



Agenda Item Details

Meeting	Apr 11, 2022 - Regular Meeting
Category	8. Consent Agenda
Subject	8.9 ITB 22-14 Band Instruments-District Wide, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Capital Funds, Project 2393 Band Instrument Replacement

Recommended Action Motion to approve the committee's recommendation to award ITB 22-14 Band Instruments-District Wide, based on fixed pricing and to be used as needed; \$69,562.00 to Coyle Steel Drum Company for the purchase of instruments for Fort Walton Beach High School, and \$825,019.50 to Playground Music for the purchase of all other instruments. Additional instruments not specified at time of bid will be purchased at a fixed percentage discount for the term of the bid.

Public Content

Request approval of the committee's recommendation to award ITB 22-14 Band Instruments-District Wide, based on fixed pricing and to be used as needed, \$69,562.00 to Coyle Steel Drum Company for the purchase of instruments for Fort Walton Beach High School, and \$825,019.50 to Playground Music for the purchase of all other instruments. Additional instruments not specified at time of bid will be purchased at a fixed percentage discount for the term of the bid. Funds will be paid from Capital Funds, Project 2393 Band Instrument Replacement. The contract is effective through March 28, 2023, and copies of the award tabulation, and bid documents are attached.

For additional information, please contact Vince Windham, Program Director, Purchasing, at (850) 833-7668.

[ITB 22-14_TAB.pdf \(217 KB\)](#)

[ITB 22-14.pdf \(1,355 KB\)](#)

[ITB 22-14 Addendum 1.pdf \(362 KB\)](#)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been

provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

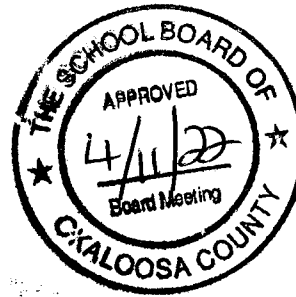
Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent

Motion by Marti Gardner, second by Diane Kelley.

Final Resolution: Motion Carries

Yes: Tim Bryant, Linda Evanchyk, Marti Gardner, Diane Kelley, Lamar White



TABULATION AND RECOMMENDATION FOR ITB 22-14 BAND INSTRUMENTS - DISTRICT WIDE

QTY	DESCRIPTION	Coyle Steel Drum Company		Playground Music Center		Boothe Music		Music & Arts		
Signed Bid		Yes		Yes		Yes		Yes		
Bidder's Preference		FL 5%		FL 5%		UT		MD		
Crestview High School		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	
1	Buffet Crampon E11 – EB Clarinet	No Bid		\$1,650.00	\$1,650.00	No Bid		\$1,771.51	\$1,771.51	
1	Fox Renard Model 41 – Bassoon		\$5,093.00	\$5,093.00	\$4,098.00	\$4,098.00	\$4,959.36	\$4,959.36		
2	Yamaha YCL 221 – Bass Clarinet		\$1,985.00	\$3,970.00	\$1,571.00	\$3,142.00	\$2,027.16	\$4,054.32		
2	Royal Global Polaris – Bass Clarinet		\$4,990.00	\$9,980.00	No Bid		No Bid			
1	LeBlanc Model 7181 – Contra Alto Clarinet		\$4,746.00	\$4,746.00	No Bid		\$5,025.53	\$5,025.53		
1	Yamaha YSS-475II – Soprano Saxophone		\$2,004.00	\$2,004.00	\$1,252.00	\$1,252.00	\$2,046.60	\$2,046.60		
2	Yamaha YTS-480 – Tenor Saxophone		\$2,253.00	\$4,506.00	\$1,038.00	\$2,076.00	\$2,300.40	\$4,600.80		
1	Yamaha YBS-52 – Baritone Saxophone		\$4,799.00	\$4,799.00	\$3,034.00	\$3,034.00	\$4,666.68	\$4,666.68		
8	Eastman EMP304S – Mellophone		\$970.00	\$7,760.00	\$1,000.00	\$8,000.00	\$948.66	\$7,589.28		
6	Eastman ECN422 – Cornet		\$380.00	\$2,280.00	\$395.00	\$2,370.00	\$373.95	\$2,243.70		
4	Eastman 682N – French Horn		\$2,330.00	\$9,320.00	\$1,156.00	\$4,624.00	\$2,268.68	\$9,074.72		
6	Eastman ETB428G – Trombone		\$790.00	\$4,740.00	\$1,832.00	\$10,992.00	\$722.17	\$4,333.02		
1	Eastman ETB848G – Bass Trombone		\$2,050.00	\$2,050.00	\$2,231.00	\$2,231.00	\$1,959.09	\$1,959.09		
6	Eastman EMB411S – Marching Baritone		\$1,235.00	\$7,410.00	\$1,568.00	\$9,408.00	\$1,126.39	\$6,758.34		
2	Eastman EME421S – Marching Euphonium		\$2,190.00	\$4,380.00	\$2,163.00	\$4,326.00	\$2,133.93	\$4,267.86		
4	King 2280SP – Euphonium		\$2,665.00	\$10,660.00	\$1,746.00	\$6,984.00	\$2,820.23	\$11,280.92		
16	Eastman EPH495S – Sousaphone		\$4,805.00	\$76,880.00	\$5,840.00	\$93,440.00	\$4,677.87	\$74,845.92		
4	Eastman EBB534 – Tuba		\$4,280.00	\$17,120.00	\$3,700.00	\$14,800.00	\$4,164.17	\$16,656.68		
					Total Bid:	\$179,348.00	Total Bid:	\$170,777.00	Total Bid:	\$166,134.33
Total Cost including Bidder Preference for Vendors					\$170,380.60		\$170,777.00		\$166,134.33	

