

Agenda Item Details

Meeting	Feb 13, 2017 - Regular Meeting
Category	7. Consent Agenda
Subject	7.15 Renewal of ITB 15-09 Telecommunication Services for Wide Area Network (WAN), presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	151,068.00
Budgeted	Yes
Budget Source	General Funds
Recommended Action	Motion to approve the renewal of ITB 15-09 Telecommunication Services for Wide Area Network (WAN) for an additional year of service.

Public Content

Request approval to renew the award of ITB 15-09 Telecommunication Services for Wide Area Network (WAN) for an additional year of service to provide high-speed, non-wireless telecommunication connectivity district wide. The vendors are Cox Communications Gulf Coast, LLC in the amount of \$133,248.00 and Southern Light, LLC in the amount of \$17,820.00. The amounts are based on a 12-month contract period before E-rate is applied. Funds will be paid from General Funds and the contract is effective July 1, 2017 through June 30, 2018. Copies of the renewal confirmation letters and the original tabulation are attached.

For additional information, please contact Eric Mitchell, Director of MIS & Instructional Technology at (850) 689-7184.

ITB 15-09 Renewal.pdf (1,103 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

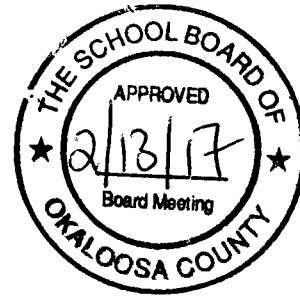
Motion & Voting

Motion to approve the Consent Agenda and all of the Consent Agenda items as recommended by the Superintendent

Motion by Dewey Destin, second by Rodney Walker.

Final Resolution: Motion Carries

Yes: Tim Bryant, Dewey Destin, Melissa Thrush, Rodney Walker, Lamar White



SCHOOL DISTRICT OF OKALOOSA COUNTY

SUPERINTENDENT OF SCHOOLS
MARY BETH JACKSON

ATTORNEY TO THE BOARD
C. JEFFREY McINNIS, Esq.



BOARD MEMBERS
DEWEY DESTIN
CATHY THIGPEN
MELISSA THRUSH
RODNEY L. WALKER
LAMAR WHITE

January 4, 2017

Southern Light, LLC
Attn: Paul Bullington
107 St. Francis St., Ste 1800
Mobile, AL 36602

Dear Mr. Bullington:

On February 9, 2015 The School Board of Okaloosa County, Florida approved the award of ITB 15-09 Telecommunication Services for Wide Area Network (WAN). The original award was for the period of July 1, 2015 through June 30, 2016.

Bid terms stated that the School Board has the option, with the consent of the successful vendor, to renew the bid for four (4) additional one (1) year periods. A first renewal was approved by the School Board on January 11, 2016 for the term effective July 1, 2016 through June 30, 2017. We would like to request that this bid be renewed again for the period of July 1, 2017 through June 30, 2018.

Please check one of the responses below indicating your decision regarding this request. Sign and return this letter, along with a completed copy of the enclosed Federal Debarment Certification to my attention, no later than Friday, January 6, 2017. To expedite, feel free to email your response to Shanna Duncan at shanna.duncan@mail.okaloosa.k12.fl.us, or faxing to 850-833-6327.

Please fax a current Certificate of Insurance form for your business to the Risk Management Department at 850-833-3195. All contractors must continue to comply with the insurance requirements as provided in the original bid documents. If your Certificate of Insurance is current, or was not a requirement in the original bid documents, please disregard.

Thank you for your consideration. We look forward to doing business with you for another year.

Sincerely,

Vince Windham,
Program Director of Purchasing

☒ I agree to renew the bid adhering to original terms and conditions, including pricing for an additional one-year period through June 30, 2018.

☐ I decline to renew the bid for an additional one-year period.

Signature* Paul Bullington Title CFO
Date 1/4/2017
Please print name

*Note: Must be signed by an officer or employee having the authority to bind the company or firm.

