



Agenda Item Details

Meeting	May 22, 2023 - Regular Meeting
Category	7. Consent Agenda
Subject	7.16 ITB 23-06 Lawn Care Services for Multiple Schools, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Preferred Date	May 22, 2023
Absolute Date	May 22, 2023
Fiscal Impact	Yes
Dollar Amount	248,680.00
Budgeted	Yes
Budget Source	General Funds, Project 0010 Grounds/Beautification
Recommended Action	Motion to approve the committee's award of ITB 23-06 Lawn Care Services for Multiple Schools to T & N Lawn Masters, LLC for a total contract amount of \$248,680.00. The three (3) year contract is effective July 1, 2023, through June 30, 2026.

Public Content

Request approval of the committee's award of ITB 23-06 Lawn Care Services for Multiple Schools to T & N Lawn Masters, LLC for a total contract amount of \$248,680.00. In addition, miscellaneous lawn care services, such as raking, trimming of bushes/hedges, and maintenance of flower beds, are available on an as needed basis at the rate of \$25.00 per hour. Annual estimate of miscellaneous services is \$22,278.00. The three (3) year contract is effective July 1, 2023, through June 30, 2026. Copies of the award tabulation, bid, and bid addendum are attached.

For additional information, please contact Steve Bolton, Program Director, Maintenance Support Services, at (850) 689-7159.

- ITB_23-06 TAB.pdf (124 KB)
- ITB 23-06.pdf (55,647 KB)
- ITB 23-06 Addendum.pdf (257 KB)

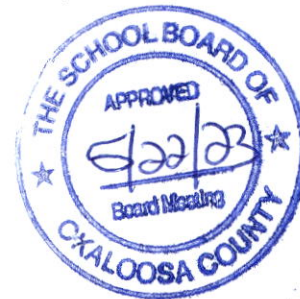
Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Marti Gardner, second by Linda Evanchyk.
Final Resolution: Motion Carries
Yes: Tim Bryant, Linda Evanchyk, Marti Gardner, Lamar White



