



### Agenda Item Details

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Meeting	May 11, 2015 - Regular Meeting
Category	7. Consent Agenda
Subject	7.13 Renewal of RFB 13-B05 Lawn Care Services for Multiple Schools, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	273,000.00
Budgeted	Yes
Budget Source	General Funds, Project 0010, Grounds/Beautification
Recommended Action	Motion to approve the renewal of award for RFB 13-B05 Lawn Care Services for Multiple Schools, based on fixed pricing, to Gulf Coast Environmental Contractors, Inc. in the annual estimated amount of \$273,000. The contract renewal is effective, July 1, 2015 through June 30, 2017.

### Public Content

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Request approval to renewal the award of RFB 13-B05 Lawn Care Services for Multiple Schools, based on fixed pricing, to Gulf Coast Environmental Contractors, Inc. in the annual estimated amount of \$273,000. The two (2) year contract renewal is effective, July 1, 2015 through June 30, 2017. Copies of the vendor renewal confirmation letter and original tabulation are attached.

For additional information, please contact Steve Bolton, Program Director, Maintenance at (850) 689-7159.

[RENEWAL OF RFB 13-B05.pdf \(550 KB\)](#)

### Administrative Content

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*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

### Motion & Voting

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Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Rodney Walker, second by Lamar White.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White



**SCHOOL DISTRICT OF OKALOOSA COUNTY**  
**Purchasing Department**

**SUPERINTENDENT OF SCHOOLS**  
**MARY BETH JACKSON**

**ATTORNEY TO THE BOARD**  
**C. JEFFREY McINNIS, ESQ.**

**PGM. DIRECTOR - PURCHASING**  
**VINCE WINDHAM, CPPB**



**BOARD MEMBERS**  
**DEWEY DESTIN**  
**CATHY THIGPEN**  
**MELISSA THRUSH**  
**RODNEY L. WALKER**  
**LAMAR WHITE**

April 10, 2015

Gulf Coast Environmental Contractors, Inc.  
Attn: Tracy Hayes  
18 Simon Court  
Pensacola, FL 32505-6260

Ms. Hayes:

On May 13, 2013 the School Board of Okaloosa County, Florida approved RFB 13-B05 Lawn Care Services for Multiple Schools. The original award was for a two year contract period beginning 7/1/13 through 6/30/15.

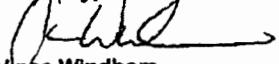
Bid terms state that the School Board has the option, with the consent of the successful vendor, to extend for an additional term, or for additional quantities upon mutual agreement of the parties. We would like to request that this bid be renewed for another two (2) year contract period beginning July 1, 2015 through June 30, 2017.

Please check one of the responses below indicating your decision regarding this request. Sign and return this letter, along with a completed copy of the enclosed Federal Debarment Certification to my attention, no later than Monday, April 27, 2015. Feel free to fax your response to 850-833-6327, or email it to Irene Dahnke at [dahnke@mail.okaloosa.k12.fl.us](mailto:dahnke@mail.okaloosa.k12.fl.us)

Please fax a current Certificate of Insurance form for your business to the Risk Management Department at 850-833-3195. All contractors must continue to comply with the Insurance requirements as provided in the original bid documents. If your Certificate of Insurance is current, or was not a requirement in the original bid documents, please disregard.

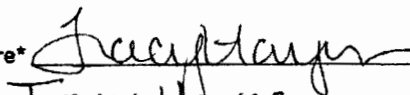
Thank you for your consideration. We look forward to doing business with you for another two year contract period.

Sincerely,

  
Vince Windham,  
Program Director of Purchasing

☒ I agree to renew the bid adhering to original terms and conditions, including pricing for an additional two (2) year contract period beginning July 1, 2015 through June 30, 2017.

☐ I decline to renew the bid for an additional one-year period.

Signature\*   
\_\_\_\_\_  
Tracy Hayes  
Please print name

Title President  
Date 4/20/15

*\*Note: Must be signed by an officer or employee having the authority to bind the company or firm.*

**PURCHASING DEPARTMENT - ADMINISTRATIVE COMPLEX - 120 LOWERY PLACE S.E.**  
**FORT WALTON BEACH, FLORIDA 32548**  
**TELEPHONE (850) 833-7668 FAX (850) 833-6327**

