

### **Agenda Item Details**

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Meeting	Feb 23, 2015 - Regular Meeting
Category	7. Consent Agenda
Subject	7.12 Tag-On Bid: MBU-515-13 USDA Commodity Processing, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	State of Florida Commodity Allocation
Recommended Action	Motion to approve tagging on with Baltimore County Public Schools on bid #NBU-515-13 USDA Commodity Processing for the processing of bulk USDA commodity foods.

### **Public Content**

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Request approval to tag on with Baltimore County Public Schools on bid #NBU-515-13 USDA Commodity Processing for the processing of bulk USDA commodity foods, based on fixed pricing from multiple vendors. Funding will be deducted from School Food Service's State of Florida Commodity Allocations Account. The contract expires June 30, 2017.

For additional information, please contact Richard D. Norris, Specialist, School Food Service at (850) 301-3020.

[COMMODITY PROCESSING.pdf \(95 KB\)](#)

### **Administrative Content**

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*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

### **Motion & Voting**

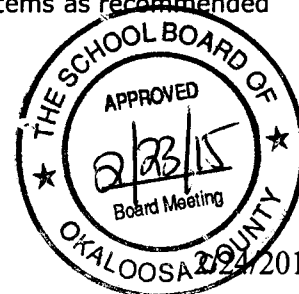
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Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent

Motion by Dewey Destin, second by Rodney Walker.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White



#. **Contract:** USDA Commodity Processing  
**Contract #:** MBU-515-13  
**Term:** 1      **Extension:** 3      **Contract Ending Date:** 6/30/2017  
**Estimated contract authority:** \$ 10,500,000

**Board meeting date:** June 11, 2013  
**Bid issued:** March 28, 2013  
**Pre-bid meeting date:** April 8, 2013  
**Due date:** April 25, 2013  
**No. of vendors issued to:** 187  
**No. of bids received:** 18  
**No. of no-bids received:** 1

**Description:**

The contract consists of providing products containing bulk USDA commodity foods that have been processed into finished end products for use in schools as directed by the Office of Food and Nutrition Services.

**Recommendation:**

Award of contract is recommended to:

McCain Foods USA	Lisle, IL
Red Gold, LLC	Elwood, IN
Chef's Corner Foods	Hayward, CA
Pilgrims Pride/Gold Kist	Greely, CO
Tyson Prepared Foods, Inc.	Springdale, AR
Jennie-O Turkey Store Sales, LLC	Willmar, MN
Don Lee Farms	Inglewood, CA
Michael Foods	Minnetonka, MN
JTM Provisions Co., inc.	Harrison, OH
Silver Springs Farm, Inc.	Harleysville, PA
Maid-Rite Steak Company, Inc.	Dunmore, PA
Land O'Lakes, Inc.	Arden Hills, MN
Tasty Brands	Hicksville, NY
ConAgra Foods, inc.	Troy, OH
Nardone Brothers baking,	Wilkes-Barre, PA
Peterson Farms Fresh	Shelby, MI
Schwan's Food Service, Inc.	Marshall, MN

**Responsible school or office:** Office of Food and Nutrition Services  
**Contact person:** Barbara Burnopp  
**Funding source:** Operating budget

