



### Agenda Item Details

Meeting	Jun 11, 2018 - Regular Meeting
Category	8. Consent Agenda
Subject	8.8 ITB 18-14 Physical and Occupational Therapy, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	General Funds, Project 2019 Itinerant Tchrs Occ/Phys Therapy
Recommended Action	Motion to approve the committee's recommendation to award ITB 18-14 Physical and Occupational Therapy to the four (4) lowest responsive and responsible bidders, based on fixed prices.

### Public Content

Request approval of the committee's recommendation to award ITB 18-14 Physical and Occupational Therapy to the following vendors ranked in order of the four (4) lowest responsive and responsible bidders, based on fixed prices:

- 1) Orange Tree Staffing, LLC
- 2) Comprehensive Therapy Consultants
- 3) EBS - Educational Based Services
- 4) HealthPRO Heritage, LLC

Three (3) bidders submitted identical qualified bids to tie for fourth. Tie breaker procedures as stated in the bid document were performed to determine fourth place. Please see the attached award tabulation for more information.

Okaloosa County School District (OCSD) will first contract with the highest ranked contractor for all service needs and if the highest ranked contractor cannot meet all of the service needs the OCSD shall contract with the next highest ranked contractor to meet the needs for the additional therapists or therapist assistants. Funds will be paid from General Funds, Project 2019 Itinerant Tchrs Occ/Phys Therapy. The award is for a three (3) year period, effective August 1, 2018 through July 31, 2021 per the terms and conditions of the bid. Copies of the award tabulation and bid document are attached.

For additional information, please contact Melody Sommer, Program Director, ESE at (850) 833-5866.

ITB 18-14\_TAB.pdf (23 KB)

ITB 18-14 PHYSICAL AND OCCUPATIONAL THERAPY.pdf (2,041 KB)

### Administrative Content

*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

### Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent

Motion by Rodney Walker, second by Dewey Destin.

Final Resolution: Motion Carries

Yes: Tim Bryant, Dewey Destin, Melissa Thrush, Rodney Walker, Lamar White



**ITB 18-14 PHYSICAL AND OCCUPATIONAL THERAPY**

Item Description	Qty	EBS-Educational Based Services	Invo HealthCare Associates	C. Rena Kersey Pediatric Occupational Therapist, PA	Kids Talk Place, LLC	Therapia Staffing, LLC	HealthPRO Heritage, LLC	JayKay, Inc. d/b/a JayKay Medical Staffing	All Source Recruiting Group d/b/a Ardor Health Solutions
Estimated annual cost for Physical Therapist based on 1,395 hours *	1ea	\$54.85/Hr \$76,515.75	\$57.50/Hr \$80,212.50	\$58.00/Hr \$80,910.00	\$56.95/Hr \$79,445.25	\$55.00/Hr \$76,725.00	\$55.00/Hr \$76,725.00	\$54.49/Hr \$76,013.55	\$55.00/Hr \$76,725.00
Estimated annual cost for Occupational Therapists based on 6,975 hours *	5ea	\$54.85/Hr \$382,578.75	\$57.50/Hr \$401,062.50	\$58.00/Hr \$404,550.00	\$56.95/Hr \$397,226.25	\$55.00/Hr \$383,625.00	\$55.00/Hr \$383,625.00	\$54.49/Hr \$380,067.75	\$55.00/Hr \$383,625.00
Estimated annual cost for Physical Therapist Asst. based on 2,790 hours *	2ea	\$39.85/Hr \$111,181.50	\$45.50/Hr \$126,945.00	\$46.00/Hr \$128,340.00	\$43.25/Hr \$120,667.50	\$45.00/Hr \$125,550.00	\$40.00/Hr \$111,600.00	\$42.00/Hr \$117,180.00	\$40.00/Hr \$111,600.00
Estimated annual cost for Certified Occupational Therapist Asst. based on 1,395 hours *	1ea	\$39.85/Hr \$55,590.75	\$45.50/Hr \$63,472.50	\$46.00/Hr \$64,170.00	\$43.25/Hr \$60,333.75	\$45/Hr \$62,775.00	\$40.00/Hr \$55,800.00	\$42.00/Hr \$58,590.00	\$40.00/Hr \$55,800.00
<b>Total Cost:</b>		<b>\$625,866.75</b>	<b>\$671,692.50</b>	<b>\$677,970.00</b>	<b>\$657,672.75</b>	<b>\$648,675.00</b>	<b>\$627,750.00</b>	<b>\$631,851.30</b>	<b>\$627,750.00</b>

