School District of Okaloosa County, Florida
Okaloosa County School Board **MIS 5235**
FORM FOR SUBMITTING AGENDA ITEM

Meeting Date: July 9, 2012		Agenda Item Number:

TITLE:	Request for Proposal (RFP): RFP 12-P08 Chemical Dilution Systems for the Okaloosa County School District

REQUESTED ACTION:	

Approval

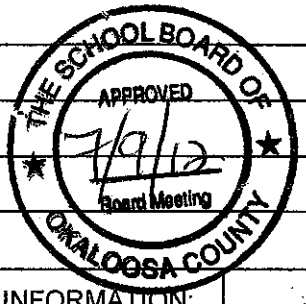
SUMMARY EXPLANATION AND BACKGROUND:	

This is a three (3) year contract, effective July 10, 2012 through July 9, 2015, to provide a comprehensive custodial support program that includes concentrated chemical supplies and chemical dilution dispensing equipment for approximately 35 schools within the Okaloosa County School District. The committee recommends award to PR Chemical & Paper Supply, Proposal A, based on fixed item pricing. The funding source is General Funds, project 2011, Custodial Services.

EXHIBITS ATTACHED:	

1. Instructional Program Impact Statement: N/A
2. Staffing Impact Statement: N/A
3. Financial Impact Statement: N/A
4. RFP: Copy of Tabulation and Recommendation

PREPARED BY:	Vince Windham, Program Director of Purchasing



SUPERINTENDENT'S RECOMMENDATION:	

BOARD ACTION:		SOURCE OF ADDITIONAL INFORMATION:	
__ Approved __ Disapproved __ Other (specify) (For use of official Board Records' office only)		Name: Ed Coleman, Program Director of Custodial Services Phone: 850-833-4122	

School Board Chairperson

Okaloosa County School District

Bid #: RFP 12-P08

RFP Title: Chemical Dilution Systems for the Okaloosa County School District

Opening Date: June 12, 2012, 2PM CDT

Tabulation Sheet

Criteria Evaluated

Proposal A															
	10 Points		50 Points		15 Points		10 Points		5 Points		5 Points		5 Points		
PR Chemical	Company History	%	Dispensing	%	Delivery	%	Replacement	%	Containers	%	Ordering	%	Training	%	Total
Ed	10	100%	48	96%	15	100%	10	100%	5	100%	5	100%	5	100%	98
Malcolm	10	100%	40	80%	15	100%	10	100%	5	100%	5	100%	5	100%	90
Teresa	10	100%	45	90%	15	100%	10	100%	5	100%	5	100%	5	100%	95
Clif	10	100%	41	82%	13	87%	10	100%	5	100%	5	100%	5	100%	89
Stan	10	100%	48	96%	15	100%	10	100%	5	100%	5	100%	5	100%	98
Average Score	**10**	**1**	**44.4**	**0.888**	**14.6**	**0.973**	**10**	**1**	**5**	**1**	**5**	**1**	**5**	**1**	**94**
Supereme Paper															
Ed	10	100%	35	70%	15	100%	7	70%	3	60%	5	100%	5	100%	80
Malcolm	10	100%	35	70%	15	100%	5	50%	3	60%	5	100%	5	100%	78
Teresa	10	100%	35	70%	15	100%	8	80%	4	80%	5	100%	5	100%	82
Clif	10	100%	37	74%	15	100%	6	60%	4	80%	5	100%	5	100%	82
Stan	10	100%	33	66%	15	100%	5	50%	4	80%	5	100%	4	80%	76
Average Score	**10**	**1**	**35**	**0.7**	**15**	**1**	**6.2**	**0.62**	**3.6**	**0.72**	**5**	**1**	**4.8**	**0.96**	**79.6**
Proposal B															
	10 Points		50 Points		15 Points		10 Points		5 Points		5 Points		5 Points		
PR Chemical	Company History	%	Dispensing	%	Delivery	%	Replacement	%	Containers	%	Ordering	%	Training	%	Total
Ed	10	100%	28	56%	15	100%	10	100%	5	100%	5	100%	5	100%	78
Malcolm	10	100%	27	54%	15	100%	10	100%	5	100%	5	100%	5	100%	77
Teresa	10	100%	35	70%	15	100%	10	100%	5	100%	5	100%	5	100%	85
Clif	10	100%	38	76%	13	87%	10	100%	5	100%	5	100%	5	100%	86
Stan	10	100%	40	80%	15	100%	10	100%	5	100%	5	100%	5	100%	90
Average Score	**10**	**1**	**33.6**	**0.672**	**14.6**	**0.973**	**10**	**1**	**5**	**1**	**5**	**1**	**5**	**1**	**83.2**
Supereme Paper															
Ed	10	100%	30	60%	15	100%	7	70%	3	60%	5	100%	5	100%	75
Malcolm	10	100%	28	56%	15	100%	5	50%	3	60%	5	100%	5	100%	71
Teresa	10	100%	38	76%	15	100%	8	80%	4	80%	5	100%	5	100%	85
Clif	10	100%	39	78%	15	100%	6	60%	4	80%	5	100%	5	100%	84
Stan	10	100%	38	76%	15	100%	5	50%	4	80%	5	100%	4	80%	81
Average Score	**10**	**1**	**34.6**	**0.692**	**15**	**1**	**6.2**	**0.62**	**3.6**	**0.72**	**5**	**1**	**4.8**	**0.96**	**79.2**