Lewis School		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
1	Wind Chimes w/Gig Bag and Mounting Clamp TRE35, 51, 52	No Bid		\$173.00	\$173.00	\$92.00	\$92.00	\$149.20	\$149.20
1	Eastman 4/4 Tuba EBB534		\$4,280.00	\$4,280.00	\$3,700.00	\$3,700.00	\$4,164.17	\$4,164.17	
1	S.E Shires Trombone w/F-attachment TBQ30GR		\$1,785.00	\$1,785.00	\$969.00	\$969.00	\$1,676.70	\$1,676.70	
1	Eastman 3/4 Tuba EBB226		\$2,950.00	\$2,950.00	\$2,367.00	\$2,367.00	\$3,152.08	\$3,152.08	
			Total Bid:	\$9,188.00	Total Bid:	\$7,128.00	Total Bid:	\$9,142.15	
Total Cost including Bidder Preference for Vendors				\$8,728.60		\$7,128.00		\$9,142.15	

Choctawhatchee High School		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
7	14" Pearl Marching Snare Cover	No Bid		\$58.00	\$406.00	No Bid		\$58.32	\$408.24
4	Pearl Marching Quad/Quint Cover		\$76.50	\$306.00	\$54.00		\$216.00		
1	16" Pearl Marching Bass Drum Cover		\$60.00	\$60.00	\$60.48		\$60.48		
1	18" Pearl Marching Bass Drum Cover		\$60.00	\$60.00	\$60.48		\$60.48		
1	20" Pearl Marching Bass Drum Cover		\$67.00	\$67.00	\$66.96		\$66.96		
1	22" Pearl Marching Bass Drum Cover		\$67.00	\$67.00	\$66.96		\$66.96		