ADMINISTRATION COMPLEX-120 LOWERY PLACE S.E.-FORT WALTON BEACH, FLORIDA 32548
TELEPHONE (850) 833-3100 FAX (850) 833-3436

CARVER HILL ADMINISTRATION COMPLEX-461 W. SCHOOL AVENUE-CRESTVIEW, FLORIDA 32536
TELEPHONE (850) 689-7300 FAX (850) 689-7121

SCHOOL DISTRICT OF OKALOOSA COUNTY

SUPERINTENDENT OF SCHOOLS
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C. JEFFREY McINNIS, Esq.



BOARD MEMBERS
DEWEY DESTIN
CATHY THIGPEN
MELISSA THRUSH
RODNEY L. WALKER
LAMAR WHITE

January 4, 2017

Cox Business
Attn: Carol Knight
3405 McLemore Drive
Pensacola, FL 32514

Ms. Knight:

On February 9, 2015 The School Board of Okaloosa County, Florida approved the award of ITB 15-09 Telecommunication Services for Wide Area Network (WAN). The original award was for the period of July 1, 2015 through June 30, 2016.

Bid terms stated that the School Board has the option, with the consent of the successful vendor, to renew the bid for four (4) additional one (1) year periods. A first renewal was approved by the School Board on January 11, 2016 for the term effective July 1, 2016 through June 30, 2017. We would like to request that this bid be renewed again for the period of July 1, 2017 through June 30, 2018.

Please check one of the responses below indicating your decision regarding this request. Sign and return this letter, along with a completed copy of the enclosed Federal Debarment Certification to my attention, no later than Friday, January 6, 2017. To expedite, feel free to email your response to Shanna Duncan at shanna.duncan@mail.okaloosa.k12.fl.us, or faxing to 850-833-6327.

Please fax a current Certificate of Insurance form for your business to the Risk Management Department at 850-833-3195. All contractors must continue to comply with the insurance requirements as provided in the original bid documents. If your Certificate of Insurance is current, or was not a requirement in the original bid documents, please disregard.

Thank you for your consideration. We look forward to doing business with you for another year.

Sincerely,

Vince Windham,
Program Director of Purchasing

☒ I agree to renew the bid adhering to original terms and conditions, including pricing for an additional one-year period through June 30, 2018.

☐ I decline to renew the bid for an additional one-year period.

Signature: Title: Director of Sales
Jonathan Tucker Date: 1/23/17
Please print name

*Note: Must be signed by an officer or employee having the authority to bind the company or firm.

ADMINISTRATION COMPLEX-120 LOWERY PLACE S.E.-FORT WALTON BEACH, FLORIDA 32548
TELEPHONE (850) 833-3100 FAX (850) 833-3436

CARVER HILL ADMINISTRATION COMPLEX-461 W. SCHOOL AVENUE-CRESTVIEW, FLORIDA 32536
TELEPHONE (850) 689-7300 FAX (850) 689-7121



Commercial Services Agreement 1/20/2017

Cox Account Rep:	Carol Knight	Cox System Address:	
Phone Number:	850-393-5478	3405 McLennan Drive	
Fax Number:	877-873-7044	Pensacola, FL 32514	
Legal Company Name:	OCSD - Bay Area Office	Full Name:	Dustin Keith
Street Address:	120 SE LOWERY PL	Billing Contact:	(850) 897-8133
City/State/Zip:	Fort Walton Beach, Florida 32548	Fax:	
Billing Address:		Contact Number:	(850) 689-7151
City/State/Zip:		Email Address:	KeithD@mail.okaloosa.k12.fl.us
Cox Account #:	135-0083930-02		
Merge Bill	No		

Service Description	Prev QTY	New QTY	Unit Price	Term (Months)	Service Charges	
					Monthly Recurring	One Time Activation & Setup Fees
Metro Ethernet - 50 Mbps UNI Intrastate	0	20	\$293.00	12	\$5,860.00	
Metro Ethernet - 100 Mbps UNI Intrastate	1	7	\$448.00	12	\$3,136.00	
Metro Ethernet - 200 Mbps UNI Intrastate	0	4	\$527.00	12	\$2,108.00	
Totals:					\$11,104.00	\$0.00

Description	Quantity	Unit Price	Total Fee
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This agreement is for one year beginning July 1st, 2017. The agreement may be renewed for two (2) additional one year contract periods by mutual agreement of both the parties. All terms, all conditions, and requirements as contained in the Okaloosa County School Board ITB15-09 Telecommunications Services and Cox Response to the ITB are incorporated into this agreement by reference. In the event of a conflict between the ITB and the Cox Response and this agreement, the terms of the ITB and the Cox response shall prevail. The rates and charges set forth herein are not subject to any change or adjustment during the term of the agreement.

