

Agenda Item Details

Meeting	Jun 12, 2023 - Regular Meeting
Category	7. Consent Agenda
Subject	7.19 ITB 23-07 Session Initiated Protocol (SIP) Trunk & Transport, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	25,671.00
Budgeted	Yes
Budget Source	General Funds
Recommended Action	Motion to approve the committee's award for ITB 23-07 Session Initiated Protocol (SIP) Trunk & Transport in the monthly amount of \$2,139.25, for an annual total of \$25,671.00, the 3-year contract is effective July 1, 2023, through June 30, 2026.

Public Content

Request approval of the committee's award for ITB 23-07 Session Initiated Protocol (SIP) Trunk & Transport in the monthly amount of \$2,139.25, for an annual total of \$25,671.00. Funds will be paid from General Funds and the 3-year contract is effective July 1, 2023, through June 30, 2026. Copies of the award tabulation, bid, bid addendum and Cox's Customer Service Agreement are attached.

For additional information, please contact Eric Mitchell, Director, MIS and IT, at (850) 689-7184.

[ITB 23-07_TAB.pdf \(91 KB\)](#)

[ITB 23-07.pdf \(1,249 KB\)](#)

[ITB 23-07 Addendum.pdf \(405 KB\)](#)

[COX CSA FOR ITB 23-07.pdf \(300 KB\)](#)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

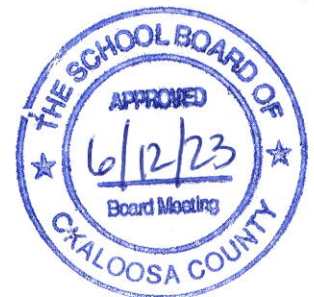
Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Tim Bryant, second by Linda Evanchyk.

Final Resolution: Motion Carries

Yes: Tim Bryant, Linda Evanchyk, Diane Kelley, Lamar White





TABULATION AND RECOMMENDATION FOR ITB 23-07 SESSION INITIATED PROTOCOL (SIP) TRUNK TRANSPORT

Item Description	Qty	Cox Telecom, DBA Cox Business	Granite Telecommunications, LLC	Uniti Fiber	Blank Point Communications
Non-Recurring Costs for Installation, Configuration & Hardware for 1 SIP Trunk	1	\$0.00	\$0.00	\$0.00	\$0.00
Recurring Monthly Cost for 1 SIP Trunk	1	\$9.95 per call path (215 * \$9.95 = \$2,139.25)	\$8.49 per call path (215 * \$8.49 = \$1,825.35)	\$10 per call path (215 * \$10.00 = \$2,150.00)	\$7.99 per call path (215 * \$7.99 = \$1,717.85)
Rate per line for Long Distance:		\$0.0240/minute over 50,000 minutes per month	IE-\$0.019, IA-\$0.039, LOC2-\$0.039 (50,000 * .019 = \$950.00)	\$0.03/minute over 5,000 minutes per month (45,000 * .03 = \$1,350.00)	\$0.00
Rate for International Calling Capabilities:		International Advantage @ \$0. Rate varies per country.	Varies by country	Varies by country	No pricing listed
Included Itemized List of Standard & Optional Features & Services?		Included - See Attached	Included - See Attached	Included - See Attached	Included - See Attached
Included Description of Proposed Connection, Connection Handoff and Technical Detail?		Included - See Attached	Included - See Attached	Included - See Attached	Included - See Attached
Totals:		\$2,139.25	\$2,775.35	\$3,500.00	Incomplete Pricing

BIDDERS WHO BID "NO BID": NONE

NON-RESPONSIVE BIDDERS: Blank Point Communications: No signed addendum with updated Bid Proposal Form

RECOMMENDATION FOR AWARD:

Committee: Eric Mitchell Dustin Keith
William Hagan

Committee recommends award to the lowest responsible and responsive bidder **Cox Business** per the pricing for services listed above on an as need basis.