TABULATION AND RECOMMENDATION FOR ITB 23-06 LAWN CARE SERVICES FOR MULTIPLE SCHOOLS - OPENING DATE: 04/25/23 2:00PM CT

		Rotolo Consultants, Inc.	Gulf Coast Environmental Contractors, Inc.	ABM Industry Groups, LLC	T & N Lawn Masters, LLC
	SIGNED BID / SIGNED ADDENDUM	Yes / Yes	Yes / Yes	Yes / Yes	Yes / Yes
	NORTH ZONE GROUP A	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control
1	BAKER SCHOOL	\$935.68 X 20 = \$18,713.60 \$133.31 X 7 = \$933.17	\$669.00 X 20 = \$13,380.00 \$275.00 X 7 = \$1,925.00	\$1,066.70 X 20 = \$21,334.00 \$80.00 X 7 = \$560.00	\$500.00 X 20 = \$10,000.00 \$100.00 X 7 = \$700.00
2	BOB SIKES ELEMENTARY	\$580.51 X 20 = \$11,610.20 \$39.26 X 7 = \$274.82	\$284.00 X 20 = \$5,680.00 \$190.00 X 7 = \$1,330.00	\$685.70 X 20 = \$13,714.00 \$54.29 X 7 = \$380.03	\$225.00 X 20 = \$4,500.00 \$100.00 X 7 = \$700.00
3	CRESTVIEW HIGH SCHOOL	\$1,065.73 X 20 = \$21,314.60 \$178.05 X 7 = \$1,246.35	\$543.00 X 20 = \$10,860.00 \$275.00 X 7 = \$1,925.00	\$2,361.95 X 20 = \$47,239.00 \$177.14 X 7 = \$1,239.98	\$440.00 X 20 = \$8,800.00 \$100.00 X 7 = \$700.00
4	DAVIDSON MIDDLE SCHOOL	\$1,367.24 X 20 = \$27,344.80 \$63.91 X 7 = \$447.37	\$434.00 X 20 = \$8,680.00 \$135.00 X 7 = \$945.00	\$1,904.80 X 20 = \$38,096.00 \$142.86 X 7 = \$1,000.02	\$350.00 X 20 = \$7,000.00 \$100.00 X 7 = \$700.00
5	LAUREL HILL SCHOOL	\$1,336.26 X 20 = \$26,725.20 \$54.78 X 7 = \$383.46	\$773.00 X 20 = \$15,460.00 \$275.00 X 7 = \$1,925.00	\$685.70 X 20 = \$13,714.00 \$54.29 X 7 = \$380.03	\$650.00 X 20 = \$13,000.00 \$100.00 X 7 = \$700.00
6	WALKER ELEMENTARY	\$872.92 X 20 = \$17,458.40 \$54.78 X 7 = \$383.46	\$347.00 X 20 = \$6,940.00 \$178.00 X 7 = \$1,246.00	\$914.45 X 20 = \$18,289.00 \$62.86 X 7 = \$440.02	\$280.00 X 20 = \$5,600.00 \$100.00 X 7 = \$700.00
	TOTAL FOR GROUP A	\$126,835.43	\$70,296.00	\$156,386.08	\$53,100.00
	NORTH ZONE GROUP B	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control
1	ANTIOCH ELEMENTARY	\$794.18 X 20 = \$15,883.60 \$48.39 X 7 = \$338.73	\$370.00 X 20 = \$7,400.00 \$190.00 X 7 = \$1,330.00	\$775.00 X 20 = \$15,500.00 \$51.43 X 7 = \$360.01	\$300.00 X 20 = \$6,000.00 \$100.00 X 7 = \$700.00
2	RIVERSIDE ELEMENTARY	\$827.60 X 20 = \$16,552.00 \$59.35 X 7 = \$415.45	\$393.00 X 20 = \$7,860.00 \$190.00 X 7 = \$1,330.00	\$980.00 X 20 = \$19,600.00 \$62.86 X 7 = \$440.02	\$320.00 X 20 = \$6,400.00 \$100.00 X 7 = \$700.00
3	SHOAL RIVER MIDDLE SCHOOL	\$1,797.85 X 20 = \$35,957.00 \$67.47 X 7 = \$472.29	\$457.00 X 20 = \$9,140.00 \$190.00 X 7 = \$1,330.00	\$1,511.85 X 20 = \$30,237.00 \$100 X 7 = \$700.00	\$400.00 X 20 = \$8,000.00 \$100.00 X 7 = \$700.00
4	SOUTHSIDE PRIMARY SCHOOL	\$377.75 X 20 = \$7,555.00 \$22.37 X 7 = \$156.59	\$185.00 X 20 = \$3,700.00 \$105.00 X 7 = \$735.00	\$222.75 X 20 = \$4,455.00 \$24.29 X 7 = \$170.03	\$90.00 X 20 = \$1,800.00 \$100.00 X 7 = \$700.00
5	NORTHWOOD ELEMENTARY/ RICHBOURG	\$664.42 X 20 = \$13,288.40 \$82.18 X 7 = \$575.26	\$550.00 X 20 = \$11,000.00 \$290.00 X 7 = \$2,030.00	\$561.50 X 20 = \$11,230.00 \$37.14 X 7 = \$259.98	\$450.00 X 20 = \$9,000.00 \$100.00 X 7 = \$700.00
6	NORTH TRANSPORATION	\$108.97 X 20 = \$2,179.40 \$27.39 X 7 = \$191.73	\$225.00 X 20 = \$4,500.00 \$71.00 X 7 = \$497.00	\$266.00 X 20 = \$5,320.00 \$17.14 X 7 = \$119.98	\$100.00 X 20 = \$2,000.00 \$100.00 X 7 = \$700.00
	TOTAL FOR GROUP B	\$93,565.45	\$50,852.00	\$88,392.02	\$37,400.00