By signing this Agreement, you represent that you are the authorized Customer representative and the information above is true and correct. This Agreement binds Customer to the terms and conditions attached to this Agreement (the "Service Terms") and any other terms and conditions applicable to the Services set forth above, including without limitation, the Cox tariffs, Service Guides, State and Federal regulations, the General Terms located at <http://www2.cox.com/aboutus/policies/business-general-terms.cox>, and the Cox Acceptable Use Policy (the "AUP"). Customer acknowledges receipt and acceptance of the Service Terms, the AUP and the General Terms by signing this Agreement. Customer acknowledges and accepts that Customer is solely responsible for protecting its network, equipment and the software through the use of firewalls, anti-virus and other security devices. Customer further acknowledges and accepts that Customer is solely responsible for fraudulent activity and related charges that result from Customer's failure to protect its network, equipment and the software. This Agreement is subject to credit approval and Customer authorizes Cox to check credit. The prices above do not include applicable taxes, fees, assessments or surcharges which are additional and may change. This proposal is valid provided Customer signs and delivers this Agreement to Cox unchanged within thirty (30) days from the date above. By signing this Agreement, Customer acknowledges that if (i) the transport Service(s) (e.g. Private Line Type Services, Ethernet Services) cross state boundaries or (ii) at least 10% of traffic on said transport Service(s) is interstate in nature or designated for Internet traffic, then the entire transport Service(s) is considered interstate. Customer has reviewed the interstate/intrastate designation of the transport Service(s) listed in the Service Description above and attests that all such designations are correct. In addition to any other termination rights in this Agreement, Cox may terminate this Agreement without liability at any time prior to installation of Services or if Cox determines that Customer's location is not reasonably serviceable according to Cox's standard practices. If Customer terminates or decreases any Service that is part of a bundle offering, the remaining Service(s) shall be subject to price increases for the remaining term. Each party may use electronic signature to sign this Agreement, provided the electronic signature method used by Customer is acceptable to Cox. "Acceptance" of the Agreement by Cox shall occur upon the earlier of (i) Cox's countersignature of this Agreement or (ii) Cox's installation of Service at Customer's location. If Customer cancels this Agreement prior to installation of Service by Cox, Customer shall be liable for Cox's costs incurred. If Cox equipment is not returned to Cox after disconnection of Services, Customer shall be liable for the Cox equipment costs. I acknowledge that I have read and understand the 911 disclosures in Section 2 of the Service Terms. To review Cox's Internet Service Disclosures, please visit www.cox.com/internetdisclosures.

Customer Authorized Signature

Cox Communications Gulf Coast, LLC; Cox Florida Telecom, LP

Signature:
Lamar White
Print:
School Board Chairman
Title Position:

Signature:
Print: Dustin Keith
Title Position: Director of Sales
Date: 1/23/17

Date: 2/13/2017

This "Agreement" includes the terms and conditions (i) on the previous page or, if in the Cox Business e-commerce environment, as selected above (the "Cover Page"); (ii) on this page, including without limitation all policies and terms incorporated into this page (the "Service Terms"); and (iii) set forth at <http://www2.cox.com/aboutus/policies/business-general-terms.cox> (the "General Terms").