FUNDING

Fund	Function	Object	Center	Project
1010	7900	0371	9015	5009

"Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

POSTED: 5/15/2023 8:35 AM CT



Commercial Services Agreement
5/30/2023

Cox Account Rep:	Carol Knight	Cox System Address
Phone Number:	18503935478	99 Eglin Pkwy NE Suites 21 & 22 Fort Walton Beach, FL 32548
Fax Number:		

Customer Information		Authorized Customer Representative Information	
Legal Company Name:	OCSO- CENTRAL ADMIN FACILITY SIP	Full Name:	Vince Windham
Street Address:	120 Lowery Pl SE	Billing Telephone:	(850) 689-7300
City/State/Zip:	Fort Walton Beach, FL 32548	Fax:	
Billing Address:	120 SE LOWERY PL	Contact Number:	(850) 833-7668
City/State/Zip:	FORT WALTON BEACH, FL 32548	Email:	windham.v@okaloosaschools.com
Cox Account #:	135-9036803		

Service Description	From QTY	To QTY	Unit Price	Term (Months)	Monthly Recurring Service Charges	One Time Service Charges
Flat Rated SIP Trunk Group	1	1	\$0.00	12	\$0.00	\$0.00
Directory Listing-Non Published	1	1	\$0.00	12	\$0.00	\$0.00
DID Per Number Block - 100	3	3	\$20.00	12	\$60.00	\$0.00
SIP Voice Path - 2 Way	215	215	\$9.95	12	\$2139.25	\$0.00
Cox International Advantage-3 Year	0	1	\$0.00	12	\$0.00	\$0.00
Cox Business Minute Pack 5,0000 - 1 Year	0	1	\$0.00	12	\$0.00	\$0.00
Cox Business Minute Pack 50,000 - 1 Year	1	1	\$0.00	12	\$0.00	\$0.00
50Mb SIP Trunk Group Port	0	1	\$0.00	12	\$0.00	\$0.00
Install Fees						

Totals:		\$2199.25	\$0.00
The service and equipment charges above, except as explicitly set forth in the Special Conditions section, do not include applicable taxes, fees, assessments or surcharges which are additional and may change. Visit http://www.coxbusiness.com/taxesandfees for more information.			

Special Conditions

Term: Notwithstanding anything to the contrary in the Agreement, Cox and the Customer acknowledge that the initial term of this Agreement is three (3) years beginning July 1st, 2023 and ending June 30, 2026. All pricing, terms and conditions and requirements contained in the Okaloosa County School Board ITB 23-07 Session Initiated Protocol (SIP) Trunk & Transport and the Cox response to the ITB are incorporated into this Agreement by reference. All terms including pricing shall remain fixed for the initial contract term.

This contract may be extended by mutual agreement of both parties for three (3) additional one (1) year periods. Contract terms for renewal years to include contract structure and/or pricing, shall be negotiable in response to significant marketplace changes or technological changes.

This Commercial Services Agreement (the "Agreement") includes (i) this paragraph, the language above and Exhibit A (collectively, the "Service Terms"); (ii) the terms and conditions set forth at <http://www.coxbusiness.com/generalterms> (the "General Terms") and (iii) any other terms and conditions applicable to the Services set forth above, including without limitation, the Cox tariffs, Service Guides set forth at <http://www.coxbusiness.com/fe911> ("SG"), State and Federal regulations, the Cox Acceptable Use Policy (the "AUP"), and Cox's Internet Service Disclosures located at www.cox.com/internetdisclosures. Exhibit A is attached to and incorporated into this Agreement by this reference. Customer acknowledges receipt and acceptance of the Service Terms (including Exhibit A), the AUP, General Terms, and all other referenced terms and conditions by signing this Agreement. By signing this Agreement, Customer accepts that any and all disputes arising out of, relating to or concerning this Agreement and/or the Services shall be resolved through mandatory and binding arbitration unless Customer opts out pursuant to the Dispute Resolution Provision in the General Terms. This Agreement is subject to credit approval and Customer authorizes Cox to check credit. The service and equipment charges above, except as explicitly set forth in the Special Conditions section, do not include applicable taxes, fees, assessments or surcharges which are additional and may change from time to time. This proposal is valid provided Customer signs and delivers this Agreement to Cox unchanged within thirty (30) days from the date above. By signing this Agreement, Customer acknowledges that if (i) the transport Service(s) (e.g. Private Line Type Services, Ethernet Services) cross state boundaries or (ii) at least 10% of traffic on said transport Service(s) is Interstate in nature or designated for Internet traffic, then the entire transport Service(s) is considered Interstate. Customer has reviewed the interstate/intrastate designation of the transport Service(s) listed in the Service Description above and attests that all such designations are correct. Each party may use electronic signature to sign this Agreement, provided the electronic signature method used by Customer is acceptable to Cox. This Agreement shall be effective upon execution by Customer and "Acceptance" by Cox. "Acceptance" of the Agreement by Cox shall occur upon the earlier of (i) Cox's countersignature of this Agreement or (ii) Cox's installation of Service at Customer's location. Customer acknowledges that it has read and understands the 911 disclosures in Section 2 of the Service Terms. By signing this Agreement, you represent that you are the authorized Customer representative.

