Jennie-O Turkey Store Sales, LLC; J.R. Simplot Company; JTM Provisions Co., Inc.; Land O'Lakes, Inc.; McCain Foods USA; Michael Foods, Inc.; Nardone Bros.; Pilgrim's Pride Corporation; Quantum Foods, LLC; Schwan's Food Service, Inc.; Tasty Brands; and Tyson Prepared Foods, Inc.

Procurement Management negotiated additional cost reductions, resulting in savings of approximately \$20,590. Additionally, a cost avoidance in the amount of approximately \$100,000 will be realized, in the event USDA commodities are received and processed by the District.

Inasmuch as no proposals were received for Group A – Items 1.13 and 1.14 - Cheese and milk products; Group C – Items 2.21 through 2.24 - Chicken products; and no responsive proposals were received for Group D – Items 1.3 and 1.4 - Pork products, the recommendation reflects that these items be rejected. These items will be obtained through the use of other contracts.

Strategies were employed to increase M/WBE participation, however, the list of registered vendors with the District does not reflect certified minority firms for this category.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AUTHORIZE** the Superintendent of Schools to enter into contractual services agreements with the following firms, pursuant to Request For Proposals No. 004-NN03 – MANUFACTURER DIRECT COMMODITY PROCESSING, to enter into a cooperative purchasing agreement between Miami-Dade County Public Schools and Broward County Public Schools, to seek qualified manufacturers, to process bulk USDA commodity foods into finished products, for use in the National School Lunch and School Breakfast programs, effective May 8, 2013, through May 7, 2015, including extensions thereto, as follows:

HIGHEST RANKED PROPOSALS

1. ADVANCEPIERRE FOODS
9990 PRINCETON-GLENDALE ROAD
CINCINNATI, OH 45246
DREW DOZIER, VICE PRESIDENT SCHOOLS

Group B: Items 1.3, 1.4, 1.11 and 1.12 - Beef products.
Group G: Items 1 through 8 - Peanut butter products.

2. CARGILL MEAT SOLUTIONS CORPORATION
151 N. MAIN STREET
WICHITA, KS 67202
PETER BROWN
VICE PRESIDENT OF BUSINESS MANAGEMENT

Group E: Items 4.5 and 4.6 -Turkey products.

3. CHINESE FOOD SOLUTIONS, INC.
D.B.A. ASIAN FOOD SOLUTIONS
2572 W. STATE ROAD 426, SUITE 2016
OVIEDO, FL 32765
ALLAN LAM, C.O.O.

Group C: Items 3.7 and 3.8 - Chicken products.

4. CONAGRA FOODS, INC.
801 DYE MILL ROAD
TROY, OH 45373
CHUCK GENTILE, SENIOR BID MANAGER

Group A: Items 3.1 and 3.2 - Cheese and milk products.

5. ES FOODS
20 CROSSWAYS PARK NORTH
WOODBURY, NY 11797
JEFF ROWE, CHIEF OPERATING OFFICER

Group A: Items 1.11 and 1.12 - Cheese and milk products.

6. JENNIE-O TURKEY STORE SALES, LLC
P.O. BOX 778
WILLMAR, MN 56201
MARK NELLERMOE
VICE PRESIDENT OF FOODSERVICE

Group E: Items 1.1 through 1.12, 2.1 through 2.4, 3.3, 3.4,
and 4.1 through 4.4 - Turkey products.

7. J.R. SIMPLOT COMPANY
6360 SOUTH FEDERAL WAY
BOISE, ID 83716
MEGHAN SWAN, DIRECTOR CUSTOMER MARKETING

Group H: Items 2.9 through 2.12 - Potato products.

8. JTM PROVISIONS COMPANY, INC.
200 SALES DRIVE
HARRISON, OH 45030
BRIAN HOFMEIER
VICE PRESIDENT OF EDUCATION SALES

Group B: Items 3.1 and 3.2 - Beef products.

9. LAND O'LAKES, INC.
1200 COUNTY ROAD F WEST
ARDEN HILLS, MN 55112
ALETHIA C. SCHEETT, K12 SPECIALIST
- Group A: Items 1.1 through 1.10, 1.15 through 1.18, 2.1 and 2.2 - Cheese and milk products.
10. MCCAIN FOODS USA
2275 CABOT DRIVE
LISLE, IL 60532
PATRICK DAVIS
SENIOR DIRECTOR NATIONAL NON COM SALES
- Group H: Items 1.1, 1.2, 2.1 through 2.8, 2.13, 2.14, and 3.1 through 3.4 - Potato products.
11. MICHAEL FOODS, INC.
301 CARLSON PARKWAY, SUITE 400
MINNETONKA, MN 55305
TOM O'KANE
SENIOR DIRECTOR, FOODSERVICE FINANCE
- Group F: Items 1 through 8 - Egg products.
12. NARDONE BROS.
420 NEW COMMERCE BOULEVARD
WILKES-BARRE, PA 18706
VINCENT NARDONE, PRESIDENT
- Group A: Items 3.3, 3.4, 4.1 through 4.10, and 4.15 through 4.18 – Cheese and milk products.
13. PILGRIM'S PRIDE CORPORATION
4067 NORTHLAKE CREEK COVE
TUCKER, GA 30084
MICHAEL RIOUX, COMMODITY MANAGER
- Group C: Items 2.1, 2.2, and 2.9 through 2.18 - Chicken products.

14. QUANTUM FOODS, LLC
750 SOUTH SCHMIDT ROAD
BOLINGBROOK, IL 60440
ED BLEKA, PRESIDENT

Group D: Items 1.1 and 1.2 - Pork products.

15. SCHWAN'S FOOD SERVICE, INC.
115 WEST COLLEGE DRIVE
MARSHALL, MN 56258
BRIAN RADEMACHER, VICE PRESIDENT FINANCE

Group A: Items 4.1 through 4.18 - Cheese and milk products.