1. **Tariffs/Service Guide** If Customer is purchasing any Service that is regulated by the FCC or any State regulatory body ("Regulated Service"), then Customer's use of such Regulated Service is subject to the regulations of the FCC and the regulatory body of the State in which the Customer location receiving the Regulated Service is located (which regulations are subject to change), as well as the rates, terms, and conditions contained in tariffs on file with State and Federal regulatory authorities. For States where the Regulated Service is de-tariffed, the Regulated Service is provided pursuant to the rates, terms and conditions for the Cox Service Guide for that State (the "SG"), which may be found at <http://www2.cox.com/business/voice/regulatory.cox> and which terms are incorporated herein by reference. Cox may amend such tariffs and the SG and the Regulated Service shall be subject to such tariffs, or, if applicable, the SG, as amended. Customer must disclose to Cox if Customer intends to use the Regulated Services with payphone service. The tariffs and the SG contain cancellation or termination fees due in the event of cancellation or termination (including partial termination) of a Regulated Service prior to the Term selected on the Cover Page. Termination fees include, but are not limited to, nonrecurring charges, charges paid to third parties on behalf of Customer, and the monthly recurring charges for the balance of the Term.

2. **E911 Services FOR IMPORTANT INFORMATION ABOUT COX'S 911 PRACTICES, PLEASE REVIEW THE INFORMATION ABOUT E911 SERVICE IN THE GENERAL TERMS AND ON THE WEBSITE <http://www2.cox.com/business/voice/regulatory.cox>. ONLY THE EMTA WILL HAVE BATTERY BACKUP PROVIDED BY COX. CUSTOMER IS RESPONSIBLE FOR BATTERY BACKUP FOR THE IAD, ESBC, ATA AND ALL CUSTOMER EQUIPMENT. IN THE EVENT OF A POWER OUTAGE, CUSTOMER'S TELEPHONE SERVICE USING AN EMTA WILL CONTINUE TO OPERATE AS USUAL FOR UP TO EIGHT HOURS WITH THE BACKUP BATTERY PROVIDED BY COX. THE DURATION OF SERVICE DURING A POWER OUTAGE USING AN IAD, ATA, AND ESBC WILL DEPEND ON CUSTOMER'S BATTERY BACKUP CHOICE. IF THE EMTA, ATA, ESBC OR IAD THAT SUPPLIES YOUR TELEPHONE SERVICE IS DISCONNECTED OR REMOVED AND/OR THE BATTERY IS NOT CHARGED OR IS DAMAGED, SERVICE, INCLUDING ACCESS TO 911 OR E911, WILL NOT BE AVAILABLE. COX SHALL NOT BE RESPONSIBLE OR LIABLE FOR ANY FAILURE TO RECEIVE SERVICE OR FOR THE FAILURE OF ANY 911 OR E911 CALL IF CUSTOMER REMOVES OR DISCONNECTS THE EMTA, ATA, ESBC OR IAD OR IF CUSTOMER FAILS TO CHARGE THE BATTERY FOR SAID DEVICES AT ANY TIME DURING THE TERM OF THIS AGREEMENT. COX USES YOUR TELEPHONE SERVICE ADDRESS TO IDENTIFY YOUR LOCATION FOR E911 SERVICE. IF THE EMTA, ATA ESBC AND/OR IAD INSTALLED IN YOUR BUSINESS IS MOVED, THE E911 DISPATCH MAY NOT RECEIVE YOUR CORRECT ADDRESS. PLEASE NOTIFY COX IF YOU WOULD LIKE TO MOVE OR RELOCATE YOUR TELEPHONE SERVICE. IT CAN TAKE UP TO 2 BUSINESS DAYS FOR YOUR NEW ADDRESS TO BE UPDATED.**

3. **Service Start Date and Term** This Agreement shall be effective upon execution by Customer and "Acceptance" by Cox (as such term is defined on the Cover Page). The "Initial Term" shall begin upon installation of Service and shall continue for the applicable Term commitment set forth on the Cover Page. However, if Customer delays installation or is not ready to receive Services on the agreed-upon installation date, Cox may begin billing for Services on the date Services would have been installed. Cox shall use reasonable efforts to make the Services available by the requested service date. Cox shall not be liable for damages for delays in meeting service dates due to install delays or reasons beyond Cox's control. If Customer delays installation for more than ninety (90) days after Customer's execution of this Agreement, Cox reserves the right to terminate this Agreement by providing written notice to Customer and Customer shall be liable for Cox's reasonable costs incurred. AFTER THE INITIAL TERM, THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR ONE (1) YEAR TERMS (EACH AN "EXTENDED TERM") UNLESS A PARTY GIVES THE OTHER PARTY WRITTEN TERMINATION NOTICE AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE INITIAL TERM OR THEN CURRENT EXTENDED TERM. "Term" shall mean the Initial Term and Extended Term(s), if any. Cox reserves the right to increase rates for all Services by no more than ten percent (10%) during any Extended Term by providing Customer with at least sixty (60) days written notice of such rate increase. This limitation on rate increases shall not apply to video Services or Services for which rates, terms and conditions are governed by a Cox tariff or SG. Upon notice to Customer, Cox may change the rates for video Services periodically during the Term. Cox may change the rates for telephone Service subject to a Cox tariff or SG periodically during the Term. For the avoidance of doubt, promotional rates and promotional discounts provided to Customer will expire at the end of the Initial Term or earlier as set forth in the promotion language. Customer's payment for Service after notice of a rate increase will be deemed to be Customer's acceptance of the new rate.