TABULATION AND RECOMMENDATION FOR ITB 22-14 BAND INSTRUMENTS - DISTRICT WIDE

QTY	DESCRIPTION	Coyle Steel Drum Company	Playground Music Center		Boothe Music		Music & Arts			
1	26" Pearl Marching Bass Drum Cover	No Bid	\$76.50	\$76.50	No Bid		\$77.22	\$77.22		
7	14" Pearl Marching Snare Case		\$105.00	\$735.00			\$108.00	\$756.00		
4	Pearl Marching Quad/Quint Case		\$208.00	\$832.00			\$214.38	\$857.52		
1	16" Pearl Marching Bass Drum Case		\$116.00	\$116.00			\$214.38	\$214.38		
1	18" Pearl Marching Bass Drum Case		\$117.00	\$117.00			\$120.42	\$120.42		
1	20" Pearl Marching Bass Drum Case		\$132.00	\$132.00			\$135.00	\$135.00		
1	22" Pearl Marching Bass Drum Case		\$141.00	\$141.00			\$145.26	\$145.26		
1	26" Pearl Marching Bass Drum Case		\$159.00	\$159.00			\$162.54	\$162.54		
7	Pearl Marching Snare Stand		\$190.00	\$1,330.00			\$194.40	\$1,360.80		
4	Pearl Marching Quad/Quint Stand		\$212.00	\$848.00			\$217.08	\$868.32		
5	Pearl Marching Bass Drum Stand		\$211.00	\$1,055.00			\$216.00	\$1,080.00		
7	Pearl CXS1 Airframe Snare Drum Carrier		\$305.00	\$2,135.00			\$258.12	\$1,806.84		
4	Pearl CXT1 Airframe Tenor Drum Carrier		\$354.00	\$1,416.00			\$298.08	\$1,192.32		
5	Pearl CXB1 Airframe Bass Drum Carrier		\$319.00	\$1,595.00			\$268.92	\$1,344.60		
1	Pearl 26x14 Bass Drum w/Chrome, Piano Black		\$978.00	\$978.00			\$943.92	\$943.92		
1	Pearl 22x14 Bass Drum w/Chrome, Piano Black		\$861.00	\$861.00			\$822.96	\$822.96		
1	Pearl 20x14 Bass Drum w/Chrome, Piano Black		\$845.00	\$845.00			\$805.68	\$805.68		
1	Pearl 18x14 Bass Drum w/Chrome, Piano Black		\$779.00	\$779.00			\$757.08	\$757.08		
1	Pearl 16x14 Bass Drum w/Chrome, Piano Black		\$739.00	\$739.00			\$716.04	\$716.04		
4	Pearl Carboncore Tenors-6,10,12,13,14 w/Chrome, PB		\$2,348.00	\$9,392.00			\$2,181.60	\$8,726.40		
7	Pearl Carboncore 14x12 Marching Snare Drum w/Chrome Hardware, piano black, FFXCC1412/A		\$930.00	\$6,510.00			\$954.72	\$6,683.04		
2	Yamaha 4.5 Octave Intermediate Acoustalon Tough-Terrain Marimba w/field frame		\$9,022.00	\$18,044.00			\$7,962.00	\$15,924.00	\$9,221.04	\$18,442.08
3	Yamaha 4.3 Octave Intermediate Acoustalon Tough-Terrain Marimba w/field frame		\$5,679.00	\$17,037.00			\$3,661.00	\$10,983.00	\$5,421.60	\$16,264.80
4	Yamaha 3.0 Octave Vibraphone Silver Bars, w/Frame		\$5,222.00	\$20,888.00			\$4,118.00	\$16,472.00	\$2,275.56	\$9,102.24
1	Yamaha 3.5 Octave Intermediate Acoustalon Multi-Frame II Xylophone, YXRD500FC		\$3,581.00	\$3,581.00			No Bid		\$3,682.80	\$3,682.80
1	Yamaha 3.5 Octave Int Acoustalon Tough-Terrain II Xylophone	\$3,356.00	\$3,356.00	No Bid		\$3,225.96	\$3,225.96			
1	Adams 1.5 Gen2 Chimes w/Field-Frame	\$4,055.00	\$4,055.00	\$4,497.00	\$4,497.00	\$4,168.80	\$4,168.80			
1	Adams 3.3 Glockenspiel	\$5,545.00	\$5,545.00	No Bid		\$5,231.52	\$5,231.52			
1	Yamaha Baritone Saxophone YBS-480	\$4,799.00	\$4,799.00	\$3,060.00	\$3,060.00	\$4,901.04	\$4,901.04			
2	Eastman EBB534 4-Valve Tuba Outfit	\$4,280.00	\$8,560.00	\$3,700.00	\$7,400.00	\$4,164.17	\$8,328.34			
Total Bid:			\$117,622.50	Total Bid:	\$58,336.00	Total Bid:	\$103,803.04			
Total Cost including Bidder Preference for Vendors			\$111,741.38		\$58,336.00		\$103,803.04			