Group C: Items 3.1 through 3.6 - Chicken products.

16. TASTY BRANDS
77 NEWBRIDGE ROAD
HICKSVILLE, NY 11801
DAVID HOROWITZ, PRESIDENT

Group A: Items 5.1 and 5.2 - Cheese and milk products.

Group E: Items 3.1 and 3.2 - Turkey products.

17. TYSON PREPARED FOODS, INC.
2200 DON TYSON PARKWAY
SPRINGDALE, AR 72762
RANDALL H. COLLINS, DIVISION MANAGER

Group B: Items 1.1, 1.2, 1.5 through 1.10, 2.1 and 2.2 - Beef products.

Group C: Items 1.1 through 1.4, 2.3 through 2.8, 2.19 and 2.20 - Chicken products.

18. Reject Group A: Items 1.13 and 1.14 - Cheese and milk products; Group C: Items 2.21 through 2.24 - Chicken products; and Group D: Items 1.3 and 1.4 - Pork products.

19. Authorize Procurement Management Services to purchase up to the total estimated amount of \$13,000,000, for the initial contract term, and an amount not to exceed \$6,500,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RFP 004-NN03 Manufacturer Direct Commodity Processing

Group A - Cheese

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1.1 & 1.2	CHEESE, AMERICAN COUNT, REDUCED FAT & REDUCED SODIUM, TFF PROCESSED, YELLOW, PASTEURIZED, SLICED - 1/2 OZ. PER SLICE, 150 SLICES, MINIMUM, 6/5# LOAF	ES Foods	\$0.0680	\$64.90	\$0.0280	\$26.60	\$0.0680	\$64.90	
		Land O'Lakes	\$0.1584	\$76.03	\$0.0410	\$19.68	\$0.0410	\$19.68	\$56.30 - \$35.36 = \$20.94
1.3 & 1.4	CHEESE, CHEDDAR, MILD, SHREDDED, YELLOW, 4/5#,, REDUCED SODIUM, REDUCED FAT, PASTEURIZED	ES Foods	\$0.1750	\$56.01	\$0.0630	\$20.00	\$0.1750	\$56.01	
		Land O'Lakes	\$0.1641	\$52.53	\$0.0312	\$9.98	\$0.0312	\$9.98	\$53.27 - \$30.51 = \$22.76
1.5 & 1.6	CHEESE, MOZZARELLA, STRING, MADE WITH LOW MOISTURE, PART SKIM MILK, PASTEURIZED	ES Foods	\$0.2170	\$36.47	\$0.1100	\$18.50	\$0.2170	\$36.47	
		Land O'Lakes	\$0.2022	\$33.97	\$0.0699	\$11.75	\$0.0699	\$11.75	\$29.62 - \$16.18 = \$13.44
1.7 & 1.8	CHEESE, MOZZARELLA, SHREDDED, PART SKIM MILK, PASTEURIZED	ES Foods	\$0.1380	\$44.23	\$0.0310	\$10.00	\$0.1380	\$44.23	
		Land O'Lakes	\$0.1626	\$52.04	\$0.0650	\$11.20	\$0.0350	\$11.20	
1.9 & 1.10	CHEESE, CHEDDAR, MILD, REDUCED FAT, SS, YELLOW, CULTERED, PASTEURIZED, REDUCED FAT MILK, INDIVIDUAL PORTION	ES Foods	\$0.2610	\$43.90	\$0.1490	\$25.00	\$0.2610	\$43.90	
		Land O'Lakes	\$0.2509	\$42.16	\$0.0888	\$14.92	\$0.0888	\$14.92	\$32.35 - \$16.18 = \$16.17
1.11 & 1.12	AMERICAN CHEESE, SHREDDED, REDUCED FAT, REDUCED SODIUM, 50/50	ES Foods	\$0.1580	\$50.70	\$0.0750	\$24.00	\$0.1580	\$50.70	
1.15 & 1.16	SAUCE, CHEESE CHEDDAR, JALAPENO, REDUCED SODIUM, NOT TO EXCEED 600 MG/SERVING, TFF, SHELF STABLE CUP	ES Foods	\$0.4010	\$96.25	\$0.2800	\$67.20	\$0.4010	\$96.25	
		Land O'Lakes	\$0.4889	\$68.44	\$0.3544	\$49.61	\$0.3544	\$49.61	
1.17 & 1.18	SAUCE, CHEESE CHEDDAR, REDUCED SODIUM, SHELF STABLE CUP	ES Foods	\$0.4010	\$96.25	\$0.2800	\$67.20	\$0.4010	\$96.25	
		Land O'Lakes	\$0.4889	\$68.44	\$0.3544	\$49.61	\$0.3544	\$49.61	\$61.86 - \$13.74 = \$48.12
2.1 & 2.2	WHOLE GRAIN MACARONI & CHEESE, HEAT & SERVE, FROZEN, BOIL IN BAG, REDUCED FT, NOT TO EXCEED 11 GRAMS, HOMESTYLE	ES Foods	\$0.5770	\$46.16	\$0.4130	\$33.00	\$0.5770	\$46.16	