4. **Termination** Customer may terminate any Service before the end of the Term selected by Customer on the Cover Page; provided, however, if Customer terminates any such Service before the end of the Term (except for breach by Cox), unless otherwise expressly stated in the General Terms,

Customer will be obligated to pay Cox a termination fee equal to the nonrecurring charges (if unpaid) and One Hundred Percent (100%) of the monthly recurring charges for the terminated Service(s) multiplied by the number of full months remaining in the Term. This provision survives termination of the Agreement. If there is signal interference with any Cox Service(s), Cox may terminate this Agreement without liability if Cox cannot resolve the interference by using commercially reasonable efforts.

5. **Payment** Customer shall pay Cox all monthly recurring charges ("MRCs") and all non-recurring charges ("NRCs"), if any, by the due date on the invoice. Any amount not received by the due date shown on the applicable invoice will be subject to interest or a late charge no greater than the maximum rate allowed by law. If Cox terminates this Agreement due to Customer's breach, or if Customer fails to pay any amounts when due and fails to cure such non-payment upon receipt of written notice of non-payment from Cox, Customer will be deemed to have terminated this Agreement and will be obligated to pay the termination fee described above. If applicable to the Service, Customer shall pay sales, use, gross receipts, and excise taxes, access fees and all other fees, universal service fund assessments, 911 fees, franchise fees, bypass or other local, State and Federal taxes or charges, and deposits, imposed on the use of the Services. Taxes will be separately stated on Customer's invoice. No interest will be paid on deposits unless required by law.

6. **Service and Installation** Cox shall provide Customer with the Services identified on the Cover Page and may provide related facilities and equipment, the ownership of which shall be retained by Cox (the "Cox Equipment"), or for certain Services, Customer, may purchase equipment from Cox ("Customer Purchased Equipment"). Customer is responsible for damage to any Cox Equipment. Customer may use the Services for any lawful purpose, provided that such purpose: (i) does not interfere or impair the Cox network or Cox Equipment; (ii) complies with the AUP; and (iii) is in accordance with the terms and conditions of this Agreement. Customer shall use the Cox Equipment only for the purpose of receiving the Services. Customer shall use Customer Purchased Equipment in accordance with the terms of this Agreement and any related equipment purchase agreement. Unless provided otherwise herein, Cox shall use commercially reasonable efforts to maintain the Services in accordance with applicable performance standards. Cox network management needs may require Cox to modify upstream and downstream speeds. Use of the data, Internet, web conferencing/web hosting Services shall be subject to the AUP at <http://www2.cox.com/aboutus/policies/business-policies.cox>, which is incorporated herein by reference. Cox may change the AUP from time to time during the Term. Customer's continued use of the Services following an AUP amendment shall constitute acceptance of the revised AUP.

7. **E-Rate Customers** If Customer is an educational institution, library or other entity that qualifies as an applicant seeking reimbursement under the Federal Universal Service Fund Schools and Libraries Program (collectively, "E-Rate Customers"), the E-Rate provisions of the General Terms will apply, in addition to all other terms and conditions of this Agreement.

8. **General Terms** The General Terms are hereby incorporated into this Agreement by reference. Cox, in its sole discretion, may modify, supplement or remove any of the General Terms from time to time, without additional notice to Customer, and any such changes will be effective upon Cox publishing such changes on the website listed above. BY EXECUTING THIS AGREEMENT AND/OR USING OR PAYING FOR THE SERVICES, CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTOOD, AND AGREED TO BE BOUND BY THE GENERAL TERMS.