TABULATION AND RECOMMENDATION FOR ITB 22-14 BAND INSTRUMENTS - DISTRICT WIDE

QTY	DESCRIPTION	Coyle Steel Drum Company		Playground Music Center		Boothe Music		Music & Arts		
		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	
Niceville High School										
13	Yamaha MS Sousaphone, Silver Finish w/case, YSH-411SWC	No Bid		\$7,950.00	\$103,350.00	\$5,840.00	\$75,920.00	\$8,121.60	\$105,580.80	
8	Yamaha Xeno Trumpet, Silver Finish w/case, YTR-8335RS		\$2,290.00	\$18,320.00	\$503.00	\$4,024.00	\$2,222.32	\$17,778.56		
16	S.E. Shires TRQ10RS Trumpet Nickel Finish w/case		\$1,580.00	\$25,280.00	\$1,928.00	\$30,848.00	\$1,484.24	\$23,747.84		
3	Holton H179 French Horn, Silver		\$4,060.00	\$12,180.00	No Bid		\$4,302.80	\$12,908.40		
2	Yamaha YEP642II Euphonium		\$5,764.00	\$11,528.00	\$3,057.00	\$6,114.00	\$5,654.88	\$11,309.76		
8	Eastman EMP304S Marching Mellophone, Silver		\$970.00	\$7,760.00	\$1,270.00	\$10,160.00	\$948.66	\$7,589.28		
18	Eastman ETB428GS Open Wrap Trombone, Silver		\$885.00	\$15,930.00	\$969.00	\$17,442.00	\$810.32	\$14,585.76		
16	Eastman Sousaphone, Silver w/case		\$4,805.00	\$76,880.00	\$5,840.00	\$93,440.00	\$4,678.13	\$74,850.08		
8	Eastman EMB Marching Baritone, Silver w/case, EMB411S		\$1,235.00	\$9,880.00	\$1,568.00	\$12,544.00	\$2,222.32	\$17,778.56		
2	Kessler Bb Bass Clarinet w/low C Key Selmer Mouthpiece and Rovner Ligature and Cap		\$4990 Sub Instrument		\$9,980.00	No Bid		No Bid		
4	Eastman EBB534 Concert Tuba, Silver Finish w/case		\$4,925.00	\$19,700.00	\$5,608.00	\$22,432.00	\$4,794.12	\$19,176.48		
1	Leblanc L7182 Contrabass Clarinet		\$4,950.00	\$4,950.00	No Bid		\$5,250.05	\$5,250.05		
			Total Bid:		\$315,738.00	Total Bid:		\$272,924.00	Total Bid:	
	Total Cost including Bidder Preference for Vendors				\$299,951.10		\$272,924.00		\$310,555.57	

Baker High School		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	
6	Eastman Sousaphone EPH495S, Silver	No Bid		\$4,805.00	\$28,830.00	\$5,840.00	\$35,040.00	\$4,677.87	\$28,067.22	
4	Eastman Marching French Horn EFH311MS, Silver		\$1,105.00	\$4,420.00	No Bid		\$1,081.45	\$4,325.80		
4	Eastman Marching Baritone EMB411S, Silver		\$1,235.00	\$4,940.00	\$1,568.00	\$6,272.00	\$1,126.39	\$4,505.56		
2	Armstrong Intermediate Flute 800B		\$1405 Sub		\$2,810.00	\$751.00	\$1,502.00	\$1,166.39	\$2,332.78	
1	Yamaha Professional Oboe YOB-841		\$5,975.00	\$5,975.00	No Bid		\$6,104.16	\$6,104.16		
1	Fox Renard Bassoon Model 240		\$9,890.00	\$9,890.00	No Bid		\$9,495.36	\$9,495.36		
1	Yamaha Professional E-flat Clarinet YCL-681		\$3,616.00	\$3,616.00	No Bid		\$3,693.60	\$3,693.60		
2	Selmer Alto Saxophone #AS42		\$1,767.00	\$3,534.00	\$749.00	\$1,498.00	\$2,191.22	\$4,382.44		
1	Yamaha Baritone Saxophone YBS-52		\$4,799.00	\$4,799.00	\$3,060.00	\$3,060.00	\$4,666.68	\$4,666.68		
2	Yamaha Beginner Trombone YSL-354		\$645.00	\$1,290.00	\$428.00	\$856.00	\$493.79	\$987.58		
2	Shires Prof Trombone w/Gold Brass Bell TBQ-30R		\$1,785.00	\$3,570.00	\$969.00	\$1,938.00	\$1,676.70	\$3,353.40		
1	Shires Professional Bass Trombone TBQ-36R		\$2,390.00	\$2,390.00	\$2,231.00	\$2,231.00	\$2,271.56	\$2,271.56		
			Total Bid:		\$76,064.00	Total Bid:		\$52,397.00	Total Bid:	
	Total Cost including Bidder Preference for Vendors				\$72,260.80		\$52,397.00		\$74,186.14	

Bruner Middle School		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
3	Eastman Tuba, EBB534, Laquer	No Bid		\$4,280.00	\$12,840.00	\$4,642.00	\$13,926.00	\$4,164.17	\$12,492.51
			Total Bid:		\$12,840.00	Total Bid:		\$13,926.00	Total Bid:
	Total Cost including Bidder Preference for Vendors			\$12,198.00		\$13,926.00		\$12,492.51	

