

Agenda Item Details

Meeting Jun 24, 2013 - Regular Meeting

Category 7. Consent Agenda

Subject 7.30 Tag-On Bid: 13-B-079-LL Bus Cameras, Accessories and Installation, presented by

Vince Windham, Program Director, Purchasing, and recommended by the

Superintendent for approval.

Access Public

Type Action (Consent)

Fiscal Impact Yes

Budgeted Yes

Budget Source General Funds

Recommended

Action

Motion to approve tag-on bid 13-B-079-LL Bus Cameras, Accessories and Installation through School Board of Brevard County, based on fixed pricing, effective June 12,2013

through June 11, 2016, to be used on an 'as needed' basis. The awarded vendor is Seon

Systems Sales, Inc.

Public Content

The purpose of this bid is to establish a three (3) year contract to provide Bus Cameras, accessories and installation for use of the Transportation Department, on an 'as needed', basis, based on fixed pricing. The awarded vendor is Seon Systems Sales, Inc. The contract is effective June 12, 2013 through June 11, 2016. A copy of the vendor award letter and award tabulation is attached.

For additional information, please contact Jay McInnis, Program Director, Transportation at (850) 833-7609.

ITB #13-B-079-LL- Award Notice- Seon Systems Sales Inc.pdf (2,967 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Page 2 of 2 BoardDocs® Pro

Motion by Cathy Thigpen, second by Cindy Frakes. Final Resolution: Motion Carries

Yes: Dewey Destin, Cindy Frakes, Cathy Thigpen, Melissa Thrush, Rodney Walker



School Board of Brevard County
Office of Purchasing & Warehouse Services
2700 Judge Fran Jamieson Way
Viera, Fl 32940-6601
Brian T. Binggeli, Ed.D., Superintendent



June 13, 2013

Bob Burke Seon Systems Sales Inc Unit 111-3B Burbidge St Coquitlam, British Columbia V3K-7B2, Canada

RE: NOTICE OF AWARD
ITB #13-B-079-LL- Bus Cameras, Accessories and Installation

Dear Mr. Burke:

The School Board of Brevard County, Florida, meeting in official session on June 11, 2013, voted to award the item(s) noted and highlighted on the enclosed recommendation/tabulation to the following company/companies:

Seon Systems Sales Inc

Coquitlam, British Columbia

The contract term is three years from June 12, 2013 with the option to renew annually for an option for one (1) additional two (2) year period. You may view the solicitation and all associated documents for this bid at: http://www.demandstar.com/

This letter is ONLY notification of award of the solicitation. Purchase Orders shall be placed as needed.

If applicable, please provide certificate of insurance and W-9 as required per contract terms and conditions to the buyer listed below.

Please contact Doug Woods, Purchasing Clerk Specialist at 321-633-1000 ext. 571 or by email at woods.douglas@brevardschools.org if you should have any questions. Thank you for your continued interest in the School District of Brevard County.

Sincerely,

Cheryl L. Olson, CPPO, C.P.M., CPM, FCCN Director of Purchasing and Warehouse Services

Enclosure

CC: Bid Folder

APPROVED

APPROV

Board



SCHOOL BOARD OF BREVARD COUNTY OFFICE OF PURCHASING SERVICES 2700 JUDGE FRAN JAMIESON WAY VIERA, FL 32940-6601

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 			_		-	_	 	-

Approved

ITB #13-B-079-LL - Bus Cameras, Accessories and Installation

VENDORS RECOMMENDED FOR AWARD:

VENDOR NAME	AMOUNT AWARDED	ITEM NOS.
Seon Systems Sales Inc	Variable	1-22 excluding items 4 & 21
TOTAL AMOUNT AWARDED	Variable	

SOLICITATION SUMMARY:

Date Solicited:	March 8, 2013	Number of Items:	22	
Date Opened:	April 10, 2013	No. Firms Solicited:	227	
Present to Board for	Approval: June 11, 2013	No. Firms Bidding:	3	

CONTRACT TERM:

The initial contract term shall commence June 12, 2013 and continue for an initial three (3) year term, with an option for one (1) additional two (2) year period.