Comm Code	Item	Description		Vendor	Brand Bid	Pkg.	Servings/CS	SVG Size	DE/ Case	Commercial Price	NOI	Net Price	or FFS	\$/ Serv w COMM Value	\$/ Serv. w/o Comm Value		Total Award /Vendor	
38596	1	Sweet Potato, Grove Cut	2000	CS	McCain	McCain	6/2.5 lb	69.84	3.43 oz	29.41	\$16.2000	\$5.8700	\$10.3300	\$0.1479	\$0.2320		\$20,860.00	
38596	2	Potato Wedge, Roasted	10400	CS	McCain	McCain	6/5lb	178.5	2.69	54.55	\$15.3000	\$5.1500	\$10.1500	\$0.0569	\$0.0857		\$105,560.00	
39348	3	Marmara Sauce	2,400	CS	Red Gold	Redpack	6/#10	489	1.3 oz	7.33	\$25.3600	\$2.6500	\$22.7100	\$0.0464	\$0.0519		\$54,504.00	
39348	4	Salsa, Mild	6,000	CS	Red Gold	Red Gold	6/#10	475	1.3 oz	5.9	\$23.6600	\$2.1900	\$21.5300	\$0.0453	\$0.0498		\$129,180.00	
39348	5	Ketchup, Dispenser Pack, 1.5	3,000	CS	Red Gold	Red Gold	3/1.5 gal	774	0.6 oz	6.93	\$15.9400	\$2.5000	\$13.4400	\$0.0174	\$0.0206		\$40,320.00	
39348	6	Ketchup, Pumpable, Reduced Sugar	3,500	CS	Red Gold	Red Gold	1/3 gal	760	0.6 oz	6.93	\$14.6900	\$2.5000	\$12.1900	\$0.0160	\$0.0193		\$42,865.00	
39386	7	Tomato Paste, 1.5	100	CS	Red Gold	Redpack	6/#10	1665	0.4 oz	30.97	\$27.5400	\$11.1900	\$16.3500	\$0.0098	\$0.0165		\$1,635.00	
38544	8	Orange Chicken	800	CS	Chef's Corner Foods	Chef's Corner Foods	42 lb (30# Chcn,12# Sauce)	171	3.92 oz	34.52	\$108.38	\$24.38	\$84.00	\$0.4912	\$0.6338		\$67,200.00	
38544	9	Chicken Patties, w/ ISP	8000	CS	Pilgrim's Pride Corporation	Gold Kist 6654	30#	156	3.05 oz	20.27	\$47.6400	\$11.5369	\$36.1000	\$35.1000	\$0.2250	\$0.3054	\$280,800.00	
38544	10	Chicken Nugget, w/ ISP	7000	CS	Pilgrim's Pride Corporation	Gold Kist 6153	30#	156	3.04 oz	20.27	\$50.3100	\$15.2100	\$35.1000	\$35.1000	\$0.2250	\$0.3225	\$245,700.00	
38544	11	Chicken Patties, Unbreaded,	800	CS	Pilgrim's Pride Corporation	Gold Kist 26624	30#	192	2.5 oz	36	\$70.2100	\$27.0100	\$43.2000	\$43.2000	\$0.2250	\$0.3657	\$34,560.00	
38544	12	Chicken Patty, Breaded, Breakfast	500	CS	Tyson	Tyson	200/1.45oz	200	1.45 oz	12.0625	\$29.9000	\$9.0513	\$20.8400	\$20.8400	\$0.1042	\$0.1495	\$10,420.00	
38544	13	Chicken Strips, Spicy	900	CS	Tyson	Tyson	450/1.13oz	150	9/1.13 oz	14.9375	\$48.4800	\$11.2087	\$37.2750	\$37.2750	\$0.2485	\$0.3332	\$33,547.50	
39049	14	Turkey, Deli Breast, Pre-sliced	2500	CS	Jennie-o	Jennie-o	4/5.25	168	2 oz	18.74				\$35.7000	\$0.2125	\$0.0000	\$1.70 lb	\$89,250.00
39049	15	Turkey Sausage Links 160sv	1400	CS	Jennie-o	Jennie-o	160/1.025	164	1 oz	9.97				\$21.6275	\$0.1319	\$0.0000	\$2.11 lb	\$30,278.50
39049	16	Turkey, Roasted Breast	400	CS	Jennie-o	Jennie-o 8784	40.5 lb	244	2.94	41.31				\$146.2500	\$0.5994	\$0.0000	\$3.25 lb	\$58,500.00
39049	17	Sliced Canadian Style Ham	100	CS	Jennie-o	Jennie-o	8/3.1	260	1.5 oz	27.62				\$47.8080	\$0.1839	\$0.0000	\$1.92 lb	\$4,780.80
39049	18	Turkey, Ham, Pre-Sliced	1250	CS	Jennie-o	Jennie-o	4/5.25	165	2 oz	17.06				\$28.9800	\$0.1756	\$0.0000	\$1.38 lb	\$36,225.00
39049	19	Pork, Rib Shaped Patty	500	CS	Don Lee Farms CNQ582253P	DON LEE FARMS CNQ582253P	30.38 lbs.	216	2.25 oz	34.57 lbs.	\$41.0100			\$26.2200	\$0.1214	\$0.1899		\$13,110.00
38542	20	Pork Sausage, Patties, Cooked	400	CS	Don Lee Farms CNQ791203P	DON LEE FARMS CNQ791203P	30.00 lbs.	400	1.20 oz	40.00 lbs.	\$90.0000			\$23.2200	\$0.0581	\$0.2250		\$9,288.00