RFP 004-NN03 Manufacturer Direct Commodity Processing
Group A - Cheese

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
		Land O'Lakes	\$0.7333	\$58.67	\$0.4279	\$34.23	\$0.4279	\$34.23	\$40.38 - \$7.89 = \$32.49 Whole grain
		JTM Provisions Co	\$0.4402	\$35.22	\$0.3250	\$26.00	\$0.3250	\$26.00	NOI - \$50.75-15.53 (discount) - \$9.22 (PTV) = \$26.00
3.1 & 3.2	BREADSTICK, PIZZA, MOZZARELLA FILLED, TFF, 1.9 OZ, BAKED BULK FROZEN	ConAgra	\$0.4104	\$39.40			\$0.3024	\$29.03	<u>\$43.56 - \$9.24 = \$34.32</u> Portion price based on 2 stick serving/ 2 sticks = 3.86 oz. 1 stick = 1.93 oz. Spec = 1.9 oz.
3.3 & 3.4	PIZZA, CHEESE .95 OZ BAGEL, TFF, FROZEN	Nardone	\$0.5000	\$48.00	\$0.2860	\$27.46	\$0.2860	\$27.46	
		Tasty Brands	\$0.6560	\$78.77	\$0.4990	\$59.89	\$0.4990	\$59.89	\$74.32 - \$13.17 = \$61.15
4.1 & 4.2	PIZZA, CHEESE 16" THIN CRUST, CHILD-NUTRITION, TFF, FROZEN, PRE-SLICED	Nardone	\$0.6875	\$44.00	\$0.4735	\$30.31	\$0.4735	\$30.31	
		Schwan's Food Service	\$0.8131	\$58.54	N/A	N/A	\$0.5990	\$43.13	\$58.26 - \$13.87 = \$44.39
		Uno Foods	\$0.6870	\$66.00	\$0.5200	\$49.95	\$0.6870	\$66.00	
4.3 & 4.4	PIZZA, CHEESE 16",CHEESE & REDUCED FAT PEPPERONI, 16" THIN CRUST, CHILD-NUTRITION, TFF, FROZEN, PRE-SLICED	Nardone	\$0.7031	\$45.00	\$0.5343	\$34.20	\$0.5343	\$34.20	
		Schwan's Food Service	\$0.8318	\$59.89	N/A	N/A	\$0.6590	\$47.45	
		Uno Foods	\$0.7500	\$72.00	\$0.5820	\$55.95	\$0.7500	\$72.00	
4.5 & 4.6	PIZZA, CHEESE 16" THIN CRUST, WHOLE GRAIN, CHILD NUTRITION, TFF, FROZEN, ROLLED CRUST	Nardone	\$0.6718	\$43.00	\$0.4579	\$29.31	\$0.4579	\$29.31	
		Uno Foods	\$0.6560	\$63.00	\$0.4890	\$46.95	\$0.6560	\$63.00	\$55.26 - \$14.44 = \$40.82
		Schwan's Food Service	\$0.9565	\$51.65	N/A	N/A	\$0.7426	\$40.10	\$51.76 - \$10.40 = \$41.36 Per Portion Price Based on 6 cut; Packed 9/41.57 oz Spec = 9/46 oz.
		Schwan's Food Service	\$0.9970	\$53.84	N/A	N/A	\$0.7796	\$42.10	Per Portion Price Based on 6 cut; Packed 9/39.53 oz Spec = 9/46 oz.

RFP 004-NN03 Manufacturer Direct Commodity Processing
Group A - Cheese

Commercial					Commodity Processed				
Item #	Item	Vendor	Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	Comments
4.7 & 4.8	PIZZA, CHEESE 16" THIN CRUST, WHOLE GRAIN, CHILD NUTRITION, TFF, FROZEN, ROLLED CRUST, PEPPERONI, REDUCED FAT	Nardone	\$0.6875	\$44.00	\$0.5184	\$33.18	\$0.5184	\$33.18	
		Uno Foods	\$0.7180	\$69.00	\$0.5510	\$52.95	\$0.7180	\$69.00	\$61.26 - \$14.44 = \$46.82
		Schwan's Food Service	\$0.9609	\$51.89	N/A	N/A	\$0.7967	\$43.02	\$52.26 - \$7.98 = \$44.28 Packed 9/41.57 oz Spec = 9/46 oz.
		Schwan's Food Service	\$1.0226	\$55.22	N/A	N/A	\$0.8337	\$45.02	Packed 9/39.93 oz Spec = 9/46 oz.
4.9 & 4.10	PIZZA, CHEESE, PERSONAL 5", BULK FROZEN, REDUCED SODIUM, WHEAT	Nardone	\$0.6333	\$38.00	\$0.4193	\$25.16	\$0.4193	\$25.16	
		Schwan's Food Service	\$0.6695	\$40.17	N/A	N/A	\$0.5088	\$30.53	
		Giorgio Foods	\$0.5885	\$42.37	\$0.4174	\$30.05	\$0.4174	\$30.05	\$44.34 \$44.34 - \$11.09 = \$33.25***
4.11 & 4.12	PIZZA, CHEESE, FLATBREAD	Schwan's Food Service	\$0.7096	\$51.09	N/A	N/A	\$0.5576	\$40.15	51.01 - \$9.85 = \$48.76
4.13 & 4.14	PIZZA, QUESADILLA WITH CHICKEN, PERSONAL, BULK FROZEN, WHEAT	Schwan's Food Service	\$0.5102	\$48.98	N/A	N/A	\$0.3875	\$37.20	96/4.40 oz. Spec = 96/5 oz
		ConAgra	\$0.4729	\$45.40			\$0.4387	\$42.11	
4.15 & 4.16	PIZZA, BREAKFAST TOPPED WITH TURKEY SAUSAGE, BULK FROZEN, WHEAT	Schwan's Food Service	\$0.2991	\$38.29	N/A	N/A	\$0.2649	\$33.91	
		ConAgra	\$0.1969	\$37.80			\$0.1664	\$31.94	
		Nardone	\$0.2875	\$23.00	\$0.2040	\$16.32	\$0.2040	\$16.32	
4.17 & 4.18	PIZZA, MEXICAN STYLE, CHEESE, PERSONAL, BULK FROZEN, WHEAT	Nardone	\$0.4791	\$46.00	\$36.5500	\$35.09	\$36.5500	\$35.09	
		Schwan's Food Service	\$0.4476	\$42.97	N/A	N/A	\$0.3663	\$35.16	96/5.44 oz. Spec = 96/5.2 oz
		ConAgra	\$0.3938	\$37.80			\$0.3376	\$32.41	
5.1 & 5.2	TACO, CHICKEN SOFT SHELL, BULK FROZEN, FULLY COOKED, GROUND CHICKEN TACO	Tasty Brands	\$0.5770	\$57.17	\$0.4950	\$49.01	\$0.4950	\$49.01	