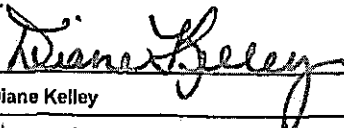
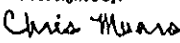
The School Board of Okaloosa County, Florida	Cox Communications Gulf Coast, LLC; Cox Florida Telcom, LP
Signature: 	Signature:  DocuSigned by:
Print: Diane Kelley	Print: CHRIS MUNRO
Title Position: School Board Chairman	Title Position: Manager
Date: June 12, 2023	Date: 5/30/2023

EXHIBIT A

1. E911 Services FOR IMPORTANT INFORMATION ABOUT COX'S 911 PRACTICES, PLEASE REVIEW THE INFORMATION ABOUT E911 SERVICE IN THE GENERAL TERMS AND ON THE WEBSITE <http://www.coxbusiness.com/e911>

2. Service Start Date and Term The "Initial Term" shall begin upon installation of Service and shall continue for the applicable Term commitment set forth above in the Service Terms. However, if Customer delays installation or is not ready to receive Services on the agreed-upon installation date, Cox may begin billing for Services on the date Services would have been installed. Cox shall use reasonable efforts to make the Services available by the requested service date. Cox shall not be liable for damages for delays in meeting service dates due to install delays or reasons beyond Cox's control. If Customer delays installation for more than ninety (90) days after Customer's execution of this Agreement, Cox reserves the right to terminate this Agreement by providing written notice to Customer and Customer shall be liable for Cox's reasonable costs incurred. **AFTER THE INITIAL TERM, THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR ONE (1) YEAR TERMS (EACH AN "EXTENDED TERM") UNLESS A PARTY GIVES THE OTHER PARTY WRITTEN TERMINATION NOTICE AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE INITIAL TERM OR THEN CURRENT EXTENDED TERM.** "Term" shall mean the Initial Term and Extended Term (s), if any. Cox reserves the right to increase rates for all Services by no more than ten percent (10%) during any Extended Term by providing Customer with at least sixty (60) days written notice of such rate increase. This limitation on rate increases shall not apply to video Services or Services for which rates, terms and conditions are governed by a Cox tariff or SG. Upon notice to Customer, Cox may change the rates for video Services periodically during the Term. Cox may change the rates for telephone Service subject to a Cox tariff or SG periodically during the Term. For the avoidance of doubt, promotional rates and promotional discounts provided to Customer will expire at the end of the Initial Term or earlier as set forth in the promotion language. Customer's payment for Service after notice of a rate increase will be deemed to be Customer's acceptance of the new rate.

3. Termination Customer may terminate any Service before the end of the Term selected by Customer above in the Service Terms upon at least thirty (30) days written notice to Cox; provided, however, if Customer terminates any such Service before the end of the Term (except for breach by Cox), unless otherwise expressly stated in the General Terms, Customer will be obligated to pay Cox a termination fee equal to the nonrecurring charges (if unpaid) and One Hundred Percent (100%) of the monthly recurring charges for the terminated Service(s) multiplied by the number of months, including partial months, remaining in the Term. Cox may terminate this Agreement without liability at any time prior to installation of Services if Cox determines that Customer's location is not reasonably serviceable or there is signal interference with any Cox Service(s) according to Cox's standard practices. If Customer terminates or decreases any Service that is part of a bundle offering, the remaining Service(s) shall be subject to price increases for the remaining Term. If Customer terminates this Agreement prior to installation of Service by Cox, Customer shall be liable for Cox's costs incurred. This provision survives termination of the Agreement.

4. Payment Customer shall pay Cox all monthly recurring charges ("MRCs") and all non-recurring charges ("NRCs"), if any, by the due date on the invoice. Any amount not received by the due date shown on the applicable invoice will be subject to interest or a late charge no greater than the maximum rate allowed by law. If Cox terminates this Agreement due to Customer's breach, or if Customer fails to pay any amounts when due and fails to cure such non-payment upon receipt of written notice of non-payment from Cox, Customer will be deemed to have terminated this Agreement and will be obligated to pay the termination fee described above. If applicable to the Service, Customer shall pay sales, use, gross receipts, and excise taxes, access fees and all other fees, universal service fund assessments, 911 fees, franchise fees, bypass or other local, State and Federal taxes or charges, and deposits, imposed on the use of the Services. Taxes will be separately stated on Customer's invoice. No interest will be paid on deposits unless required by law.