9. **LIMITATION OF LIABILITY** COX AND/OR ITS AGENTS SHALL NOT BE LIABLE FOR DAMAGES FOR FAILURE TO FURNISH OR INTERRUPTION OF ANY SERVICES, NOR SHALL COX OR ITS AGENTS BE RESPONSIBLE FOR FAILURE OR ERRORS IN SIGNAL TRANSMISSION, LOST DATA, FILES OR SOFTWARE DAMAGE REGARDLESS OF THE CAUSE. COX SHALL NOT BE LIABLE FOR DAMAGE TO PROPERTY OR FOR INJURY TO ANY PERSON ARISING FROM THE INSTALLATION OR REMOVAL OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF COX. UNDER NO CIRCUMSTANCES WILL COX BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS, ARISING FROM THIS AGREEMENT OR ITS PROVISION OF THE SERVICES.

10. **WARRANTIES** EXCEPT AS PROVIDED IN THIS AGREEMENT, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND COX DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERROR-FREE OR WITHOUT INTERRUPTION. INTERNET AND WIFI SPEEDS WILL VARY. COX MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

11. **Public Performance** If Customer engages in a public performance of any copyrighted material contained in any of the Services, Customer, and not Cox, shall be responsible for obtaining any public performing licenses at Customer's expense. The Video Service that Cox provides under this Agreement does not include a public performance license.

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Pryor MS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
				\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
Crestview HS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
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	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

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		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Destin MS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
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	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Niceville HS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
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		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Florosa Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
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	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
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				\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Choice HS & Tech	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
				\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Bay Area Office	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
				\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Carver Hill Complex	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
				\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Okaloosa Det (DJJ)	1.5 Mbps	No Bid	No Bid	No Bid	No Bid		
	10 Mbps	No Bid	No Bid	No Bid	No Bid		
	25 Mbps	No Bid	No Bid	No Bid	No Bid		
	50 Mbps	No Bid	No Bid	No Bid	No Bid		
	100 Mbps	No Bid	No Bid	No Bid	No Bid		
	150 Mbps	No Bid	No Bid	No Bid	No Bid		
	200 Mbps	No Bid	No Bid	No Bid	No Bid		
	250 Mbps	No Bid	No Bid	No Bid	No Bid		
	300 Mbps	No Bid	No Bid	No Bid	No Bid		
	350 Mbps	No Bid	No Bid	No Bid	No Bid		
	400 Mbps	No Bid	No Bid	No Bid	No Bid		
	450 Mbps	No Bid	No Bid	No Bid	No Bid		
	500 Mbps	No Bid	No Bid	No Bid	No Bid		
	1 Gbps	No Bid	No Bid	No Bid	No Bid		
	1.5 Gbps	No Bid	No Bid	No Bid	No Bid		
	2 Gbps	No Bid	No Bid	No Bid	No Bid		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Antioch Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Baker School	1.5 Mbps	No Bid	No Bid	No Bid	No Charge		
	10 Mbps	No Bid	No Bid	No Bid	No Charge		
	25 Mbps	No Bid	No Bid	No Bid	No Charge		
	50 Mbps	No Bid	No Bid	\$ 395.00	No Charge		
	100 Mbps	No Bid	No Bid	\$ 450.00	No Charge		
	150 Mbps	No Bid	No Bid	\$ 505.00	No Charge		
		No Bid	No Bid				
	250 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	300 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	350 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	400 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	450 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	500 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	1 Gbps	No Bid	No Bid	\$ 794.00	No Charge		
	1.5 Gbps	No Bid	No Bid	\$ 920.00	No Charge		
	2 Gbps	No Bid	No Bid	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Bluewater Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Bruner MS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
				\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Bob Sikes Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Eglin Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Davidson MS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Destin Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Edge Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Edwins Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Elliott Point Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Kenwood Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Laurel Hill Elem	1.5 Mbps	No Bid	No Bid	No Bid	No Charge		
	10 Mbps	No Bid	No Bid	No Bid	No Charge		
	25 Mbps	No Bid	No Bid	No Bid	No Charge		
	50 Mbps	No Bid	No Bid	\$ 395.00	No Charge		
		No Bid	No Bid				
	150 Mbps	No Bid	No Bid	\$ 505.00	No Charge		
	200 Mbps	No Bid	No Bid	\$ 585.00	No Charge		
	250 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	300 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	350 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	400 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	450 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	500 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	1 Gbps	No Bid	No Bid	\$ 794.00	No Charge		
	1.5 Gbps	No Bid	No Bid	\$ 920.00	No Charge		
	2 Gbps	No Bid	No Bid	\$ 1,045.00	No Charge		
Lewis MS	1.5 Mbps	No Bid	No Bid	No Bid	No Charge		
	10 Mbps	No Bid	No Bid	No Bid	No Charge		
	25 Mbps	No Bid	No Bid	No Bid	No Charge		
	50 Mbps	No Bid	No Bid	\$ 395.00	No Charge		
		No Bid	No Bid				
	150 Mbps	No Bid	No Bid	\$ 505.00	No Charge		
	200 Mbps	No Bid	No Bid	\$ 585.00	No Charge		
	250 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	300 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	350 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	400 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	450 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	500 Mbps	No Bid	No Bid	\$ 674.00	No Charge		
	1 Gbps	No Bid	No Bid	\$ 794.00	No Charge		
	1.5 Gbps	No Bid	No Bid	\$ 920.00	No Charge		
	2 Gbps	No Bid	No Bid	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Longwood Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Mary Esther Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Meigs MS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
				\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Northwood Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
				\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
NWFL Ballet Acad	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Choctawhatchee HS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Plew Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Riverside Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
				\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Ruckel MS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Shalimar Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps			\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Shoal River MS	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
	50 Mbps	\$ 293.00	No Charge	\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Silver Sands School	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Southside Center	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
STEMM Academy	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