RFP 004-NN03 Manufacturer Direct Commodity Processing

Group B - Beef

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1.1 & 1.2	Beef, Patty Ground 2.5 OZ., Low Fat, Flame Broiled, May include TTVP Product, Cooked, Frozen	Maid-Rite Steak Company, Inc.	\$0.3687	82.50	\$0.1336	28.50	N/A	N/A	
		Tyson	\$0.4584	55.01	\$0.1222	14.67	\$0.1222	14.67	
		Don Lee Farms	\$0.2797	55.94	N/A	N/A	\$0.1063	21.25	
		American Foods Group, LLC	\$0.3673	73.47	\$0.1094	21.88	N/A	N/A	
		JTM Provisions Co., Inc.	\$0.4200	82.32	\$0.1100	21.56	N/A	N/A	
		AdvancePierre Foods	\$0.4109	55.48	\$0.0953	12.86	N/A	N/A	\$52.93 - \$38.81 = \$14.12 \$23.26
1.3 & 1.4	Beef, Patty Ground 3.25 OZ., BONELESS CHOPPED BEEF RIB PATTIE, FLAME BROILED, MAY INCLUDE TTVP PRODUCT, COOKED, FROZEN	Maid-Rite Steak Company, Inc.	\$0.5513	79.38	\$0.2831	40.77	N/A	N/A	
		AdvancePierre Foods	\$0.4890	48.90	\$0.2163	21.63	N/A	N/A	3 oz.
		AdvancePierre Foods	\$0.5347	53.47	\$0.2410	24.10	N/A	N/A	3.5 oz.
		JTM Provisions Co., Inc.	\$0.5600	94.08	\$0.2030	34.10	N/A	N/A	
1.5 & 1.6	BEEF, STRIPS 0.70 OZ., FLAME BROILED, MAY INCLUDE TTVP PRODUCT, COOKED, FROZEN	Tyson	\$0.5087	76.82	\$0.1685	25.44	\$0.1685	25.44	
		AdvancePierre Foods	\$0.4501	45.01	\$0.1643	23.50	N/A	N/A	
		Maid-Rite Steak Company Inc.	\$0.4568	73.08	\$0.1890	30.24	N/A	N/A	
		Don Lee Farms	\$0.1120	71.70	N/A	N/A	\$0.0403	25.80	Price Per Portion per serving
		JTM Provisions Co., Inc.	\$0.4400	70.40	\$0.1600	25.60	N/A	N/A	
1.7 & 1.8	MEATBALL, BEEF .5 OZ. SEASONED CHARBROILED, COOKED, FROZEN SOY ADDED, MAY INCLUDE TTVP PRODUCT	Tyson	\$0.4380	28.47	\$0.1418	9.22	\$0.1418	9.22	\$16.86
		Maid-Rite Steak Company Inc.	\$0.3547	68.10	\$0.1484	28.50	N/A	N/A	
		Don Lee Farms	\$0.7383	59.06	N/A	N/A	\$0.02685	21.48	Price Per Portion per serving
		AdvancePierre Foods	\$0.3278	62.95	\$0.0980	18.81	N/A	N/A	\$16.86
		American Foods Group, LLC	\$0.8100	77.84	\$0.0271	26.07	N/A	N/A	Price per portion per
		JTM Provisions Co., Inc.	\$0.4400	100.32	\$0.0966	22.02	N/A	N/A	Price per portion are servings
1.9 & 1.10	BEEF, CRUMBLE, FULLY COOKED, FROZEN	Tyson	\$0.5786	178.80	\$0.1230	38.00	\$0.1230	38.00	
		Don Lee Farms	\$0.2953	75.60	N/A	N/A	\$0.1031	26.40	Prices are servings
		AdvancePierre Foods	\$0.3234	79.56	\$0.1417	36.28	N/A	N/A	
		Maid-Rite Steak Company Inc.	\$0.3589	78.30	\$0.1430	31.20	N/A	N/A	
		American Foods Group, LLC	\$0.2094	50.26	\$0.1066	25.59	N/A	N/A	
		JTM Provisions Co., Inc.	\$0.3360	80.64	\$0.0930	22.32	N/A	N/A	Prices are servings

Group B - Beef

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1.11 & 1.12	CHEESEBURGER, COOKED, TWIN FROZEN SANDWICH, INDIVIDUALLY TWIN PACKED	Don Lee Farms	\$1.0600	76.36	N/A	N/A	\$0.5510	39.67	\$69.06 - \$23.80 = \$45.26
		AdvancePierre Foods	\$0.7783	32.69	\$0.5500	44.00	N/A	N/A	submitted two different bids for same item
		AdvancePierre Foods	\$0.7783	74.72	\$0.5500	52.80	N/A	N/A	\$69.06 - \$23.80 = \$45.26
		JTM Provisions Co., Inc.	\$1.0600	84.80	\$0.7500	60.00	N/A	N/A	Prices are servings
2.1 & 2.2	BEEF, STEAK SHAVED, FULLY COOKED FROZEN, 2.4 OZ.	JTM Provisions Co., Inc.	\$0.8600	141.04	\$0.3500	57.40	N/A	N/A	\$124.89 - \$74.76 = \$50.13 Prices are servings
		Tyson	\$0.7186	91.98	\$0.2906	37.20	\$0.2906	37.20	
		Maid-Rite Steak Company Inc.	\$0.4922	107.40	\$0.1939	42.30	N/A	N/A	
3.1 & 3.2	BEEF, SEASONED COOKED TIPS, LEAN BEEF	JTM Provisions Co., Inc.	\$0.9545	118.36	\$0.2800	34.72	N/A	N/A	Prices are servings

