



Agenda Item Details

Meeting	Sep 12, 2016 - Regular Meeting
Category	7. Consent Agenda
Subject	7.17 Northwest Florida Purchasing Agreement (NWFLPA) with The HON Company, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Varies
Recommended Action	Motion to approve the NWFLPA with The HON Company for the purchase of furniture on an as needed basis.

Public Content

Request approval of the NWFLPA with The HON Company, which utilizes the State of Florida Contract #425-001-12-1 Furniture: Office and Files to purchase furniture. The NWFLPA provides discounts greater than those offered on the state contract. The contract can be used district wide and purchases will be made on an as needed basis. Funds will be paid by individual participating school/department. The contract is effective through March 1, 2017 and a copy is attached.

For additional information, please contact Vince Windham, Program Director, Purchasing at (850) 833-7668.

HON BPA.pdf (133 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

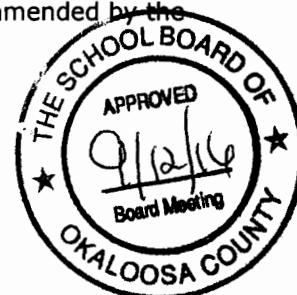
Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent

Motion by Dewey Destin, second by Rodney Walker.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White





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NORTHWEST FLORIDA PURCHASING AGREEMENT

BROUGHT TO YOU BY

GULF COAST OFFICE PRODUCTS

The Northwest Florida Purchasing Agreement (NWFLPA) was established by The Hon Company and Gulf Coast Office Products (GCOP) to provide County and State Agencies the ability to purchase furniture at discounts greater than what's offered on FL State Contract. The NWFLPA mirrors a pre-existing contract between The Hon Company and The School Board of Hillsborough County, Florida. Below are cost comparisons from purchasing on FL State Contract versus NWFLPA

<u>Order List Price</u>	<u>FL State Contract Cost</u>	<u>NWFLPA Cost</u>
\$10,000.00	\$4,030.00	\$3,790.00
\$25,000.00	\$10,075.00	\$9,475.00
\$50,000.00	\$20,150.00	\$18,950.00
\$100,000.00	\$40,300.00	\$37,900.00
\$125,000.00 and greater are at a negotiable discount		

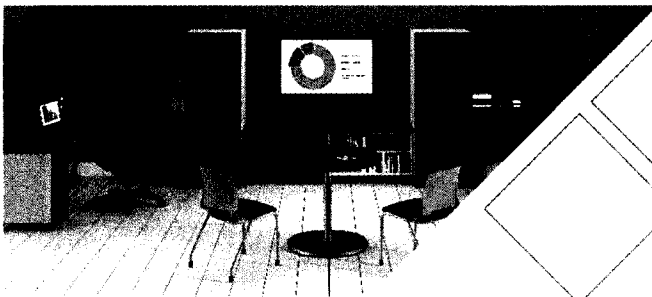
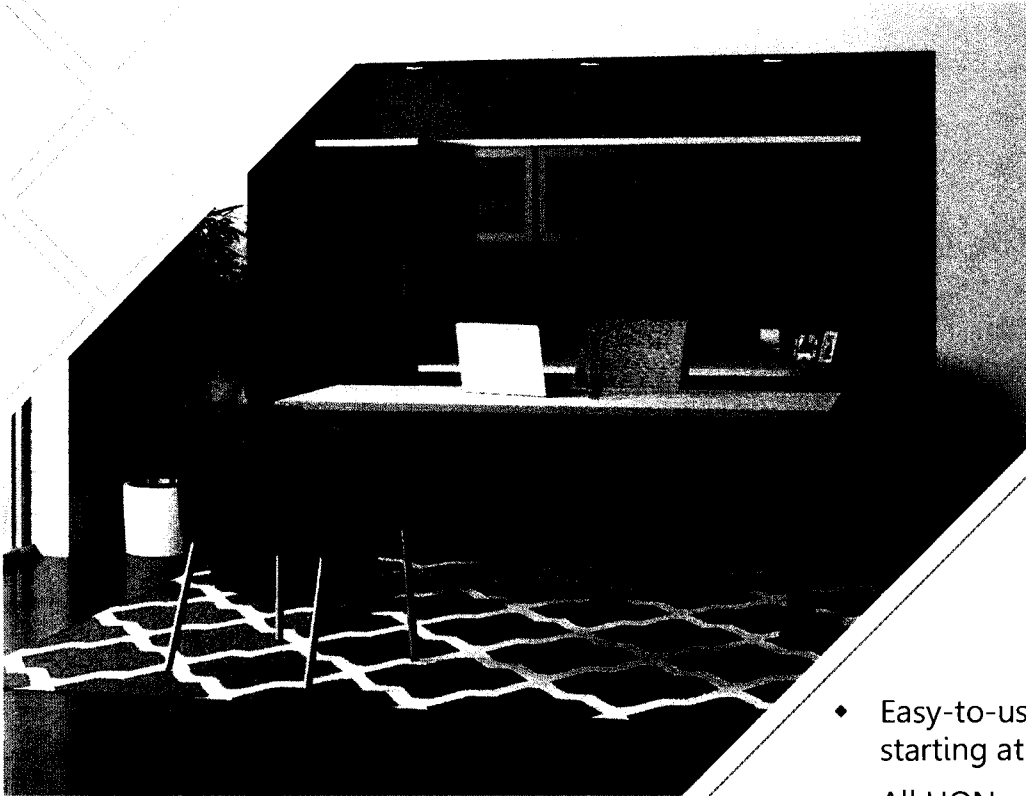
Both Contracts have the following terms F.O.B. destination, freight cost prepaid. Installation cost are not included in the above discounts, and are negotiable on a per order basis and **will not exceed 10% of the net product.**

If you have any questions, please ask your local GCOP Representative.

www.GCOP.com

Northwest Florida Purchasing Agreement

Brought to you by



- ♦ Easy-to-use discounting starting at \$1
- ♦ All HON products eligible
- ♦ Install & delivery available upon request

Tier	Total Order at List	Systems & Peds	Verticals & Laterals Filing/Storage	Tables, Metal Desking & Computer Support , Veneer & Laminate Caseworks	HON Branded Seating	Soothe Patient Chair & Recliner	Education	basyx Branded Seating & Tables
1	\$0 - \$124,999	74.0%	64.0%	62.1%	62.1%	61%	61.7%	64.0%

HON contract number: H2607 (Discounting reflects the negotiated agreement with the School Board of Hillsborough County, FL)
Available to eligible members only
Any order \$125,000 & greater are at a negotiable discount
Effective through December, 2016

HON®