RECOMMENDATION: (Posted May 21, 2013)

It is the recommendation of Judy Preston, Associate Superintendent of Financial Services, Arby Creach, Director of Transportation, and staff to award this bid to the lowest, responsive, and responsible bidder as identified above and highlighted on the attached tabulation sheet. Request authority for the Director of Purchasing and Warehouse Services to renew the contract for one (1) additional two (2) year period. Contract renewal shall be contingent upon the Director of Transportation's request for continuance of services and annual contract review.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012 (9)

ACTION BY BOARD:

Approved Recommendation(s) Above & Awarded	Meeting Date: June 11, 2013
Other	
Cheryl L. Olson, C.P.M., CPPO, FCCN	•
Director of Purchasing and Warehouse Services	

TABSHEET ITB #13-B-079-LL Bus Cameras, Accessories & Installation April 10, 2013 at 2:00 PM Opened By: Leslie Lawter, Buyer Witnessed By: Doug Woods, Purchasing Clerk Specialist This is the tabsheet showing award recommendation pending Board Approval June 11, 2013	LBS South LLC	10628 General Avenue Jacksonville, FL 32220 Gerald White Phone: 904-800-3220	Fax: 904-000-5207	Morthaws Rises Inc	4802 West Colonial Drive Orlando, FL 32808 Jeff Slack Phone: 407-219-3820	rax: 407-374-1740 Email: jslack@matthewsbuses.com	Seon Systems Sales Inc. Unit 111.3B Burbidge St. Coquillam, British Columbia V3K-7B2, Canada Bob Burke Bob Burke Phone: 877-630-7366 Fax: 866-664-3677 Email: bburke@seon.com			
Completed ITB Cover Page		Yes			Yes		Yes			
FL Dept. of State Division of Corporations Number		L120000739	74		F080000033	39	NA NA			
Completed Bid Submittal Form		Yes			Yes			Yes		
Addenda (if applicable)		No.			No		Yes E. N. C. C.			
Drug Free Certification		Yes		Yes			Yes			
Debarment Certification		Yes		Yes				Yes	Adding the kind of	
Emergency/Storm Related Catastrophe Form		Yes			Yes		4 ROS NO GARAGE	Yes		
Conflict of Interest Form		Yes			Yes			Yes	<u> </u>	
References Form		Yes			Yes			Yes N/A	Paragon Consultation	
Certified Business Program Reciprocity Affidavit	V	N/A	-1-41-1		N/A	-14-2-1	The second of the second		Maria Garage	
Non-Disclosure for Confidential Materials	Yes - no	thing listed, n)	res, nothing li		**	Yes (price sheet Yes - Canada	Officials of the	
Statement of Principal Place of Business Litigations/Bankruptcy	Yes, Florida No				Yes - New Yo	ork		No No	in the State State S	
Current W-9	No No			No				Yes (W8)	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	
Local Business Tax Receipts	No No			Yes			N/A			
Proof of Insurance		No		No No			Yes			
Contact Information		No		No			Yes			
Subcontractor Information (If applicable)		No		No				Yes		
Specifications or Literature (If applicable) - Training		No		No				Yes - Axis		
ITEM NO. DESCRIPTION										
Section 1.03.1 - Seon Items	Firm Fixed Price	Est. Annual Quantity	Extended Price	Firm Fixed Price	Est. Annual Quantity	Extended Price	Firm Fixed Price	Est. Annual Quantity	Extended Price	
1 TX8 - 8 Channel Mobile Video Recording System							ر اد کارون بهای به به ادام می د		5 1 of sh 60 less.	
Contains Hard Drive							5 		in the same of the same	
TX8FH640	\$1,463.00	4	\$5,852.00	\$1,425.00	4	\$5,700.00	\$1,295.00	4	\$5,180.00	
TX8FH1TO	\$1,689.00			\$1,645.00			\$1,495.00			
TX8FH1T5	\$1,915.00	1		\$1,865.00	1		\$1,695.00			
TX8FH2TO	\$2,130.00	1		\$2,074.00	-		\$1,885.00			
Contains Solid State Drive	\$2,130.00	J		22,074.00	J		21,003,00	1		