RFP 004-NN03 Manufacturer Direct Commodity Processing
Group C - Chicken

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1.1 & 1.2	CHICKEN, 8 PIECE UNFLAVORED 128 COUNT BONE-IN SKIN ON COOKED, ROASTED, FROZEN	Tyson	\$0.7963	\$47.78	\$0.4167	\$25.00	\$0.4167	\$25.00	
		Pilgrims Pride Corp	\$0.6690	\$61.57	\$0.4080	\$37.50	\$0.6690	\$61.57	\$59.40 - \$20.64 = \$38.76
1.3 & 1.4	CHICKEN, 8 PIECE BREADED 128 COUNT BONE-IN SKIN ON COOKED, FROZEN	Tyson	\$0.7991	\$45.55	\$0.5044	\$28.75	\$0.5044	\$28.75	
		Pilgrims Pride Corp	\$0.7450	\$59.63	\$0.4460	\$35.70	\$0.7450	\$59.63	\$57.49 - \$20.53 = \$36.96
2.1 & 2.2	CHICKEN STRIP 2 OZ. FAJITA SEASONED, FULLY COOKED, FROZEN	Pilgrims Pride Corp	\$0.3800	\$74.11	\$0.2420	\$47.10	\$0.3800	\$74.11	\$74.14
2.3 & 2.4	CHICKEN, 10 PIECE UNFLAVORED 128 COUNT BONE-IN SKIN ON COOKED, ROASTED, FROZEN	Tyson	\$0.5581	\$55.81	\$0.4201	\$42.01	\$0.4201	\$42.01	
2.5 & 2.6	CHICKEN BREAKFAST PATTY/SLIDER, LIGHTLY BREADED	Tyson	\$0.1477	\$29.54	\$0.1024	\$20.48	\$0.1024	\$20.48	\$47.14
		Pilgrims Pride Corp	\$0.1790	\$60.06	\$0.1250	\$42.15	\$0.1790	\$60.06	\$47.14
2.7 & 2.8	CHICKEN SAUSAGE PATTY	Tyson	\$0.1883	\$66.66	\$0.0934	\$33.08	\$0.0934	\$33.08	
2.9 & 2.10	CHICKEN, DICED .5" WHITE & DARK MEAT 60/40 FOWL COOKED, IQF FROZEN NATURAL	Pilgrims Pride Corp	\$0.4210	\$74.11	\$0.2680	\$47.10	\$0.4210	\$74.11	\$25.26
2.11 & 2.12	CHICKEN, PATTY, LIGHTLY BREADED SEASONED WHITE & DARK MEAT	Pilgrims Pride Corp	\$0.3310	\$59.64	\$0.2340	\$42.15	\$0.3310	\$59.64	\$61.57
2.13 & 2.14	CHICKEN, TENDERS, LIGHTLY BREADED SEASONED WHITE AND DARK MEAT	Pilgrims Pride Corp	\$0.3260	\$50.91	\$0.2290	\$35.70	\$0.3260	\$50.91	\$44.75
2.15 & 2.16	CHICKEN, NUGGETS, BREADED SEASONED WHITE & DARK MEAT	Pilgrims Pride Corp	\$0.3260	\$51.51	\$0.2300	\$36.30	\$0.3260	\$51.51	\$13.16
2.17 & 2.18	CHICKEN, PATTY FILLET SHAPED, UNBREADED SEASONED BREAST MEAT	Pilgrims Pride Corp	\$0.3500	\$67.21	\$0.2090	\$40.20	\$0.3500	\$67.21	\$20.76
2.19 & 2.20	CHICKEN BREAST, WHOLE MUSCLE, FULLY COOKED, GRILLED, WITH CHAR MARKS	Tyson	\$0.5260	\$28.40	\$0.3667	\$19.80	\$0.3667	\$19.80	
		Pilgrims Pride Corp	\$0.7408	\$77.05	\$0.5770	\$60.00	\$0.7408	\$77.05	
3.1 & 3.2	CHICKEN, GENERAL TSO	Asian Food Solutions	\$0.6290	\$110.71	\$0.4900	\$86.24	\$0.4900	\$86.24	

RFP 004-NN03 Manufacturer Direct Commodity Processing

Group C - Chicken

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
		Schwan's Food Service	\$0.4684	\$93.67	N/A	N/A	\$0.3300	\$66.00	
3.3 & 3.4	CHICKEN, TANGERINE/ORANGE	Asian Food Solutions	\$0.6290	\$110.71	\$0.4900	\$86.24	\$0.4900	\$86.24	
		Chefs Corner Foods	\$0.6069	\$104.38	\$0.4651	\$80.00	\$0.6069	\$104.38	
		Schwan's Food Service	\$0.6320	\$89.74	N/A	N/A	\$0.4800	\$68.16	
		Pilgrims Pride Corp	\$0.5830	\$74.63	\$0.3830	\$49.00	\$0.5830	\$74.63	
3.5 & 3.6	CHICKEN, TERIYAKI	Asian Food Solutions	\$0.4788	\$114.91	\$0.3550	\$85.20	\$0.3550	\$85.20	\$114.06 - \$29.72 = \$84.34
		Chefs Corner Foods	\$0.4387	\$94.32	\$0.3100	\$66.65	\$0.4387	\$94.32	
		Schwan's Food Service	\$0.4684	\$93.67	N/A	N/A	\$0.3300	\$66.00	
		Pilgrims Pride Corp	\$0.5830	\$74.63	\$0.3830	\$49.00	\$0.5830	\$74.63	
3.7 & 3.8	CHICKEN, STRIP WITH CAJUN SAUCE, NEW ORLEANS, COOKED, FROZEN CRYOVAC	Asian Food Solutions	\$0.4788	\$114.91	\$0.3550	\$85.20	\$0.3550	\$85.20	\$112.77 - \$29.72 = \$83.05