TABULATION AND RECOMMENDATION FOR ITB 23-06 LAWN CARE SERVICES FOR MULTIPLE SCHOOLS - OPENING DATE: 04/25/23 2:00PM CT

		Rotolo Consultants, Inc.	Gulf Coast Environmental Contractors, Inc.	ABM Industry Groups, LLC	T & N Lawn Masters, LLC
	CENTRAL ZONE GROUP C	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control
1	BLUEWATER ELEMENTARY	\$725.28 X 20 = \$14,505.60 \$61.17 X 7 = \$428.19	\$499.00 X 20 = \$9,980.00 \$190.00 X 7 = \$1,330.00	\$795.90 X 20 = \$15,918.00 \$57.14 X 7 = \$399.98	\$335.00 X 20 = \$6,700.00 \$100.00 X 7 = \$700.00
2	DESTIN ELEMENTARY	\$462.71 X 20 = \$9,254.20 \$31.41 X 7 = \$219.87	\$244.00 X 20 = \$4,880.00 \$135.00 X 7 = \$945.00	\$746.15 X 20 = \$14,923.00 \$57.14 X 7 = \$399.98	\$180.00 X 20 = \$3,600.00 \$100.00 X 7 = \$700.00
3	DESTIN MIDDLE SCHOOL	\$872.16 X 20 = \$17,443.20 \$55.42 X 7 = \$387.94	\$416.00 X 20 = \$8,320.00 \$190.00 X 7 = \$1,330.00	\$795.90 X 20 = \$15,918.00 \$57.14 X 7 = \$399.98	\$330.00 X 20 = \$6,600.00 \$100.00 X 7 = \$700.00
4	PLEW ELEMENTARY	\$575.93 X 20 = \$11,518.60 \$31.96 X 7 = \$223.72	\$301.00 X 20 = \$6,020.00 \$135.00 X 7 = \$945.00	\$597.20 X 20 = \$11,944.00 \$42.86 X 7 = \$300.02	\$235.00 X 20 = \$4,700.00 \$100.00 X 7 = \$700.00
5	NICEVILLE HIGH SCHOOL	\$712.20 X 20 = \$14,244.00 \$107.74 X 7 = \$754.18	\$526.00 X 20 = \$10,520.00 \$290.00 X 7 = \$2,030.00	\$1,044.50 X 20 = \$20,890.00 \$71.43 X 7 = \$500.01	\$432.00 X 20 = \$8,640.00 \$100.00 X 7 = \$700.00
6	RUCKEL MIDDLE SCHOOL	\$992.43 X 20 = \$19,848.60 \$69.21 X 7 = \$484.47	\$525.00 X 20 = \$10,500.00 \$240.00 X 7 = \$1,680.00	\$994.90 X 20 = \$19,898.00 \$71.43 X 7 = \$500.01	\$432.00 X 20 = \$8,640.00 \$100.00 X 7 = \$700.00
	TOTAL FOR GROUP C	\$89,312.57	\$58,480.00	\$101,990.98	\$43,080.00
	CENTRAL ZONE GROUP D	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control
1	EDGE ELEMENTARY	\$585.88 X 20 = \$11,717.60 \$21.46 X 7 = \$150.22	\$267.00 X 20 = \$5,340.00 \$135.00 X 7 = \$945.00	\$298.60 X 20 = \$5,972.00 \$21.43 X 7 = \$150.01	\$200.00 X 20 = \$4,000.00 \$100.00 X 7 = \$700.00
2	OKALOOSA STEMM CENTER	\$460.62 X 20 = \$9,212.40 \$24.65 X 7 = \$172.55	\$267.00 X 20 = \$5,340.00 \$178.00 X 7 = \$1,246.00	\$776.00 X 20 = \$15,520.00 \$55.71 X 7 = \$389.97	\$205.00 X 20 = \$4,100.00 \$100.00 X 7 = \$700.00
3	LEWIS SCHOOL	\$1,268.93 X 20 = \$25,378.60 \$41.09 X 7 = \$287.63	\$518.00 X 20 = \$10,360.00 \$155.00 X 7 = \$1,085.00	\$1,074.50 X 20 = \$21,490.00 \$77.14 X 7 = \$539.98	\$420.00 X 20 = \$8,400.00 \$100.00 X 7 = \$700.00
4	EGLIN ELEMENTARY	\$1,089.16 X 20 = \$21,783.20 \$36.52 X 7 = \$255.64	\$399.00 X 20 = \$7,980.00 \$190.00 X 7 = \$1,330.00	\$1,372.95 X 20 = \$27,459.00 \$98.57 X 7 = \$689.99	\$320.00 X 20 = \$6,400.00 \$100.00 X 7 = \$700.00
5	LONGWOOD ELEMENTARY	\$858.03 X 20 = \$17,160.60 \$42.64 X 7 = \$298.48	\$267.00 X 20 = \$5,340.00 \$190.00 X 7 = \$1,330.00	\$716.30 X 20 = \$14,326.00 \$51.43 X 7 = \$360.01	\$200.00 X 20 = \$4,000.00 \$100.00 X 7 = \$700.00
6	SHALIMAR ELEMENTARY	\$1,650.30 X 20 = \$33,006.00 \$41.09 X 7 = \$287.63	\$401.00 X 20 = \$8,020.00 \$175.00 X 7 = \$1,225.00	\$955.10 X 20 = \$19,102.00 \$68.57 X 7 = \$479.99	\$320.00 X 20 = \$6,400.00 \$100.00 X 7 = \$700.00
7	MEIGS MIDDLE SCHOOL	\$1,118.76 X 20 = \$22,375.20 \$59.35 X 7 = \$415.45	\$543.00 X 20 = \$10,860.00 \$195.00 X 7 = \$1,365.00	\$776.00 X 20 = \$15,520.00 \$55.71 X 7 = \$389.97	\$440.00 X 20 = \$8,800.00 \$100.00 X 7 = \$700.00
	TOTAL FOR GROUP D	\$142,501.20	\$61,766.00	\$122,388.92	\$47,000.00