W	TABSHEET ITB #13-B-079-LL Bus Cameras, Accessories & Installation April 10, 2013 at 2:00 PM Opened By: Leslie Lawter, Buyer fitnessed By: Doug Woods, Purchasing Clerk Specialist This is the tabsheet showing award recommendation pending Board Approval June 11, 2013	TRS South, LLC TRS South, LLC				4802 West Colonial Drive Orlando, FL 32808 Jeff Slack Phone: 407-219-3820	Fax: 407-374-1748 Email: jslack@matthewsbuses.com	Seon Systems Sales Inc. Unit 111-38 Burbidge St Coquitiam, British Columbia V3K- 7B2, Canada Bob Burke Phone: 877-630-7386 Fax: 866-664-3677 Email: bburke@seon.com			
	TX8F5320	\$2,819.00			\$2,745.00	***************************************		\$2,495.00			
	TX8FS600	\$4,006.00			\$3,900.00			\$3,545.00	ir Pakajalik. A		
2	DX 12 - 12 Channel Mobile Video Recording System							Str.			
	Contains Hard Drive										
	DX12NH640	\$1,731.00	2	\$3,462.00	\$1,685.00	2	\$3,370.00	\$1,532.00	2	\$3,064.00	
	DX12NH1TO	\$1,957.00			\$1,905.00			\$1,732.00			
	DX12NH1T5	\$2,183.00			\$2,125.00			\$1,932.00	· \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		
	DX12NH20	\$2,409.00			\$2,345.00			\$2,132.00			
	Contains Solid State Drive										
	DX12N5320	\$3,045.00			\$2,965.00			\$2,695.00			
	DX12NS600	\$4,344.00			\$4,229.00			\$3,845.00		A I	
3	GPS4 Unit	\$88.00	20	\$1,760.00	\$86.00	20	\$1,720.00	\$78.00	20	\$1,560.00	
4	SA Series Day/Night Camera	\$0.00	60	\$0.00	\$232.00	60	\$13,920.00	\$0.00	60	\$0.00	
5	TL2 - Trooper 2-Channel Mobile Video Recording System										
	Contains Hard Drive							5. 200	3 E.a.	. Padrika tro	
	TS21P20H320G	\$624.00	2	\$1,248.00	\$607.00	2	\$1,214.00	\$552.00	2	\$1,104.00	
	TS21P20H500G	\$737.00			\$717.00			\$652.00		Statement of the	
	Contains Solid State Drive									ita amegorin i inii Ni	
	TS21P20S40G	\$624.00			\$607.00			\$552.00			
	TS21P20S80G	\$850.00			\$827.00			\$752.00			
	TS21P20S160G	\$1,175.00			\$1,143.00			\$1,040.00	A July William Property		
6	TL4 - Trooper 4-Channel Mobile Video Recording System								ر مالای در این		
	Contains Hard Drive										
	TS41P20H320G	\$850.00	2	\$1,700.00	\$827.00	2	\$1,654.00	\$752.00	2	\$1,504.00	
	TS41P20H500G	\$963.00			\$937.00			\$852.00		Landing Long to	
	TS41P20H750G	\$1,076.00			\$1,047.00			\$952.00			
	Contains Solid State Drive							and the same a	ominani organje i sem overske i kaje ni kilo		
	TS41P20S40G	\$823.00			\$801.00			\$728.00		The second second	

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	TS41P20S80G	\$925.00			\$901.00			\$819.00	THE WASTER TO SEE THE SECOND S		
	TS41P20S160G	\$1,237.00			\$1,205.00			\$1,095.00	Ederal about the		
	TS41P20S300G	\$1,983.00			\$1,930.00			\$1,755.00			
7	CA Series Wedge Camera										
	Without Infrared								ne na state de la composition della composition		
	CA9xxE06, CA 9xxE12, CA9xxE20	\$273.00	20	\$5,460.00	\$273.00	20	\$5,460.00	\$248.00	20	\$4,960.00	
	CA9xxE50	\$300.00			\$300.00			\$273.00	A CONTRACT OF THE STATE OF THE		
	CA9xxE75	\$328.00			\$328.00			\$298.00	termer a more comme		
	With Infrared							En intitud	Charles Annual	in the second finite	
	CA9xxEI06, CA9xxEI12, CA9xxEI20	\$308.00			\$308.00			\$278.00			
	CA9xxE150	\$333.00			\$333.00			\$303.00	TO THE		
	CA9xxE175	\$358.00			\$358.00			\$328.00	an salah di		
8	CHW Series Wedge HD Camera							State of the state	San San Barrier		
	CHW702EP20	\$564.00	10	\$5,640.00	\$549.00	10	\$5,490.00	\$499.00	10	\$4,990.00	
	CHW716EP20	\$564.00			\$549.00			\$499.00	of the second of the control of the		
9	CQ Series Mobile IR Camera							100 200		NE FEET LOOK NO	
	CQ8xxA06, CQ8xxA12, CQ8xxA20	\$201.00	60	\$12,060.00	\$196.00	60	\$11,760.00	\$178.00	60	\$10,680.00	
	CQ8xxA50	\$229.00			\$223.00			\$203.00		washe will established	
	CQ8xxA75	\$258.00			\$251.00			\$228.00	White there was	De Brown & Hotel to Hotel	
10	MX4 - Explorer 4-Channel Full-Featured Mobile Video Recording System							المراجعة ا المراجعة المراجعة الم	Many		
	Contains Hard Drive								The of the same of	and the same of the first	
	ES41P20H320G	\$1,011.00	20	\$20,220.00	\$985.00	20	\$19,700.00	\$895.00	20	\$17,900.00	
	ES41P20H500G	\$1,124.00			\$1,095.00			\$995.00			
	ES41P20H750G	\$1,237.00			\$1,205.00			\$1,095.00	a company of the second	Salva Carabas And	
11	MX-HD - Explorer 4-Channel Full-Featured Mobile Video Recording System							Co			
	Contains Hard Drive							to make the same	Start Chart College	94.	
	MXHD1P20H320G	\$1,011.00	2	\$2,022.00	\$985.00	2	\$1,970.00	\$895.00	2	\$1,790.00	
	MXHD1P20H500G	\$1,124.00			\$1,095.00			\$995.00	A SAN THE AND ADDRESS.	in the way were and	