RFP 004-NN03 Manufacturer Direct Commodity Processing

Group D - Pork

Item #	Item	Vendor	Commercial		Commodity Processing				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1.1 & 1.2	PORK, ROAST, CUBAN STYLE SEASONED, COOKED, FROZEN	JTM Provisions co., Inc.	\$0.7667	\$184.01	\$0.2000	\$48.00	N/A	N/A	<u>\$161.05 - \$112.39 = \$48.66</u> Price per portion is per serving
		Quantum Foods	\$0.6638	\$99.57	\$0.3200	\$48.00	\$0.3200	\$48.00	
1.3 & 1.4	PORK, ROAST, BARBECUE, COOKED, FROZEN	JTM Provisions co., Inc. - Does not meet specs	\$0.4800	\$61.44	\$0.3200	\$40.96	N/A	N/A	<u>\$45.23 (Hickory Smoked)</u> Price per portion is per serving
		Brookwood Farms - Non-responsive	N/A	N/A	\$0.3620	\$29.00	N/A	N/A	

RFP 004-NN03 Manufacturer Direct Commodity Processing
Group E - Turkey

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1.1 & 1.2	TURKEY TACO, THIGH MEAT GROUND BONELESS- SKINLESS, FULLY COOKED, FROZEN, WITH TACO FLAVORED SEASONING	Jennie-O Turkey Store	N/A	N/A	\$0.2240	\$33.60	\$0.4424	\$66.36	\$57.71 (Market) A534/100124
		Jennie-O Turkey Store	\$0.4091	\$63.00	\$0.1909	\$29.40	\$0.4091	\$63.00	\$65.38 - \$34.72 = \$30.66 A582/10083
		Cargill Meat Solutions Corp.	\$0.4783	\$66.49	\$0.3076	\$42.75	\$0.3076	\$42.75	
1.3 & 1.4	TURKEY BREAST, SLICED .5 OZ. SKINLESS, FULLY COOKED, REDUCED SODIUM	Jennie-O Turkey Store	\$0.6188	\$39.60	\$0.3281	\$21.00	\$0.6188	\$39.60	\$39.06 - \$17.40 = \$21.66
		Cargill Meat Solutions Corp.	\$0.8034	\$98.01	\$0.4449	\$54.28	\$0.4449	\$54.28	
1.5 & 1.6	TURKEY, POT ROASTED- DARK MEAT	Jennie-O Turkey Store	\$0.5624	\$97.30	\$0.3277	\$56.70	\$0.5624	\$97.30	This item is a catch weight item and is packed & sold on a catch weight basis.
		Cargill Meat Solutions Corp.	\$0.5754	\$77.68	\$0.3259	\$44.00	\$0.3259	\$44.00	
1.7 & 1.8	TURKEY BREAST, ROASTED SLICED 2.9 OZ., FULLY COOKED, REFRIGERATED	Jennie-O Turkey Store	\$0.8410	\$205.20	\$0.5994	\$146.25	\$0.8410	\$205.20	This item is a catch weight item and is packed & sold on a catch weight basis.
1.9 & 1.10	LUNCH MEAT, COMBO 3 WAY, SLICED, 1 LB. COOKED, FROZEN	Jennie-O Turkey Store	\$0.4411	\$31.32	\$0.2755	\$19.56	\$0.4411	\$31.32	\$31.50 - \$10.86 = \$20.82
		Cargill Meat Solutions Corp.	\$0.6733	\$89.55	\$0.3662	\$48.71	\$0.3662	\$48.71	
		House of Raeford	\$0.3090	\$24.75	N/A	N/A	N/A	N/A	
1.11 & 1.12	SAUSAGE, TURKEY PATTY, 16:1 SEASONED, FULLY COOKED, IQF BULK, 1.025 OZ./SERVING	Jennie-O Turkey Store	\$0.1948	\$31.16	\$0.1249	\$19.99	\$0.1948	\$31.16	\$29.35 - \$10.15 = \$19.20
		Cargill Meat Solutions Corp.	\$0.2336	\$86.20	\$0.1337	\$49.35	\$0.1337	\$49.35	
2.1 & 2.2	HAM, TURKEY, FULLY COOKED, READY TO EAT, FROZEN, SLICED .5 OZ, EXTRA LEAN, CRYOVAC PACKAGE	Jennie-O Turkey Store	\$0.5787	\$35.88	\$0.3387	\$21.00	\$0.5787	\$35.88	\$59.01 - \$28.77 = \$30.24 Submitted two bids for same items
		Jennie-O Turkey Store	\$0.5298	\$57.75	\$0.2659	\$28.98	\$0.5298	\$57.75	
		Cargill Meat Solutions Corp.	\$0.6273	\$87.82	\$0.3244	\$45.41	\$0.3244	\$45.41	
		House of Raeford	\$0.3870	\$26.55	N/A	N/A	N/A	N/A	

