



Agenda Item Details

Meeting Aug 10, 2015 - Regular Meeting

Category 7. Consent Agenda

Subject 7.11 Factory Direct Agreement: AAON, presented by Vince Windham, Program Director, Purchasing, and recommended by the Superintendent for approval.

Access Public

Type Action (Consent)

Fiscal Impact Yes

Budgeted Yes

Budget Source Capital and General Funds, Projects Vary

Recommended Action Motion to approve the Factory Direct Agreement with AAON to provide wholesale pricing on AAON equipment through Hill Company Gulf States.

Public Content

Request approval of the Factory Direct Agreement with AAON to provide wholesale pricing on AAON equipment through Hill Company Gulf States. Purchases will be made on an as needed basis and funding will be provided by capital and general funds, various projects. A copy of the letter is attached.

For additional information, please contact Steve Bolton, Program Director, Maintenance at (850) 689-7159.

[AAON.pdf \(60 KB\)](#)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Documentation concerning these items have been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Motion to approve the Consent Agenda as amended and all of the Consent Agenda items as recommended by the Superintendent.

Motion by Rodney Walker, second by Dewey Destin.

Final Resolution: Motion Carries

Yes: Dewey Destin, Cathy Thigpen, Melissa Thrush, Rodney Walker, Lamar White





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Heating & Cooling Products

July 24, 2015

Mr. Steve Bolton
Okaloosa County Schools
120 Lowery Place SE
Fort Walton Beach, FL 32548

Subject: AAON Factory Direct Pricing

Dear Mr. Bolton,

AAON goes to market thru a Sales Representative Organization in order to provide the best service and support to customers in their local markets.

Hill Company Gulf States is the factory direct applied equipment representative for AAON Corporation in the Florida Panhandle and South Alabama. All purchases made from Hill Company Gulf States, LLC are at factory direct pricing levels.

Purchase orders are to be made out directly to AAON, Inc. and sent to Hill Company Gulf States, LLC for order entry

Please do not hesitate to contact me should you have any questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read "Sam Hammoud", with a horizontal line underneath.

Sam Hammoud
South East/International Regional Sales Manager
AAON Inc.
2425 S. Yukon Ave.
Tulsa, OK 74107-2728