38530	21	Eggs, Grilled Patty 1 M/Ma Equiv	600	CS	Michael Foods	Papetti	16.5 lb	264	1 oz	13. lb				\$15.3600	\$0.0582	\$0.0000		\$9,216.00
38584	22	Spaghetti Sauce w/Beef	1800	CS	JTM	JTM	4/8# BAGS	91	5.64 Oz	15.84	\$57.7100			\$25.7100	\$0.2825	\$0.6342		\$46,278.00
38542	23	Steak, Shaved, All Beef, Precooked, IQF	4000	CS	Silver Springs	Silver Springs	6/5 lb.	169	2.84 oz.	35.23	\$97.5000			\$49.5000	\$0.2929	\$0.5769		\$198,000.00
38542	24	Beef, Rib Shaped, BBQ	1000	CS	Maid-Rite	Maid-Rite	27 lbs	144	3.00 oz	19.513	\$79.3800			\$42.3900	\$0.2944	\$0.5513		\$42,390.00
38542	25	Beef Sausage Patty	400	CS	Maid-Rite	Maid-Rite	30 lbs	400	1.20 oz	34.313	\$82.5000			\$31.5000	\$0.0788	\$0.2063		\$12,600.00
39348	26	Cheese Sauce, Reduced Fat, RS	1800	CS	Land O' Lakes	Land O' Lakes	6/106oz	212	3 oz	216 oz	\$65.2700			\$33.7900	\$0.1594	\$0.3079		\$60,822.00
39007	27	Cheese, American, Sliced, RF, RS	1800	CS	Land O' Lakes	Land O' Lakes	6/5#	480	1.0 oz	367 oz	\$76.0200			\$26.4000	\$0.0550	\$0.1584		\$47,520.00
39007	28	Cheese, Cheddar Shredded, RF, RS	800	CS	Land O' Lakes	Land O' Lakes	4/5#	320	1.0 oz	317 oz	\$58.0500			\$22.1000	\$0.0691	\$0.1814		\$17,680.00
39007	29	Cheese Stick, Mozzarella, Wrapped	500	CS	Land O' Lakes	Land O' Lakes	168/1oz	168	1.00 oz	168 oz	\$33.9700			\$11.6400	\$0.0693	\$0.2022		\$5,820.00
38547	30	Macaroni and Cheese, RF	1500	CS	Land O' Lakes	Land O' Lakes	6/5#	81	5.94 oz	100 oz	\$56.9900			\$36.9300	\$0.4559	\$0.7036		\$55,395.00
39007	31	Mozzarella, Shredded	350	CS	Land O' Lakes	Land O' Lakes	4/5#	320	1.00	317 oz	\$52.0400			\$9.6000	\$0.0300	\$0.1626		\$3,360.00
39007	32	Cheese, Cheddar, Sliced	30	CS	Land O' Lakes	Land O' Lakes	8/1.5#	384	0.50 oz	192 oz	\$47.4700			\$15.5700	\$0.0405	\$0.1236		\$467.10
39007	33	Cheese, Pepper Jack, Sliced	30	CS	Land O' Lakes	Land O' Lakes	8/1.5#	384	0.50 oz	192 oz	\$47.4700			\$15.5700	\$0.0405	\$0.1236		\$467.10
38547	34	Ravioli, Mini, WG Rich,	880	CS	Tasty Brands	Tasty Brands		221	2.17 oz	5.22	\$66.7700	\$13.9700	\$52.8000	\$0.2389	\$0.3021		\$46,464.00	
38547	35	Lasagna, WG Rich	500	CS	Tasty Brands	Tasty Brands		110	4.30 oz	11.284	\$74.9700	\$32.7700	\$42.2000	\$0.3836	\$0.6815		\$21,100.00	
38557	38	Pizza,Stuffed Crust Cheese, 100% Mozz.	5400	CS	Corniga	The Max 12616	72/5.00 oz	72	5.00 oz	9.13	\$36.0000	\$15.6300	\$20.3700	\$0.2829	\$0.5000		\$109,998.00	
38557	40	Cheese Filled Pizza Stacks	3000	CS	Corniga	The Max 12602	192/1.93 oz	96	3.86 oz	12.11	\$37.0000	\$20.7300	\$16.2700	\$0.1695	\$0.3854		\$48,810.00	
38547	41	Quesadilla,WG, Cheese	800	CS	Corniga	The Max 12658	288/1.34 oz	96	4.02 oz	3.21	\$42.6900	\$5.4900	\$37.2000	\$0.3875	\$0.4447		\$29,760.00	
38557	36	Pizza, Breakfast, Turkey Sausage	2000	CS	Nardone Bros	Nardone Bros	80	80	3.48	3.9	\$22.0000	\$6.6800	\$15.3200	\$0.1915	\$0.2750		\$30,640.00	
39028	42	Apple Slices, Fresh 1W, 1/2 Cup Equiv.	2500	CS	Peterson Farms Fresh	Peterson Farms Fresh	2.0 oz	100	2.0 oz / 1	9.62 lbs	\$23.0000	\$4.8417	\$18.1583	\$0.1816	\$0.2300		\$45,395.75	
38557	37	Pizza, 4x6, 100% Mozz	16000	CS	Schwans	Tony's 68521	96	96	5.10 oz.	12	\$47.7200	\$20.5400	\$27.1800	\$0.2831	\$0.4971		\$434,880.00	
38557	39	Pizza, individual 7 inch	1300	CS	Schwans	Schwans 73162	48	48	7.91 oz.	6	\$70.9800	\$10.2700	\$60.7100	\$1.2648	\$1.4788		\$78,923.00	

15 AWARD BIDDERS

Total Award /Vendor

\$2,654,169.75