# SCHOOL DISTRICT OF OKALOOSA COUNTY Purchasing Department



## NOTICE OF INTENT TO PURCHASE SOLE SOURCE

FILE REFERENCE #: SS 23-19 Consulab Educatech Inc.

**DATE/TIME OF INITIAL POSTING:** 12/20/22, 9:45AM CT **DATE/TIME POSTING REMOVED:** 1/12/23,9:45AM CT

The products and/or services listed on the attached page(s) are believed to be of a unique or proprietary nature and therefore only available from one source. If you believe you have a "like" product or service to offer, please submit your complete cost proposal including descriptive literature and detailed technical specifications by email to the attention of the buyer listed below. If you prefer you may mail your proposal to the buyer at:

Okaloosa County School District Attn: Purchasing Department 120 Lowery Place SE Fort Walton Beach, FL 32548 Buyer: Vince Windham

Buyer's Email: windhamv@okaloosaschools.com

Phone: (850) 833-7668

#### Justification for Sole Source Acquisition:

⊠Vendor is the exclusive distributor of commodity or sole provider of services.
⊠Vendor holds the production and copyrights to the commodity.
⊠Compatibility with existing equipment, inventory, systems, programs or services.
□Purchase of a used item that is immediately available.
$\square$ Purchase of a particular product for a pilot program, trial or testing.
□Vendor is the sole provider of the commodity or service for which the Board has established a standard
$\square$ Commodity or service is a continuation of a major project previously purchased.
□Other (include an attached justification letter)

This notice was posted on <u>December 20, 2022</u>. All proposals must be received by the buyer no later than 9:45PM CT on <u>January 12, 2023</u>. Proposals received after this deadline will not be considered.

Thank you for your interest in Okaloosa County Schools.



December 19, 2022

James Welch Automotive Instructor Okaloosa Technical College 1976 Lewis Turner Blvd Fort Walton Beach, FL 32547

Re: Sole source for automotive training aids

Mr. Welch:

Please be advised that ConsuLab Educatech, Inc, ("ConsuLab") is the sole manufacturer of the following training aids on our quote(s) listed below. The quoted equipment is built according to the attached specification sheets and delivered with curriculum and student activities, supporting documentation, and includes familiarization training free of charge. ConsuLab quotations are valid for a period of twelve (12) months from the date of origination, and protected against price increases during said period.

Quote 20590

ConsuLab training aids are not available through any third-party reseller or distributor in the State of Florida.

### COMPANY INFORMATION

Name:

ConsuLab Educatech, Inc.

DUNS:

248631830

Address:

6330 Rue Zéphirin-Paquet Suite 400,

Québec City, Quebec G2C 0M3, Canada

Telephone: Toll-free: 1 418 688-9067

Fax:

1 800 567-0791 1 418 843-3444

Email:

orders@consulab.com



Our EM-2000 series of Air Conditioning Trainers are unique to the marketplace for the following reasons:

EM-2000-HB\_053094 A/C system trainer with H-Block

- Complete A/C system using H-Block Thermo-expansion valve design of refrigerant flow control
- Comprises all major components required for fully operational air conditioning system with typical component layout and organization;
- Provides clear understanding of the air conditioning refrigeration cycle;
- Allows student observation of refrigerant change of state (liquid/vapor) at the evaporator and condenser;
- Can be connected to an A/C recycling/recovery equipment using R134a service ports.
- Provides pressure and temperature measurement displays of evaporator and condenser;
- Allows induction of system restrictions and blockages using high and low side ball valves and condenser, evaporator, and compressor cycling switches for diagnostic learning;
- Includes removable magnetic component identification labels and refrigerant flow arrows for student learning; and,
- Equipped with high-pressure cut-out switch and international compressor protection and,
- Includes student activities and operation manual.

ConsuLab product curriculum manuals, operation manuals and all supporting documentation are protected by copyright, as displayed on the cover page of each product document. This copyright is waived for the end user in order to produce duplicates for use with students in the classroom, or upload to learning management systems. A digital version of print materials is provided upon request by the end user in the for of a Portable Document Format (PDF).

We appreciate this opportunity to continue providing premium quality training aids for use in your automotive service technology program. Should you require any additional information about ConsuLab training aids, please feel free to contact me either by telephone at 1 800 567-0791, extension 6025, or by email at <a href="mailto:mdewey@consulab.com">mdewey@consulab.com</a>.

Respectfully, ConsuLab Educatech, Inc.

Matt Dewey

Government Contract & Freight Logistics Manager

cc: John Bukowski, ConsuLab

**Attachments** 



Consulab Éducatech Inc 400-6330, rue Zéphirin-Paquet QUÉBEC, QUÉBEC, G2C 0M3

Phone: 418-688-9067 Fax: 418-843-3444

## Quote

Date	Nbr
December 19, 2022	20590

**SOLD TO: 2088** 

SCHOOL BOARD OF OKALOOSA COUNTY 120 LOWERY PL SE FORT WALTON BEACH, FL, 32548 USA

Phone: 1 850 689-7177

Fax:

Contact: James Welch

DELIVER 2326 ED TO:

OKALOOSA TECHNICAL COLLEGE 1976 LEWIS TURNER BLVD FORT WALTON BEACH, FL, 32547 USA

Contact:

DELIVERY	RY INCOTERM		CARRIER	CUSTOMER PC
	CIP (Inco	oterms 2020)		
FEDERAL	ГАХ	PROVINCIAL T	X PAYMENT TERMS	SALES REP.
122798242RT	0001	1010019890TQ0	1 Net 30 days	John Bukowski

NOTE: Pricing good for a 12-month period from the date on this quote

List price includes standard freight charges. Please contact your ConsuLab representative if you require special delivery arrangements (i.e. lift gate, delivery appointment, inside delivery, etc.)

Any delivery expectations or need by dates must be indicated on any submitted PO.

ORDERED QTY	PRODUCT / MODEL	DESCRIPTION	иом	UNIT PRICE	TOTAL PRICE
	EM-2000- HB_053094	AC system trainer with H-Block	EA	13,833.0000	\$ 13,833.00
	24586 EM-1200-2000	Vinyl dust cover for EM-2000	EA	319.0000	\$ 319.00
	93-EM-2000-HB	Operation Manual	EA	0.0000	\$ 0.00
	95-EM-2000-HB	Student Manual	EA	0.0000	\$ 0.00
	96-EM-2000-HB	Teacher's guide manual	EA	0.0000	\$ 0.00
DELIVE	RY TBD				
Email o	rders to: orders@co	onsulab.com			
material of delive compon	s and cost of repair. Pry to the customer. T ent failure or damage an product design spe	one-year limited warranty covering The warranty begins on original date The warranty does not cover the resulting from abuse or misuse for the ecifications. An extended warranty is			
				FREIGHT: SUBTOTAL:	\$ 0.00 \$ 14.152.00

Accepted by	:	
	Printed name	
Date	Signature	
Your order	#:	

4,152.00
4,152.00

Signature :					