TABULATION AND RECOMMENDATION FOR ITB 22-14 BAND INSTRUMENTS - DISTRICT WIDE

QTY	DESCRIPTION	Coyle Steel Drum Company		Playground Music Center		Boothe Music		Music & Arts		
		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	
Shoal River Middle School										
2	Yamaha YCL221 Bass Clarinet	No Bid		\$1,985.00	\$3,970.00	\$1,443.00	\$2,886.00	\$2,027.16	\$4,054.32	
1	Yamaha YOB441M Oboe			\$2,970.00	\$2,970.00	No Bid		\$3,038.04	\$3,038.04	
1	Fox 222 Bassoon			\$6,270.00	\$6,270.00	No Bid		\$5,836.32	\$5,836.32	
1	Yamaha YTS62 Tenor Saxophone			\$2,742.00	\$2,742.00	\$1,684.00	\$1,684.00	\$2,262.60	\$2,262.60	
1	Yamaha YBS480 Baritone Saxophone			\$4,799.00	\$4,799.00	\$3,034.00	\$3,034.00	\$4,901.04	\$4,901.04	
1	Yamaha YG-1210 Glockenspiel			\$1,024.00	\$1,024.00	No Bid		\$1,045.44	\$1,045.44	
2	Yamaha YSL200AD Trombone			\$502.00	\$1,004.00	\$492.00	\$984.00	\$426.60	\$853.20	
					Total Bid:	\$22,779.00	Total Bid:	\$8,588.00	Total Bid:	\$21,990.96
Total Cost including Bidder Preference for Vendors						\$21,640.05		\$8,588.00		\$21,990.96

QTY	DESCRIPTION	Coyle Steel Drum Company		Playground Music Center		Boothe Music		Music & Arts	
		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Davidson Middle School									
1	Conn 6D Double French Horn w/Case & Mouthpiece	No Bid		\$2,977.00	\$2,977.00	\$2,185.00	\$2,185.00	\$3,152.10	\$3,152.10
1	Yamaha 567 Double French Horn w/Case & Mouthpiece			\$2,660.00	\$2,660.00	\$1,672.00	\$1,672.00	\$2,494.47	\$2,494.47
1	Jupiter JSP1000 Qualifier BBB Fiberglass Sousaphone			\$3,227.00	\$3,227.00	\$3,136.00	\$3,136.00	\$3,053.80	\$3,053.80
1	Yamaha YSH-301 BBB Fiberglass Sousaphone			\$3,895.00	\$3,895.00	No Bid		\$3,980.88	\$3,980.88
1	Yamaha YEP211S Silver Finish Bell Front Baritone w/Case and Mouthpiece			\$2,210.00	\$2,210.00	\$1,946.00	\$1,946.00	\$2,250.72	\$2,250.72
1	Ludwig 20" Marching Bass Drum LUMB20PX, White Finish			\$552.00	\$552.00	No Bid		\$555.04	\$555.04
1	Ludwig 22" Marching Bass Drum LUMB22PX, White Finish			\$569.00	\$569.00			\$555.04	\$555.04
1	Ludwig 24" Marching Bass Drum LUMB24PX, White Finish			\$589.00	\$589.00			\$592.62	\$592.62
1	Ludwig 26" Marching Bass Drum LUMB26PX, White Finish			\$653.00	\$653.00			\$581.86	\$581.86
1	Yamaha MB-6300 16" Power Lite Marching Bass Drum YAM-MB6316W, White finish			\$278.00	\$278.00			\$280.80	\$280.80
1	Yamaha MB-6300 18" Power Lite Marching Bass Drum YAM-MB6318W, White finish			\$297.00	\$297.00			\$300.24	\$300.24
1	Yamaha MB-6300 20" Power Lite Marching Bass Drum YAM-MB6320W, White finish			\$317.00	\$317.00			\$319.68	\$319.68
1	Yamaha MB-6300 22" Power Lite Marching Bass Drum YAM-MB6322W, White finish			\$336.00	\$336.00			\$339.12	\$339.12
1	Yamaha MB-6300 24" Power Lite Marching Bass Drum YAM-MB6324W, White finish			\$355.00	\$355.00			\$358.56	\$358.56
1	Yamaha MB-6300 26" Power Lite Marching Bass Drum YAM-MB6326W, White finish			\$375.00	\$375.00			\$378.00	\$378.00
1	Adams Soloist Xylophone w/Synthetic Bars, 3.5 Octave w/Adjustable Concert Frame, XS1KA35			\$2,275.00	\$2,275.00	\$1,592.00	\$1,592.00	\$2,296.08	\$2,296.08
				Total Bid:	\$21,565.00	Total Bid:	\$10,531.00	Total Bid:	\$21,489.01
Total Cost including Bidder Preference for Vendors					\$20,486.75		\$10,531.00		\$21,489.01