Item Description	Qty	Sunbelt Staffing, LLC	Advanced Medical Personnel Service, Inc.	Comprehensive Therapy Consultants	Orange Tree Staffing, LLC	Cumberland Therapy Services			
Estimated annual cost for Physical Therapist based on 1,395 hours *	1ea	\$60.00/Hr \$83,700.00	\$55.00/Hr \$76,725.00	\$55.00/Hr \$76,725.00	\$54.00/Hr \$75,330.00	\$60.00/Hr \$83,700.00			
Estimated annual cost for Occupational Therapists based on 6,975 hours *	5ea	\$60.00/Hr \$418,500.00	\$55.00/Hr \$383,625.00	\$55.00/Hr \$383,625.00	\$54.00/Hr \$376,650.00	\$58.00/Hr \$404,550.00			
Estimated annual cost for Physical Therapist Asst. based on 2,790 hours *	2ea	\$50.00/Hr \$139,500.00	\$40.00/Hr \$111,600.00	\$39.00/Hr \$108,810.00	\$39.00/Hr \$108,810.00	\$48.00/Hr \$133,920.00			
Estimated annual cost for Occupational Therapist Asst. based on 1,395 hours *	1ea	\$50.00/Hr \$69,750.00	\$40.00/Hr \$55,800.00	\$39.00/Hr \$54,405.00	\$39.00/Hr \$54,405.00	\$48.00/Hr \$66,960.00			
<b>Total Cost:</b>		<b>\$711,450.00</b>	<b>\$627,750.00</b>	<b>\$623,565.00</b>	<b>\$615,195.00</b>	<b>\$689,130.00</b>			

**Notes:**

\* The estimated hours used for this bid are based on 36 weeks of service at 37.5 hours per week. Additionally, an estimated 90 hours (45 hrs PT/OT) are allocated for services during Extended School Year. If the number of students requiring services increases or decreases, the number of therapists will increase or decrease as necessary. Additional therapist will be hired using the stated hourly rates in this bid.

ITB 18-14 PHYSICAL AND OCCUPATIONAL THERAPY

**BIDDERS WHO BID "NO BID": NONE**

**NON-RESPONSIVE BIDDERS:** Community Rehab Associates, Inc.; CompHealth Medical Staffing; and ReadyNurse Staffing d/b/a CareerStaff Unlimited, LLC did not submit completed revised price sheets or signed Addendums as instructed by Addendum #1.

**RECOMMENDATION FOR AWARD:**

Committee:                 Melody Sommer                                                          Patricia Dombrowski                                                  Penny McLean  

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Committee recommends award to the following contractors ranked in order of the four (4) lowest responsive and responsible bidders. **#1. Orange Tree Staffing, LLC. #2. Comprehensive Therapy Consultants. #3.EBS-Educational Based Services. #4 HealthPRO Heritage, LLC.** Three (3) proposals containing identical pricing were received and tied for fourth lowest responsive and responsible bidder. A casting of lots was held at 10:51 AM CT on 5/16/2018 in the Purchasing office to determine the fourth place vendor. Okaloosa County School District (OCSD) will contract with the highest ranked contractor for all service needs as long as the highest ranked contractor can provide the number of therapists or therapist assistants needed. If the highest ranked contractor cannot meet all of the service needs the OCSD shall contract with the next highest ranked contractor to meet the needs for the additional therapists or threapist assistants. This award is for a three (3) year period, effective August 1, 2018 through July 31, 2021 per the terms and conditions of the bid.

**FUNDING**

<u>Fund</u>	<u>Function</u>	<u>Object</u>	<u>Center</u>	<u>Project</u>	
1010	5200	0310	9016	2019	As needed per hourly rates stated above.

"Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."