5. Service and Installation Cox shall provide Customer with the Services identified above in the Service Terms and may also provide related facilities and equipment, the ownership

of which shall be retained by Cox (the "Cox Equipment"), or for certain Services, Customer, may purchase equipment from Cox ("Customer Purchased Equipment"). Customer is responsible for damage to any Cox Equipment. If Cox Equipment is not returned to Cox after termination or disconnection of Services, Customer shall be liable for the Cox Equipment costs. Customer may use the Services for any lawful purpose, provided that such purpose: (i) does not interfere or impair the Cox network or Cox Equipment; (ii) complies with the AUP; and (iii) is in accordance with the terms and conditions of this Agreement. Customer shall use the Cox Equipment only for the purpose of receiving the Services. Customer shall use Customer Purchased Equipment in accordance with the terms of this Agreement and any related equipment purchase agreement. Unless provided otherwise herein, Cox shall use commercially reasonable efforts to maintain the Services in accordance with applicable performance standards. Cox network management needs may require Cox to modify upstream and downstream speeds. Use of the Services shall be subject to the AUP at <http://www.coxbusiness.com/generalterms>, which is incorporated herein by reference. Cox may change the AUP from time to time during the Term. Customer's continued use of the Services following an AUP amendment shall constitute acceptance of the revised AUP.

6. General Terms The General Terms are hereby incorporated into this Agreement by reference, BY EXECUTING THIS AGREEMENT AND/OR USING OR PAYING FOR THE SERVICES. CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTOOD, AND AGREED TO BE BOUND BY THE GENERAL TERMS.

7. LIMITATION OF LIABILITY IN ADDITION TO ANY OTHER LIMITATIONS ON LIABILITY CONTAINED IN THE AGREEMENT, NEITHER COX NOR ANY COX RELATED PARTY SHALL BE LIABLE FOR DAMAGES FOR FAILURE TO FURNISH OR INTERRUPTION OF ANY SERVICES, OR FOR ANY LOSS OF DATA OR STORED CONTENT, IDENTITY THEFT, OR FOR ANY PROBLEM WITH THE SERVICES OR EQUIPMENT OF ANY THIRD PARTY, NOR SHALL COX NOR ANY COX RELATED PARTY BE RESPONSIBLE FOR FAILURE OR ERRORS OF ANY COX SERVICE, COX EQUIPMENT, SIGNAL TRANSMISSION, LICENSED SOFTWARE, LOST DATA, FILES OR SOFTWARE DAMAGE REGARDLESS OF THE CAUSE. NEITHER COX NOR ANY COX RELATED PARTY WILL BE LIABLE FOR DAMAGE TO PROPERTY OR FOR PHYSICAL INJURY TO ANY PERSON ARISING FROM THE INSTALLATION OR REMOVAL OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF COX. UNDER NO CIRCUMSTANCES WILL COX OR ANY COX RELATED PARTY BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS, ARISING FROM THIS AGREEMENT OR PROVISION OF THE SERVICES.

8. WARRANTIES EXCEPT AS PROVIDED IN THIS AGREEMENT, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND COX DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERROR-FREE OR WITHOUT INTERRUPTION. COX DOES NOT GUARANTEE THAT SERVICE CAN BE PROVIDED TO CUSTOMER'S LOCATION, OR THAT INSTALLATION OF SERVICE WILL OCCUR IN A SPECIFIED TIMEFRAME. COX DOES NOT WARRANT THAT ANY SERVICE OR EQUIPMENT WILL MEET CUSTOMER'S NEEDS, PERFORM AT A PARTICULAR SPEED, BANDWIDTH OR THROUGHPUT RATE, OR WILL BE UNINTERRUPTED, ERROR-FREE, SECURE, OR FREE OF VIRUSES, WORMS, DISABLING CODE OR THE LIKE. INTERNET AND WIFI SPEEDS WILL VARY. COX MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

9. Public Performance If Customer engages in a public performance of any copyrighted material contained in any of the Services, Customer, and not Cox, shall be responsible for obtaining any public performance licenses at Customer's expense. The Video Service that Cox provides under this Agreement does not include a public performance license