RFP 004-NN03 Manufacturer Direct Commodity Processing
Group E - Turkey

Item #	Item	Vendor	Commercial		Commodity Processed				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
2.3 & 2.4	HAM, TURKEY, FULLY COOKED, READY TO EAT, FROZEN, DICED., EXTRA LEAN, CRYOVAC PACKAGE	Cargill Meat Solutions Corp.	\$0.5027	\$82.95	\$0.2936	\$48.45	\$0.2936	\$48.45	
		Jennie-O Turkey Store	\$0.5642	\$29.90	\$0.3302	\$17.50	\$0.5642	\$29.90	
3.1 & 3.2	LASAGNA, TURKEY & LOWFAT CHEESE, 51% WHOLE GRAIN PASTA, FULLY COOKED, FROZEN, BULK ROLLUP	Tasty Brands	\$0.6050	\$72.65					\$63.85 - \$9.48 = \$54.37
		Tasty Brands	\$0.6420	\$72.51					Item # 80700G
		Tasty Brands			\$0.5420	\$61.25	\$0.5420	\$61.25	Item # 81400G
		Tasty Brands			\$0.4940	\$55.79	\$44.9400	\$55.79	B049/B077 only
		Tasty Brands			\$0.4200	\$47.49	\$0.4200	\$47.49	100883 only
									B049/B077 only + 1008833
3.3 & 3.4	BACON, TURKEY CANADIAN STYLE, SLICED .75 OZ. SMOKED, FROZEN	Cargill Meat Solutions Corp.	\$0.6424	\$89.94	\$0.3516	\$49.22	\$0.3516	\$49.22	
		Jennie-O Turkey Store	\$0.3004	\$79.00	\$0.1825	\$48.00	\$0.3004	\$79.00	\$77.01 - \$28.25 = \$48.76
4.1 & 4.2	TURKEY, BREAST & THIGH ROAST, SKIN-ON, FULLY COOKED, REFRIGERATED	Jennie-O Turkey Store	\$0.8410	\$205.20	\$0.5994	\$146.25	\$0.8410	\$205.20	\$1.63/LB This item is a catch weight item and is packed & sold on a catch weight basis. Total case cost is based on 4.56/lb. Total case cost Fee for service is 3.25/lb
4.3 & 4.4	TURKEY, BREAST & THIGH ROAST, SKIN-ON, FULLY COOKED, FROZEN	Jennie-O Turkey Store	\$0.6131	\$128.14	\$0.2778	\$58.05	\$0.6131	\$128.14	This item is a catch weight item and is packed & sold on a catch weight basis.
		Cargill Meat Solutions Corp.	\$0.4453	\$89.06	\$0.2209	\$44.18	\$0.2209	\$44.18	
		House of Raeford	\$0.4850	\$90.82	N/A	N/A	N/A	N/A	
4.5 & 4.6	TURKEY, POT ROASTED- WHITE/DARK MEAT	Cargill Meat Solutions Corp.	\$0.6189	\$83.55	\$0.3167	\$42.75	\$0.3167	\$42.75	

RFP 004-NN03 Manufacturer Direct Commodity Processing

Group F - Egg

Item #	Item	Vendor	Commerical		Commodity Processing				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1 & 2	EGG, HARD COOKED, PEELED, WHOLE, DRY, PILLOWPACK, REFIGERATED	Michael Foods Inc.	\$0.1500	\$21.29	N/A	N/A	\$0.0800	\$10.85	
		Cargill Kitchen Solutions	\$0.1390	\$19.96	\$0.0720	\$10.33	\$0.0720	\$10.33	\$20.73 - \$9.14 = \$11.59
3 & 4	EGG, LIQUID, WHOLE, FROZEN EGG MIX	Michael Foods Inc.	\$0.0700	\$34.31	N/A	N/A	\$0.0300	\$13.50	
		Cargill Kitchen Solutions	\$0.0730	\$34.90	\$0.0290	\$14.05	\$0.0290	\$14.05	\$14.78
5 & 6	EGG, LIQUID, WHOLE, SCRAMBLED EGG MIX	Michael Foods Inc.	\$0.0700	\$30.36	N/A	N/A	\$0.0300	\$13.55	
		Cargill Kitchen Solutions	\$0.0670	\$32.31	\$0.0280	\$13.52	\$0.0280	\$13.52	\$35.10 - \$19.79 = \$15.31
7 & 8	EGG WHITE PATTY	Michael Foods Inc.	\$0.1800	\$29.48	N/A	N/A	N/A	N/A	
		Cargill Kitchen Solutions	\$0.1420	\$28.45	\$0.0800	\$16.03	\$0.0800	\$16.03	

RFP 004-NN03 Manufacturer Direct Commodity Processing
Group G - Peanut Butter

Item #	Item	Vendor	Commercial		Commodity Processing				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1 & 2	SANDWICH, PEANUT BUTTER & STRAWBERRY JELLY, CRUSTLESS,	AdvancePierre Foods	\$0.4727	\$34.04	N/A	N/A	\$0.3888	\$28.00	
3 & 4	PEANUT BUTTER & GRAPE JELLY GRAHAM CRACKERS, WHOLE GRAIN SANDWICH	AdvancePierre Foods	\$0.3622	\$57.96	N/A	N/A	\$0.2783	\$44.54	\$35.71 - \$9.18 = \$26.53
5 & 6	SANDWICH, PEANUT BUTTER & GRAPE JELLY, CRUSTLESS, WHOLE WHEAT, TFF, IW FROZEN	AdvancePierre Foods	\$0.4727	\$34.04	N/A	N/A	\$0.3888	\$28.00	
7 & 8	PEANUT BUTTER CUP 1.1 OZ.	AdvancePierre Foods	\$0.2595	\$25.95	N/A	N/A	\$0.1749	\$17.49	