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any are hereby rejected as late.

BIDDERS WHO BID "NO BID": DADE PAPER COMPANY
NON-RESPONSIVE BIDDERS: NONE

RECOMMENDATION FOR AWARD

COMMITTEE:
ED COLEMAN, PROGRAM DIRECTOR-CUSTODIAL SERVICES
CLIF SHUTT, AREA MANAGER-CUSTODIAL SERVICES
MALCOLM BRACEWELL, AREA MANAGER-CUSTODIAL SERVICES
STAN CELEBRADO, AREA MANAGER-CUSTODIAL SERVICES
TERESA ATKINS, AREA MANAGER-CUSTODIAL SERVICES

RECOMMENDATION FOR AWARD: COMMITTEE RECOMMENDS AWARD TO PR CHEMICAL & PAPER SUPPLY FOR PROPOSAL A - COMPANY PROVIDES THE DISPENSING SYSTEM AT NO COST TO THE DISTRICT AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD. THE AWARDED VENDOR IS RANKED WITH THE HIGHEST AVERAGE SCORE AND MEETS ALL OF THE CRITERIA FOR PROVIDING SUPPLIES AND SERVICES TO THE DISTRICT FOR THE CHEMICAL DILUTION SYSTEMS FOR SCHOOLS OF THE OKALOOSA COUNTY SCHOOL DISTRICT. THIS CONTRACT IS FOR A THREE (3) YEAR PERIOD BEGINNING JULY 10, 2012 AND ENDING ON JULY 9, 2015.

FUNDING:

FUND	FUNCTION	OBJECT	COST CENTER	PROJECT
1010	7900	0510	9006	2011

POSTED 6/27/12 11:15AM CT

PR CHEMICAL & PAPER SUPPLY

APPENDIX 1

PROPOSAL A – COMPANY PROVIDES THE DISPENSING SYSTEM AT NO COST TO THE DISTRICT AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

[illegible]	[illegible]	[illegible]	[illegible]
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product COG 67.6oz	Brand Spartan Item # 483002	Price per case $ 40.98 Price per in-use quart $ .08 Price per in-use gallon $ .30
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product COG 67.6 oz	Brand Spartan Item # 483502	Price per case $ 45.20 Price per in-use quart $ .08 Price per in-use gallon $ .33
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product COG 67.6oz	Brand Spartan Item # 482002	Price per case $ 58.11 Price per in-use quart $ .11 Price per in-use gallon $ .43
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product Gal. 128oz	Brand Spartan Item # 329704	Price per case $ 49.11 Price per in-use quart $ .05 Price per in-use gallon $ .19
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product Cog 67.6 oz	Brand Spartan Item # 471602	Price per case $ 74.27 Price per in-use quart $ .14 Price per in-use gallon $ .55
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Spartan Item # 906200	**Note:** This proposal A sheet is for: Company provides the dispensing system at no cost to the District and District's cost of the products over the three (3) year contract period.

PR CHEMICAL & PAPER SUPPLY

APPENDIX 1

PROPOSAL A – COMPANY PROVIDES THE DISPENSING SYSTEM AT NO COST TO THE DISTRICT AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

[illegible]	[illegible]	[illegible]	[illegible]
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product COG 67.6 oz	Brand Spartan Item # 483002	Price per case $ 40.98 Price per in-use quart $ .08 Price per in-use gallon $ .30
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product COG 67.6 oz	Brand Spartan Item # 483502	Price per case $ 45.20 Price per in-use quart $ .08 Price per in-use gallon $ .33
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product COG 67.6oz	Brand Spartan Item # 482002	Price per case $ 58.11 Price per in-use quart $ .11 Price per in-use gallon $ .43
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product Gal. 128oz	Brand Spartan Item # 329704	Price per case $ 49.11 Price per in-use quart $ .05 Price per in-use gallon $ .19
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product Cog 67.6 oz	Brand Spartan Item # 471602	Price per case $ 74.27 Price per in-use quart $ .14 Price per in-use gallon $ .55
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Spartan Item # 906200	**Note:** This proposal A sheet is for: Company provides the dispensing system at no cost to the District and District's cost of the products over the three (3) year contract period.

