



### Agenda Item Details

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Meeting	Oct 12, 2015 - Regular Meeting
Category	7. Consent Agenda
Subject	7.15 RFP 16-01 Group Medical Insurance, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	No
Budgeted	No
Recommended Action	Motion to approve the committee's recommendation to enter into contract negotiations with the highest ranked respondent, Blue Cross Blue Shield of Florida. After receiving presentations and committee discussion the committee members individually evaluated the proposals and then collectively ranked the respondents for contract negotiation purposes. The committee's final rankings are as follows: <ol style="list-style-type: none"> <li>1. Blue Cross Blue Shield of Florida</li> <li>2. United Healthcare</li> <li>3. Aetna</li> </ol>

### Public Content

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Motion to approve the committee's recommendation to enter into contract negotiations with the highest ranked respondent, Blue Cross Blue Shield of Florida. After presentations and committee discussion the committee members individually evaluated the proposals and then collectively ranked the respondents for contract negotiation purposes. The committee's final rankings are as follows:

1. Blue Cross Blue Shield of Florida
2. United Healthcare
3. Aetna

For additional information, please contact Russ Frakes, Specialist, Risk Management at (850) 833-3190.

[RFP16-01 Committee Recommendation.pdf \(17 KB\)](#)

[9-30 and 10-5 RFP Meetings.pdf \(1,610 KB\)](#)

### Administrative Content

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*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

**Motion & Voting**

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Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Rodney Walker, second by Lamar White.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White



**RFP 16-01  
Group Medical Insurance  
Benefits Oversight Group (BOG) Committee Recommendation**

<u>Committee Member</u>	<u>United Healthcare</u>	<u>Aetna</u>	<u>Blue Cross &amp; Blue Shield of Florida</u>
Stacie Smith	Ranking: 1 Points: 3 Points	Ranking: 3 Points: 1 Point	Ranking: 2 Points: 2 Points
Rita Scallan	Ranking: Absent Points: Absent	Ranking: Absent Points: Absent	Ranking: Absent Points: Absent
Patrick Strong	Ranking: 1 Points: 3 Points	Ranking: 3 Points: 1 Point	Ranking: 2 Points: 2 Points
Greg Butler	Ranking: 2 Points: 2 Points	Ranking: 3 Points: 1 Point	Ranking: 1 Points: 3 Points
Angelique Cox	Ranking: 2 Points: 2 Points	Ranking: 3 Points: 1 Point	Ranking: 1 Points: 3 Points
<b>Total Ranking Points:</b>	<b>10 Points</b>	<b>4 Points</b>	<b>10 Points</b>

**Ranking Points:**

At the Benefits Oversight Group (BOG) Committee Meeting, each member lists the three (3) highest ranked firms based on the points received on the committee member’s individual score sheet for each firm. The firm ranked as number one receives three (3) points. The firm ranked as number two receives two (2) points. The firm ranked as number three receives one (1) point. The individual ranking points of each of the BOG Evaluation Committee members are added together to produce a total ranking points score for each firm. The firm with the highest total ranking points is ranked number one. In the event of a tied score between any proposers the BOG Committee will break the tie by majority vote.

**Committee Recommendation:**

The Benefits Oversight Group (BOG) Committee for the Group Medical Insurance RFP met in public session on September 30, 2015 and October 5, 2015. After receiving presentations and committee discussion the committee members individually evaluated the proposals and then collectively ranked the respondents for contract negotiation purposes. Two respondents, Blue Cross and Blue Shield of Florida and United Healthcare received identical scores. In the event of a tied score between any proposers the Committee will break the tie by majority vote. A motion was made to rank Blue Cross and Blue Shield of Florida as the highest ranked respondent and the motion carried by majority vote. The BOG committee recommendation is to enter into contract negotiations with the highest ranked respondent **Blue Cross and Blue Shield of Florida.**

**Final Rankings:**

1. Blue Cross and Blue Shield of Florida
2. United Healthcare
3. Aetna

**BOG Committee Members:**

Stacie Smith - Committee Chair  
Rita Scallan (Absent – Oct 5, 2015 Meeting)  
Patrick Strong  
Greg Butler  
Angelique Cox

“Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

POSTED: 10/5/15, 5:00 PM CT