		GCA EDUCATION SERVICES, INC.	GULF COAST ENVIRONMENTAL CONTRACTORS, INC.	LEADING EDGE LAWN SERVICES, LLC
	SIGNED BIDS/SIGNED AMENDMENT	YES	YES	YES / NO
	YEARS IN BUSINESS	7 YEARS	11 YEARS, 9 MONTHS	5 YEARS, 4 MONTHS
	REFERENCES	METROPOLITAN NASHVILLE PUBLIC SCHOOLS, JASPER COUNTY SCHOOL DISTRICT, CHARLOTTE-MECKLENBURG SCHOOLS	ESCAMBIA COUNTY PARKS & RECREATION, THE CITY OF MOBILE, SCHOOL DISTRICT OF OKALOOSA COUNTY	STATE FARM INSURANCE, FAIRPOINT COMMUNICATIONS, USED FURNITURE AND APPLIANCES, INC.
	NORTH ZONE GROUP A	PRICE PER CUT FOR LAWN CARE SERVICES	PRICE PER CUT FOR LAWN CARE SERVICES	PRICE PER CUT FOR LAWN CARE SERVICES
1	BAKER SCHOOL	\$802.13	\$500.00	\$550.00
2	BOB SIKES ELEMENTARY SCHOOL	\$328.72	\$225.00	\$425.00
3	CRESTVIEW HIGH SCHOOL	\$1,182.98	\$450.00	\$525.00
4	DAVIDSON MIDDLE SCHOOL	\$819.15	\$355.00	\$550.00
5	LAUREL HILL SCHOOL	\$672.34	\$650.00	\$500.00
6	WALKER ELEMENTARY SCHOOL	\$487.23	\$280.00	\$400.00
	TOTAL FOR GROUP A	\$4,292.55	\$2,460.00	\$2,950.00
	NORTH ZONE GROUP B	PRICE PER CUT FOR LAWN CARE SERVICES	PRICE PER CUT FOR LAWN CARE SERVICES	PRICE PER CUT FOR LAWN CARE SERVICES
1	ANTIOCH ELEMENTARY SCHOOL	\$363.83	\$300.00	\$450.00
2	RIVERSIDE ELEMENTARY SCHOOL	\$457.45	\$320.00	\$420.00
3	SHOAL RIVER MIDDLE SCHOOL	\$1,086.17	\$375.00	\$750.00 (all 39.44 acres)
4	SHOAL RIVER MIDDLE SCHOOL ALTERNATE PRICING	\$106.38	\$125.00	NO RESPONSE
5	SOUTHSIDE CENTER	\$127.66	\$80.00	\$280.00
6	NORTHWOOD ELEMENTARY SCHOOL / RICHBOURG SCHOOL	\$417.02	\$456.00	\$500.00
	TOTAL FOR GROUP B	\$2,558.51	\$1,656.00	\$2,400.00

		<b>GCA EDUCATION SERVICES, INC.</b>	<b>GULF COAST ENVIRONMENTAL CONTRACTORS, INC.</b>	<b>LEADING EDGE LAWN SERVICES, LLC</b>
	<b>CENTRAL ZONE GROUP C</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>
1	BLUEWATER ELEMENTARY SCHOOL	\$385.11	\$335.00	NO BID
2	DESTIN ELEMENTARY SCHOOL	\$230.85	\$190.00	NO BID
3	DESTIN MIDDLE SCHOOL AT REGATTA BAY	\$472.34	\$340.00	NO BID
4	PLEW ELEMENTARY SCHOOL	\$277.66	\$240.00	NO BID
5	NICEVILLE HIGH SCHOOL	\$748.94	\$435.00	NO BID
6	RUCKEL MIDDLE SCHOOL	\$580.85	\$434.00	NO BID
	TOTAL FOR GROUP C	<b>\$2,695.75</b>	<b>\$1,974.00</b>	NO BID
	<b>CENTRAL ZONE GROUP D</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>
1	EDGE ELEMENTARY SCHOOL	\$274.47	\$210.00	NO BID
2	OKALOOSA STEMM CENTER	\$242.55	\$210.00	NO BID
3	LEWIS SCHOOL	\$686.17	\$428.00	NO BID
	EGLIN ELEMENTARY SCHOOL	\$619.15	\$325.00	NO BID
4	LONGWOOD ELEMENTARY SCHOOL	\$409.57	\$210.00	NO BID
5	SHALIMAR ELEMENTARY SCHOOL	\$500.00	\$327.00	NO BID
6	MEIGS MIDDLE SCHOOL	\$572.34	\$450.00	NO BID
	TOTAL FOR GROUP D	<b>\$3,304.25</b>	<b>\$2,160.00</b>	NO BID

