



### Agenda Item Details

Meeting	Sep 25, 2023 - Regular Meeting
Category	7. Consent Agenda
Subject	7.13 Request Changes to ITB 19-05 Chemicals for Cooling Towers, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Capitals Fund as available
Recommended Action	Motion to approve the requested changes for ITB 19-05 Chemicals for Cooling Towers. Changes include a price increase and product name change for one (1) of the original awarded products , effective September 26, 2023, through April 22, 2024.

### Public Content

Request approval of the changes to ITB 19-05 Chemicals for Cooling Towers. Changes include a price increase and product name change for Item #3 Bromicide. Purchases will be made as needed and will be paid from Capital Fund. The changes are effective September 26, 2023, through April 22, 2024, and funds will be paid from Capital Fund. Copies of the revised award tabulation and letter from the vendor are attached.

For additional information, please contact Steve Bolton, Program Director, Maintenance Support Services, at (850) 689-7159.

REQUESTED CHANGES.pdf (125 KB)

### Administrative Content

*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

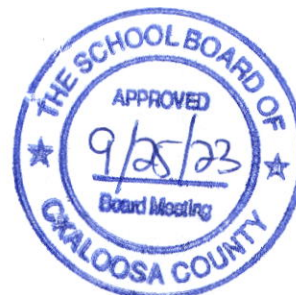
### Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Marti Gardner, second by Linda Evanchyk.

Final Resolution: Motion Carries

Yes: Linda Evanchyk, Marti Gardner, Diane Kelley, Lamar White





August 29, 2023

Jessica Chandler  
Okaloosa County School District  
Purchasing Department  
120 Lowery Place  
Ft Walton Beach, FL 32548

RE: BROMICIDE PRICING

Dear Ms. Chandler,

As per your request, below is our request for a name change and price increase to cover our costs. The former name of the product that needs name changing is M-90T which was our state registered name for BROMICIDE. We made a business decision to stop using our private labelled registered biocides and, instead, use the already state registered manufacturers label which is named BROMICIDE TABLETS.

In addition, our costs have soared over the last 12 months. Our costs have nearly doubled during this period. Pricing below for current order

<b>PRODUCT</b>	<b>CONTAINER</b>	<b>\$/LB</b>	<b>\$/PAIL</b>
BROMICIDE TABLETS	5GAL/50 LBS	\$5.83 LB	\$291.50

We greatly appreciate your help with this matter and apologize for any inconvenience. Please let me know if you need anything else going forward. If you have any questions, please let me know.

Sincerely,

Lee Browne  
Browne Laboratories, Inc.

ITEM	DESCRIPTION	Estimated Quantity Annually	Browne Laboratories, Inc.
	Signed Bid / Addendums		Yes
1	Scale and Corrosion Inhibitor and Fouling Control - Water Treating Compound Liquid - Container Size: 15 Gal. Drum <small>The precise composition of this product is proprietary information. Water Treating Compound Liquid - CAS # (s): 0002809-21-4, 23783-28-8, 7647-01-0, 64665-57-2, 7631-85-0, 26099-09-2, 7732-18-5 (or equal)</small>	50 Drums	Unit Price per Gal of Mixed Chemical <b>\$34.97</b> Unit Price per 15 Gal Drum of Mixed Chemical <b>\$524.58</b> Container Size Bidding: <b>15 gal drums</b> Name of Product, Manufacturer and Catalog or Order Number Bidding: <b>BLJ-66A / DR15</b>
2	Corrosion Inhibitor, Closed Loop Treatment Industrial Water Treating Compound, Liquid - Container Size: 5 Gal Pail <small>The precise composition of this product is proprietary information. Industrial Water Treatment Compound, Liquid - CAS # (s): 7732-18-5, 1310-58-3, 7632-00-0 (or equal)</small>	35 Pails	Unit Price per Gal Pail of Mixed Chemical <b>\$60.15</b> Unit Price per 5 Gal Pail of Mixed Chemical <b>\$300.76</b> Container Size Bidding: <b>5 gal pail</b> Name of Product, Manufacturer and Catalog or Order Number Bidding: <b>CLT-100 / PAIL</b>
3	Microbiological Growth Control - Oxidizing Biocide - Industrial Water Treatment Compound - Bromine Pellets - Container Size: 50 lb. Pail <small>Industrial Water Treatment - Bromine Pellets. CAS # (s): 16079-88-2 (or equal)</small>	35 Pails	Unit Price per lb. <del>\$4.66</del> <b>increase to \$5.83</b> Unit Price per 50 lb. Pail <del>\$239.15</del> <b>increase to \$291.50</b> Container Size Bidding: <b>50# Pail</b> Name of Product, Manufacturer and Catalog or Order Number Bidding: <del>M-80F</del> <b>BROMICIDE TABLETS</b>
4	Microbiological Growth Control - Chlorinating granules for multipurpose uses - Container Size: 100 Lb. Drum <small>CCH® Granular. Calcium Hypochlorite CAS # 7778-54-3 (or equal)</small>	3 Drums	Unit Price per lb. <b>\$ 2.44</b> Unit Price per 100 lb. Drum <b>\$ 244.25</b> Container Size Bidding: <b>100# Drum</b> Name of Product, Manufacturer and Catalog or Order Number Bidding: <b>CCH Granular</b>
5	Monthly Services	12 Months	Monthly Service Price <b>\$ No Charges</b> (Monthly Service Price x 12 Months) Extended Price <b>\$ No Charges</b>
6A	Chemical Pump Pulsatron Series A Plus Metering Pump, 12 GPD @ 150 PSI, 115 VAC (Dual Manual Control) Model# LB03SA-PTC1 (or equal)	1 Ea	Unit Price Per Each <b>\$ No Charge</b> Extended Price <b>\$ No Charge</b> Brand Name & Model# and Order Number Bidding: <b>Pulstron #LB035A-PTC1</b>
6B	Conductivity Controller Advantage Controls Nano-C-E Serial# 0278631J17-001 (or equal)	1 Ea	Unit Price Per Each <b>\$ No Charge</b> Extended Price <b>\$ No Charge</b> Brand Name & Model# and Order Number Bidding: <b>Advantage #0278631J17-001</b>
	Grand Total of Extended Prices (Items 1 through 6 B)		<b>\$41,116.50</b>
	Years in Business		<b>43 Years</b>
	Qualification of Bidder		<b>Certified Water Technologist / Recertification Date 12/31/2020</b>
	References		<b>Crane Electronics, Okaloosa Schools Maintenance, Erlanger Hospital System</b>

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any are hereby rejected as late.

**BIDDERS WHO BID "NO BID":** NONE

**NON-RESPONSIVE BIDDERS:** NONE

**RECOMMENDATION FOR AWARD**

Committee:

Steve Bolton, Director-Facilities Planning & Maintenance

Luke Mitchell, Foreman-Facilities Planning & Maintenance

Wesley Reed, Cooling Tower Maintainer - Facilities Planning & Maintenance

**Recommendation for Award:** Committee recommends award to the lowest responsive and responsible bidder **Browne Laboratories, Inc.** in the amount of **\$41,116.50**. This contract is for a three (3) year period commencing on or around April 23, 2019. The normal ending date for this contract shall be April 22, 2022.

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**FUNDING**

<u>Fund</u>	<u>Function</u>	<u>Object</u>	<u>Center</u>	<u>Project</u>	<u>Amount</u>
District Capital Funds as Available					

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"Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

**POSTED: 4/9/19 1:10PM**

Price Increases - Revised 3/10/2022

Price Increases and Product Name Change - Revised 8/9/2023