PR CHEMICAL & PAPER SUPPLY

APPENDIX 2

PROPOSAL B – SCHOOL DISTRICT WILL BUY THE DISPENSING SYSTEM AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

Item Number	Item Description	Product Information	Price
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product COG 67.6 oz.	Brand Spartan Item # 483002	Price per case $ 38.62 Price per in-use quart $ .07 Price per in-use gallon $ .29
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product COG 67.6 oz	Brand Spartan Item # 483502	Price per case $ 42.61 Price per in-use quart $ .08 Price per in-use gallon $ .32
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product COG 67.6 oz	Brand Spartan Item # 482002	Price per case $ 54.77 Price per in-use quart $ .10 Price per in-use gallon $ .41
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product GAL 128 oz.	Brand Spartan Item # 329704	Price per case $ 46.29 Price per in-use quart $ .05 Price per in-use gallon $ .18
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product COG 67.6 oz.	Brand Spartan Item # 471602	Price per case $ 70.00 Price per in-use quart $ .13 Price per in-use gallon $ .52
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Spartan Item # 906200	$ 169.91 Price per each

Shot Draw 4 2 lt /per case
1/2 oz Dilution

SUPREME PAPER SUPPLIES

APPENDIX 1

PROPOSAL A – COMPANY PROVIDES THE DISPENSING SYSTEM AT NO COST TO THE DISTRICT AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

Item Number	Item Description	Brand and Item Number Offering	Unit Price and Extended Price
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product	Brand Betco Item # 19847	Price per case $ 50.13 ÷ 12.53 bt Price per in-use quart $ .0231 Price per in-use gallon $ .0926
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product	Brand Betco Item # 53547	Price per case $ 126.95 ÷ 31.74 bt Price per in-use quart $ .0586 Price per in-use gallon $ .2347
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product	Brand Betco Item # 33647	Price per case $ 72.20 ÷ 18.05 bt Price per in-use quart $ .0333 Price per in-use gallon $ .1335
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product	Brand Betco Item # 13347	Price per case $ 70.62 ÷ 17.65 bt Price per in-use quart $ .0326 Price per in-use gallon $ .1305
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product	Brand Betco Item # 32547	Price per case $ 76.53 ÷ 19.13 bt Price per in-use quart $ .0353 Price per in-use gallon $ .1415
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Item #	**Note:** This proposal A sheet is for: Company provides the dispensing system at no cost to the District and District's cost of the products over the three (3) year contract period.

Hot Draw - 4 2lt / per case
2 oz Dilution

SUPREME PAPER SUPPLIES

APPENDIX 1

PROPOSAL A – COMPANY PROVIDES THE DISPENSING SYSTEM AT NO COST TO THE DISTRICT AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

Item Number	Item Description	Brand and Item Bidding	Specifications and Special Instructions Bidder Offers
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product	Brand Betco Item # 19847	Price per case $ 50.13 ÷ 12.53 bt Price per in-use quart $ .0926 Price per in-use gallon $ .3707
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product	Brand Betco Item # 53547	Price per case $ 126.95 ÷ 31.74 bt Price per in-use quart $ .2347 Price per in-use gallon $ .9389
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product	Brand Betco Item # 33647	Price per case $ 72.20 ÷ 18.05 bt Price per in-use quart $ .1335 Price per in-use gallon $ .5340
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product	Brand Betco Item # 13347	Price per case $ 70.62 ÷ 17.65 bt Price per in-use quart $ .1305 Price per in-use gallon $ .5223
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product	Brand Betco Item # 32547	Price per case $ 76.53 ÷ 19.13 bt Price per in-use quart $ .1415 Price per in-use gallon $ .5660
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Item #	**Note:** This proposal A sheet is for: Company provides the dispensing system at no cost to the District and District's cost of the products over the three (3) year contract period.