		GCA EDUCATION SERVICES, INC.	GULF COAST ENVIRONMENTAL CONTRACTORS, INC.	LEADING EDGE LAWN SERVICES, LLC
	<b>CENTRAL ZONE GROUP E</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>
1	KENWOOD ELEMENTARY SCHOOL	\$354.26	\$150.00	NO BID
2	FORMERLY OCEAN CITY ELEMENTARY SCHOOL	\$295.74	\$200.00	NO BID
3	PRYOR MIDDLE SCHOOL	\$489.36	\$350.00	NO BID
4	CHOCTAWHATCHEE HIGH SCHOOL	\$1,110.64	\$310.00	NO BID
5	WRIGHT ELEMENTARY SCHOOL	\$422.34	\$350.00	NO BID
6	CHOICE HIGH SCHOOL & TECH CENTER	\$514.89	\$360.00	NO BID
	ELLIOTT POINT ELEMENTARY SCHOOL	\$243.62	\$190.00	NO BID
	<b>TOTAL FOR GROUP E</b>	<b>\$3,430.85</b>	<b>\$1,910.00</b>	<b>NO BID</b>
	<b>CENTRAL ZONE GROUP F</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>	<b>PRICE PER CUT FOR LAWN CARE SERVICES</b>
1	FORMERLY W.E. COMBS/NEW HEIGHTS PROPERTY	\$334.04	\$170.00	NO BID
2	EDWINS ELEMENTARY SCHOOL	\$282.98	\$140.00	NO BID
3	SILVER SANDS SCHOOL	\$217.02	\$220.00	NO BID
4	BRUNER MIDDLE SCHOOL	\$550.00	\$325.00	NO BID
5	FORT WALTON BEACH HIGH SCHOOL	\$1,110.64	\$330.00	NO BID
6	MARY ESTHER ELEMENTARY	\$289.36	\$200.00	NO BID
7	FLOROSA ELEMENTARY	\$336.17	\$190.00	NO BID
	<b>TOTAL FOR GROUP F</b>	<b>\$3,120.21</b>	<b>\$1,575.00</b>	<b>NO BID</b>
	<b>PRICE PER HOUR FOR: Miscellaneous Lawn Care Related Services</b>	<b>\$37.23</b>	<b>\$28.00</b>	<b>\$35.00</b>

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any are hereby rejected as late.

**Bidders who bid "No Bid":** Leading Edge Lawn Services, LLC - No Bid Central Zone-Group C, Central Zone-Group D, South Zone-Group E and South Zone-Group F.

**Non-responsive Bidders:** None

**Recommendation for Award**

Committee:

Steve Bolton, Program Director-Maintenance Support Services

Bill Smith, Director-Facilities Planning

Basis of Award: By Group to the lowest responsive and responsible bidder(s) that complies with all provisions of this solicitation. Bidders are required to bid all Schools within a Group in order to be considered for award of that Group. The award(s) for lawn care services for all School involved in this project shall be made in the best interest of the School District. A single award, all or none to the overall lowest responsive and responsible bidder may occur. The Board reserves the right to waive any informality, to make mathematical correction to error/s in any bid, waive any minor irregularity or technicality in bids received or to reject all bids and re-advertise, with either the identical or revised specifications. After bids are opened and tabulated, the Board reserves the right to delete any school(s) listed within a group or delete any group(s) specified herein that in its judgment will be in the best interest of the School District of Okaloosa County. The Board also reserves the right to make award(s) based on experience and qualifications. Close proximity or geographic location of schools may be a factor of award for this Bid.

**Recommendation for Award:** Committee recommends a single award to the lowest responsive and responsible bidder Gulf Coast Environmental Contractors, Inc. for Group A \$2,460.00 x 22 cuts per school = \$54,120.00, Group B \$1,656.00 x 22 cuts per school = \$36,432.00, Group C \$1,974.00 x 22 cuts per school = \$43,428.00, Group D \$2,160.00 x 22 cuts per school = \$47,520.00, Group E \$1,710.00 x 22 cuts per school = \$37,620.00 and Group E \$200.00 x 18 cuts per school (formerly Ocean City Elem. School) = \$3,600.00, Group F \$1,405.00 x 22 cuts per school = \$30,910.00 and Group F \$170.00 x 18 cuts per school (formerly W.E. Combs/New Heights Property) = \$3,060.00 for a total amount \$256,690.00. Miscellaneous lawn care services (raking, trimming bushes/hedges and maintenance of flower beds) may be utilized on an as needed basis at a rate of \$28.00 per hour. Annual estimate for the hourly rate usage is \$23,000.00. This Contract is for a two (2) year period beginning July 1, 2013 thru June 30, 2015.

FUNDING: 1010 8120 0393 9409 0010 \$279,690.00

"Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

POSTED: 04/25/13 8:55AM CT