RFP 004-NN03 Manufacturer Direct Commodity Processing
Group H - Potatoes

Item #	Item	Vendor	Commercial		Commodity Processing				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
1.1 & 1.2	POTATO, FRENCH FRY, SWEET WEDGE, CUT BATTERED A FROZEN	McCain Foods	\$0.2350	\$18.58	N/A	N/A	\$0.1610	\$12.71	\$19.84 - \$6.51 = \$13.33
		Simplot	\$0.3150	\$31.01	\$0.0262	\$25.78	\$0.0262	\$25.78	
2.1 & 2.2	POTATO, HASH BROWN STICKS	McCain Foods	\$0.1800	\$28.68	N/A	N/A	\$0.1560	\$24.82	\$29.94 - \$3.78 = \$26.16
		Lamb Weston	\$0.1385	\$17.74	\$0.1064	\$13.62	\$0.1385	\$17.74	
		Simplot	\$0.1167	\$14.94	\$0.0845	\$10.82	\$0.0845	\$10.82	
2.3 & 2.4	POTATO, HASH BROWN POTATO TRIANGLE SHAPED PATTIES	Lamb Weston	\$0.0800	\$19.35	\$0.0590	\$14.20	\$0.0800	\$19.35	
		McCain Foods	\$0.1700	\$17.98	N/A	N/A	\$0.1210	\$12.83	
		Simplot	\$0.1150	\$18.40	\$0.0828	\$13.25	\$0.0828	\$13.25	
2.5 & 2.6	POTATO, FRENCH FRY, SEASONED POTATO STICK FROZEN	McCain Foods	\$0.1350	\$27.04	N/A	N/A	\$0.1090	\$21.89	\$18.25 - \$5.04 = \$13.21
2.7 & 2.8	POTATO, FRENCH FRY, WEDGE CUT, SEASONED, FROZEN	Lamb Weston	\$0.1840	\$20.46	\$0.1370	\$15.31	\$0.1840	\$20.46	
		McCain Foods	\$0.1210	\$20.13	N/A	N/A	\$0.0900	\$14.98	
		Simplot	\$0.1200	\$19.15	\$0.0875	\$14.00	\$0.0875	\$14.00	
2.9 & 2.10	POTATO, MASHED FLAKED, DEHYDRATED WITH VITAMIN C, ADD WATER, INSTANT	Idahoan Foods	\$0.0416	\$40.58	N/A	N/A	\$0.0362	\$35.23	
		JR Simplot	\$0.0320	\$31.20	\$0.0264	\$25.97	\$0.0264	\$25.97	
2.11 & 2.12	POTATO, MASHED PEARL, DEHYDRATED, ADD WATER, INSTANT	Idahoan Foods	\$0.0389	\$54.80	N/A	N/A	\$0.0335	\$47.26	\$34.30 - \$8.13 = \$26.17
		JR Simplot	\$0.3200	\$31.20	\$0.0264	\$25.97	\$0.0264	\$25.97	

RFP 004-NN03 Manufacturer Direct Commodity Processing

Group H - Potatoes

Item #	Item	Vendor	Commercial		Commodity Processing				Comments
			Price Per Portion	Total Case Cost	Price per portion - Fee for Service	Total Case Cost - Fee for Service	Price Per Portion - Net off Invoice	Total Case Cost - Net off Invoice	
2.13 & 2.14	POTATO, PANCAKE, MINI, HEAT & SERVE, FROZEN	McCain Foods	\$0.2230	\$22.03	N/A	N/A	\$0.1910	\$18.94	\$23.29 - \$3.02 = \$20.27
		Lamb Weston	\$0.2300	\$22.78	\$0.2050	\$19.69	\$0.2300	\$22.78	
		Simplot	\$0.1563	\$30.31	N/A	N/A	N/A	N/A	
3.1 & 3.2	POTATO, RED, PRE-CUT, HALVES	McCain Foods	\$0.2140	\$40.70	N/A	N/A	\$0.1920	\$36.45	\$41.96
		Lamb Weston	\$0.1745	\$13.96	\$0.1745	\$13.96	\$0.1745	\$13.96	
		Simplot	\$0.2156	\$17.25	\$0.1935	\$15.48	\$0.1935	\$15.48	
3.3 & 3.4	POTATO, PEELED, SLICES	McCain Foods	\$0.1390	\$13.17	N/A	N/A	\$0.1060	\$10.08	
		Lamb Weston	\$0.1760	\$19.58	\$0.1340	\$14.94	\$0.1760	\$19.58	

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RESCIND AWARD GROUP A – ITEMS 2.1 AND 2.2 ON
REQUEST FOR PROPOSALS NO. 004-NN03 –
MANUFACTURER DIRECT COMMODITY PROCESSING**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

Request For Proposals No. 004-NN03 – MANUFACTURER DIRECT COMMODITY PROCESSING, is to enter into a cooperative purchasing agreement between Miami-Dade County Public Schools and Broward County Public Schools, to seek qualified manufacturers, to process bulk USDA commodity foods into finished products, for use in the National School Lunch and School Breakfast programs. This is a term proposal. Twenty-eight (28) responded to this advertised solicitation.

The term of the proposal shall be for two (2) years and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardee, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

This contract was awarded by the Board, at its meeting of May 8, 2013. Subsequent to the award, Procurement Management Services received documentation that Group A – Items 2.1 and 2.2 – Cheese and milk products, did not meet specifications. It is considered to be in the best interest of the District to rescind award and procure these items, using another governmental agency contract, with pricing at or below the stated unit price and where the items purchased conform to the specifications provided by the Department of Food and Nutrition.

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **RESCIND** award of GROUP A – ITEMS 2.1 AND 2.2 on Request for Proposals No. 004-NN03 – MANUFACTURER DIRECT COMMODITY PROCESSING, effective September 3, 2013, as follows:

HIGHEST RANKED PROPOSAL

LAND O'LAKES, INC.
1200 COUNTY ROAD F WEST
ARDEN HILLS, MN 55112
ALETHIA C. SCHEETT, K12 SPECIALIST

Group A: Items 2.1 and 2.2 – Cheese and milk products.

RHH/mh