4 Gallons / Case
1/2 oz Dilution

SUPREME PAPER SUPPLIES

APPENDIX 1

PROPOSAL A – COMPANY PROVIDES THE DISPENSING SYSTEM AT NO COST TO THE DISTRICT AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

Item Number	Item Description	Brand and Item Number	Specifications and Unit Price
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product	Brand Betco Item # 19804	Price per case $ 51.52 = 12.88gl Price per in-use quart $ .0125 Price per in-use gallon $ .0503
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product	Brand Betco Item # 53504	Price per case $ 75.76 = 18.94gl Price per in-use quart $ .01849 Price per in-use gallon $ .0739
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product	Brand Betco Item # 33604	Price per case $ 46.46 = 11.61gl Price per in-use quart $ .0113 Price per in-use gallon $ .0453
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product	Brand Betco Item # 13304	Price per case $ 44.07 = 11.02gl Price per in-use quart $ .0107 Price per in-use gallon $ .0430
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product	Brand Betco Item # 32504	Price per case $ 85.96 = 21.49gl Price per in-use quart $ .0209 Price per in-use gallon $ .0839
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Item #	**Note:** This proposal A sheet is for: Company provides the dispensing system at no cost to the District and District's cost of the products over the three (3) year contract period.

4 Gallons / Case
2 oz Dilution

SUPREME PAPER SUPPLIES

APPENDIX 1

PROPOSAL A – COMPANY PROVIDES THE DISPENSING SYSTEM AT NO COST TO THE DISTRICT AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

Item Number	Item Description	Brand and Item Number	Price per case and Price per in-use quart and Price per in-use gallon
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product	Brand Betco Item # 19804	Price per case $ 51.52 = 12.88gl Price per in-use quart $ .0503 Price per in-use gallon $ .2012
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product	Brand Betco Item # 53504	Price per case $ 75.76 = 18.94gl Price per in-use quart $ .0739 Price per in-use gallon $ .2959
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product	Brand Betco Item # 33604	Price per case $ 46.46 = 11.61gl Price per in-use quart $ .0453 Price per in-use gallon $ .1815
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product	Brand Betco Item # 13304	Price per case $ 44.07 = 11.02gl Price per in-use quart $ .04303 Price per in-use gallon $ .1721
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product	Brand Betco Item # 32504	Price per case $ 85.96 = 21.49gl Price per in-use quart $ .0839 Price per in-use gallon $ .3358
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Item #	Note: This proposal A sheet is for: Company provides the dispensing system at no cost to the District and District's cost of the products over the three (3) year contract period.

SUPREME PAPER SUPPLIES

APPENDIX 2

PROPOSAL B – SCHOOL DISTRICT WILL BUY THE DISPENSING SYSTEM AND DISTRICT'S COST OF THE PRODUCTS OVER THE THREE (3) YEAR CONTRACT PERIOD

Item Number	Item Description	Brand and Item # Offered	Net Unit Price per case (or each) and per In-Use gallon
1	**Floor Cleaner / All-purpose Cleaner** Bid; Spartan Tribase Multi Purpose Cleaner 17 #483002 or equal product	Brand Betco Item # 19847 / 19804	Price per case $ 39.76 / 40.86 Price per in-use ~~quart~~ 2 lt $ 9.94 Price per in-use gallon $ 10.21
2	**Glass Cleaner** Bid; Spartan BioRenewables Glass Cleaner #383504 or equal product	Brand Betco Item # 53547 / 53504	Price per case $ 100.68 / 60.09 Price per in-use ~~quart~~ 2 lt $ 25.17 Price per in-use gallon $ 15.02
3	**Carpet Cleaning/Grout Cleaning** Bid; Spartan Clean by Peroxy #482002 or equal product	Brand Betco Item # 33647 / 33604	Price per case $ 57.26 / 36.85 Price per in-use ~~quart~~ 2 lt $ 14.31 Price per in-use gallon $ 9.21
4	**Odor Eliminator in restrooms** Bid; Spartan Ecolyzer #459702 or equal product	Brand Betco Item # 13347 / 13304	Price per case $ 56.00 / 34.95 Price per in-use ~~quart~~ 2 lt $ 14.00 Price per in-use gallon $ 8.74
5	**Neutral Bathroom Cleaner** Bid; Spartan #471602 or equal product	Brand Betco Item # 32547 / 32504	Price per case $ 60.70 / 68.17 Price per in-use ~~quart~~ 2 lt $ 15.17 Price per in-use gallon $ 17.04
6	**Dispensing equipment** Clean on the Go VersaFill E-Gap #906200	Brand Betco Item # 91163	$ 130.18 Price per each