TABULATION AND RECOMMENDATION FOR ITB 22-14 BAND INSTRUMENTS - DISTRICT WIDE

QTY	DESCRIPTION	Coyle Steel Drum Company		Playground Music Center		Boothe Music		Music & Arts	
		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Ruckel Middle School		No Bid							
1	Alan Abel Triangle w/Beater			\$95.00	\$95.00	No Bid		\$74.52	\$74.52
1	Adams 3.0 Octave Vibraphone – Silver Bars, VCWA30S			\$4,800.00	\$4,800.00	\$2,909.00	\$2,909.00	\$4,718.52	\$4,718.52
1	Holton H379 French Horn			\$2,977.00	\$2,977.00	\$2,185.00	\$2,185.00	\$3,152.10	\$3,152.10
1	Yamaha 4-Valve Tuba, Laquer, YBB321WC			\$5,265.00	\$5,265.00	\$3,700.00	\$3,700.00	\$5,416.20	\$5,416.20
				Total Bid:	\$13,137.00	Total Bid:	\$8,794.00	Total Bid:	\$13,361.34
Total Cost including Bidder Preference for Vendors					\$12,480.15		\$8,794.00		\$13,361.34

Destin Middle School		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
3	King 2280 4-Valve Euphonium	No Bid		\$2,330.00	\$6,990.00	\$1,438.00	\$4,314.00	\$2,465.72	\$7,397.16
				Total Bid:	\$6,990.00	Total Bid:	\$4,314.00	Total Bid:	\$7,397.16
Total Cost including Bidder Preference for Vendors					\$6,640.50		\$4,314.00		\$7,397.16

Fort Walton Beach High School		Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
3	Eastman Pro Tuba, Silver, EBB534S	No Bid		\$4,925.00	\$14,775.00	\$4,670.00	\$14,010.00	\$4,794.12	\$14,382.36
1	Eastman Bass Trombone, TBQ36GR			\$2,390.00	\$2,390.00	\$2,231.00	\$2,231.00	\$2,271.56	\$2,271.56
2	Royal Global Polaris Bass Clarinet			\$4,990.00	\$9,980.00	\$1,571.00	\$3,142.00	No Bid	
1	Zildjian K Custom Dark Cymbal Set – 14/16/18/20 Inch			\$821.00	\$821.00	No Bid		\$707.09	\$707.09
1	Zildjian K Constantinople Suspended Cymbals – 16"			\$251.00	\$251.00			\$214.81	\$214.81
1	Zildjian K Constantinople Suspended Cymbals – 18"			\$298.00	\$298.00			\$255.86	\$255.86
1	Zildjian K Constantinople Suspended Cymbals – 20"			\$345.00	\$345.00			\$295.84	\$295.84
4	Yamaha Vibraphone, YAM-YVRD2700C			\$5,222.00	\$20,888.00	\$2,909.00	\$11,636.00	\$5,370.84	\$21,483.36

Coyle Steel Drum Company									
6	Performance Series C Tenor 24.5" Chrome Drum	\$4,300.00	\$25,800.00	No Bid		No Bid		No Bid	
3	Performance Series F Double Second 24.5" Chrome	\$6,000.00	\$18,000.00						
2	Performance Series B Triple Guitar 23.25"/24.5" Painted	\$4,400.00	\$8,800.00						
1	Performance Series Tenor Bass 24.5"/23.25" Painted	\$3,500.00	\$3,500.00						
1	Artist Series Bb Six Bass Drum 23.25"/25.25"	\$5,500.00	\$5,500.00						
12	Humes & Berg 24.5" Tenor/DS Case	\$290.00	\$3,480.00						
2	Humes & Berg 24.5" Guitar/Cello Case 15" Depth	\$295.00	\$590.00						
4	Humes & Berg 22.5"/23.25" Guitar/Cello Case 15" Depth	\$305.00	\$1,220.00						
6	Tenor Stand, DC-1	\$160.00	\$960.00						
3	Double Second Stand, DC-2	\$290.00	\$870.00						
2	Guitar/Cello Stand, DC-3	\$421.00	\$842.00						
6	Silver & Black/Tenor Gen Mallets, M1102	\$0.00	\$0.00						
3	Silver & Black/DS Gen Mallets, M1302	\$0.00	\$0.00						
2	Silver & Black/GTR Gen Mallets, M1401	\$0.00	\$0.00						
1	Silver & Black/Tenor Bass Mallets, M1502	\$0.00	\$0.00						