PRICING - DATA LINES

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC.		Monthly Cost	One Time Charge
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge		
Walker Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		
Wright Elem	1.5 Mbps	\$ 108.00	No Charge	No Bid	No Charge		
	10 Mbps	\$ 216.00	No Charge	No Bid	No Charge		
	25 Mbps	\$ 254.00	No Charge	No Bid	No Charge		
				\$ 395.00	No Charge		
	100 Mbps	\$ 448.00	No Charge	\$ 450.00	No Charge		
	150 Mbps	\$ 488.00	No Charge	\$ 505.00	No Charge		
	200 Mbps	\$ 527.00	No Charge	\$ 585.00	No Charge		
	250 Mbps	\$ 567.00	No Charge	\$ 674.00	No Charge		
	300 Mbps	\$ 606.00	No Charge	\$ 674.00	No Charge		
	350 Mbps	\$ 646.00	No Charge	\$ 674.00	No Charge		
	400 Mbps	\$ 686.00	No Charge	\$ 674.00	No Charge		
	450 Mbps	\$ 723.00	No Charge	\$ 674.00	No Charge		
	500 Mbps	\$ 761.00	No Charge	\$ 674.00	No Charge		
	1 Gbps	\$ 1,160.00	No Charge	\$ 794.00	No Charge		
	1.5 Gbps	\$ 1,739.00	No Charge	\$ 920.00	No Charge		
	2 Gbps	\$ 2,319.00	No Charge	\$ 1,045.00	No Charge		

TABULATION AND RECOMMENDATION FOR ITB 15-09 TELECOMMUNICATION SERVICES FOR WIDE AREA NETWORK (WAN)

Signed Bidders Acknowledgment?	Yes	Yes	
Signed Addendums?	Yes	Yes	
Signed Debarment/Drug Free Form?	Yes	Yes	
Vendor Meets Stated Qualifications? (Page #16 of ITB)	Yes	Yes	

[REDACTED]

Southern Light, LLC.: See Appendix (Tab 7 of Bid Proposal)

[REDACTED]

None
None

COMMITTEE: Eric Mitchell, Director MIS

Dustin Keith, Specialist Seat Management

Duscha Ross, Pgm Dir Information Sys.

