

SCHOOL DISTRICT OF OKALOOSA COUNTY
Purchasing Department



NOTICE OF INTENT TO PURCHASE SOLE SOURCE

FILE REFERENCE #: SS 23-20 CAE Healthcare Inc.
DATE/TIME OF INITIAL POSTING: 1/26/23, 11:30AM CT
DATE/TIME POSTING REMOVED: 2/6/23, 11:30AM CT

The products and/or services listed on the attached page(s) are believed to be of a unique or proprietary nature and therefore only available from one source. If you believe you have a "like" product or service to offer, please submit your complete cost proposal including descriptive literature and detailed technical specifications by email to the attention of the buyer listed below. If you prefer you may mail your proposal to the buyer at:

Okaloosa County School District
Attn: Purchasing Department
120 Lowery Place SE
Fort Walton Beach, FL 32548
Buyer: Vince Windham
Buyer's Email: windhamv@okaloosaschools.com
Phone: (850) 833-7668

Justification for Sole Source Acquisition:

- Vendor is the exclusive distributor of commodity or sole provider of services.
- Vendor holds the production and copyrights to the commodity.
- Compatibility with existing equipment, inventory, systems, programs or services.
- Purchase of a used item that is immediately available.
- Purchase of a particular product for a pilot program, trial or testing.
- Vendor is the sole provider of the commodity or service for which the Board has established a standard.
- Commodity or service is a continuation of a major project previously purchased.
- Other (include an attached justification letter)

This notice was posted on January 26, 2023. All proposals must be received by the buyer no later than 11:30AM CT on February 6, 2023. Proposals received after this deadline will not be considered.

Thank you for your interest in Okaloosa County Schools.



Grace Gagliano
Proposal Specialist
CAE Healthcare
941-377-5562
srqcontracts@cae.com

May 10, 2022

CAE LearningSpace Essentials Sole Source Letter

CAE Healthcare Inc. is the sole source manufacturer of the LearningSpace Essentials audiovisual system. CAE's proprietary LearningSpace Essentials software is a web-based, simulator agnostic platform for simulation recording, debriefing, performance assessment and more.

The software does not require licensing fees per user or location and is inclusive of the following software modules: recording, review, scenario authoring, pre-loaded Learning Module, calendar, LDAP, and user manager. CAE LearningSpace is a turnkey system that includes servers that are imaged with the proprietary software application.

Furthermore, CAE is the sole provider of installation, training, technical services, warranty, and maintenance on LearningSpace. This letter is valid one year.

Sincerely,

A handwritten signature in blue ink that reads "Grace Gagliano".

Grace Gagliano
Proposal Specialist



Grace Gagliano
Proposal Specialist
CAE Healthcare
941-377-5562
srqcontracts@cae.com

CAE LearningSpace Essentials

LearningSpace Essentials has the following unique features:

- Scalable software available to upgrade to Enterprise tier
- Modular hardware available in four platforms: LearningSpace One, LearningSpace One + Connect, LearningSpace Server Based, LearningSpace Ultraportable
- HTML5, plug-in free software
- Software pre-loaded with CAE Learning Modules
- Scenario Authoring to build and design any Simulated Clinical Experiences
- Pre-loaded reports to assess individual or group performance
- CAE Maestro software simulators can be controlled from Single Room View
- Industry leading latency of <1 sec on live broadcasts
- 4 simultaneous camera streams per room or 3 simultaneous camera streams plus 1 simulator per room
- Live stream videos to any number of remote sites
- Simultaneously view up to 12 live streams on center overview screen
- Integrate any patient simulator model to capture patient data in real time
- 12,000 hours of HD video storage per server
- Search videos by name, date, physiological data, and events
- Built-in intercom functionality
- Camera control (pan/tilt/zoom) available in single room view, multi-room view
- LDAP and Single Sign-On included as a standard feature
- Extend software to remote sites without licensing fees



Created Date: 1/25/2023
 Expiration Date: 2/17/2023
 Quote Number: Q-67670-2
 Currency: USD

Remit Payment to:
 CAE Healthcare Inc.
 Accounts Receivable
 32955 Collection Center Drive
 Chicago, IL 60693-0329
 ACH Payment
 Bank of America
 Account #:4426953821
 Routing #:111000012
 1401 Elm Street 2nd Floor
 Dallas TX 75202

Prepared By: Brittany McDonald
 Phone: (941) 735-1804
 Email: brittany.mcdonald@cae.com
 Fax: (941) 377-5590
 Payment Terms: Net 30
 Shipping Terms:

Prepared For: Brenda Restey
 Phone: (850) 833-3500
 Email: brenda.restey@okaloosaschools.com

Bill To Name: Okaloosa Technical College
 Address: 1976 Lewis Turner Blvd
 Fort Walton Beach, Florida 32547
 United States

Ship to Name: Okaloosa Technical College
 Address: Okaloosa Technical College
 - Simulation Lab
 1976 Lewis Turner Blvd
 Fort Walton Beach, Florida 32547
 United States

Quote Total: USD 63,871.00

Product	Description	Product Code	Qty	Total Price	Notes
LearningSpace Essentials Connect Server	LearningSpace Essentials Connect Server (Connect up to 6x LS One Boxes)	LSP-018	1	\$15,745.00	
LearningSpace Essentials ONE Box	LearningSpace Essentials ONE Box (LearningSpace Software, Server Appliance, and Microphone)	LSP-017	2	\$25,190.00	
Optical PTZ HD Camera	Optical PTZ HD Camera	ACC-AVS02	2	\$3,492.00	
Additional Microphone Kit	Additional Microphone Kit	ACC-AVS08	1	\$982.00	
PoE Speaker (Recessed)	LearningSpace Intercom Speaker (PoE, Ceiling Recessed)	ACC-AVS23	2	\$1,050.00	

Product	Description	Product Code	Qty	Total Price	Notes
LearningSpace Essentials Fundamentals Training (one day)	LearningSpace Essentials Fundamentals (One Day On-Site): The Fundamentals training covers everything you need to start using your LearningSpace Essentials. At the end of the one-day training, you will be able to record and annotate your simulation-based educational experiences; use recorded videos for debriefing and review; and use integrated checklists to assess participants' skills.	TRN-LSP127	1	\$4,390.00	
LearningSpace Project Management and Installation Services	Includes: Project Management, on-site Installation, configuration, testing and system orientation of CAE LearningSpace. *Please note that no wiring is included with installation for any devices unless listed as a separate line item or otherwise specified.	ISO-AVS	2	\$6,240.00	
UPS 120V 2200W	UPS 120V	ACC-AVS14	1	\$1,787.00	(Optional)
ISO-AVS-Cabling	INC Cabling Service	ISO-AVS-Cabling	1	\$4,500.00	(Optional)
Shipping and Handling	Freight charges for the items on this quote	SHIPPING	1	\$495.00	
				TOTAL:	\$63,871.00