TABULATION AND RECOMMENDATION FOR ITB 22-14 BAND INSTRUMENTS - DISTRICT WIDE

QTY	DESCRIPTION	Coyle Steel Drum Company		Playground Music Center		Boothe Music		Music & Arts	
1	Silver & Black/Bass Mallets, M1602	\$0.00	\$0.00	No Bid		No Bid		No Bid	
		Total Bid:	\$69,562.00	Total Bid:	\$49,748.00	Total Bid:	\$31,019.00	Total Bid:	\$39,610.88
	Total Cost including Bidder Preference for Vendors	N/A		\$47,260.60		\$31,019.00		\$39,610.88	
	District Wide Total Bid	\$69,562.00		\$825,019.50		\$638,734.00		\$780,163.09	
	Total Bid when considering "No Bid" entries and Bidder Preference			\$755,325.53					
	Exceptions listed:	None		1) Niceville Sub for Royal Global Polaris Bass Clarinet 2) Baker Sub for Haynes Bravo 2 - Armstrong discont'd		None		Education discounted pricing only available on educator side of website	
	Percentage Discount for Instruments	0%		15 - 60 %		0%		0-60%	
	Quantity Discounts Available?	No		No		No		Yes	
	Shipping/handling charges?	No Charge		No		No Charge		No charge over \$25	
	Estimated Time for Delivery	90 days		None listed		90 Days		7-10 Days (If in stock)	
	Service location	Pensacola, FL		Ft. Walton Beach, FL		Spanish Fork, UT		Biloxi, MS	
Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.									
<u>BIDDERS WHO BID 'NO BID': NONE</u>					<u>NON-RESPONSIVE BIDDERS: NONE</u>				
<u>RECOMMENDATION FOR AWARD:</u>									
<u>Committee:</u> Band directors: Jody Dunn, Dan Wooten, Stuart Campbell, Bradley Parks, Derek Fields, Chris Tredway, Emilia Addeo, Teri Bruse, Michael Wilson, Gabrielle Tordi, Hank Phillips, Scott Laborde, Patrick Carnahan Shanna Duncan, Buyer Irene Dahnke, Buyer Vince Windham, Purchasing Director									
Committee recommends award to the lowest responsible and responsive bidder, <u>Coyle Steel Drum Company</u> for the price of \$69,562.00 for the purchase of instruments under FWB High School's list. Committee recommends award to the lowest responsible and responsive bidder, <u>Playground Music</u> for the price of \$825,019.50 for all other instruments. See attached service addendum Playground Music agrees to provide for all instruments purchased through them. All specified items listed per school will be purchased at a fixed price. Additional instruments not specified at time of bid will be purchased at a fixed percentage discount for the term of the bid. Pricing shall be effective through March 28, 2023. Award was not recommended for Boothe Music because they did not bid as specified and the band directors chose to approve their substitutes.									
<u>FUNDING</u>									
District Allocated Capital Funds - Project 2393									
"Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."									

POSTED: 3/24/22 9:00 AM CT

Good afternoon board members. First off, thank you for your continued support to our band programs in Okaloosa County!! Also, thank you for the opportunity to help serve these programs.

You will see alternates for bid item #10 for Niceville High School. I have given the same bass clarinet that was requested for Crestview and Fort Walton Beach High School. This instrument is far superior and more widely available.

Item #4 Baker School I have provided an alternate. The Armstrong 800B is discontinued. I have provided the Haynes Bravo2 because it has all of the same features and provides a savings roughly of \$100.00

If awarded, PMC will provide it's 13-point customer satisfaction inspection insuring all instruments will be unboxed, installed, adjusted to top playing condition, identification card attached to case, and hand delivered to the respective band rooms. Additionally, PMC will include one complimentary playing condition servicing within one year of purchase date.