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	MXHD1P20H750G	\$1,237.00			\$1,205.00			\$1,095.00			
	MXHD1P20H1T0	\$1,350.00			\$1,315.00			\$1,195.00			
	Contains Solid State Drive								spoul to the Sest of the		
	MXHD1P20S160G	\$1,614.00			\$1,571.00			\$1,428.00			
	MXHD1P20S300G	\$2,293.00			\$2,232.00			\$2,030.00	and the second of the second o		
12	vMax Live Plus							The state of the s			
	Basic System							g skin til			
	VLPB-G4D0X0UY1	\$677.00	40	\$27,080.00	\$659.00	40	\$26,360.00	\$599.00	40	\$23,960.00	
	VLPB-G0D1X0UY1	\$643.00			\$626.00			\$569.00			
	VLPB-G4D1X0UY1	\$699.00			\$681.00			\$619.00	ii faala		
	VLPB-G4D2X0UY1	\$925.00			\$901.00			\$819.00	and Story		
	Plus System							A Maria California		# Ballings Section	
	VLPL-G0D1X0UY1	\$718.00			\$699.00			\$635.00			
	VLPL-G0D2X0UY1	\$910.00			\$886.00			\$805.00	. Jahren merk		
	VLPL-G4D1X0UY1	\$774.00			\$754.00			\$685.00		Barrell Lea	
	VLPL-G4D2X0UY1	\$1,000.00			\$974.00			\$885.00	**************************************		
	System Access Fees - only available from SEON directly							Callel II		Jana Maria	
	VLPB-RUY1	\$180.00			\$180.00			\$180.00	18 m / gr 1		
	VLPL-RUY1	\$216.00			\$216.00			\$216.00			
	VLPB-RUY2	\$360.00			\$360.00			\$360.00	r of a second of a	# N. 45° "	
	VLPL-RUY2	\$432.00			\$432.00			\$432,00	11 84.		
	VLPB-RUY3	\$540.00			\$540.00			\$540.00		Vade will and	
	VLPL-RUY3	\$648.00			\$648.00			\$648.00		. I was a constitution	
	VLPB-RUY4	\$720.00			\$720.00			\$720.00	K_30,945	Che Marin	
	VLPL-RUY4	\$864.00			\$864.00			\$864.00			
	VLPB-RUM1	\$18.00			\$18.00			\$18.00	Markey .		
	VLPL-RUM1	\$21.00			\$21.00			\$21.00	8 1 3	21	
	vMax Live Plus Install Package								1	Š 1 . 1985 E	
	VML-INSTLPKG	\$95.00			\$95.00			\$95.00	and the second second		