TABULATION AND RECOMMENDATION FOR ITB 23-06 LAWN CARE SERVICES FOR MULTIPLE SCHOOLS - OPENING DATE: 04/25/23 2:00PM CT

		Rotolo Consultants, Inc.	Gulf Coast Environmental Contractors, Inc.	ABM Industry Groups, LLC	T & N Lawn Masters, LLC
	SOUTH ZONE GROUP E	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control
1	KENWOOD ELEMENTARY	\$735.82 X 20 = \$14,716.40 \$23.74 X 7 = \$166.18	\$198.00 X 20 = \$3,960.00 \$155.00 X 7 = \$1,085.00	\$830.70 X 20 = \$16,614.00 \$61.43 X 7 = \$430.01	\$140.00 X 20 = \$2,800.00 \$100.00 X 7 = \$700.00
2	PRYOR MIDDLE SCHOOL	\$1,167.25 X 20 = \$23,345.00 \$62.91 X 7 = \$440.37	\$428.00 X 20 = \$8,560.00 \$175.00 X 7 = \$1,225.00	\$1,020.00 X 20 = \$20,400.00 \$60.00 X 7 = \$420.00	\$325.00 X 20 = \$6,500.00 \$100.00 X 7 = \$700.00
3	CHOCTAWHATCHEE HIGH SCHOOL	\$556.97 X 20 = \$11,139.40 \$143.35 X 7 = \$1,003.45	\$382.00 X 20 = \$7,640.00 \$275.00 X 7 = \$1,925.00	\$1,389.55 X 20 = \$27,791.00 \$98.57 X 7 = \$689.99	\$300.00 X 20 = \$6,000.00 \$100.00 X 7 = \$700.00
4	WRIGHT ELEMENTARY	\$819.21 X 20 = \$16,384.20 \$44.28 X 7 = \$309.96	\$428.00 X 20 = \$8,560.00 \$158.00 X 7 = \$1,106.00	\$1,020.00 X 20 = \$20,400.00 \$60.00 X 7 = \$420.00	\$340.00 X 20 = \$6,800.00 \$100.00 X 7 = \$700.00
5	OKALOOSA TECHNICAL COLLEGE	\$1,139.50 X 20 = \$22,790.00 \$113.22 X 7 = \$792.54	\$665.00 X 20 = \$13,300.00 \$275.00 X 7 = \$1,925.00	\$1,587.85 X 20 = \$31,757.00 \$98.57 X 7 = \$689.99	\$350.00 X 20 = \$7,000.00 \$100.00 X 7 = \$700.00
6	ELLIOTT POINT ELEMENTARY	\$643.71 X 20 = \$12,874.20 \$26.48 X 7 = \$185.36	\$244.00 X 20 = \$4,880.00 \$190.00 X 7 = \$1,330.00	\$461.35 X 20 = \$9,227.00 \$50.00 X 7 = \$350.00	\$180.00 X 20 = \$3,600.00 \$100.00 X 7 = \$700.00
	TOTAL FOR GROUP E	\$104,147.06	\$55,496.00	\$129,188.99	\$36,900.00
	SOUTH ZONE GROUP F	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control	Price Per Cut for Lawn Care Services / Price Per Application for Weed Control
1	EDWINS ELEMENTARY	\$648.79 X 20 = \$12,975.80 \$21.91 X 7 = \$153.37	\$186.00 X 20 = \$3,720.00 \$155.00 X 7 = \$1,085.00	\$716.35 X 20 = \$14,327.00 \$51.43 X 7 = \$360.01	\$130.00 X 20 = \$2,600.00 \$100.00 X 7 = \$700.00
2	SILVER SANDS SCHOOL	\$411.79 X 20 = \$8,235.80 \$36.52 X 7 = \$255.64	\$278.00 X 20 = \$5,560.00 \$155.00 X 7 = \$1,085.00	\$368.35 X 20 = \$7,367.00 \$37.14 X 7 = \$259.98	\$210.00 X 20 = \$4,200.00 \$100.00 X 7 = \$700.00
3	BRUNER MIDDLE SCHOOL	\$861.80 X 20 = \$17,236.00 \$66.65 X 7 = \$466.55	\$399.00 X 20 = \$7,980.00 \$155.00 X 7 = \$1,085.00	\$994.95 X 20 = \$19,899.00 \$62.86 X 7 = \$440.02	\$310.00 X 20 = \$6,200.00 \$100.00 X 7 = \$700.00
4	FORT WALTON BEACH HIGH	\$738.87 X 20 = \$14,777.40 \$164.35 X 7 = \$1,150.45	\$405.00 X 20 = \$8,100.00 \$275.00 X 7 = \$1,925.00	\$875.55 X 20 = \$17,511.00 \$62.86 X 7 = \$440.02	\$320.00 X 20 = \$6,400.00 \$100.00 X 7 = \$700.00
5	MARY ESTHER ELEMENTARY	\$657.94 X 20 = \$13,158.80 \$36.52 X 7 = \$255.64	\$255.00 X 20 = \$5,100.00 \$135.00 X 7 = \$945.00	\$387.85 X 20 = \$7,757.00 \$25.71 X 7 = \$179.97	\$195.00 X 20 = \$3,900.00 \$100.00 X 7 = \$700.00
6	FLOROSA ELEMENTARY	\$593.30 X 20 = \$11,866.00 \$38.35 X 7 = \$268.45	\$244.00 X 20 = \$4,880.00 \$135.00 X 7 = \$945.00	\$636.75 X 20 = \$12,735.00 \$45.71 X 7 = \$319.97	\$185.00 X 20 = \$3,700.00 \$100.00 X 7 = \$700.00
	TOTAL FOR GROUP F	\$80,799.90	\$42,410.00	\$81,595.97	\$31,200.00
	PRICE PER HOUR FOR Miscellaneous Lawn Care Related Services	\$58.00	\$45.00	\$37.50	\$25.00