Committee Recommendation:

Committee recommends award to the lowest responsible and responsive bidder Cox Communications Gulf Coast, LLC in the amount of \$ 133,248.00 and Southern Light, LLC. in the amount of \$ 17,820.00 (based on a 12 month contract period before E-Rate is applied). Recommended bandwidth speeds and monthly charges by site are included on the attachment titled "Awards By Site". Future bandwidth upgrades will be priced as stated as long as the contract is in force. The initial contract term is one year with the option for up to four additional years at the same terms and conditions. Services agreed upon above shall begin on July 1st, 2015. The following locations are not awarded at this time but may be in the future.: Okaloosa Detention Center (DJJ), Davidson MS, Edwins Ele, Choctawhatchee HS, Ruckel MS, and Shoal River MS.

FUND	FUNCTION	OBJECT	CTR	PROJECT	TOTAL
1010	7900	0376	9050		\$151,068.00

"Failure to file a protest within the time prescribed in Florida Statutes 120.57, Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

POSTED: 1/28/2015 2:15 PM CT

AWARDS BY SITE

JANUARY 28TH, 2015

Location	Bandwidth Speed	Cox Communications Gulf Coast, LLC		Southern Light, LLC	
		Monthly Cost	One Time Charge	Monthly Cost	One Time Charge
Poye MS	200 Mbps	\$ 527.00	No Charge		
Crestview HS	200 Mbps	\$ 527.00	No Charge		
Destin MS	80 Mbps	\$ 293.00	No Charge		
Niceville HS	200 Mbps	\$ 527.00	No Charge		
Florosa Elem	50 Mbps	\$ 293.00	No Charge		
Fl. Walton Beach HS	200 Mbps	\$ 527.00	No Charge		
CHOICE HS and Tech	100 Mbps	\$ 448.00	No Charge		
Bay Area Office	100 Mbps	\$ 448.00	No Charge		
Carver-Hill Office	100 Mbps	\$ 448.00	No Charge		
Antioch Elem	50 Mbps	\$ 293.00	No Charge		
Baker *	200 Mbps			\$ 585.00	No Charge
Bluewater Elem	80 Mbps	\$ 293.00	No Charge		
Bruner MS	100 Mbps	\$ 448.00	No Charge		
Bob Sikes Elem	50 Mbps	\$ 293.00	No Charge		
Eglin Elem	80 Mbps	\$ 293.00	No Charge		
Destin Elem	50 Mbps	\$ 293.00	No Charge		
Edge Elem	50 Mbps	\$ 293.00	No Charge		
Elliott Point Elem	50 Mbps	\$ 293.00	No Charge		
Kanwood Elem	50 Mbps	\$ 293.00	No Charge		
Laurel Hill	100 Mbps			\$ 450.00	No Charge
Lewis	100 Mbps			\$ 450.00	No Charge
Longwood Elem	50 Mbps	\$ 293.00	No Charge		
Mary Esther Elem	50 Mbps	\$ 293.00	No Charge		
Meigs MS *	100 Mbps	\$ 448.00	No Charge		
Northwood *	100 Mbps	\$ 448.00	No Charge		
MWFL Ballet Academy	50 Mbps	\$ 293.00	No Charge		
Plew Elem	50 Mbps	\$ 293.00	No Charge		
Riverside Elem	100 Mbps	\$ 448.00	No Charge		
Shallmar Elem	50 Mbps	\$ 293.00	No Charge		
Silver Sands School	50 Mbps	\$ 293.00	No Charge		
Southside Center	50 Mbps	\$ 293.00	No Charge		
STEMM Academy	50 Mbps	\$ 293.00	No Charge		
Walker Elem	50 Mbps	\$ 293.00	No Charge		
Wright Elem	50 Mbps	\$ 293.00	No Charge		
Monthly		\$ 11,104.00		\$ 1,485.00	
Annually (Before Ensta)		\$ 133,248.00		\$ 17,820.00	

* Sites where there is an increase in services this year due to usage.

The Following Locations are not awarded at this time but may be in the future.

Ocalaosa Detention Center (DII)

Davidson MS

Edwins Elem

Choctawhatchee HS

Ruckel MS

Shoal River MS