w	TABSHEET ITB #13-B-079-LL Bus Cameras, Accessories & Installation April 10, 2013 at 2:00 PM Opened By: Leslie Lawter, Buyer Witnessed By: Doug Woods, Purchasing Clerk Specialist This is the tabsheet showing award recommendation pending Board Approval June 11, 2013		#13-B-079-LL Accessories & Installation , 2013 at 2:00 PM Leslie Lawter, Buyer cods, Purchasing Clerk Specialist osheet showing award atton pending Board #13-B-079-LL Accessories & Installation Ocean Annual Annual Ocean Annua					Seon Systems Sales Inc. Unit 111-38 Burbidge St Coquittam, British Columbia V3K-7B2, Canada Bob Burke Phone: 877-830-7386 Fax: 886-664-3677 Email: bburke@seon.com			
	Upgrades for System Access Fees									The state of the s	
	VLP-UPG	\$5.00			\$5.00			\$5.00		Fig. 1	
	Accessories								The second		
	VLP-ACTV	\$40.00			\$40.00			\$40.00			
	VLP-SGNL	\$90.00			\$90.00			\$50.00		mpi delikarikarik	
	VML Controllers without Data Plan							NESCHIA S			
	VLP-G4D0X0U	\$496.00			\$483.00			\$439.00			
	VLP-G0D1X0U	\$462.00			\$450.00			\$409.00		Control of the second s	
	VLP-G0D2X0U	\$688.00			\$670.00			\$609.00		the little same	
	VLP-G4D1X0U	\$519.00			\$505.00			\$459.00	11.5		
	VLP-G4D2X0U	\$745.00			\$725.00			\$659.00		Annual Control of State	
13	vMax View	\$141.00	4	\$564.00	\$140.00	4	\$560.00	\$125.00	4	\$500.00	
14	vMax Commander Licensed Video Management Software	Call for Price	6	-	Call for Price	6	*	Call for Price	6		
15	Smart Reach Wifi Base							7.7.7.4			
	Single Radio Indoor:							* 18		A SECTION AND ADDRESS OF THE PARTY OF THE PA	
	SRB1GSA00	\$1,015.00			\$988.00			\$898.00			
	SRB1GSA01	\$1,350.00			\$1,315.00			\$1,195.00		1 6 4 h	
	SRB1GSA02	\$1,124.00			\$1,095.00			\$995.00			
	Single Radio Outdoor:							STATE OF STA	TO THE LAND	The state of the s	
	SRB1GWA00	\$1,354.00			\$1,318.00			\$1,198.00	1	A State	
	SRB1GWA01	\$1,693.00			\$1,648.00			\$1,498.00	and the state of t	The not well and the	
	SRB1GWA02	\$1,467.00			\$1,428.00			\$1,298.00	ann ag in a fight grant for the	A SHARE	
		¢1 502 00	10	\$15.030.00	\$1,690.00 (*Typographi cal error, should have been		\$16.480.00	\$1,400,00	10	\$14,980.00	
	SRB1GWA03 Dual Radio Indoor:	\$1,693.00	10	\$16,930.00	\$1,648.00)	10	\$16,480.00	\$1,498.00	10	\$14,560.00	

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	SRB2GSA01A00	\$1,758.00			\$1,758.00			\$1,598.00		
	SRB2GSA01A01	\$1,978.00			\$1,978.00			\$1,798.00		
	SRB2GSA02A02	\$1,714.00			\$1,714.00			\$1,558.00		
	Dual Radio Outdoor:									4. 03 (3.4 <u>)</u>
	SRB2GWA00A00	\$1,758.00			\$1,758.00			\$1,598.00		in krali telesikatura azarti 199
	SRB2GWA03A00	\$1,978.00			\$1,978.00			\$1,798.00		
	Supervisor Vehicle:									
	SRB1GSA02-SV	\$1,463.00			\$1,425.00			\$1,295.00		Program on Albert
16	Smart Reach Lite Wifi Bridge									
	SRLGA00	\$379.00	10	\$3,790.00	\$369.00	10	\$3,690.00	\$335.00	10	\$3,350.00
	SRLGA02	\$446.00			\$435.00			\$395.00		
	SRLAA00	Call for Price			Call for Price			Call for Price		
	SRLAA06	Call for Price			\$475.00			Call for Price	grandstants (1987) gr DomaidStants (1987)	
17	Balance of Product Line Discount (Percentage)	Price	list with proposa		12.00%			Price list with proposal		
					Also price list v	with proposal			y	
18	If unable to meet the specified Delivery, please specify the best possible delivery after receipt of order		days			days			days	
	Section 1.03.1 Total			\$107,788.00			\$119,048.00			\$95,522.00
	Section 1.03.2 - Service Rates				from Seon De	on-responsive esign, Inc. was quired in Secti	not provided,	(4 ho	ur minimum/	ehicle)
19	Installation, Repair & Removal			Per Hour		\$90.00	Per Hour		\$125.00	- Per Hour
20	Material Mark-up	•	***************************************	Percentage		15.00%	Percentage			Percentage
	Section 1.03.3 - Support Rates									
21	Training & Technical Support	-		Per Hour		No Charge	Per Hour		*	Per Hour
	Important Fees to Note								STATE OF THE STATE	
22	Hard Drive Surcharge							- Anna		
	TLMX-HDDSUR (HD Surcharge for TL, MX AND MX-HD)				-			\$25.00		
	DX-2HDDSUR (HD Surcharge for DX and TX8							\$50.00	And the part of the part of the second secon	7 Tay 1 - 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1