TABULATION AND RECOMMENDATION FOR ITB 23-06 LAWN CARE SERVICES FOR MULTIPLE SCHOOLS - OPENING DATE: 04/25/23 2:00PM CT

Brand and Product Number of Herbicide for Weed Control	Roundup Pro Concentrate Herbicide, No. 524-529 (As Specified)	Ranger Pro Herbicide, No. 524-517 (As Specified)	Round Up Pro EPA, No. 524-475	Roundup Pro Concentrate Herbicide, No. 524-529 (As Specified)
YEARS IN BUSINESS	45 Years, 3 Months	21 Years, 9 Months	21 Years, 9 Months	12 Years, 9 Months
REFERENCES PROVIDED	Yes	Yes	Yes	Yes

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this

Bidders who bid "No Bid": None

Non-responsive Bidders: None

Recommendation for Award:

Committee: Steve Bolton, Director-Maintenance Grant Meyer, Director-Operational Services Bill Smith, Program Director-Plant Planning

Basis of Award: By Group to the lowest responsive and responsible bidder(s) that complies with all provisions of this solicitation. Bidders are required to bid all Schools within a Group in order to be considered for award of that Group. The award(s) for lawn care services for all Schools involved in this project shall be made in the best interest of the School District. A single award, all or none to the overall lowest responsive and responsible bidder may occur. The Board reserves the right to waive any informality, to make mathematical correction to error/s in any bid, waive any minor irregularity or technicality in bids received or to reject all bids and re-advertise, with either the identical or revised specifications. After bids are opened and tabulated, the Board reserves the right to delete any school(s) listed within a group or delete any Group(s) specified herein that in its judgment will be in the best interest of the School District of Okaloosa County. The Board also reserves the right to make award(s) based on experience and qualifications. Close proximity or geographic location of schools may be a factor of award for this Bid.

Recommendation for Award: Committee recommends a single award to the lowest responsive and responsible bidder T & N Lawn Masters, LLC, for Group A \$53,100.00, Group B \$37,400.00, Group C \$43,080.00, Group D \$47,000.00, Group E \$36,900.00 and Group F \$31,200.00 for a total contract amount of \$248,680.00. Miscellaneous lawn care services (raking, trimming bushes/hedges and maintenance of flower beds) may be utilized on an as needed basis at a rate of \$25.00 per hour. Annual estimate for the hourly rate usage is \$22,278.00. This Contract is for a three(3) year period beginning July 1, 2023 and ending June 30, 2026.

FUNDING:

Fund	Function	Object	Center	Project
1010	8120	0393	9409	0010

"Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

POSTED: 4/27/2023 2:15 PM CT